



2024 INTEGRATED REPORT & FINANCIAL STATEMENTS

2024 | INTEGRATED REPORT &  
FINANCIAL STATEMENTS



## OUR BRANDS

### OUR PURPOSE

Celebrating life, every day, everywhere.

### OUR AMBITION

To create the best performing, most trusted and respected consumer products company in Africa.

### OUR VALUES

Our values underpin our business and guide how we work.

- Passionate about consumers and customers
- Value each other
- Be better
- Proud of what we do

### OUR CULTURE

Our culture code articulates the behaviours we drive and model, as we energise the organisation towards achieving our strategic goals.

#### EABL'S CULTURE CODE IS:

##### BOLD

Daring, risk-taking and experimenting, empowered teams and radical liberation.

##### PROGRESSIVE

Pioneering, innovating, shaping new frontiers, digital transformation, sustainability, social change.

##### CONNECTED

Oneness, shared goals, common purpose, pulling together, trust, creating a "fun" workplace that brings out our purpose of "celebrating life everyday everywhere".

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## OUR INTEGRATED STORY

### ABOUT THIS REPORT: A TOAST TO TRANSPARENCY

#### OUR REPORTING SCOPE AND BOUNDARY

The Integrated Report for the fiscal year ended 30 June 2024 provides a comprehensive overview of East African Breweries PLC's (EABL) business model. It encompasses information regarding our company's strategy, governance, material risks, approach to operating responsibly, and financial and non-financial performance. The objective is to deliver a cohesive and inclusive report to both our current and potential investors that reflects how the Company creates value for all its stakeholders.

#### FRAMEWORK

Our Integrated Report follows the principles outlined in the International Integrated Reporting Framework, ensuring adherence to its fundamental concepts. The Annual Financial Statements have been diligently prepared in accordance with the International Financial Reporting Standards (IFRS). The Group continuously evaluates whether there are additional reporting frameworks or metrics we could use to further enrich our disclosures. The report is part of our commitment to fostering transparency and accountability towards our stakeholders.

#### MATERIALITY

We apply the principle of materiality in assessing which information is to be included in our Integrated Report. Through a review of our operating environment and engagement with our key stakeholders, we have identified and reported on the issues, risks, and opportunities that we believe could materially affect EABL and its ability to be a sustainable business that consistently delivers value to our key stakeholders.



For more on our material matters, refer to page 94.

#### ASSURANCE

To enhance the integrity of our report, the financial statements were audited by PricewaterhouseCoopers LLP.



Their independent report in relation to the financial statements of the Group is set out on pages 144 to 147 of this report.



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## EABL ESSENCE



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EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.  
NOT FOR SALE TO PERSONS UNDER THE AGE OF 18 YEARS.

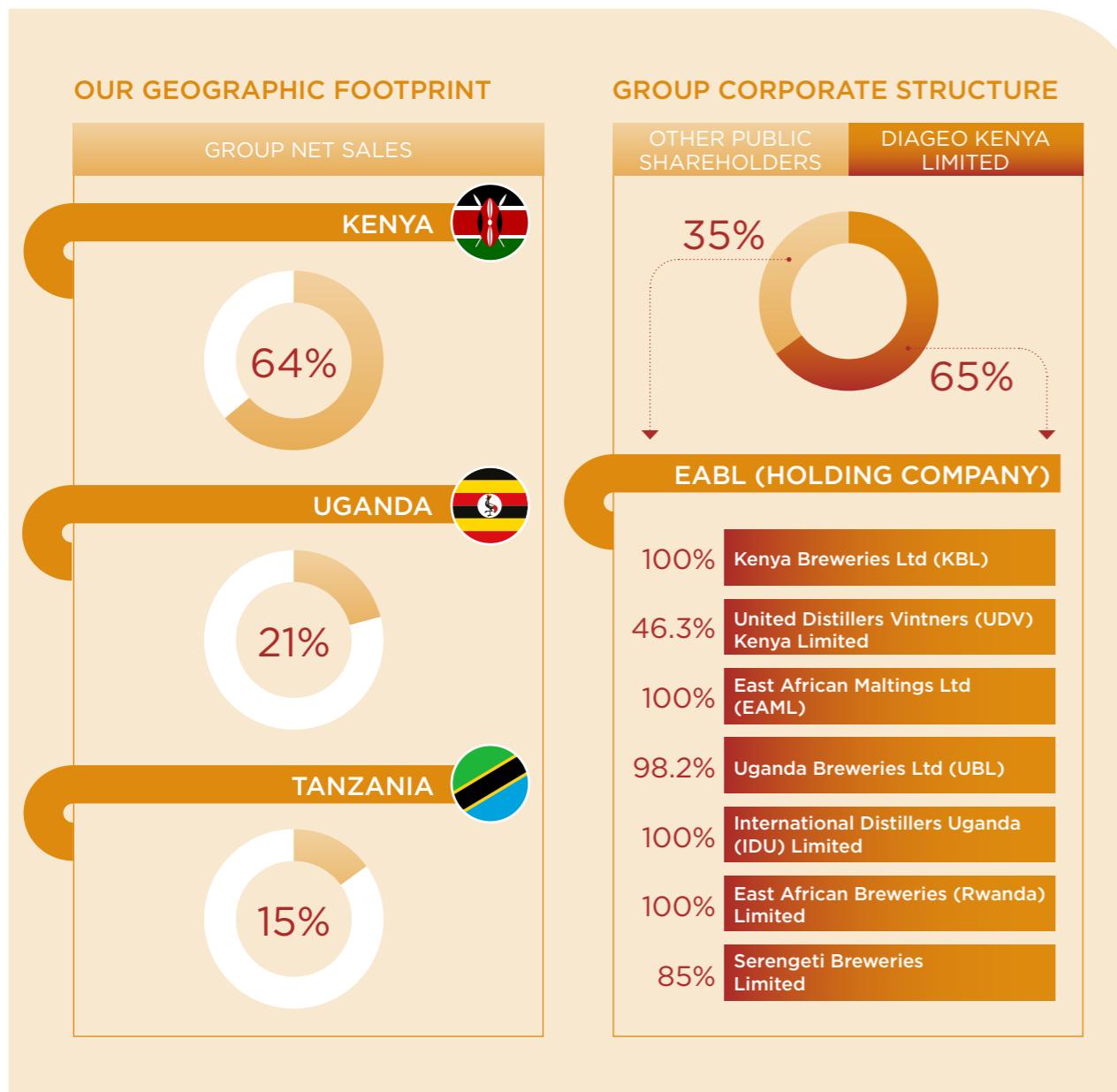


# EABL ESSENCE

## EABL OVERVIEW

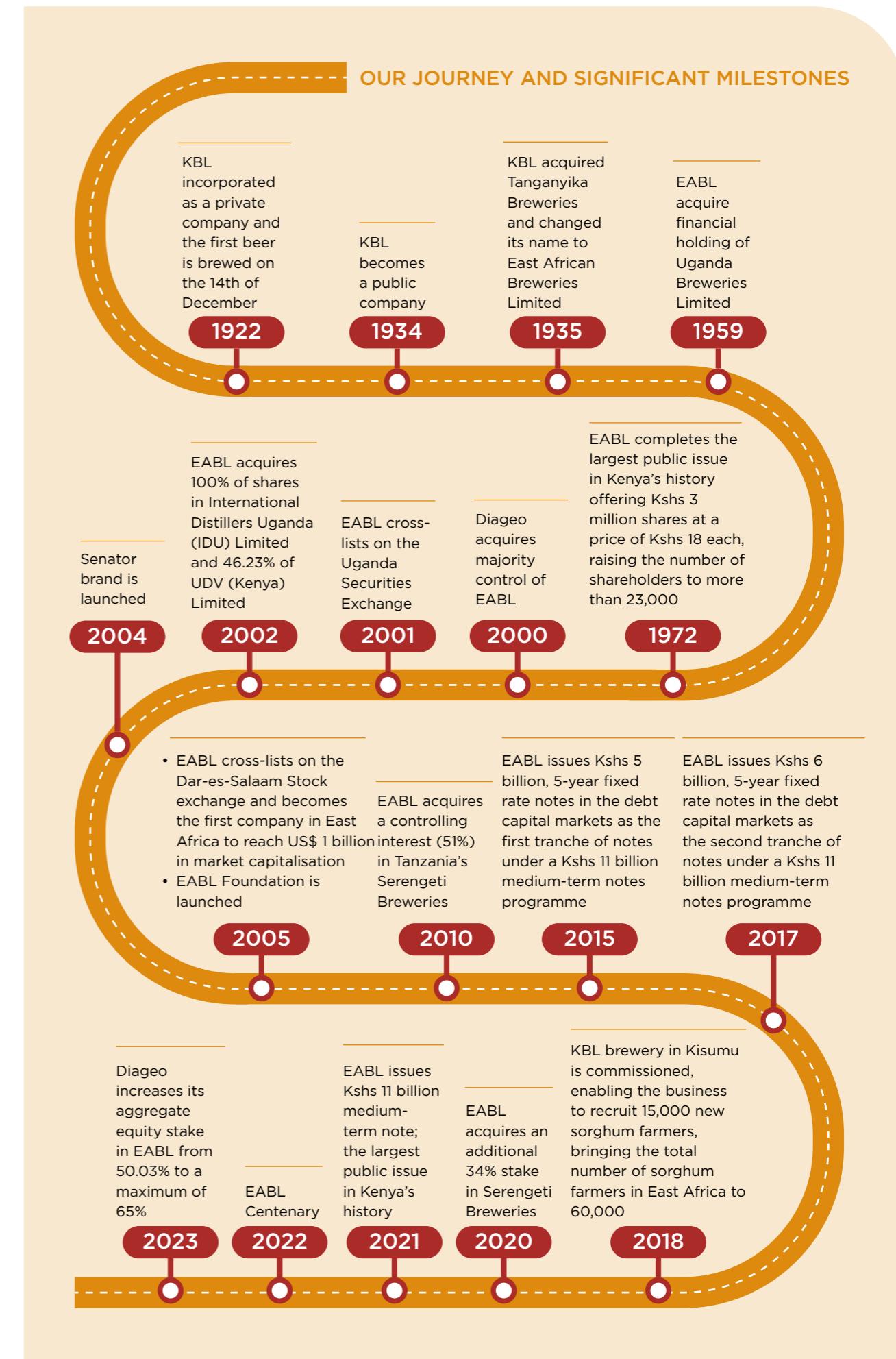
East African Breweries PLC (EABL) is the leading branded alcohol beverage business in East Africa. Since the inception of our flagship product, Tusker, over 100 years ago, EABL has grown through constant innovation to offer a wide and outstanding collection of brands that range from beer and spirits to adult non-alcoholic drinks (ANADs), reaffirming our standing as a total adult beverage (TAB) company.

We are proud of our achievements over the last century and especially the impact we have generated among our people. Our expansive value chain is deeply intertwined within the tapestry of our communities, touching farmers, transporters, distributors and retailers, to the people employed directly and indirectly because of our products.



## OUR GEOGRAPHIC FOOTPRINT

Our extensive network of breweries, distilleries, and distribution facilities spans the six markets within which we operate in East Africa, especially concentrated in the three core markets of Kenya, Uganda, and Tanzania. Despite operating in East Africa, our unique products can be found in more than 10 countries across Africa and beyond. The Group's geographic diversity is an important factor in delivering the highest quality brands to East African consumers and long-term value to investors.



# EABL ESSENCE (CONTINUED)

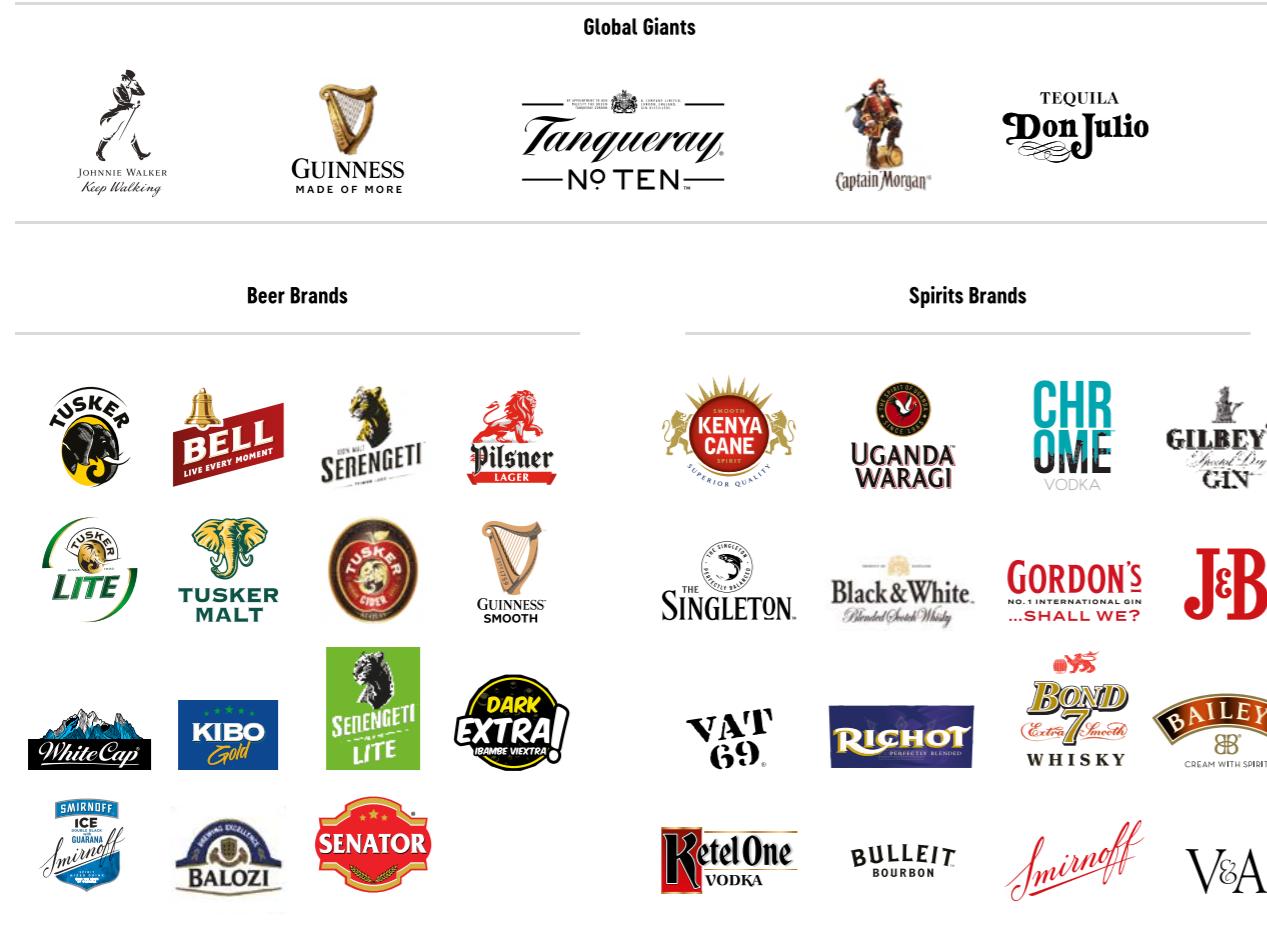
## OUR BRANDS

Our broad portfolio consists of outstanding local jewels and international brands, reaching across categories, occasions, and price points. Our brands are iconic, relevant, and culturally present. They are flagships of everyday meaningful connections, many with rich legacies spanning generations, while others have more recently been launched. We are incredibly proud of the positive

impact they have in bringing people together to celebrate life, every day, everywhere.



For more information about our brands, please see the Brand Portfolio Performance section on [page 58](#).



## OUR PURPOSE

At EABL, we strive to be the best we can at work, at home, and in the community. We are passionate about our high-quality brands (which suit every consumer occasion and economic level) and the role they play in celebrating life. At the core of our approach is a commitment to serving the communities in which we operate by ensuring alcohol continues to play a positive role in society as part of a balanced lifestyle. Doing so is good for consumers and good for business.

Our responsibility and influence extend beyond our direct operations. In our "Society 2030: Spirit of Progress" ESG action plan, we have set ambitious goals that support our commitment to shaping a more sustainable and inclusive business and society. We take great care in building sustainable supply chains, protecting the environment and the natural resources we all rely on, and committing to skills development, empowerment, inclusion, and diversity.

## OUR AMBITION

We aim to create the best performing, most trusted, and respected consumer products company in Africa. In order to achieve our ambition, we need to deliver efficient growth and long-term shareholder value. This means delivering quality, sustainable growth in net sales, steady margin expansion, feasible investments and reliable cash flows year after year. To be most trusted and respected, we do business the right way from grain to glass and ensure our people are highly engaged and continuously learning.

## OUR VALUES

Our values underpin our business and guide how we work. We are passionate about our customers and consumers, and we want to be the best. We give each other the freedom to succeed and value each other. Pride is a source of energy for our company and we work hard so we can be proud of what we do.

## OUR CULTURE

Our culture is rooted in a deep sense of our purpose and values. At present, we are the custodians of some of the most iconic brands in the world. This means that we have a responsibility to not only ensure they remain as relevant today as they have done in the past, but to also pass them down to the next generation in even better shape.

Our culture code articulates the behaviours we drive and model as we guide the organisation towards achieving our strategic goals.

EABL's culture code is:

**Bold:** Daring, risk-taking, experimenting, empowered teams, radical liberation.

**Progressive:** Pioneering, innovating, shaping new frontiers, digital transformation, sustainability, social change.

**Connected:** Oneness, shared goals, common purpose, pulling together, trust, creating a fun workplace that brings out our purpose of "celebrating life, every day, everywhere".

## EABL ESSENCE (CONTINUED)

### VALUE CREATION MODEL: FROM GRAIN TO GLASS



# EABL ESSENCE (CONTINUED)

## VALUE CREATION MODEL: FROM GRAIN TO GLASS (CONTINUED)

Our Business Activities	Our Capital Resources
<p><b>Manufacturing</b> We distill, brew, bottle and distribute our spirits and beer brands through a globally coordinated supply operation, working to the highest quality manufacturing standards.</p> <p><b>Marketing</b> We invest in world-class marketing to responsibly build vibrant brands that resonate with our consumers. We have a rigorous Marketing Code that sets mandatory minimum standards for responsible marketing.</p> <p><b>Innovation</b> Using our deep understanding of evolving tastes, trends, and consumer sessioning occasions, we focus on driving sustainable innovation that provides new products and experiences for consumers.</p> <p><b>Selling</b> We grow by working closely with our customers. Our sales teams use data, digital tools, and insights to extend our sales reach, improve our execution and help generate value for us and for our customers. When our customers grow, we grow too.</p>	<p><b>Intellectual Capital</b> Our intellectual property includes the equity of our brands that we have built over the years, consumer insights, commercial data, new product innovations and investments in manufacturing, logistics and sales executions.</p> <p><b>Stakeholders:</b>  Our People  Consumers</p> <p><b>Social and Relationship Capital</b> Maintaining the trust of stakeholders is essential to our business. Our most valuable relationships are with our people and the communities we operate in, our customers, consumers, suppliers, governments and regulators. We are committed to doing our business the right way from grain to glass.</p> <p><b>Stakeholders:</b>  Consumers  Customers  Suppliers  Communities  Investors  Government &amp; Regulators</p> <p><b>Kshs 12 billion</b> (2023: Kshs 10 billion) <b>MARKETING SELLING AND DISTRIBUTION</b> World-class IT systems and digital platforms.</p> <p><b>&gt; 250,000 RETAILERS, DISTRIBUTORS AND AGENTS</b></p> <p><b>27 NEW PRODUCT INNOVATIONS TO MEET CONSUMER NEEDS</b></p> <p><b>&gt; 60,000 SUPPLIERS OPERATING ACROSS OUR VALUE CHAIN</b></p> <p><b>Kshs 123 million TOWARDS VARIOUS COMMUNITY PROJECTS IN THE REGION</b></p>
	<p><b>Our Capital Resources</b></p> <p><b>Manufacturing Capital</b> We have a regional network of sites devoted to research and development, distillation, maturation, brewing, warehousing and packaging of spirits and beer. Our investment in our manufacturing and logistics assets are a source of competitive differentiation.</p> <p><b>Stakeholders:</b>  Our People  Suppliers  Communities</p> <p><b>Investors</b>  Government &amp; Regulators</p> <p><b>Kshs 75 billion</b> (2023: Kshs 81 billion) <b>IN PROPERTY, PLANT AND EQUIPMENT</b></p>
	<p><b>Natural Capital</b> We recognise that the threats to our environment are urgent and growing, and we are committed to taking actions to preserve the scarce resources.</p> <p><b>Stakeholders:</b>  Communities  Investors</p> <p><b>2.93 Litres</b> (2023: 3.27 Litres) <b>OF WATER USED PER LITRE OF PACKAGED PRODUCT</b></p>

# EABL ESSENCE (CONTINUED)

## VALUE CREATION MODEL: FROM GRAIN TO GLASS (CONTINUED)

THE VALUE WE CREATE	OUTPUTS AND OUTCOMES	CONTRIBUTING TO THE SDG'S	THE VALUE WE CREATE	OUTPUTS AND OUTCOMES	CONTRIBUTING TO THE SDG'S
 <b>Consumers</b>	<p>We provide high-quality beverages and invest in world-class marketing to cater to a growing range of tastes and offers choice across every occasion.</p> <p>We advocate for moderation and use our platforms to campaign against harmful drinking.</p> <p>Millions of Consumers across the region enjoy our brands and experiences as part of celebrations, big or small.</p>	<p>We create socio-economic value for the societies in which we operate by creating jobs, training people, building physical infrastructure, procuring raw materials, transferring technology, paying taxes, expanding access to products and services, and creating growth opportunities for our customers, distributors, retailers and suppliers.</p> <p>Millions of Consumers across the region enjoy our brands and experiences as part of celebrations, big or small.</p>	 <b>Communities (continued)</b>	<p><b>9,951</b> PEOPLE TRAINED IN BUSINESS AND HOSPITALITY SKILLS through our Learning4Life program to boost employability</p> <p>Carbon Emissions reduced to <b>THIS YEAR TO 21,363 TONNES</b></p> <p>Renewable energy use increased to <b>75%</b> <b>THIS YEAR.</b></p> <p>Zero waste to landfill</p>	
 <b>Customers</b>	<p>Getting to our consumer, through our route to market programme is an important facet of our strategy. We work together with qualified partners, creating shared value and growing their, and our business.</p>	<p><b>Kshs &gt;10 billion</b> VALUE CREATED FOR CUSTOMERS (distributors and retailers)</p>			
 <b>Suppliers</b>	<p>We are working with our suppliers to support their sustainable practices. Our business activities generate revenue for our suppliers and their extended value chain.</p>	<p>We spent circa <b>Kshs 90 billion</b> WITH LOCAL SUPPLIERS AND CONTRACTORS</p>		<p>We create socio-economic value for the communities in which we operate by creating jobs, training people, building physical infrastructure, procuring raw materials, paying taxes, expanding access to products and services, and creating growth opportunities for our distributors, retailers and suppliers.</p>	
 <b>Our People</b>	<p>People are our most important asset. We are investing behind our people, building the best teams, supporting their well-being through progressive policies and creating an inclusive growth culture.</p>	<p><b>62% : 38%</b> MEN TO WOMEN RATIO ACROSS EABL</p> <p><b>44%</b> SENIOR LEADERSHIP WOMEN</p>		<p>In F24 we paid <b>Kshs 113 billion</b> TO THE EXCHEQUER IN THE FORM OF CORPORATION TAX, EXCISE, VAT AND PAYE</p>	
 <b>Communities</b>	<p>We are a part of our communities, providing employment directly or through the wider value chain.</p> <p>We make a difference through programs like Learning4Life and through progress on our sustainability commitments.</p>	<p><b>467,895m<sup>3</sup></b> RECYCLED AND REUSED WATER representing 14% of our total withdrawals</p> <p><b>&gt;500,000</b> INDIRECT JOBS ACROSS THE VALUE CHAIN</p>		<p><b>Kshs 7.2 billion</b> CAPEX</p> <p><b>Kshs 10.8 billion</b> IN EARNINGS AFTER TAX and ROCE of 28%</p> <p><b>Kshs 7.0</b> DIVIDEND PER SHARE</p>	

# EABL ESSENCE (CONTINUED)

## STAKEHOLDER ENGAGEMENT: COLLABORATIVE SPIRIT

We are deeply connected to the environment and communities in which we operate. Our ability to create and protect value is dependent on our relationships with and the contributions we make to our stakeholders. They include not only business partners such as suppliers and customers, our people, and workforce, but also government, consumers, and the wider communities in which we operate. We consider their key interests in our decision-making and communicate with them on a regular basis. This dialogue helps us build trust and respect and make choices as a business that help shape the role we play in society.

### OUR PEOPLE

Our people are at the core of our business. We aim to build a trusting, respectful and inclusive culture in which every individual feels highly engaged and can be their best. We want our people to feel their human rights are respected and that they are treated with dignity. We are committed to creating opportunities for growth and to a continuous learning culture.

Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
<ul style="list-style-type: none"> <li>Prioritisation of health, safety, and well-being</li> <li>Human rights, diversity, and inclusion</li> <li>Employee engagement, growth, and development</li> <li>Ways of working, culture and benefits programme</li> </ul>	 <b>Human Capital</b>	<ul style="list-style-type: none"> <li>Safety strategy anchored on our Zero Harm goal that ensures everyone goes home safely every day</li> <li>Employee well-being policies and Employee Assistance Programme</li> <li>Company-wide employee surveys to understand and act on needs and well-being</li> <li>Consistent talent and performance management approach</li> <li>Extensive online learning and development material</li> <li>Informative and up-to-date employee communication channels</li> </ul>	<ul style="list-style-type: none"> <li>Employee engagement</li> <li>Gender representation percentage</li> <li>Lost Time Accident Rate</li> </ul>	<ul style="list-style-type: none"> <li>86% Staff Engagement scores</li> <li>Net exporter of talent; 21 employees on international assignments</li> <li>62%: 38% men to women ratio</li> <li>44% of senior leadership roles held by women</li> <li>Five Lost Time Accidents</li> </ul>	<ul style="list-style-type: none"> <li>People retention</li> <li>Health and safety</li> <li>Security environment</li> </ul>
	 <b>Intellectual Capital</b>				
	 <b>Social &amp; Relationship Capital</b>				

### CONSUMERS

Understanding our consumers is key to growing our business sustainably for the long-term. Consumer motivations, attitudes and behaviour form the basis of our brand marketing and innovations. We make our brands with pride and want them to be enjoyed responsibly. On occasions when consumers choose alcohol, we want them to “drink better, not more”.

Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
	 <b>Social &amp; Relationship Capital</b>	<ul style="list-style-type: none"> <li>Choice of brands for different occasions</li> <li>Responsible marketing</li> <li>Affordable products</li> <li>Product quality and supply</li> </ul>	<ul style="list-style-type: none"> <li>We understand consumers' needs and preferences through our access to consumer insights</li> <li>Broad portfolio of choices across categories and price points</li> <li>Insightful innovation that satisfies consumer preferences</li> <li>Compliance with product quality and food safety standards</li> <li>Number of consumer complaints</li> </ul>	<ul style="list-style-type: none"> <li>Market share data</li> <li>Number of people reached with our messages of moderation</li> <li>Compliance with product quality and food safety standards</li> <li>Number of consumer complaints</li> <li>We continued to evolve our portfolio with new innovations to address changing consumer needs</li> <li>We have invested further in digital and e-commerce to meet new shopper needs</li> </ul>	<ul style="list-style-type: none"> <li>Slowed economic growth and macro-economic volatility</li> <li>Consumer disruption</li> <li>Supply chain disruption</li> <li>Illicit trade</li> <li>Increased competition</li> </ul>

# EABL ESSENCE (CONTINUED)

## STAKEHOLDER ENGAGEMENT: COLLABORATIVE SPIRIT (CONTINUED)

### CUSTOMERS

Our customer partners are experts in the products they buy and sell, as well as in the experiences they create and deliver. We work with a wide range of customers: big and small, on-trade and off-trade, digital and e-commerce. Our passion is to ensure we nurture mutually beneficial relationships that deliver joint value and the best outcome for all our consumers.

Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
<ul style="list-style-type: none"> <li>A portfolio of leading brands that meets evolving consumer preferences</li> <li>Identification of opportunities that offer profitable growth</li> <li>Insights into consumer behaviour and shopper trends</li> <li>Technical selling expertise, promotional support, and merchandising</li> <li>Availability and reliable supply</li> </ul>	 Intellectual Capital   Social & Relationship Capital	<ul style="list-style-type: none"> <li>Use of best practice sales analytics and technology to support our retailers and distributors</li> <li>Commercial account managers engage with our customers</li> <li>at a strategic level and develop joined-up business plans</li> <li>Our account managers continue to make regular visits to outlets</li> <li>Ongoing dialogue and account management support</li> <li>Training through unique offerings like the Diageo Bar Academy</li> </ul>	<ul style="list-style-type: none"> <li>Volume and revenue growth</li> <li>Outlet sales call coverage</li> <li>High merchandising standards</li> <li>Customer feedback</li> </ul>	<ul style="list-style-type: none"> <li>20 of our distributors have achieved the Gold Standard in world-class distributorship standards, while 35 have been certified 'silver status' moving towards 'gold status'</li> </ul>	<ul style="list-style-type: none"> <li>Slowed economic growth and macro-economic volatility</li> <li>Consumer disruption</li> <li>Supply chain disruption</li> <li>Illicit trade</li> <li>Increased competition</li> </ul>

### SUPPLIERS

Our suppliers and agencies are experts in the wide range of goods and services we require to create and market our brands. By working with them, we not only deliver high-quality products marketed responsibly, but improve our collective impact, ensuring sustainable supply chains. These relationships enable us to reduce our environmental impact and make positive contributions to society.

Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
<ul style="list-style-type: none"> <li>Sustainable sourcing</li> <li>Supplier standards</li> <li>Environmental concerns</li> <li>Fair contract and payment terms</li> </ul>	 Intellectual Capital   Social & Relationship Capital	<ul style="list-style-type: none"> <li>Local raw material supply partnerships</li> <li>Partnering with supplier standards, our code for working with suppliers</li> <li>Supplier performance measurement and performance reviews</li> <li>Regular trainings on sustainable farming practices to our farmers</li> <li>Provision of drought resistant seed varieties</li> </ul>	<ul style="list-style-type: none"> <li>Percentage of key raw materials sourced sustainably</li> <li>Percentage of our suppliers in compliance with EABL's Know Your Business Partner (KYBP) and Partnering with Suppliers (PwS) programmes</li> </ul>	<ul style="list-style-type: none"> <li>All our suppliers are in compliance with our Know Your Business Partner (KYBP) and Partnering with Suppliers (PwS) programmes</li> </ul>	<ul style="list-style-type: none"> <li>Slowed economic growth and macro-economic volatility</li> <li>Supply chain disruption</li> <li>Impact of climate change</li> </ul>

# EABL ESSENCE (CONTINUED)

## STAKEHOLDER ENGAGEMENT: COLLABORATIVE SPIRIT (CONTINUED)

### COMMUNITIES

Investing in sustainable growth means supporting and empowering the communities where we live, work, source, and sell. By ensuring we make a positive contribution, we can help build thriving communities, and strengthen our business.

Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
• Economic impact		• Driving impactful initiatives that advocate for responsible drinking	• Number of people reached with positive drinking messages	• Through Learning for Life (L4L), our global training program for hospitality and retail sector workers, we have increased the employability of young people	• Slowed economic growth and macro-economic volatility
• Opportunities for employment and supplier opportunities		• We engage with community partners to understand what skills and training young adults need in our markets	• Number of young people trained in our communities through Learning for Life (L4L)	• Water usage and replenishment metrics	• Water availability
• Gender equality, inclusion, and diversity		• Community programme design that includes gender equality and inclusion and diversity considerations	• Tree planting and water replenishment programmes	• Managing our carbon footprint	• Impact of climate change
• Responsible use of natural resources		• Various sustainability initiatives to reduce the environmental impact of our operations	• Number of water stewardship projects in water priority locations	• Our community water, sanitation, and hygiene (WASH) programmes	
• Impact of climate change		• Number of investments in community projects	• Percentage of absolute carbon emissions reduction		

### INVESTORS

We want to enable equity and debt investors to have an in-depth understanding of our strategy and our operational and financial performance, so they can more accurately assess the value of our shares and the opportunities to finance our business.

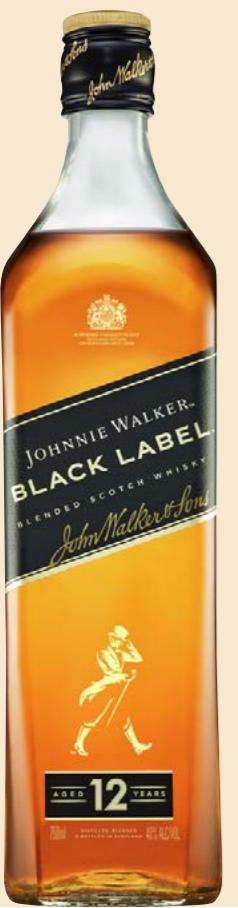
Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
• Economic impact		• Management access and participation in investor conferences	• Positive investor perception	• Stepped up two-way dialogue between the Company and investors, ensuring good understanding of long-term Company strategy in the markets	• Slowed economic growth and macro-economic volatility
• Corporate governance		• Environmental and social commitments and progress	• Total shareholder return		• Increased competition
• Financial performance		• Communication during our Annual General Meeting and results briefings			• Tax-related regulatory changes
• Environmental and social commitments and progress		• Investors' information on <a href="http://www.eabl.com">www.eabl.com</a>			• Impact of climate change

### GOVERNMENTS AND REGULATORS

The regulatory environment is critical to the success of our business. We believe it is important that those who can influence policy, laws, and regulation understand our views. We also want to share information and perspectives on areas that can impact our business and public health.

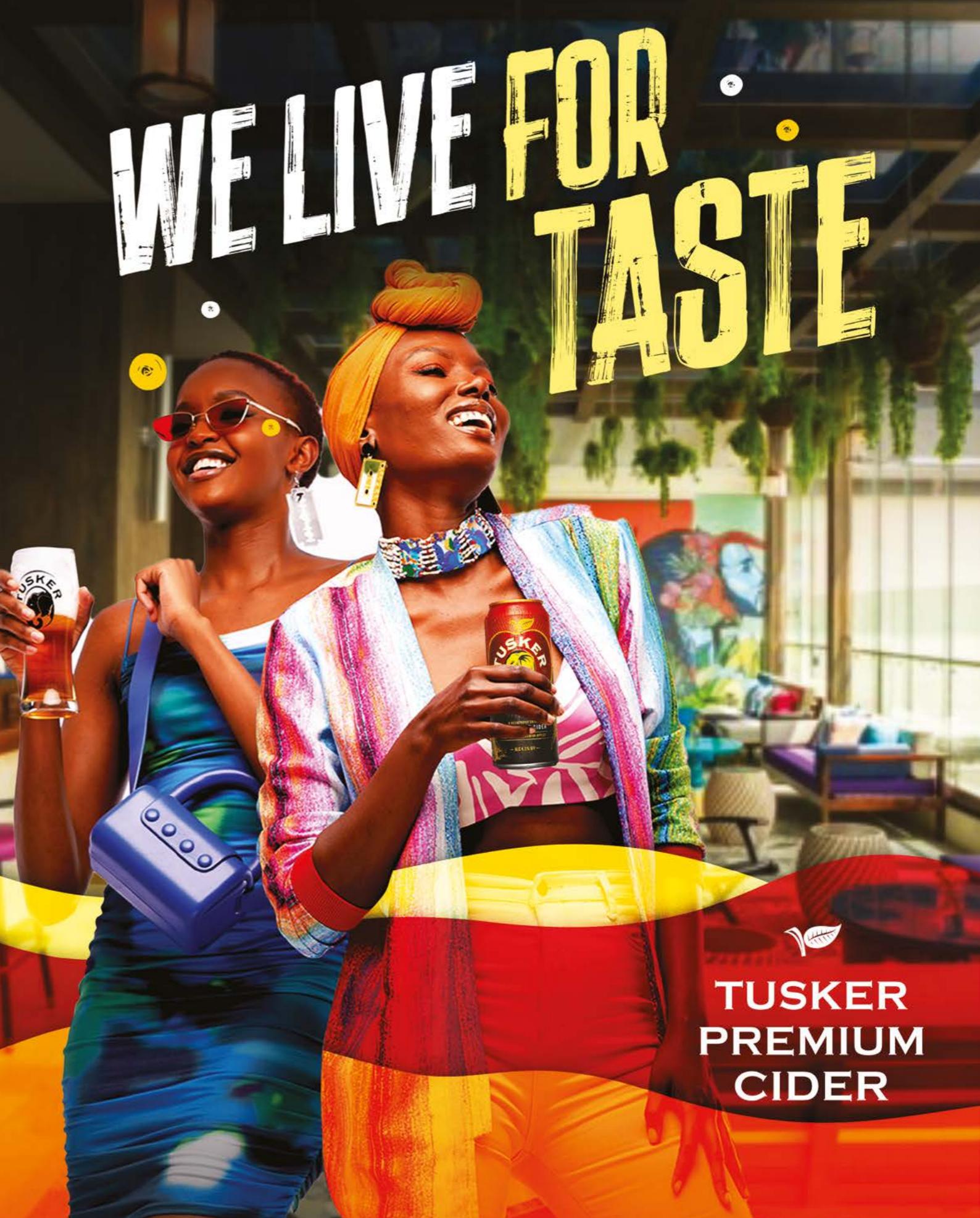
Material issues:	Capitals impacted:	How we engage:	Key objectives and metrics we track:	Outcomes of engagement:	Principal risks:
• Economic impact		• Ongoing dialogue at industry level through trade associations	• Compliance with laws and industry regulations	• Compliance with industry specific policies, such as taxes, and regulations	• Tax-related regulatory changes
• Responsible drinking		• Collaboration on responsible drinking initiatives, promotion of moderation, and strengthening industry standards	• Compliance with product quality and food safety standards	• Data-led industry engagements are bearing fruit as evidenced by the Kenyan government's stance to spare excise tax hikes to the alcoholic beverage sector in the 2023 budget	• Impact of climate change
• High-quality manufacturing and environmental standards		• Number of water stewardship projects in water priority locations	• Number of water stewardship projects in water priority locations		
• Corporate governance		• Percentage of absolute carbon emissions reduction	• Percentage of absolute carbon emissions reduction		
• Responsible use of natural resources		• Participation in governments business and industry advisory groups	• Participation in governments business and industry advisory groups		
• Climate change		• Embedding business integrity into the way we work	• Embedding business integrity into the way we work		

# 03 LEADERSHIP REFLECTIONS



“EABL IS COMMITTED TO CREATING ECONOMIC, SOCIAL, AND ENVIRONMENTAL VALUE IN THE COMMUNITIES WHERE WE LIVE, WORK, SOURCE, AND SELL. ”

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## LEADERSHIP REFLECTIONS

### 2024 IN A GLASS: KEY PERFORMANCE INDICATORS

#### QUALITY GROWTH



#### NET SALES VALUE (Kshs bn)

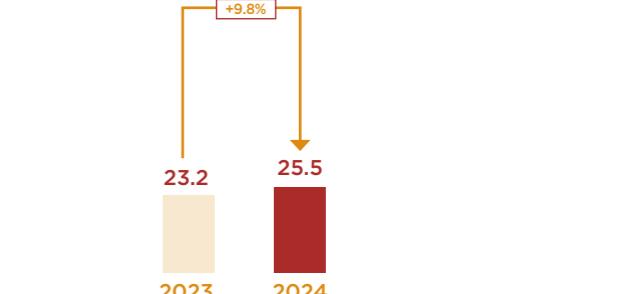
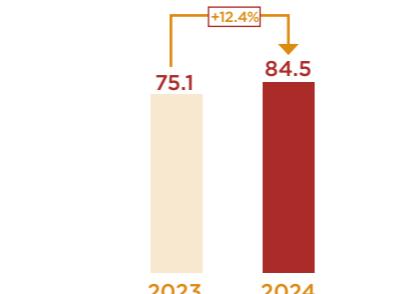


#### TOTAL DEBT (Kshs bn)



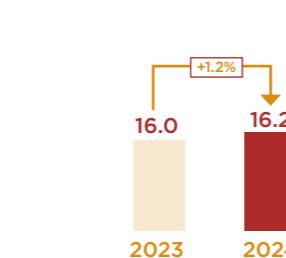
#### FREE CASH FLOW (Kshs bn)

#### STRATEGIC IMPERATIVES



#### EBIT (Kshs bn)

#### VOLUME (Equivalent units)



#### VIBRANT BEER (Kshs bn)

#### WIN IN PREMIUM (Kshs bn)

#### STRONG BALANCE SHEET



#### SHAPE NEW FRONTIERS (Kshs bn)



#### NET DEBT/EBITDA



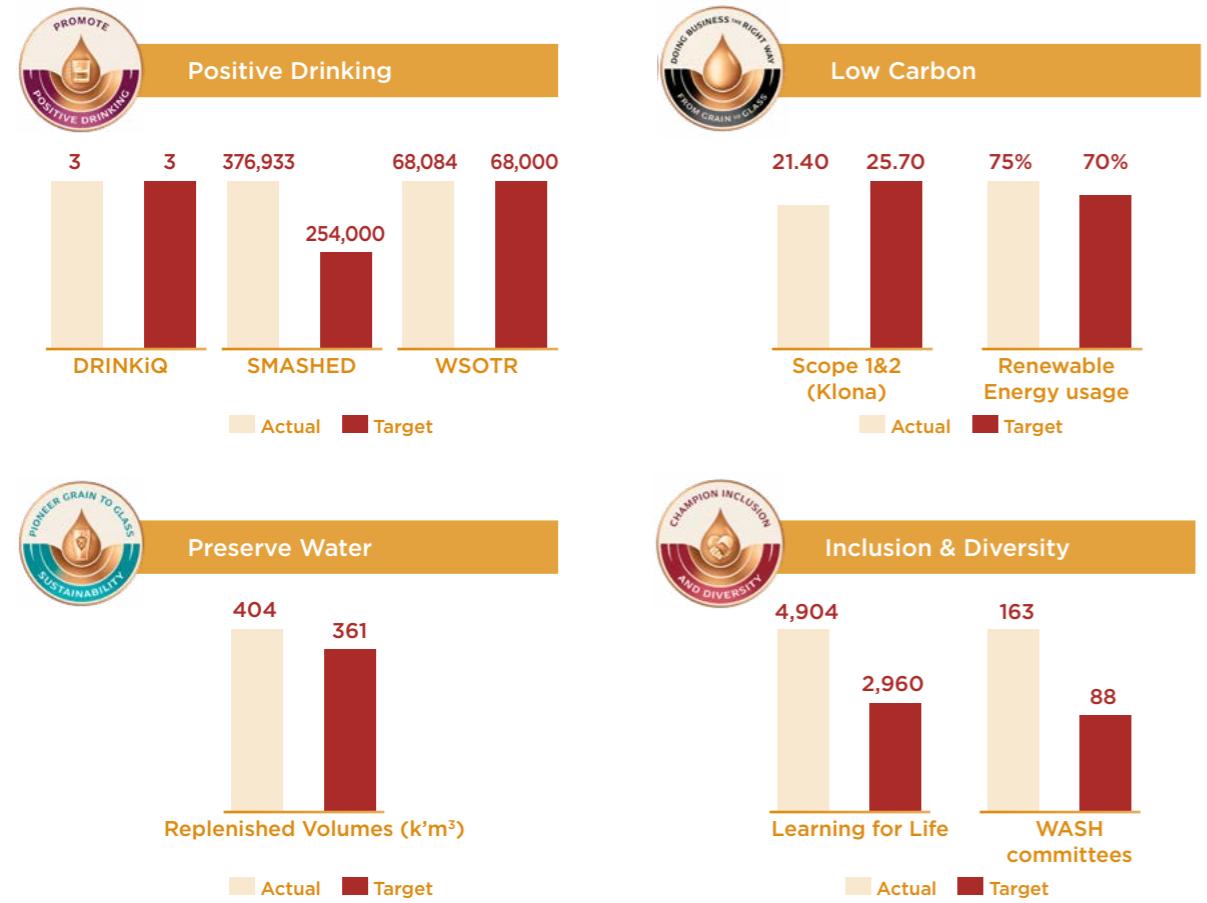
#### CURRENT RATIO

## LEADERSHIP REFLECTIONS (CONTINUED)

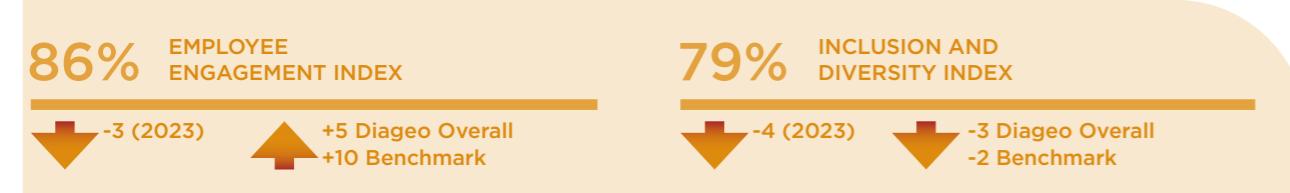
### 2024 IN A GLASS: KEY PERFORMANCE INDICATORS (CONTINUED)

#### SOCIETY 2030

##### ESG DASHBOARD: GREAT DELIVERY AGAINST FY24 TARGETS



#### PEOPLE



#### PRODUCTIVITY



## BOARD CHAIRMAN'S STATEMENT: DISTILLING VALUE



“ IT IS WITH A DEEP SENSE OF PRIDE AND RESPONSIBILITY THAT I PRESENT AN OVERVIEW OF EABL’S PERFORMANCE FOR THE 2024 FINANCIAL YEAR. THIS YEAR HAS BEEN ONE OF RESILIENCE, STRATEGIC FORESIGHT, AND ADAPTABILITY, MARKING A PERIOD OF VARIOUS ACHIEVEMENTS DESPITE OPERATING IN A CHALLENGING ECONOMIC ENVIRONMENT. ”

### OPERATING ENVIRONMENT

In Kenya, we navigated a tough landscape characterised by high interest rates, fluctuations in exchange rates, social and climate disruptions. Additionally, rising taxes impacted consumers’ disposable income and led to spend reprioritisation. Despite these headwinds, our flagship brands delivered strong growth, and we accelerated our innovations to meet evolving consumer preferences.

In Uganda, the political stability over the past year has been a key factor in supporting the country’s economic recovery, creating a more favourable environment for business operations. However, headwinds such as consumer downtrading due to macro-economic challenges have put pressure on topline, necessitating careful financial management and pricing strategies.

Tanzania has presented both opportunities and challenges for EABL in the past year. On one hand, the market offers significant growth potential due to its young population and rising middle class, which drives demand. However, regulatory challenges and economic uncertainty, including currency fluctuations and availability as well as inflation, has impacted consumer spending and posed risks to revenue stability.

### PERFORMANCE OVERVIEW

EABL has demonstrated resilience and strategic agility, achieving strong results on the back of these hurdles. We posted a strong revenue growth of 13%, with operating profit growth, excluding foreign exchange (FX), of 10%. EABL’s profit after tax declined by 10%. This was mainly impacted by currency devaluation and significant increases in finance costs. Our improved cash generation from our operations helped expand our cash position to Kshs 10.8 billion; an increase of Kshs 1.8 billion compared to last year.

The Board of Directors has recommended a final dividend of Kshs 6.00 per share, bringing the total dividend to Kshs 7.00 per share increasing from Kshs 5.50 in FY2022/23, reflecting our commitment to delivering value to our investors, shareholders and customers.

### SUSTAINABILITY

EABL continued to prioritise our 10-year sustainability action plan Society 2030: Spirit of Progress as a core element of our business strategy, recognising its critical role in securing the long-term success of our operations and the communities we serve. We made significant strides in our environmental stewardship, particularly in water conservation, renewable energy, and waste management.

Our investments in the Biomass Steam Plants and water efficiency projects have not only reduced our carbon footprint but also enhanced our resilience against resource scarcity. KBL’s Project Rudisha has made great strides in promoting our Grain to Glass sustainability pillar through effective waste management and recycling. We are proud to have collected over 17 million spirit bottles in the past year, underscoring our dedication to reducing our carbon footprint and supporting the circular economy. Moreover, our commitment to sustainable agriculture has seen us deepen partnerships with our 60,000 local farmers, promoting responsible sourcing and supporting livelihoods across our supply chain.

These initiatives align with our ambition to create shared value, ensuring that our growth contributes positively to society and the environment.

### CORPORATE GOVERNANCE AND BOARD CHANGES

Our corporate governance framework continues to be robust, ensuring that we operate with integrity, transparency, and accountability. During the period, the Board focused on guiding the Company through the turbulent environment and mitigate emerging risks to deliver shareholder value.

The Board is pleased to welcome Mr. Paul D. Makanza with effect from 2 June 2024 whose extensive experience in the service and manufacturing sectors will enhance our leadership and drive our growth ambitions. We also extend our deepest gratitude to Mr. John Ulanga, who resigned this fiscal year after serving as Chairman of Serengeti Breweries Limited.

## LEADERSHIP REFLECTIONS (CONTINUED)

### BOARD CHAIRMAN'S STATEMENT: DISTILLING VALUE (CONTINUED)

#### LOOKING AHEAD

Despite the ongoing volatility, the fundamentals of our business remain attractive, and we are well-placed to realise its potential. The past year's performance demonstrates the solid platform we have built to enable us to navigate the volatility in the short and medium term as well as deliver future growth. Our deep consumer insights and sustained investment across our strategic imperatives is fundamental to supporting performance for the future.

The Board and leadership team remain focussed on securing long-term, sustainable value creation, by nurturing EABL's culture, building our brands, and delivering against our strategy.

#### APPRECIATION

I thank our Group MD and CEO, Jane, and her wider team for their dedication, agility, and skilled execution of our strategy, resulting in positive returns to our stakeholders. Additionally, thanks also go to my colleagues on the Board, whose skills and diligent work have added exceptional value to the Company. I also wish to recognise and celebrate our partners, customers, consumers, suppliers, agencies, and Governments in the respective countries where we operate.

Finally, I would like to thank you for engaging with our organisation by reading our 2024 Integrated Report. We aim for this document to clearly and effectively communicate the scope of value that we, at EABL, bring to stakeholders and society through our operations and active sustainability progress.

DR. MARTIN ODUOR-OTIENO, CBS  
GROUP CHAIRMAN



DO NOT FORWARD TO PERSONS UNDER 18 YEARS.  
EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.

## UJUMBE WA MWENYEKITI WA BODI : KUONGEZA THAMANI



“ NI KWA FAHARI KUBWA NA HESHIMA KUU KWAMBA NAWASILISHA KWENU KWA UFUPI MATOKEO YA EABL YA MWAKA WA KIFEDHA WA 2024. MWAKA HUU UMEKUWA WA UKAKAMAVU, MAONO YA KIMKAKATI, NA KUBADILIKI KUENDANA NA MAJIRA, NA NI KIPINDI AMBAPO TUMEPATA MAFANIKIO MBALIMBALI LICHA YA MAZINGIRA YA KIUCHUMI YALIYOJAA CHANGAMOTO. ”

### MAZINGIRA YA UENDESHAJI SHUGHU

Nchini Kenya, tulipitia mazingira magumu ambayo yalikuwepo na changamoto kama vile viwango vya juu vya riba, kuyumbayumba kwa viwango vya ubadilishanaji wa fedha za kigeni, na misukosuko ya kijamii na kimazingira. Kadhalika, kuongeza kwa kodi kuliathiri fedha za matumizi ya hiari mionganii mwa wateja na kuchangia watu kubadilisha mtindo wao wa matumizi. Licha ya changamoto hizi, nembo zetu kuu ziliandikisha ukuaji imara, na tuliongeza kasi uvumbuzi wetu ili kukidhi mahitaji yanayobadilika ya wateja.

Nchini Uganda, uthabiti wa kisiasa katika mwaka uliopita kilikuwa kiungo muhimu katika kusaidia kujikwamua kwa uchumi wa taifa hilo, na kuunda mazingira rafiki kwa shughuli za kibashara. Hata hivyo, changamoto kama vile wateja kukumbatiba bidhaa za bei ya chini kutokana na changamoto za kiuchumi zimetoa shinikizo kwa mauzo yetu, na kusababisha kutafakariwa upya kwa usimamizi wa kifedha na mikakati ya kuamua bei za bidhaa.

Tanzania imetoa fursa na pia changamoto kwa EABL kwa mwaka uliopita. Upande mmoja, soko hilo lilitoa uwezo mkubwa wa ukuaji kutokana na idadi kubwa ya raia wake kuwa vijana, na pia kuongezeka kwa watu wa kipato cha wastani, jambo linaloongeza mahitaji ya bidhaa. Hata hivyo, changamoto za kisheria na kutotabirika kwa hali ya kiuchumi, ikiwa ni pamoja na kuyumba kwa thamani ya sarafu na upatikanaji wa fedha za kigeni pamoja na mfumko wa bei, ziliathiri uwezo wa wateja kufanya manunuzi na kutishia uthabiti wa mapato yetu.

### MATOKEO KWA UFUPI

EABL imedhihirisha ukakamavu na uwezo wa kutambua hatari na kuzikabili, na pia kutambua fursa na kuzitumia vyema. Ni kutokana na hilo ambapo iliweza kuandikisha matokeo mazuri licha ya changamoto nydingi. Tuliandikisha ukuaji wa mapato wa 13%, ambapo ukuaji wa faida kutokana na shughuli zetu kuu za kibashara, ukiondoa mapato kutoka kwa ubadilishanaji wa fedha za kigeni (FX), ulikuwa 10%. Faida ya EABL baada ya kutozwa ushuru ilipungua kwa 10%. Hii kwa kiasi kikubwa ilichangiwa na kushuka thamani kwa sarafu pamoja na ongezeko kubwa la gherama ya fedha za kufadhili shughuli zetu. Kuimariika kwa pesa taslimu zilizozalishwa kutokana na shughuli zetu kulitusaidia kuongeza kiwango chetu cha pesa

taslimu kuwa Kshs 10.8 bilioni; ongezeko la Kshs 1.8 bilioni ukilinganisha na mwaka uliotangulia.

Bodi ya Wakurugenzi imependekeza mgawo wa faida wa mwisho wa Kshs 6.00 kwa kila hisa, utakaofikisha jumla ya mgawo wa faida kuwa Kshs 7.00 kwa kila hisa. Hili ni ongezeko ukilinganisha na mgawo wa Kshs 5.50 kwa FY2022/23, na ni ishara ya kujitolea kwetu kuhakikisha thamani kwa wawekezaji, wenyejisa na wateja wetu.

### UENDELEVU

EABL imeneedelea kuupa kipaumbe mpango wetu wa miaka kumi wa kuchukua hatua katika uendelevu wa Jamii 2030: Moyo wa Maendeleo kama kiungo muhimu katika mkakati wetu wa biashara. Hii ni ishara ya kutambua mchango wake muhimu katika kuhakikisha ufanisi wa kipindi kirefu wa shughuli zetu na jamii tunazohudumia. Tulipiga hatua kubwa katika uongozi wetu katika mazingira, hasa uhifadhi wa maji, nishati mbadala, na usimamizi wa taka.

Uwekezaji wetu katika viwanda vya mvuke wa viumbe hai na miradi ya utumizi bora wa maji, umepunguza uzalishaji wetu wa gesi ya mkaa na pia kuimariisha ukakamavu wetu dhidi ya uhaba wa rasilimali. Mradi wa KBL wa Rudisha umepiga hatua kubwa katika kuendeleza nguzo yetu ya uendelevu ya Kutoka kwa Nafaka hadi kwa Gilasi kipitia usimamizi mwema wa taka na urejelezeshaji. Tunajivunia kwamba tumeweza kukusanya chupa za vileo vikali zaidi ya 17 milioni katika mwaka uliopita, jambo linalotilia mkazo kujitolea kwetu kupunguza uchangiaji wetu wa kaboni kwenye mazingira na kusaidia uchumi wa mzunguko wa kutumia tena vitu viliviyotumika tarayi.

Isitoshe, kujitolea kwetu kwa kilimo endelevu kumetufanya kukoleza ushirikiano wetu na wakulima wetu 60,000 wenyeji, na kuhamasisha ununuzi wa malighafi wa kuwajibika na kusaidia jamii kote katika mfumo wetu wa ununuzi na usambazaji wa bidhaa.

Mikakati hii inaendana na azma yetu ya kuunda thamani ya pamoja, na kuhakikisha ukuaji wetu unachangia na kuwa na manufaa kwa jamii na mazingira.

# UJUMBE WA MWENYEKITI WA BODI (MWENDELEZO)

## UJUMBE WA MWENYEKITI WA BODI : KUONGEZA THAMANI (MWENDELEZO)

### UTAWALA WA SHIRIKA NA MABADILIKO KWENYE BODI

Mfumo wetu wa utawala wa shirika unaendelea kuwa imara, na kuhakikisha kwamba tunaendesa shughuli zetu kwa uwazi na uwajibikaji. Katika kipindi hicho, Bodi iliangazia kuiongoza Kampuni kupitia mazingira ya changamoto na kudhibiti hatari zilizokuwa zikiibuka ili kuhakikisha thamani kwa wenyehisia.

Bodi ina furaha kumkaribisha Bw. Paul D. Makanza kuanzia Juni 2, 2024 ambaye uzoefu wake katika sekta za huduma na utengenezaji bidhaa utasaidia kuimarisha uongozi wetu na kuchoea ndoto yetu ya ukuaji. Tunatoa pia shukrani zetu za dhati kwa Bw. John Ulanga, aliyejuzulu mwaka huu wa kifedha baada ya kuhudumu kama Mwenyeiki wa Serengeti Breweries Limited.

### KUTAZAMA MBELE

Licha ya changamoto zilizopo, viashiria muhimu vya biashara yetu bado ni vya kuridhisha, na tupo katika nafasi nzuri ya kufikia uwezo wetu. Matokeo yetu katika mwaka huo uliopia yanaonyesha msingi thabiti ambao tumeujengia kutowezesha kupitia vipindi vya misukosuko katika kipindi kifupi na cha wastani, na pia kuhakikisha ukuaji siku sijazo. Ufahamu wetu wa ndani wa wateja na uwekezaji katika maeneo mengi ya kimkakati ni muhimu katika kusaidia ukuaji na matokeo yetu siku za usoni.

Bodi na kundi la uongozi wanasalia macho kuhakikisha uundaji endelevu wa thamani katika kipindi kirefu, kupitia kutunza utamaduni wa EABL, kujenga na kuendeleza nembo zetu, na kuhakikisha matokeo kuambatana na mkakati wetu.

### SHUKRANI

Namshukuru Meneja Mkurugenzi na Afisa Mkuu Mtendaji wa Kundi, Jane, na kundi lake lote kwa kujitolea kwao, wepesi wa kuchukua hatua, na utekelezaji mwema wa mkakati wetu jambo ambalo limezalisha matokeo mazuri kwa wadau wetu. Kadhalika, shukrani zangu ziwaendee wenzangu katika Bodi, ambao ujuzi wao na bidii vingeongeza thamani kwa Kampuni. Ningependa pia kutambua na kuwashukuru washirika wetu, wateja, watumiaji wa bidhaa zetu, wasambazaji wa bidhaa na wanaotuuzia bidhaa, mashirika, na Serikali katika mataifa mbalimbali ambayo tunaendesa shughuli zetu.

Mwisho kabisa, ningetaka kukushukuru wewe kwa kushiriki nasi kwa kusoma ripoti yetu ya kina ya mwaka 2024. Lengo letu ni kuwa stakabadhi hii itaonyesha vyema na kuwasilisha vyema upana wa thamani ambayo sisi, katika EABL, tunafikisha kwa wadau wetu na jamii kupitia shughuli zetu na ukuaji wetu endelevu.

DKT. MARTIN ODUOR-OTIENO, CBS  
MWENYEKITI WA BODI



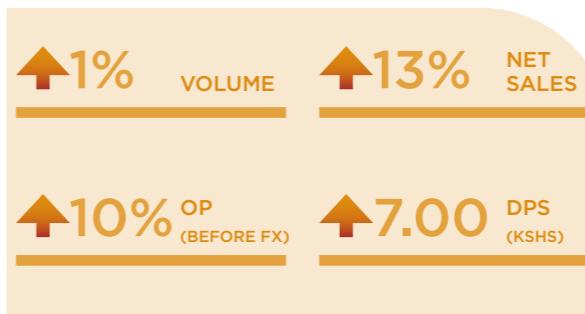
## CEO AND GROUP MANAGING DIRECTOR'S REVIEW: BREWING SUCCESS



“ THE YEAR HAS BEEN CHARACTERISED BY BOTH TRIUMPHS AND TRIALS, EACH CONTRIBUTING TO OUR GROWTH AND LEARNING AS AN ORGANISATION. ”

As we reflect on the fiscal year 2024, I am pleased to report that EABL has delivered a robust performance in the face of significant macro-economic challenges. Our journey, which began with recovery from the Covid-19 pandemic, has been marked by resilience, adaptability, and a steadfast commitment to our strategic objectives and highlights the strength of our core business and our ability to capture market opportunities effectively.

### FINANCIAL PERFORMANCE AND MARKET DYNAMICS



FY2023/24 has seen EABL achieve commendable results with double digit revenue, partly driven by growth in volume, and operating profit excluding FX growth. This performance is particularly noteworthy given the complex operating environment across our key markets.

Kenya, representing 65% of our business, was our biggest growth driver delivering growth of 15% mainly driven by premium and value segments. Uganda delivered a strong first half but faced increased pressure in the latter part of the year due to reduced discretionary spending. We have seen recovery in Tanzania post the dip experienced in FY2022/23.

The broader economic pressures, like the rising cost of living, has impacted consumer spending power and led to spend reprioritisation out of our industry. Further, we observed an interesting trend in segment performance, with stronger growth in the premium and value segments and shrinking mainstream, depicting an hourglass effect.

Our cost base was also substantially impacted by exchange rate volatility particularly in Kenya and Tanzania, rising interest rates and supply input inflation largely driven by supply chain disruptions. Additionally, the El Niño rains felt across the region and the social unrest experienced in Kenya, caused disruptions to our operations.

### STRATEGIC FOCUS AND INITIATIVES

Our strategic framework remains robust and relevant, focusing on key pillars that drive our business forward:

#### PORTFOLIO

As a true total beverage alcohol (TBA) player, we've continued to invest ahead in our brands and portfolio to lead and shape consumer trends. During the year, we launched exciting, consumer led, innovations across TBA. The commissioning of our new microbrewery marks a significant step in enhancing our innovation capabilities, allowing us to experiment and act with agility to address consumer demands.

#### ROUTE TO CONSUMER

We've made significant strides in improving our availability and expanding into new channels. Our e-commerce platform in Kenya – [Ke.TheBar.com](http://Ke.TheBar.com), capable of delivering products within 20 minutes, exemplifies our commitment to meeting evolving consumer needs.

#### SUSTAINABILITY AND ESG COMMITMENT

I'm particularly proud of our leadership in Environmental, Social, and Governance (ESG) initiatives through Society 2030: Spirit of Progress. We are prioritising the areas that have the most significant impact on our commercial performance and our advocacy efforts, including the harmful use of alcohol, water stress, carbon and our role in the communities in which we operate. I am proud that we are thought leaders in influencing the total ecosystem towards advancing the ESG agenda.

## LEADERSHIP REFLECTIONS (CONTINUED)

### CEO AND GROUP MANAGING DIRECTOR'S REVIEW: BREWING SUCCESS

(CONTINUED)

#### STRATEGIC FOCUS AND INITIATIVES

(CONTINUED)

#### SUPPLY FOOTPRINT AND OPERATIONAL EFFICIENCY

With 10 plants across East Africa, we've invested ahead and smartly to ensure our supply organisation can meet demand effectively. We continue to focus on productivity initiatives to maintain cost efficiency and delivered nearly Kshs 5 billion in productivity savings during the year.

#### OUR PEOPLE AND CULTURE

Our people remain our greatest asset. We've maintained high levels of employee engagement, as evidenced by our annual survey results. EABL continues to be a net exporter of talent to the rest of Africa, underscoring our commitment to building robust internal capabilities. Our culture of performance, coupled with an emphasis on external curiosity and collaboration, ensures we remain agile and responsive to market dynamics.

#### LOOKING AHEAD

The consumer and macro-economic environment continues to be challenging with the conditions we saw in FY2023/24 persisting into FY2024/25, yet I remain confident and committed to delivering our growth ambition. Our focus will be on:

1. Driving top-line growth while expanding margins
2. Continuing to invest behind our brands and portfolio
3. Further developing our route to market to enhance availability whilst developing emerging channels and adapting to evolving consumer dynamics
4. Maintaining our cost efficiency through ongoing productivity initiatives
5. Nurturing our people and culture to drive performance and innovation

We see significant opportunities in formalising the consumption of safe alcohol, tapping into the approximately 3 million young people entering legal drinking age annually in East Africa, and increasing female participation in alcohol consumption, which is currently among the lowest in Africa.

We will continue to focus on the consumer as well as improved profitability and returns.

#### ACKNOWLEDGMENTS

In closing, I would like to express my heartfelt gratitude to our consumers, whose loyalty drives our innovation and growth. My thanks also go to our customers, suppliers, and government stakeholders for their continued support and partnership. I am deeply appreciative of our employees, whose dedication and resilience have been instrumental in navigating the challenges of the past year.

Finally, I extend my thanks to our Board of Directors for their guidance, and to our holding company, Diageo, for their unwavering support.

Despite the uncertainties that lie ahead, I am confident in our strategy, our people, and our ability to deliver sustainable growth and create lasting value for all our stakeholders in the years to come.

**MS. JANE KARUKU,  
GROUP MANAGING DIRECTOR & CEO**



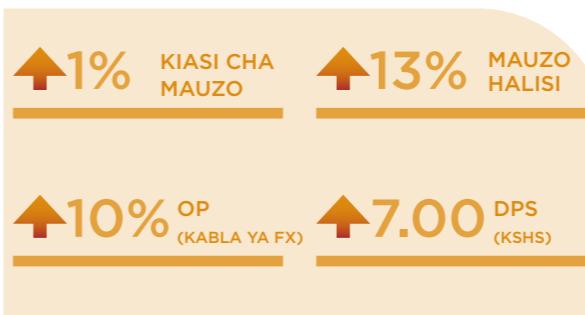
## UJUMBE WA MKURUGENZI MKUU : KUDUMISHA MAFANIKIO



“ MWAKA HUU UMEKUWA WA MAFANIKIO NA MATATIZO PIA, KILA MOJA IKICHANGIA KATIKA UKUAJI WETU NA PIA KUWA MAFUNZO KWETU KAMA SHIRIKA. ”

Tunapoutathmini mwaka wa kifedha wa 2024, nina furaha kuripoti kwamba EABL imeandikisha matokeo mazuri licha ya changamoto kubwa katika mazingira yetu ya kiuchumi. Safari yetu, ilioanza na kujikwamua kutoka kwa janga la COVID-19, imekuwa ya ukakamavu mkubwa, kubadilika kwendana na majira, na pia kujitolea pakubwa kutimiza malengo yetu ya kimkakati. Mambo haya yanadhihirisha nguvu ilio katika biashara yetu kuu na pia uwezo wetu wa kukumbatia na kuzitumia vyema fursa zinazoitokeza sokoni.

### MATOKEO YA KIFEDHA NA MABADILIKO SOKONI



FY2023/24 umeshuhudia EABL ikiandikisha matokeo ya kuridhisha, ambapo mapato yaliongezeka kwa zaidi ya asilimia kumi, hii kwa kiasi fulani ikichangiwa na ongezeko la kiasi cha mauzo, na pia faida kutokana na uendeshaji wa shughuli zetu kabla ya kujumuisha ukuaji kutokana na ubadilishaji wa fedha za kigeni. Matokeo haya yana maana kubwa ukizingatia mazingira magumu ya uendeshaji shughuli katika masoko yetu muhimu.

Kenya, ambayo huwakilisha 65% ya biashara yetu, ilichangia pakubwa zaidi katika ukuaji, ambapo ilishuhudia ukuaji wa 15% ambao sana ultokana na kitengo cha bidhaa za thamani na ubora wa juu na pia kitengo cha bidhaa za bei nafuu. Uganda iliandikisha matokeo mazuri nusu ya kwanza ya mwaka, lakini ikakabiliwa na shinikizo nusu ya pili ya mwaka kutokana na kupungua kwa pesa za matumizi ya hiari. Tumeshuhudia kuanza kuimarike tena kwa biashara yetu Tanzania baada ya kudorora FY2022/23.

Shinikizo pana za kiuchumi, kwa mfano ongezeko la gharama ya maisha, zimeathiri uwezo wa wateja kufanya

manunuzi na kuwafanya baadhi kupunguza matumizi katika bidhaa za sekta yetu. Isitoshe, tulishuhudia mtindo wa kushangaza katika vitengo vya bidhaa zetu, ambapo kulikuwa na ukuaji mkubwa katika bidhaa za thamani ya juu na bidhaa za bei nafuu, lakini kupungua katika bidhaa za kitengo cha katikati ambazo ndizo kuu.

Gharama zetu pia ziliathiriwa pakubwa na mabadiliko ya kiwango cha ubadilishanaji wa sarafu za kigeni, hasa Kenya na Tanzania, kuongezeka kwa viwango vya riba, mfumko kwenye mali ghafi tunayotumia viwandani kutokana na kuathiriwa kwa mifumo ya usambazaji. Kadhalika, mvua za El Niño kote katika kanda zilitatiza shughuli zetu, sawa na maandamano yaliyoshuhudiwa nchini Kenya.

### MWELEKEO WETU WA KIMKAKATI NA MIKAKATI

Mfumo wetu wa kimkakati bado ni imara na wa manufaa, na unaangazia nguzo kuu ambazo zinachangia kuendeleza biashara yetu:

#### MSETO WA BIDHA

Kama mdau anayejishughulisha na vinywaji vya vileo kamili (TBA), tumeendelea kuwekeza mapema kwenye nembo zetu na orodha yetu ya bidhaa ili kuongoza mitindo ya watumiaji wa bidhaa. Katika mwaka huo, tulizindua bidhaa na mifumo mipywa viwandani kote katika TBA kwa kuongozwa na watumiaji wa bidhaa. Kuzinduliwa kwa kiwanda kidogo chetu kipywa cha kutengenezeza bia ni hatua kuu katika kuongeza uwezo wetu wa ubunifu, na ni jambo linalotupatia fursa ya kufanya majaribio na kuchukua hatua kwa wepesi kujibu mahitaji ya wateja.

#### NJIA YA KUMFIKIA MTUMIAJI

Tumepiga hatua kubwa katika kuimarishe kufikika kwetu na kupanua njia mpya za kusambaza bidhaa zetu. Jukwaa letu la biashara mtandaoni nchini Kenya - [Ke.TheBar.com](http://Ke.TheBar.com), lenye uwezo wa kufikisha bidhaa kwa mteja ndani ya dakika 20, ni mfano wa kujitolea kwetu kutimiza mahitaji ya watumiaji wa bidhaa yanayobadilika..

#### UENDELEVU NA KUJITOLEA KATIKA ESG

INinajivunia sana uongozi wetu katika mikakati ya Mazingira, Jamii, na Utawala (ESG) kupitia mkakati wetu wa Jamii 2030: Moyo wa Maendeleo. Tunapaya kipaumbele maeneo ambayo yana manufaa makubwa zaidi kwenye matokeo yetu ya kibashara na pia juhudi zetu za kuhamasisha, ikiwa ni pamoja na kuhamasisha kuhusu

# UJUMBE WA MENEJA MKURUGENZI WA KUNDI (MWENDELEZO)

## UJUMBE WA MKURUGENZI MKUU : KUDUMISHA MAFANIKIO (MWENDELEZO)

MWELEKEO WETU WA KIMKAKATI NAMIKAKATI (MWENDELEZO)

### UENDELEVU NA KUJITOlea KATIKA ESG (MWENDELEZO)

madhara ya matumizi mabaya ya pombe, uhaba wa maji, kaboni, na mchango wetu katika jamii zinazoishi maeneo tunayohudumu. Ninaona fahari kwamba tunaongoza kwa mitazamo katika kuhamasisha mfumoikolojia wote katika kutimiza ajenda ya ESG.

### VIWANDA VYETU NA UBORESHAJI

Kwa viwanda vyetu kumi kote Afrika Mashariki, tumewekeza kwa ajili ya siku za usoni, na kwa busara, ili kuhakikisha mfumo wetu wa usambazaji unaweza kukidhi mahitaji ya bidhaa zetu ipasavyo. Tunaendelea kuangazia mikakati ya uzalishaji ili kudhibiti gharama na tulifanikiwa kuokoa takriban Kshs 5 bilioni kupitia kupunguza gharama katika uzalishaji kwa mwaka huo.

### WATU WETU NA UTAMADUNI

Watu wetu wanasalia kuwa mali muhimu zaidi kwetu. Tumeendelea kudumisha viwango vya juu vya kuwashirikisha wafanyakazi wetu, kama inavyodohihihishwa katika matokeo ya utafiti wetu wa kila mwaka. EABL inaendelea kuwa mtoaji wa vipaji kwa maeneo mengine Afrika, jambo linaloashiria kujitolea kwetu katika kuboresha uwezo wetu wa ndani. Utamaduni wetu wa matokeo, ukiongeza na msisitizo wetu katika kutaka kujua yanayofanyika nje na pia ushirikiano na wengine, huhakikisha tunasalia wepesi wa kuchukua hatua na kujibu mabadiliko sokoni.

### KUTAZAMA MBELE

Watumiaji wa bidhaa, na mazingira pana ya kiuchumi, vimeendelea kuwa na changamoto tele, na hali tuliyokumbana nayo FY2023/24 imeendelea FY2024/25. Hata hivyo, nasalia mwangi wa imani na kujitolea kutimiza ndoto yetu ya ukuaji. Vipaumbele vyetu vitakuwa:

1. Kuendeleza ukuaji wa mapato, na kukua kwa kipimo cha faida
2. Kuendelea kuwekeza katika nembo na bidhaa zetu
3. Kuendelea kustawisha zaidi njia za kufikia soko ili kuboresha upatikanaji wa bidhaa zetu huku tukivumbua njia mpya za kuwafikia wateja na kubadilika sambamba na mahitaji ya
4. Kutumia vyema rasilimali zetu kupitia mikakati inayoendelea ya kuboresha uzalishaji
5. Kuwatanza vyema watu wetu na utamaduni ili kuchoea matokeo mazuri na uvumbuzi

Tunaziona fursa kubwa katika kufanya rasmi unywaji salama wa pombe, kuwafikia takriban vijana 3 milioni wanaoingia katika umri wa kuruhusiwa kunywa pombe kisheria kila mwaka Afrika Mashariki, na ongezeko la ushiriki wa wanawake katika matumizi ya pombe, ambapo kwa sasa ni mionganini mwa viwango vya chini mno Afrika.

Tutaendelea kumwangazia mtumiaji wa bidhaa, pamoja na kuimarisha faida na mafao kutoka kwa biashara yetu.

### SHUKRANI

Kwa kuhitimisha, ningependa kutoa shukrani zangu za dhati kwa watumiaji wa bidhaa zetu, ambao uaminifu wao umechochea uvumbuzi wetu na ukuaji. Shukrani zangu ziwaendee pia wateja, wasambazaji bidhaa wetu, na serikali wadau kwa usaidizi na ushirikiano wao. Ninawashukuru sana wafanyakazi wetu, ambao kujitolea kwao na ukakamavu wao vimekuwa muhimu sana katika kutusaidia kupitia changamoto za mwaka uliomalizika.

Mwisho kabisa, nitoe shukrani zangu kwa Bodi ya Wakurugenzi kwa uelekezi wao, na kampuni yetu mama, Diageo, kwa usaidizi wao usiobadilika.

Licha ya mashaka yaliyo mbele yetu, nina imani katika mkakati wetu, watu wetu, na uwezo wetu wa kuhakikisha ukuaji endelevu na kuunda thamani ya kudumu kwa wadau wetu wote kwa miaka mingi ijayo.

BI. JANE KARUKU,  
MKURUGENZI MKUU



**WHITE CAP**  
**CRISP**  
NO ADDED SUGAR  
ALC 3.0% V/V

RENEWED USING THE FINEST INGANI INGREDIENTS

MONDE SELECTION BRUXELLES 2022

**LIGHT ON ALCOHOL**  
**CRISP WITH FLAVOUR**

— 3.0% ABV —

NO ADDED SUGAR

18+

EXCESSIVE CONSUMPTION OF ALCOHOL IS HARMFUL TO YOUR HEALTH.  
STRICTLY NOT FOR SALE TO PERSONS UNDER 18 YEARS. PLEASE DRINK RESPONSIBLY.

## CFO'S FINANCIAL REVIEW: SUSTAINABLE GROWTH



### STRONG PERFORMANCE IN A CHALLENGING OPERATING ENVIRONMENT

EABL delivered strong performance in FY2023/24 across key metrics, despite a challenging macroeconomic context. We achieved notable growth across countries and categories. The volume growth in the beer category helped drive scale in the business, as well as improve our fixed costs absorption and our cash flow. Additionally, our premium spirits and RTDs segments grew faster than average, whilst our strategic pricing and delivery against productivity initiatives helped mitigate the adverse impact of currency fluctuations and rising interest rates on our performance.

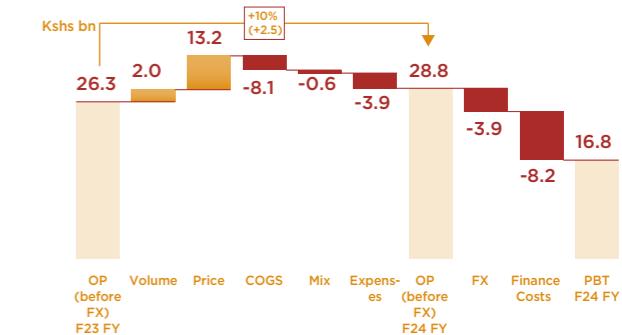
### PERFORMANCE REVIEW



Our net sales for the year amounted to Kshs 124.1 billion (2023: Kshs 109.6 billion), which represents a 13% increase from FY23 with strong performance in the spirits category observing a 10% growth, while the beer segment experienced growth of 12%. Our sales increased in all countries by 15% in Kenya, 12% in Uganda and 9% in Tanzania. Kenya remains our largest market, with 65% of sales, followed by Uganda contributing 21% and Tanzania 14%.

Operating profit excluding foreign exchange losses grew by 10% to Kshs 28.8 billion as pricing and productivity mitigated cost inflation.

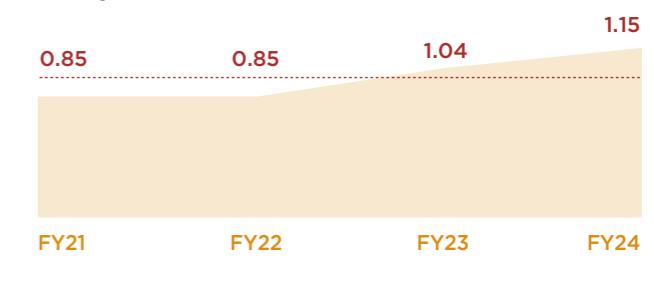
Our Profit before Tax was adversely affected by a 49% increase in Net Finance Costs. Although our borrowings reduced by 13%, cushioning us against the full impact, the increase in our effective cost of debt from 12.5% in FY2023 to 15.1% in FY2024 still had a material impact on our results. Notably, we had a slower increase in our cost of funding in comparison to government T-Bills because of our mix of debt. Our results were further impacted by significant currency depreciation in Kenya and Tanzania. The combined impact of these factors resulted in a 10% year-on-year reduction in our Profit before Tax, to Kshs 16.8 billion.



The Group's profit after tax amounted to Kshs 10.9 billion. This reflects a decline of 12% from the previous year.

### CURRENT RATIO

Current ratio stood at x1.15 (2023: x1.04), meeting our regulatory requirement, majorly driven by reduction in short term debt as well as improved inventory management.



(CMA: >1x)

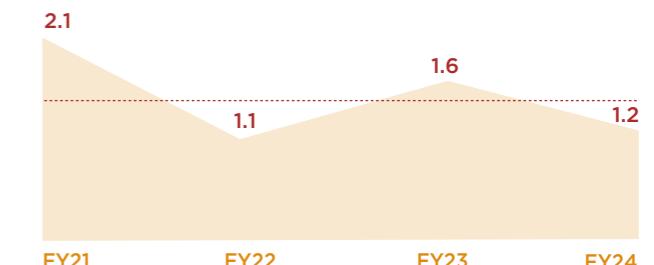
### CURRENT RATIO

#### DEBT

Total debt for the Group reduced by Kshs 11 billion from Kshs 59 billion as at 30 June 2023, to Kshs 48 billion as at 30 June, 2024 as a result of our debt management strategy through which we facilitated the repayment of certain borrowings to cushion against the impact of rising interest rates

The Net debt reduced from Kshs 51.1 billion as at 30 June 2023, to Kshs 38.8 billion as at 30 June 2024.

The Group closed at a net debt to EBITDA ratio of 1.2 which is within the Board target of 1.5 due to the reduction in borrowings as well as the slightly improved EBITDA.



(Board Target: <1.5)

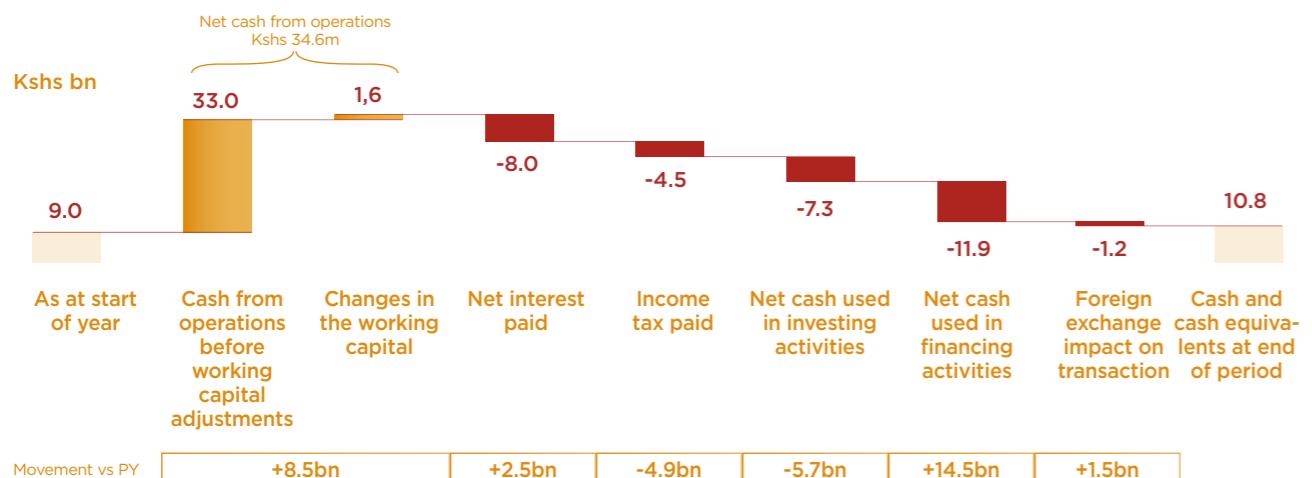
### NET DEBT/EBITDA

## LEADERSHIP REFLECTIONS (CONTINUED)

### CFO'S FINANCIAL REVIEW: SUSTAINABLE GROWTH (CONTINUED)

#### CAPITAL EXPENDITURE

Capital expenditure for the year dropped to Kshs 7 billion from Kshs 12.9 billion in 2023 (6% of NSV from 12% previously), as the significant projects were completed, and cash preservation prioritised.



#### DIVIDEND

The Board proposes a final dividend of Kshs 6.00 per share, which brings the total dividend to Kshs 7.00 per share. This is 27% higher than the prior year reflecting our commitment to creating value for our diverse stakeholders at EABL.

#### FINANCIAL OUTLOOK

The macro-economic environment continues to be unpredictable; we continue to leverage on the strength of our core business and our ability to capture market opportunities effectively positions us to respond to and manage any emerging risks.

#### CASH FLOW

We are investing ahead and forecast to continue growing our business across our markets and strategic imperatives, whilst continuing to focus on driving productivity gains to deliver consistent, sustainable, long-term growth. We will continue to manage our Interest and Forex risk through accelerated debt reduction, working capital optimisation and growing our export sales.

**MS. RISPER OHAGA**  
GROUP CHIEF FINANCIAL OFFICER



DO NOT FORWARD TO PERSONS UNDER 18 YEARS.  
EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.

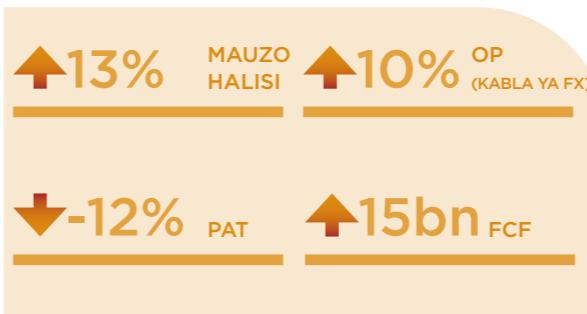
# TAARIFA YA MKURUGENZI MKUU WA FEDHA (CFO) WA EABL



## MATOKEO MAZURI KATIKA MAZINGIRA YENYE CHANGAMOTO

EABL iliandikisha matokeo mazuri FY2023/24 katika viashiria muhimu, licha ya mazingira magumu kiuchumi. Tulishuhudia ukuaji mkubwa katika mataifa na vitengo mbalimbali. Ukuaji wa kiasi cha bidhaa katika kitengo cha bia ulisaidia kutia nguvu ukuaji kwenye biashara, na pia kuboresha matumizi yetu ya gharama isiyosonga na mtiririko wa fedha. Kadhalika, vitengo vya vileo vikali vya thamani ya juu na vinywaji vilivyo tarayi kunywewa (RTD) vilikua zaidi ya kiwango cha wastani. Uwekaji bei wetu kwa njia bora na kutimizwa kwa mikakati ya uzalishaji vilisaidia pia kupunguza athari za kushuka kwa thamani ya sarafu na kupanda kwa viwango vya riba kwenye matokeo yetu.

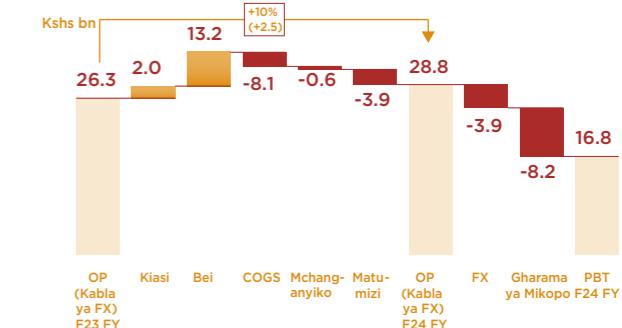
## UTATHMINI WA MATOKEO



Mauzo yetu halisi kwa mwaka huo yalifikia Kshs 124.1 bilioni (2023: Kshs 109.6 bilioni), ambayo ni ukuaji wa 13% kutoka F23. Kitengo cha vimeo vikali kiliandikisha matokeo mazuri sana na kufikia ukuaji wa 10%, nacho kitengo cha bia kikapata ukuaji wa 12%. Mauzo yetu yaliongezeka katika nchi zote; kwa 15% nchini Kenya, 12% nchini Uganda na 9% nchini Tanzania. Kenya imesalia kuwa soko letu kubwa zaidi, kwa 65% ya mauzo, ikifuatwa na Uganda iliyochangia 21% na Tanzania 14%.

Faida kutoka kwa shughuli zetu kuu, bila kuzingatia hasara iliyotokana na ubadilishanaji wa fedha za kigeni, ilikua kwa 10% hadi Kshs 28.8 bilioni kutokana na maamuzi ya bei na mikakati ya uzalishaji kupunguza athari za mfumko wa bei.

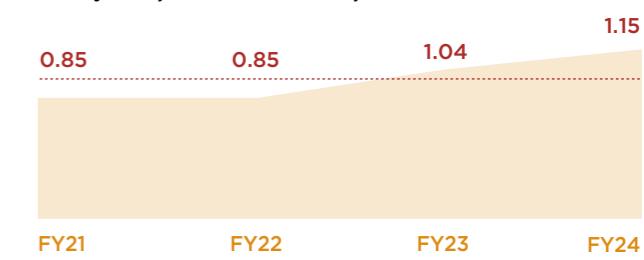
Faida yetu kabla ya ushuru iliathiriwa sana na ongezeko la 49% katika gharama ya mikopo. Ingawa mikopo yetu ilipungua kwa 13%, na kutukinga dhidi ya athari kamili, ongezeko katika gharama halisi ya mikopo yetu kutoka 12.5% katika FY2023 hadi 15.1% katika FY2024 bado iliathiri matokeo yetu. Lakini hata hivyo, ongezeko letu la gharama ya mikopo lilikuwa la kiwango cha chini ukilinganisha na hati za dhamana kutokana na mchanganyiko wetu wa mikopo. Matokeo yetu yaliathiriwa tena zaidi na kushuka kwa thamani ya sarafu Kenya na Tanzania. Kwa pamoja, mambo haya yalichangia kushuka kwa 10% mwaka baada ya mwaka katika faida yetu ya kabla ya ushuru hadi Kshs 16.8 bilioni.



Faida ya Kundi baada ya ushuru ilikuwa Kshs 10.9 bilioni. Hii ni kushuka kwa 12% ukilinganisha na mwaka uliotangulia.

## UWIANO WA MALI NA MADENI

Kiwango cha uwiano wa mali na dhima au madeni kilikuwa x1.15 (2023: x1.04), jambo ambalo linatimiza mahitaji ya kisheria, na hili sana lilitokana na kupungua kwa mikopo yetu ya kulipwa katika kipindi kifupi, pamoja na kuboresha kwa usimamizi wa ununuzi wa vitu vinavyohitajika katika uzalishaji.



(CMA: >1x)

## CURRENT RATIO

### MADENI

Kwa jumla, mikopo ya kundi ilishuka kwa Kshs 11 bilioni kutoka Kshs 59 bilioni mnamo 30 Juni 2023, hadi Kshs 48 bilioni kufikia 30 Juni, 2024 kutokana na mkakati wetu wa usimamizi wa madeni, ambao kupitia kwake tuliwezesha kulipwa kwa baadhi ya mikopo ili kujikinga dhidi ya ongezeko la viwango vya riba.

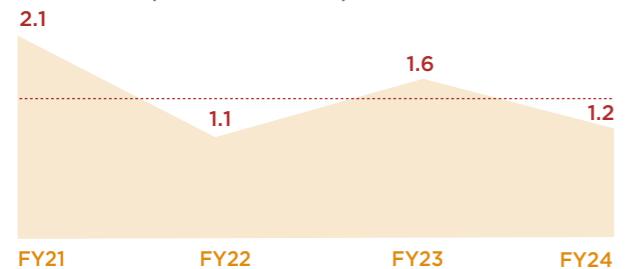
Mikopo halisi ilishuka kutoka Kshs 51.1 bilioni 30 Juni 2023, hadi Kshs 38.8 bilioni kufikia 30 Juni, 2024.

Kundi lilifunga mwaka likiwa na kipimo cha uwiano wa mikopo halisi kwa EBITDA (Mapato kabla ya Riba, Ushuru, Kushuka Thamani na Fedha za kutengwa kulipa Madeni) cha 1.2 ambacho hakijapita lengo la bodi la 1.5. Hii ilitokana na kupunguzwa kwa ukopaji, pamoja na kuimarika kiasi kwa EBITDA.

## UJUMBE WA MENEJA MKURUGENZI WA KUNDI (MWENDELEZO)

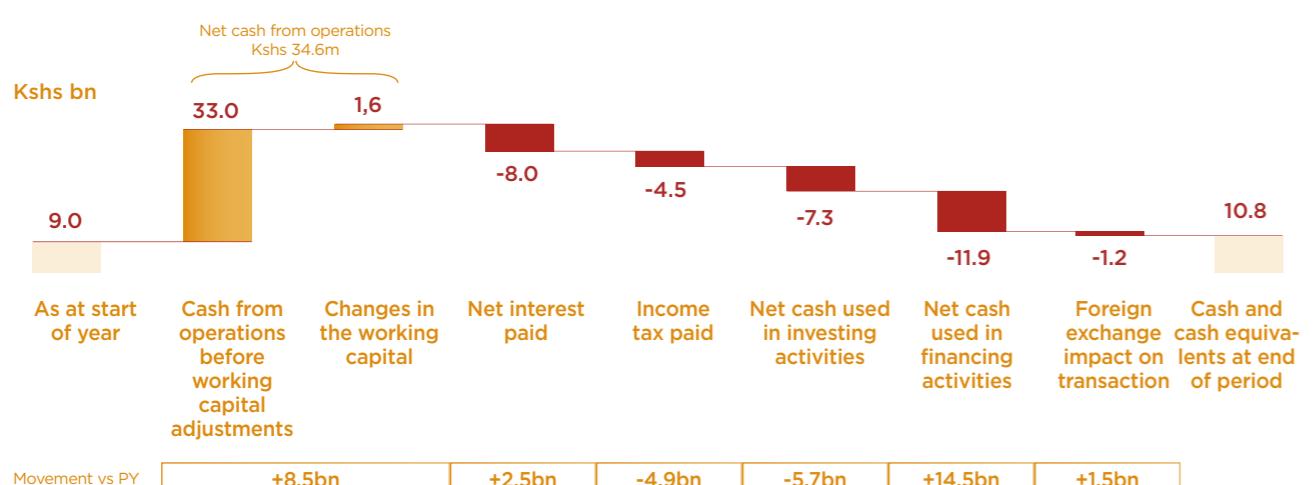
### TAARIFA YA MKURUGENZI MKUU WA FEDHA (CFO) WA EABL (MWENDELEZO)

MADENI (MWENDELEZO)



(Board Target: <1.5)

### NET DEBT/EBITDA



### MGAWO WA FAIDA

Bodi inapendekeza mgawo wa faida wa mwisho wa Kshs 6.00 kwa kila hisa, ambao utafikisha jumla ya mgawo wa faida hadi Kshs 7.00 kwa kila hisa. Mgawo huo ni 27% zaidi ya mwaka uliotangulia, jambo linalodhirihsa kujitolea kwetu kuunda thamani kwa wadau wetu mbalimbali katika EABL.

### MUSTAKABALI WA KIFEDHA

Mazingira ya kiuchumi kwa jumla yamesalia kuwa ya kutotabirika; tunaendelea kutumia uthabiti wa biashara yetu kuu na uwezo wetu wa kutumia vyema fursa sokoni kuiweka sawa kukabiliana na kudhibiti hatari zozote zinazoibuka.

### MATUMIZI YA MITAMBO NA MAJENGU

Matumizi kwenye mitambo, ardhi na majengo kwa mwaka huo, yalishuka hadi Kshs 7 bilioni kutoka Kshs 12.9 bilioni mwaka 2023 (6% ya NSV kutoka 12% awali), kutohakana na kukamilishwa kwa miradi mikubwa, na kupewa kipaumbele kwa uhifadhi wa fedha.

### MTIRIRIKO WA FEDHA

Ukuaji katika uzalishaji wa pesa taslimu na visawe vyake kutoka kwa shughuli zetu kuu ulikuwa Kshs 22.1 bilioni, ambapo uliongezeka kwa Kshs 11 bilioni ukilinganisha na mwaka uliotangulia. Hili lilichochewa na ukuaji kwenye mapato na usimamizi mwema wa mtaji wa kuendeshea shughuli.



HAIRUHSIWI KUSAMBAZWA AU KUUZWA KWA WALIO NA UMRI CHINI YA MIAKA 18. TAFADHALI KUNYWA KISTAARABU.



# 04

## OUR STRATEGIC BLEND



- 54 Strategic Review: Crafting Tomorrow's Beverages
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- 58 Brands in Focus
- 70 Innovations
- 74 Our Strategic Enablers



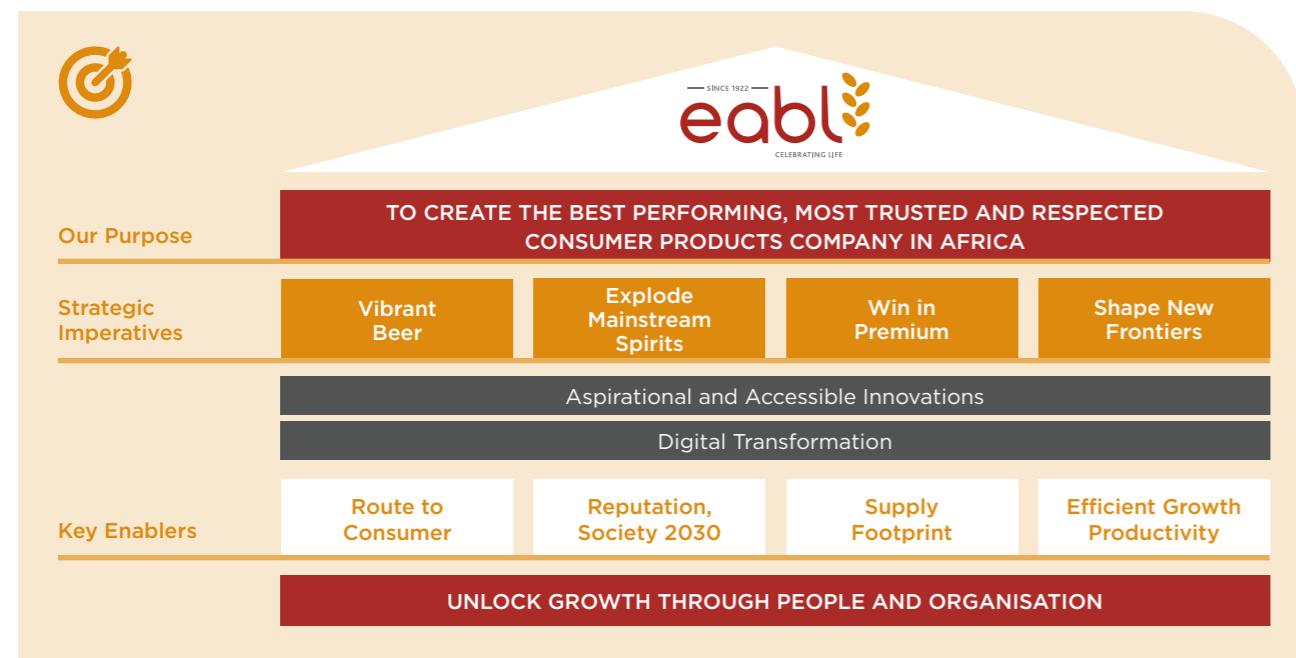
EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.  
NOT FOR SALE TO PERSONS UNDER THE AGE OF 18 YEARS.

# OUR STRATEGIC BLEND

## STRATEGIC REVIEW: CRAFTING TOMORROW'S BEVERAGES

### OUR STRATEGIC APPROACH

Our strategy is underpinned by our passionate desire to serve our consumers with high-quality brands to suit every occasion and economic level, and our desire to deliver long-term shareholder value to our investors.



### OUR STRATEGIC IMPERATIVES

Our strategy is delivered through four execution priorities:

#### BRINGING VIBRANCY AND DYNAMISM TO BEER

Beer is at the core of our business and represents a significant opportunity for our entire value chain. With our rich heritage and extensive presence across East Africa, we are well-positioned to further develop and expand the beer category led by our iconic national brands and the global strength of the Guinness trademark.

We have strategically repositioned our beer offerings to cater to a broader audience of consumers, encompassing not only the traditional lagers, stouts, and malts but also introducing flavoured beer options to appeal to the curious consumer. Drawing from consumer insights on the demand for enriching consumer experiences, we have strategically aligned our beers with relevant occasions, transforming the traditional perception of beer consumption. By pairing our beers with varied occasions, we have expanded the range of times when beer can be enjoyed, creating a more versatile and inclusive drinking experience.

We are committed to serving the communities in which we operate by ensuring alcohol continues to play a positive role in society as part of a balanced lifestyle.

Within this category, we proudly house both iconic national brands such as Kenya Cane, Kane Extra, Chrome, and Uganda Waragi, as well as renowned international brands like Black and White and Gilbeys Gin.



Learn more about our mainstream spirits brands on [page 54](#).

#### WINNING IN PREMIUM

Consumers are increasingly choosing to trade up and "drink better, not more". They aspire to indulge in brands and categories that embody superior quality, authenticity, and exquisite taste. Our exciting globally leading brands partnered with local jewels across beer and spirits provide accessibility to consumers across the divide allowing them to experience premium and luxury brands. This positions us well to drive growth, accelerate, and expand the category.



Learn more about our premium brands on [page 63](#).

#### SHAPE NEW FRONTIERS BY REACHING NEW CONSUMERS WITHIN TOTAL BEVERAGE ALCOHOL

Expanding the total beverage alcohol market is a key priority for us, by tapping into new and incremental consumer occasions. Our brand, Senator, in Kenya, has played a crucial role by moving consumers away from informal alcohol consumption, positively impacting society. Furthermore, our significant play in the ready-to-drink category enables us to extend beyond the conventional beer and spirits occasions, reaching a wider audience.

We also recognise the growing consumer demand for healthier options and flavours. To meet this need, we have focused on innovation in low-alcohol, no-sugar, and flavoured drinks catering to consumers seeking both healthier alternatives and enhanced taste experiences.



Learn more about our brands that have shaped new frontiers on [page 66](#).



# OUR STRATEGIC BLEND (CONTINUED)

## EAST AFRICAN BEVERAGE MARKET: TRENDS AND OPPORTUNITIES

Trend	How we are responding	Principal risk
<b>Macro</b>		
There has been general increase in prices of necessities like food, transport and energy, but incomes haven't risen as much as prices. As a result, consumers have less purchasing power than before. They are being forced to consume less of everything, or reallocate spending.	By supporting a vibrant mainstream beer and exploding mainstream spirits, our portfolio expands to cover most of the emotive benefits, but more importantly underpinned by value for money.	<ul style="list-style-type: none"> <li>Financial risk</li> <li>Strategic execution</li> </ul>
Real earnings growth declined by an average of 2.7% between 2022 and 2024. The earnings growth rate has been lower than inflation.		
Consumers are re-assessing their consumption basket by either trading down, spending less or reducing their alcohol expenses.		
<b>Customer</b>		
<b>East Africa signalling status;</b> The rate of growth of affluence in East Africa is astounding. High Net Worth Individuals are growing x2.5 faster than total populations. Intrinsic and extrinsic values are fueling the rise in luxury, which saw +141% increase in TBA value growth in the region within premium plus over the last 3 years.	We have revamped our premium portfolio with international premium spirits and have strong relationships with premium outlets while ensuring that we are in touch with the luxury cultural codes.	<ul style="list-style-type: none"> <li>Competition</li> <li>Deteriorating financial macros</li> </ul>
<b>Convenience</b> is a macro-trend that continues to impact everything in the world around us, and our business is no exception. It's a format, a channel, and, most importantly, a mindset, and it's changing the way people expect to be able to choose, buy, and consume our brands.	Through our emerging channel functions, we have launched e-commerce platforms and also partnered with other 3rd party e-commerce vendors to ensure our products are within arms' reach and can be conveniently accessed.	<ul style="list-style-type: none"> <li>Infrastructure slowdown</li> </ul>
<b>Moderation</b> is perhaps the biggest potential disruptor of our industry, and yet also the greatest opportunity for leadership. In a literal sense, it's about drinking less alcohol. In a more holistic sense, it's about consumers seeking balance and wellness, and consuming in more mindful ways.	We have introduced low alcohol options for this consumer group and we are exploring zero alcohol brands.	<ul style="list-style-type: none"> <li>Consumer disruption</li> </ul>
<b>Exploration</b> is about consumers' desire to expand their horizons - experimenting across sub-categories, brands, variants, and serves. The sensory range and versatility, the infinite possibilities of mixology, and the wine-like connoisseurship of local and regional spirits accents, mean that discovery is a more powerful driver of choice than ever. 13% of all global occasions happen neither in the bar nor at home.	Our innovation strategy covered shaping new frontiers from a product and beyond product perspective, ensuring there is a keen focus on experiences that shape the future of socialisation.	<ul style="list-style-type: none"> <li>Competition</li> <li>Consumer disruption</li> </ul>
<b>Category</b>		
<b>Illicit alcohol:</b> Close to 57% of all alcohol in the region by volume is illicit/traditional. Consumers are more open to this category due to the general economic pressures.	We are increasing our focus on providing safe alternatives for this consumer group.	<ul style="list-style-type: none"> <li>Reputational exposure</li> <li>Regulation</li> <li>Financial risk</li> </ul>
<b>Emerging</b>		
<b>Activism and sustainability:</b> Consumers are increasingly demanding of organisations to participate in socio-political as well as environmental matters. 60% of consumers are more likely to consider organisations that are seen to be empathetic.	Environmental, Social, and Governance (ESG) initiatives underpin Society 2030: Spirit of Progress (see  page 77). We have initiatives that promote positive drinking, champion inclusion, and support doing business the right way, from grain to glass.	<ul style="list-style-type: none"> <li>Reputational risk</li> <li>Climate change impact</li> </ul>



## OUR STRATEGIC BLEND (CONTINUED)

### BRANDS IN FOCUS

#### “ VIBRANT BEERS ”

##### TUSKER



There is nothing quite like Tusker, the original beer of Kenya with a heritage spanning over 100 years. Made with 100% locally sourced ingredients, this crisp, refreshing, and perfectly balanced lager has been a source of fellowship, identity, and pride since 1922.

But Tusker is not just a beer, it is a brand that is reigniting its focus to sustainably recruit and meaningfully connect with the next generation of consumers. With initiatives like Nexters, Oktobafest, Tusker Fest, Olympics partnerships, Rugby partnerships, Football, and elephant conservation, the brand is making remarkable strides towards winning with a new generation of consumers.

Tusker is leading the way towards a sustainable future while still providing the same great taste and quality that has made it a beloved beer for over a century.

##### BALOZI LAGER



Balozi Lager is a rich, natural tasting beer made from pure water originating from the heart of the Aberdare and the finest malted barley with no added sugar. Balozi lager is all about a great drinking experience and perfect for connection moments, socializing, networking and relaxing with friends after a day's work over a cold bottle of Balozi Lager.

Boasting an amazing liquid that's great tasting, with low abv and no added sugar, Balozi has gradually grown to be one of Kenya's finest lagers - ultimately raking in the Monde Selection Award in both 2022 (Silver) and 2023 (Gold).

Positioned as the “beer ya wananchi”, the brand name, Balozi, translates to Ambassador, and the brand has provided a platform to encourage the masses to become ambassadors of all things chill by starting conversations around unity, love and what makes us truly Kenyan i.e. a True Balozi.

##### BELL LAGER



It has been yet another year of growth for Bell Lager. With a single-minded focus of re-igniting the brand as the most loved iconic beer of a modern Uganda, Bell has continued on its journey to dial up dynamism and a strong appeal among the young fun loving consumer. This year we have gone further in anchoring the brand in culture through a campaign dubbed the “Bell CEO”- Chief Enjoyments Officer, coupled with a revamped brand role in consumers socialisation occasions.

We continue to serve enjoyment to our consumers as Uganda's beer that lets the Good times flow.

##### SENATOR KENYA



In the early 2000s, Kenya faced a significant challenge with illicit alcohol consumption, leading to tragic deaths and widespread health issues among the public. Responding to this crisis, Kenya Breweries Limited (KBL) collaborated with the government to find a solution. The result was the launch of Senator Keg beer in 2004, a groundbreaking initiative aimed at providing consumers with a high-quality alcoholic beverage at an affordable price, under regulated conditions.

Senator Keg, crafted using sorghum as its main ingredient, quickly became a beacon of hope. Sorghum, known for its resilience in high temperatures and low rainfall, not only ensures a stable supply chain but also supports climate adaptation for local communities. By promoting sorghum farming, Senator Keg bolstered crop diversification and enhanced food security. This initiative has been particularly beneficial for 47,000 smallholder farmers, predominantly from poor and marginalised areas, who now collectively earn over Kshs 2 billion annually.

Recognising the importance of affordability in combating illicit brews, the government granted excise tax remissions to Senator Keg, enabling broader market penetration. This support not only made the beverage accessible to a wider demographic but also contributed significantly to its popularity.

Today, Senator Keg stands as a testament to success, holding the distinction of being Kenya's largest beer by volume and value share. Globally, it ranks as the second-largest individual beer brand by volume within Diageo, trailing only Guinness. Its impact extends beyond consumption metrics; it is also celebrated as the fourth most beloved brand in Kenya, boasting an equity of 10.6.

This year marks 20 years of Senator's existence and the brand still exemplifies how visionary partnerships, sustainable agriculture, and community empowerment can converge to foster economic growth and social well-being. Its legacy is not merely as a beverage but as a catalyst for positive change, transforming lives and landscapes across Kenya.

##### SERENGETI



Serengeti Premium Lager is a world class recipe formulated with 100% Malt to give you a smooth palatable, slightly mellow, full bodied malty and grainy flavor. Pride is taken in producing this beer, the pride Serengeti Breweries has in its nation and heritage, making it a truly iconic Tanzanian beer.

The brand takes its name from the world-famous national park - Serengeti - an icon for the nation and a symbol of its long-standing heritage. The name Serengeti, the leopard, and Swahili are icons of Tanzania and hence the relevance of the brand slogan OUR NATION. OUR PRIDE. OUR BEER.

Serengeti Premium Lager has truly become Tanzanians' beer brand, taking pride in supporting the national football team, Taifa Stars -further entrenching the brand in the hearts of Tanzanians.

## OUR STRATEGIC BLEND (CONTINUED)

### BRANDS IN FOCUS (CONTINUED)

#### “ EXPLODE MAINSTREAM SPIRITS ”

##### CHROME



Chrome is the urban spirit that ignites the potential of now to unlock the magic of tomorrow. Chrome remains the most loved spirit in Kenya, holding a significant market share. Chrome represents bold brilliance, born from these streets, celebrating pride, progression, roots, inspiration, where art and street culture collide.

In FY24, Chrome remained the most loved Kenyan spirit brand, with an annual market share growth of 20%. Chrome's Street Filosofia campaign has continued to root the brand in-culture, among its vibrant, youthful consumers.

Above the line, the brand took a trademark approach leveraging refreshed communications for both gin and vodka inspired by celebrating and elevating our consumers street culture.

##### UGANDA WARAGI



Uganda Waragi remains the Most loved spirit in Uganda, holding a significant market share. The brand demonstrated resilience in FY24 in a highly fragmented category, leveraging the full portfolio of variants (UG Coconut, Pineapple & Lemon and Ginger) and formats (1.5 L, 750 ML, 350 ML, 200 ML) to cater to different consumer needs. This strategic advantage has kept the brand both accessible and affordable. The latest variant, Uganda Waragi Lemon and Ginger has driven recruitment in a more premium audience. The golden liqueur is a combination of fresh, zesty lemon and the warm spicy notes of ginger, reminiscent of some of Uganda's favourite ingredients it is perfect and easy, drank neat or with your favourite mixer and has become the signature of celebration in Uganda

Staying true to its purpose to inspire the expression of the Ugandan spirit, Uganda Waragi has successfully resonated with the country's warm and amiable demeanor. With news from Uganda Waragi Lemon and Ginger creating vibrance for the brand coupled with valuable strategic partnerships with iconic Ugandan platforms like Nyege Nyege, and Local Tourism, the brand has strengthened its meaningfulness and grown its salience resulting in a significant increase in overall brand relevance.

##### GILBEY'S



Gilbey's continues to keep up to its promise of championing open good times with friends. The brand has continued to champion its unrivalled refreshing taste in every pour for over 165 years. The brand's refreshing taste and mixability makes it a favourite Gin Brand.

This year the brand has focused on engaging with consumers online but also in bars through the Gilbey's Squares. We continue to encourage our consumers to drink better not more through our campaigns and in partnership with influencers.

We champion good times with friends whenever and however they may occur, opening new drinking experiences for all to enjoy.

##### CAPTAIN MORGAN



Captain Morgan is a premium spirit brand made with the finest Caribbean rums. Captain Morgan Gold was launched in 2017, targeting 18-to 24-year-old consumers in Kenya, anchored on Captain Morgan Original Spiced, which was launched in 1982 for the global market. The brand exists to inspire everyone to add their own flavour of fun.

In FY2023/24, Captain Morgan launched its first-ever pan-African campaign, "Spice On" in Kenya. The new platform sought to captivate adventure-seekers who yearn to authentically express themselves and unleash their own unique flavours. As an unapologetic, authentic, and accessible champion of fun, Captain Morgan invites consumers to unlock their full potential by bringing something original, distinctive, and enjoyable to the mix.

The brand leveraged the launch to unveil a brand-new pack design which is refreshed to match our new brand identity. With this new chapter we are looking to give our consumers unique brand experiences while maintaining the integrity of the liquid. The new Captain Morgan pack design highlights the quality, flavour, and spice of the liquid, with a refreshed version of the iconic Captain symbol to maintain recognisability.

To add flavour to the spice in the year the brand also onboarded "Mejja" a Kenyan gege artist as the lead brand influencer. He enjoys a massive following by Kenyan youths as he embodies the character of fun. The positive consumer feedback on the campaign, influencer and the new look pack have seen the brand accelerate its performance growing double digits compared to the previous year. The brand has also increased awareness, trial, and penetration month on month to solidify commercialisation of the brand. #SpiceOn

##### KENYA CANE



Kenya Cane has been at the heart of Kenyan celebrations since 1976. We know what it takes to build a legacy of excellence. We learn our lessons from the past and we pull together to inspire the future and reach our goals. Kenya Cane believes that Kenyan excellence is only achieved one step at a time. The path of excellence is not a race, but a journey we make together Side by side. Along the way, we celebrate and cherish every victory no matter how small. We mark our successes with superior quality and the smoothest of taste to strengthen our spirit to go forward.

The brand has partnered with Savara on a new thematic brand campaign 'The Greats Toast Twice' to inject inspiration, dynamism and respect.

## OUR STRATEGIC BLEND (CONTINUED)

### BRANDS IN FOCUS (CONTINUED)

#### “ WIN IN PREMIUM ”

##### GUINNESS



Guinness Foreign Extra Stout is a beer born of a thirst for adventure and brewed to travel the world. No beer has gone further, no beer has a greater depth of history and for 264 years, Guinness has continued to inspire greatness, vibrancy and brightness in everyone who encounters us.

As the most loved alcohol brand and most associated with football, the number one passion point across East Africa, Guinness has a clear and unique role in culture – to add a dash of magic to matchdays. In FY23 Guinness has brought this to life through extending the sentiment of the Black Shines Brightest campaign to football; celebrating the optimism, creativity and potential of football fans across East Africa because like Guinness, Matchdays Shine Brightest when football fans do their thing together.

##### WHITE CAP LAGER



The choice of presidents, and pioneers, White Cap is the beer for the self-made. Born over 70 years ago, White Cap has always been admired for its unrivalled quality brought to life through its all-natural, no-added-sugar taste made from the finest hops from Naro Moru and the purest spring water from the slopes of the Mt Kenya.

Our passion for progress aligns with our bigger vision to become the most-loved premium beer by leveraging the natural power of WhiteCap to profitably recruit the next generation of premium, unpretentious, self-made consumer.

White cap's commitment to being an all-natural, progressive brand extends beyond beer into involvement in environmental conservation and a passion for the next great adventure; as seen in its partnerships with Rhino Charge with an intentional focus on sponsorship of women-led teams and teams featuring persons living with disabilities, Motor-cross, and the World Safari Rally championships over the years.

##### TANQUERAY



Tanqueray is a brand rooted in true quality; we strive for the best and in doing so deliver a taste experience like no other. Our consumer value being able to discern true quality from the smoke and mirrors of modern life. We are Inspired by the classics but with our own distinctive take, we're about boldly leading the way, not following the pack. We embody substance, charisma and style.

It's that late afternoon/early evening drink with friends and family, when you just want to add a touch of glamour and quality. It's not "dressed to the nines", but it's a dash of lipstick that elevates every occasion.

The unmistakable taste of Tanqueray continues to define gin 190 years on from its first distillation.

- Tanqueray 10 – small batch distilled. A citrus heart gin.
- Tanqueray Sevilla – sun-kissed with bitter-sweet oranges from Sevilla
- Tanqueray London Dry – four perfectly balanced botanicals, the bartender's choice for the perfect G&T.
- Tanqueray Rangpur – bold flavour with the rare Rangpur lime
- Tanqueray Royale – deep, delicious and decadent with juicy blackcurrants and delicate vanilla.

##### THE SINGLETON



We at the Singleton are committed to our purpose of making Single malts enjoyable for all, not just the few. Inspired by a passion for making perfectly balanced, smooth, and delicious single malt whisky and an Epicurean spirit which finds pure joy in exceptional food and drink. We are for lovers of good taste, the chasers of the finer things in life, not for status but because they reward us with moments of absolute enjoyment. The Singleton is an unconventional whisky – quirky, cheeky, light-hearted, without seriousness and stuffiness, it goes against the norms of traditional whisky. We are a brand that allows its drinkers to enjoy The Singleton their own way.

##### GORDON'S



Gordon's is the world's best-selling Gin brand with over 250 years' heritage. The brand exists to encourage you to stop and enjoy the zest of life a sip at a time. Gordon's created the classic gin character to make the perfect G&T with a clean, juniper-dominant taste and over the years has been recognized as winning multiple global awards.

The brand boards a full range portfolio; with the classic London Dry Gin and three flavors (Premium Pink, Sicilian Lemon, and Mediterranean Orange). These flavors are the perfect antidote as consumers wind down their day offering the perfect most delicious Gordon's cocktails.

## OUR STRATEGIC BLEND (CONTINUED)

### BRANDS IN FOCUS (CONTINUED)

#### “ WIN IN PREMIUM (CONTINUED) ”

##### WHITE CAP CRISP



Owing to the extensive studies undertaken, there is an undeniable growth of the wellness movement as consumers seek brands that fit into their healthy - happier and purposeful passions lifestyle.

Whitecap Crisp, which stands out from our beer portfolio as a super-premium beer that is light on alcohol, refreshing, full of flavour with no added sugar, is set to win in this space. For our premium consumer with a penchant for something light and low on alcohol, WhiteCap Crisp, at 5.5% ABV, brings all of the same great WhiteCap character in a lower alcohol offering perfect for those midweek lunch meets, afternoon chills, and casual weekends.

Since its Launch in 2022, Whitecap Crisp has continually been refreshing people's moments, as the beer that allows you to have balance and control without compromising on social experiences. Whitecap Crisp is super-charged for a great adventure, with its distinct, flavourful, and refreshing liquid to redefine and shape the new way of enjoying and savoring beer among our premium consumers.

##### JOHNNIE WALKER



Scotch, led by Johnnie Walker, is our fastest-growing category. Building meaning for our Iconic giant remains our key opportunity to transform and reestablish Johnnie Walker as the most desired, most talked about and most enjoyed whiskey brand in East Africa. To harness the power of Johnnie Walker, we worked to embed Johnnie Walker at the heart of culture with our first ever Pan-African Walker campaign. We have built on this in FY23 by bringing together storytelling, engaging consumer experiences and whisky desire through our local Walkers, the next-generation disruptors.

##### TEQUILA DON JULIO



In the Financial year, EABL set out to double its reserve participation by extending the Don Julio Core made up of Blanco, Reposado and Añejo.

##### TUSKER MALT



The three ingredients that make the magic in this bold lager are malt, water, and hops. With the finest malt that matures for twice as long as ordinary beers and rich flavourful hops each Tusker Malt is 100% slow - brewed to perfection. Because we take time to brew this beautiful liquid, we also encourage our consumers to take time to savour and indulge in it.

Tusker Malt is paving the way and shaping premium beer culture. This is why you will see us in the spaces the finest of Kenya has to offer.

##### TUSKER LITE



At 4% ABV Tusker Lite it provides all the refreshing and fresh taste one looks for but without the additional calories we are all trying to avoid. This great liquid is achieved by formulating a special recipe consisting of barley, cornstarch, and hops to deliver a great tasting, easy drinking experience that is perfect for a fun time with friends and loved ones.

Tusker Lite is a light beer with a fun point of view about life. It is easy-going, friendly and progressive and is owning spaces that are buzzing in energy.

##### TUSKER CIDER



In a world where conformity is normalised and individuality shunned, those that enjoy life's truest flavours start by living their authentic selves.

Tusker Cider exists to embody freedom and everything that comes with it. It is the golden, crisp, great tasting and refreshing cider that ignites your yearning to be who you really are.

In FY2023/24, the aim is to accelerate cider performance to credibly drive LPA-24 recruitment and be Kenya's go-to accessible, refreshing alternative to a classic lager, RTD, wine and flavoured drink, we creatively engaged our consumers in the on-trade, off-trade, and in third spaces through Garden of Eden Executions, that were focused on driving trial through sampling and converting this to purchase.

## OUR STRATEGIC BLEND (CONTINUED)

### BRANDS IN FOCUS (CONTINUED)

#### “ SHAPE NEW FRONTIERS ”

##### SMIRNOFF ICE BLACK



Smirnoff Ice is leading the portfolio with brand experiences that are rooted in culture, through the brand owned property "Unleash your Edge Fiesta." This experience has been executed using current music and fashion; pillars that have given the young and upcoming artists a platform to display their craft and grow their careers further. Smirnoff Ice is connecting with its very dynamic consumers, building relevance in culture and driving everyday relevance in the relevant occasions.

##### SMIRNOFF ICE PINEAPPLE PUNCH



With Smirnoff Ice being the Original Innovator in the RTD world, we introduced a delicious Ready to Drink Vodka Mix drink blended with Pineapple flavour. SMIRNOFF ICE Pineapple Punch which awakens the senses, with an explosion of mouthwatering pineapple flavour, combines with our world-renowned vodka to create an extraordinary pleasant ready to drink. Smirnoff Pineapple Punch is well suited to address the desire for a flavourful drink. This new Smirnoff Ice Pineapple Punch is the perfect accompaniment to those quality times with friends and loved ones during relaxed evenings.

##### GORDONS RTS



Leveraging on Gordon's Trademark and the aptness of convenience, we introduced the new Ready to Serve category pre-mixes made of Gin and tonic. These new spirit drinks are expertly made by combining the high-quality smooth taste of Gordon's Gin (Premium Dry & Pink) with the light bittersweet flavour of tonic water to create a well-balanced refreshing tasting cocktail available in a stylish convenient can for hassle-free enjoyment. Gordon's premixes have proudly shaped new frontiers and are the perfect accompaniment to fun times with friends. Grab a can and you are all set to go!

##### PILSNER LAGER



Pilsner Lager was first brewed in the 1930s in Allsopps brewery, growing to become one of the leading beer brands for EABL in Kenya, Uganda, and Tanzania.

Pilsner boasts superior liquid clarity through cold filtering for a crisp refreshing taste that is inspired by the original Pilsner brewing process in Europe.

Pilsner celebrates the success of Uganda's urban youth culture. It's a toast to their resilience and grit and an invitation to savour every moment on the journey to success. In FY2023/24, Pilsner cemented its place as the leading partner of Ugandan culture, through partnership with Buganda and Toro Ankole kingdoms.

We continued to delight consumers by activating 14 cultural partnerships, leveraging the culture platform to connect with the consumers in the lively upbeat occasion.

**TUNAJIVUNIA  
VYA KWETU**  
*Proudly Tanzanian*



HAIRUHUSI KUSAMBAZWA AU KUUZWA KWA WALIO NA UMRI CHINI YA MIAKA 18. TAFADHALI KUNYWA KISTAARABU.



DRINK RESPONSIBLY. DO NOT FORWARD TO PERSONS UNDER 18 YEARS

## OUR STRATEGIC BLEND (CONTINUED)

### INNOVATIONS

#### TUSKER NDIMU



Introducing "Tusker Ndimu,"  
A refreshing and lively lemon-flavoured beer that tantalises the taste buds with a burst of citrusy goodness.  
This unique brew embodies the perfect marriage of a crisp lager and the zingy flavour that is a central part of Kenyan culture.  
Brewed-to-perfection, this lemon-infused elixir is a testament to EABL's commitment to quality, innovation, and the celebration of Kenyanness.  
After all, Ndimu is what your mahindi choma guy uses to flavour your mahindi. Ndimu is what you squeeze into hot, ginger water to make dawa. And Ndimu is what we squeezed into a Tusker, 100 Years later, to bring that Zingy and Zesty twist to your favourite Lager.  
Here's to celebrating Kenya, Kenyans, and Kenyanness!

#### MANYATTA



Our new range of Flavoured Cider!  
Manyatta Cider is a true expression of the African tastes through pack and flavour.  
As the Curator of African Taste, Manyatta is an expression of African-ness inspired by those who crave the Taste of Home.  
There's a flavour for everyone!  
A premium cider in 4 different flavours at 7% ABV.  
Manyatta Cider: A classic cider base for those who prefer pure taste  
Pineapple & Mint Cider: A refreshing mix of juicy pineapple and cooling mint.  
Mango & Ginger Cider: A tropical fusion of sweet mango and invigorating ginger.  
Lemon & Ginger Cider: A zesty blend with a kick of ginger.

#### BELL CITRUS



Bell Citrus is a lemon-flavoured lager that is both refreshing and full of flavour, crafted to reaffirm the brand's iconic status whilst ensuring that we celebrate in a way that is relevant to our younger adult drinkers.  
With Bell Citrus, every sip is an invitation to infuse every moment with excitement, enthusiasm and energy.  
Available in a 300ml bottle at 4.2% ABV.

#### SMIRNOFF FREESTYLER



Keep the good times flowing with new Smirnoff Freestyle RTDs, made with the refreshing taste of Smirnoff, sparkling water and exploding with natural fruit flavours.  
Fresh and original, new Smirnoff Freestylers are made for the free spirits amongst us – prepared to go wherever the good vibes are at! Full of natural flavours but with none of the sugar, add a little bit of extra style to those sunny afternoons with mates.  
4.5% with no added sugar.  
Available in:  
• Mango and Passionfruit  
• Orange and Lemon  
• 300ml RGB  
• 330ml Slim Can

#### SERENGETI LEMON



Born and brewed with the same local ingredients as our loved Lager and Lite, but with an added zest.  
Refreshing, zingy and full of taste; This new addition to the Serengeti family balances bursting flavour with the pride and progressiveness of our brand.  
A daring innovation with a splash of lemon.

## OUR STRATEGIC BLEND (CONTINUED)

### INNOVATIONS (CONTINUED)

**NAIROBI SUMMER**



A pale ale crafted to perfection, with hops from afar and waters from our mountains. A taste like no other for a toast in the summer.

Indulge in the epitome of craftsmanship with our pale ale. Each sip reaffirming our dedication to excellence. We begin with only the finest ingredients, but our brewing process is where the real magic happens.

A symphony of heating, stirring, and blending, all orchestrated to perfection. Ensuring that only the highest quality elixir reaches your glass. A labour of love, crafted with precision and passion. A magical mix by our premiere brew masters.

Where new friends and old come together to share stories and laughs. To celebrate in the warmth of Nairobi's endless summers, day or night. A toast to good friends, good vibes, and good taste.

Nairobi Summer honours this glorious city and its wonderful people!

**UGANDA WARAGI LEMON AND GINGER**



No UG celebration is celebration without UG.

Packed with flavour, this golden liqueur is a combination of fresh, zesty lemon and the warm spicy notes of ginger, reminiscent of some of Uganda's favourite ingredients. Perfect and easy, drank neat or with your favourite mixer.

750ml/ 30% ABVP



**INTRODUCING**



19 42  
TEQUILA RESERVA DE  
**Don Julio**  
*Por Amor*

DO NOT FORWARD TO PERSONS UNDER THE AGE OF 18 YEARS.  
EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.  
NOT FOR SALE TO PERSONS UNDER THE AGE OF 18 YEARS

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# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS

Delivery of our strategic ambition is powered by a laser focus on executing our strategic enablers:

Our strategic enablers	Metrics
Aspirational and accessible <b>innovations</b>	<p>Metrics</p> <ul style="list-style-type: none"> <li>No. of innovation launches</li> <li>New innovations contribution to net revenue</li> </ul> <p> Read more about our Innovations on <a href="#">page 70</a>.</p>
<b>Digital</b> Transformation	<ul style="list-style-type: none"> <li>Fully integrated Digital Eco-system</li> <li>Net revenue increase through digital execution</li> <li>Net revenue generated through digital platforms</li> <li>Adoption of digital platforms - Distributor Management System (DMS), Diageo One</li> <li>Time saved</li> <li>Reduced Cost to Serve</li> </ul> <p> Read more on our Digital Transformation on <a href="#">page 75</a>.</p>
Building an effective <b>Route to Consumer</b> , ensuring our brands are highly accessible and available	<ul style="list-style-type: none"> <li>Volume and Revenue Growth</li> <li>Sales Outlet Coverage</li> <li>Numeric Distribution Percentage</li> <li>Product Share of Shelf</li> </ul> <p> Read more on our Route To Consumer on <a href="#">page 77</a>.</p>
We pride ourselves in the <b>reputation</b> we continue to build and solidify as a respected partner in the community by enforcing a culture of integrity and compliance across the business	<ul style="list-style-type: none"> <li>Number of people reached with positive drinking messaging</li> <li>Gender diversity across our value chain</li> <li>Representation of women in leadership roles</li> <li>Representation of women as beneficiaries of our community programs</li> <li>Number of young people in our communities trained through Learning 4 Life skills programme</li> <li>Percentage of water replenished and reused</li> <li>Number of water stewardship projects in water priority locations</li> <li>Total direct GHG emissions</li> <li>Percentage of renewable energy in our own operations</li> <li>Total waste to landfill from our direct operations</li> <li>Percentage of recyclable/ reusable / compostable plastics</li> <li>Confirmed breaches of our Code of Business Conduct</li> </ul>
<b>Guaranteeing</b> supply through our Supply footprint by investing ahead to meet future demand	<ul style="list-style-type: none"> <li>Capacity utilisation</li> <li>Operational efficiencies</li> <li>Cost to serve</li> <li>Employee health and safety</li> </ul> <p> Read more on our Supply footprint on <a href="#">page 88</a>.</p>

Our strategic enablers	Metrics
Enforcing a culture of continuous evaluation to <b>optimise our costs</b> for maximum returns	<ul style="list-style-type: none"> <li>Productivity savings <ul style="list-style-type: none"> <li>Profit margin expansion</li> </ul> </li> </ul>
Unlocking growth through our people and organisation	<ul style="list-style-type: none"> <li>Employee engagement scores</li> <li>Gender representation and representation of people living with disabilities</li> <li>Active utilisation of training platform by employees</li> <li>Average Span (no. of reportees per leader)</li> <li>Staff attrition rate</li> <li>Internal vs external hires</li> </ul> <p> Read more on our People Strategy on <a href="#">page 89</a>.</p>

## DIGITAL TRANSFORMATION

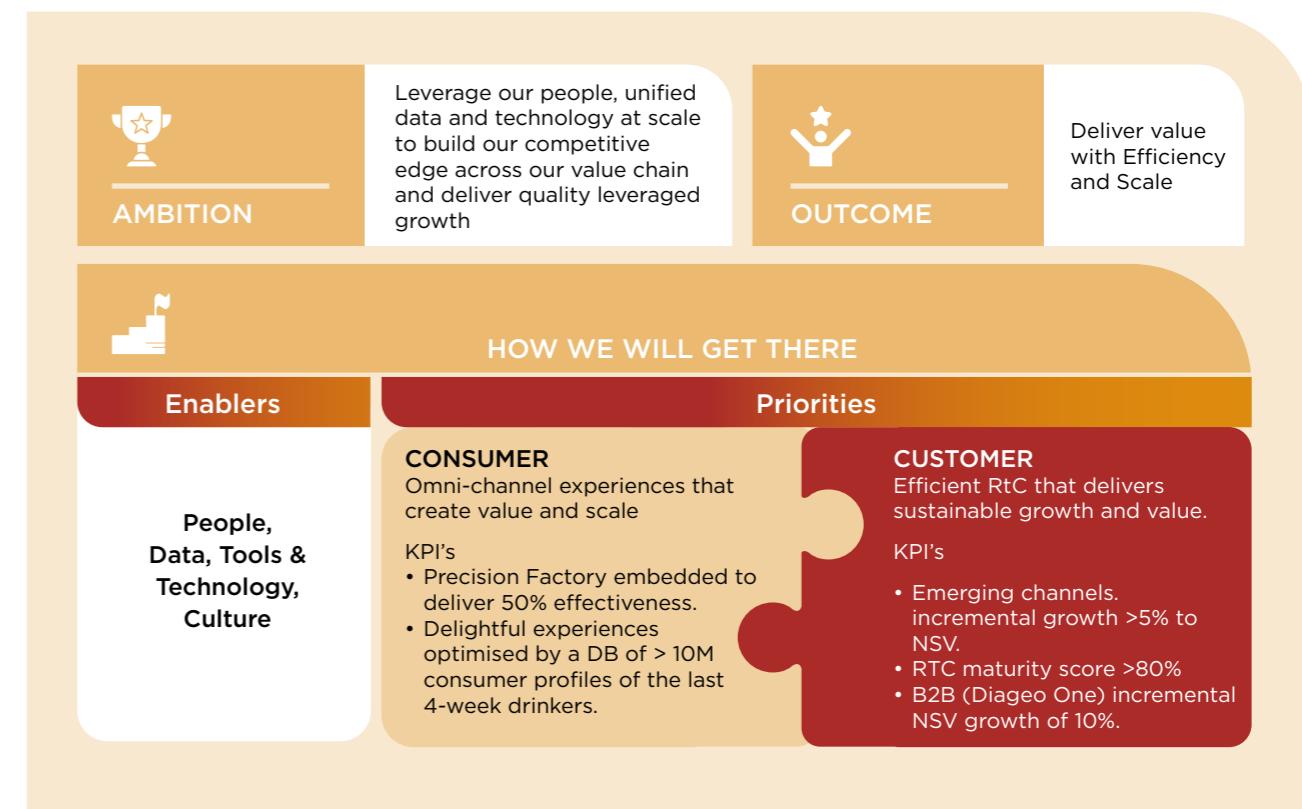
Our digital vision is, "To win next generation celebration, engaging and delighting our consumers with world-class leading experiences across every physical and digital touchpoint."

Our vision acknowledges we now operate in an omni-channel world where consumers expect seamless, customised, engaging experiences. To deliver these, we must not only drive excellence in each digital touchpoint of the journey, but also seamlessly connect all experiences and touchpoints together.

EABL's digital transformation strategy, is an enabler of our FY30 Business Ambition. Our digital strategy aims to "Leverage our people, unified data and technology at scale to build our competitive edge across our value chain and deliver quality leveraged growth."

The strategic priorities focus on:

- Consumers - delivering omni-channel experiences that deliver value at scale.
- Customers - driving an advantaged route to consumer that delivers sustainable growth and scale.



# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED)

### DIGITAL TRANSFORMATION (CONTINUED)

#### HOW WE DELIVERED IN FY2023/24: CONSUMER

We see e-commerce as an alternative route to consumers, underpinned by clear consumer value and seamless execution.

Three years ago, we launched our direct to consumer (D2C) platform, [ke.thebar.com](https://ke.thebar.com) in Kenya, which we will scale to Uganda and Tanzania in due time. The-Bar plays an integral role within consumers' discovery, exploration, and purchase journeys. This owned platform, is a collaboration with over 30 of our distributors nationwide and over 150 retail customers in Kenya, providing nationwide coverage for at home delivery.

The-Bar Soiree is a unique service that delivers elevated experiences for consumers at home, or during celebration occasions (birthdays, weddings, graduations, corporate functions).

We continue to partner with third-party online retail channels such as Glovo, the leading food delivery app with 57% share of market in Kenya and number one food delivery app in Kenya and Uganda.

Our ambition going forward is for the e-commerce channel to contribute at least 5% of NSV and accelerate our first-party consumer data collection, and activation, increase the visibility of our brands online, and own the end-to-end journey from our discovery through to purchase and retention.

We expanded our digital marketing reach by investing in the right channels online and using technology to unlock fit-for-platform content.

We are investing more than 50% of our Media A&P on digital media, thereby unlocking quality reach, to drive efficiency and effectiveness through data-driven targeting. We implemented an AI-based technology, Creative X, which has radically improved our creative impact, focusing on key digital platforms (Meta, YouTube, DV 360). Our in-house digital marketing agency has employed use of these tools and technology to drive data-driven campaigns that are effective and efficient. The agency continues to deploy social listening tools that are AI-enabled to continuously listen to consumers online and gather signals and insights to inform our marketing campaigns and for brands to engage with consumers in real-time. In the last year we have also worked with over 300 content creators (influencers) across East Africa.

#### HOW WE DELIVERED IN FY2023/24: CUSTOMER

EDGE 365, our proprietary tool, has benefited both our customers and sales team through data-driven insights, recommendations, and improved performance management.

Diageo One is our proprietary eB2B portal that allows customers access to bespoke insights and recommendations and ability to place orders 24/7. It fully integrates with EDGE 365, and in the 2023/24 financial year, we had over 40k customers registered in East Africa, placing over 600k number of orders contributing to 32% of NSV to the business.

#### HOW WE DELIVERED IN FY2023/24: PEOPLE, DATA, TECH, CULTURE

Digital acumen across the organisation has been a priority to ensure that everyone at EABL has the relevant digital knowledge, skills, mindset and behaviours to accelerate our ability to engage with consumers, unlocking next generation celebrations and driving incremental growth. We have rolled our Data Literacy Clubs and Communities of Practice, designed to yield useful use cases through better understanding of usage of data.

We piloted an internal generative AI platform in Kenya, Diageo GPT, designed to improve decision-making and enhance creativity across the organisation, as it has the ability to analyse data and provide insights in real-time. A roll out of Diageo GPT across all Diageo markets will happen in early FY2024/25.

We rolled out a Digital Talent Incubator programme, designed to reskill and deploy internal talent with adjacent digital skills into digital specialist roles across the business.

We also laid the foundations and capability on data governance, and in FY2024/25, we will roll out Voyager, a proprietary platform that will transform data governance across the business through data validation and harmonised data sets.

### OUR ROUTE TO CONSUMER

The seamless journey of our amazing products, from the brewery to the consumer, delivers elevated experiences as they engage with the various occasions.

#### DISTRIBUTOR PARTNERS

We have a robust network of over 200 distributors, employing over 4,000 people across East Africa. To aid delivery of our brands to the distributors, we have partnered with the best third-party logistics partners to ensure efficient shelf availability for our distributors.

Our distributors are well equipped to ensure that our retailers and outlets get our products on demand as and when they need them. They also deliver to consumers who order through our direct-to-consumer platform - <https://ke.thebar.com/>

Our highly capable sales reps and distributor sales teams benefit from our digital tools such as EDGE 365 DMS, which allows our distributor to manage selling and inventory. The data and analytics harnessed from the tools that allows them to deliver world-class everyday execution and elevated shopping experiences with our brands to our consumers, driven by data analytics.

We have leveraged on our digital tools, especially Diageo One, to drive efficiencies and accelerate sales. 20% of our revenue was ordered through Diageo One, which reflects growth of 163% from the previous year.

#### RETAIL OUTLETS

We have a clear outlet segmentation that allows us drive prioritisation and smart investment. They are segmented into three distinct channels – on-premises, off-premises, and emerging channels – to ensure that we provide them with customised solutions that take into the account the market dynamics while delivering elevated experiences to our consumers responsibly.

Over 600,000 people are directly employed by the retail outlets that we partner with. We partner with retailers and outlet owners to grow value together with the consumer, while ensuring sustainable business growth.

#### CONSUMERS

We have built an agile, resilient, and effective strong organisation to partner with distributors and retail. This helps bring our brands to life as we strive to deliver elevated and memorable experiences for our consumers, for every occasion, responsibly.

We have adapted our investment strategy to seize the fast growing direct-to-consumer channel opportunity by investing in our owned e-commerce platform - <https://ke.thebar.com/> - and have also partnered with top e-commerce platforms.

### SUSTAINABILITY IN ACTION

At EABL, we view sustainability as key to driving our long-term financial performance and resilience as a business. Reporting progress against our non-financial performance targets through a structured framework is part of our critical operational functions and we aim to be transparent and accountable to our stakeholders.

As an organisation, we have adopted a robust sustainability strategy – Society 2030: Spirit of Progress. It is our 10-year action plan to help create a more inclusive and sustainable world. Society 2030: Spirit of Progress reflects the most material issues affecting our company, our people, our brands, our suppliers, and our communities.

Our strategic priorities are to:

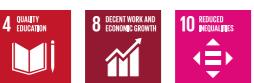
1. Promote Positive Drinking
2. Champion Inclusion and Diversity, and
3. Pioneer Grain-to-Glass Sustainability

These priorities are anchored on “Doing Business the Right Way”, which is a governance pillar that underpins everything that we do as a business.

Our plan includes various ambitious targets aligned to the United Nations’ Sustainable Development Goals and for each target. We have designed a series of distinct key performance indicators to ensure that our progress against Society 2030: Spirit of Progress is justifiably measured, evaluated, and reported.

# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED) SNAPSHOT OF OUR PROGRESS

Diageo Global Target by 2030	EABL FY24 Target	EABL FY24 Progress	Notes on our progress
<b>PROMOTE POSITIVE DRINKING</b>			
	<b>254,000</b>	<b>376,933</b>	People educated through SMASHED partnership. Surpassed our annual target by 48%. We have linked our areas of intervention with areas where our research showed high prevalence of underage alcohol consumption.
<b>SDG ALIGNMENT:</b> 3.5; 12.8; 17.16. Scale up our SMASHED partnership, and educate ten million young people, parents, and teachers on the dangers of underage drinking.			
	<b>68,000</b>	<b>68,084</b>	People educated via Wrong Side of the Road programme. On target
<b>SDG ALIGNMENT:</b> 3.5; 3.6; 12.8; 17.16. Promote changes in attitudes to drink driving reaching five million people.			
<b>CHAMPION INCLUSION AND DIVERSITY</b>			
	<b>50%</b>	<b>47%</b>	Percentage of female senior leadership. We continue to strive towards at least 50% representation of women in leadership roles, recognising that diversity and inclusion at all levels are necessary for growth.
<b>SDG ALIGNMENT:</b> 5.5; 8.1; 10.2; 10.4 Champion gender diversity with an ambition to achieve 50% representation of women in leadership roles by 2030.			
	<b>6%</b> by 2024	<b>USD42 MILLION (7.9%)</b>	Increase spend with diverse owned and disadvantaged businesses to Total spend with diverse suppliers We surpassed our annual target by \$10M driven by increased spend with women and smallholder farmers.
<b>SDG ALIGNMENT:</b> 5.5; 5B; 10.2; 10.4 Increase spend with diverse-owned and disadvantaged businesses each year to 2030.			
	<b>5,920</b>	<b>9,951</b>	People reached via business and hospitality skills programmes. We surpassed our annual target by 68% on the back of strong partnerships with various hospitality and NGOs partners that have ensured seamless execution of our programmes.
<b>SDG ALIGNMENT:</b> 4.4; 8.1; 8.6; 10.2; 17.16 Provide business and hospitality skills to 200,000 people, increasing employability and improving livelihoods.			

Diageo Global Target by 2030	EABL FY24 Target	EABL FY24 Progress	Notes on our progress
<b>CHAMPION INCLUSION AND DIVERSITY (CONTINUED)</b>			
			Percentage of community programme beneficiaries who are women. On target.
<b>SDG ALIGNMENT:</b> 5.5; 5A. Ensure 50% of beneficiaries from our community programmes are women.	<b>50%</b>	<b>50%</b>	
<b>PIONEER GRAIN TO GLASS SUSTAINABILITY: PRESERVE WATER FOR LIFE</b>			
	<b>3.07</b>	<b>2.93</b>	Litres of water used per litre of packaged product. We have significantly improved our water efficiency per litre of water per litre of packaged product year on year, surpassing our annual targets.
<b>SDG ALIGNMENT:</b> 6.4. Improve water efficiency in our operations by 40%.			
	<b>361,217m³</b>	<b>403,908m³</b>	Volume of water replenished (m³) We continue to meet our annual targets on water replenishment and are on course to replenish more water than we use for all of our sites in water-stressed areas by 2026.
<b>SDG ALIGNMENT:</b> 6.1; 6.2; 6.6; 6B; 15.1. Replenish more water than we use for our operations for all of our sites in water-stressed areas by 2026.			
	<b>176</b>	<b>310</b>	Individuals in WASH Committees Number of individuals on WASH Committees. An important part of our approach on water is that it remains people-centric. We have committed to providing access to clean water, sanitation and hygiene (WASH) to our communities. In fiscal 23, Diageo Global achieved the 2030 target, meaning all nine of the markets included in our target, invested in WASH projects since 2020.
<b>SDG ALIGNMENT:</b> 6.1; 6.2; 6.6; 6B; 15.1. Invest in improving access to clean water, sanitation, and hygiene (WASH) in communities near our sites and local sourcing areas in all of our water-stressed markets, ensuring there are empowered individuals, both men and women, supervising water committees.			
<b>Given that our communities are still under significant water stress, EABL will maintain this commitment, investing every year to 2030, in communities where access to WASH is a risk. EABL will also continue to focus on ensuring that its water projects are supervised by empowered individuals, both men and women.</b>			

# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED) SNAPSHOT OF OUR PROGRESS (CONTINUED)

Diageo Global Target by 2030	EABL FY24 Target	EABL FY24 Progress	Notes on our progress
<b>PIONEER GRAIN TO GLASS SUSTAINABILITY: PRESERVE WATER FOR LIFE (CONTINUED)</b>			
 <b>SDG ALIGNMENT:</b> 6.1; 6.2; 6.5; 6.6; 6A; 6B. Engage in collective action in all of our priority water basins to improve water accessibility, availability and quality and contribute to a net positive water impact.	2	2	Water collective actions projects completed. Our collective water action programmes in partnership with the Upper Tana Nairobi Water Fund Trust, in Kenya, and Aid Environment, in Uganda, are ongoing with the various KPIs for FY24 on tree planting, digging terraces, planting grass strips, soil health improvement and the installation of water pans achieved.
<b>PIONEER GRAIN TO GLASS SUSTAINABILITY: ACCELERATE TO A LOW CARBON WORLD</b>			
   <b>SDG ALIGNMENT:</b> 7.2; 7.3; 12.6; 13.3. Become net zero carbon in our direct operations (Scopes 1 and 2).	25.7 (KTONS CO <sub>2</sub> E)	21.4 (KTONS CO <sub>2</sub> E)	Total direct GHG emissions (Scope 1&2) (kt CO <sub>2</sub> e). We continue to drive down our Scope I and II emissions, and this is a significant improvement from last year (28.29 kt CO <sub>2</sub> e) largely driven full utilisation of our biomass plants in Uganda and Kenya.
  <b>SDG ALIGNMENT:</b> 7.2; 7A; 17.16. Use 100% renewable energy across all our direct operations.	70%	75.49%	Percentage of renewable energy in our own operations (%). We have increased the use of renewable energy in our operations largely driven by full utilisation of our biomass plants in Kenya and Uganda.
 <b>SDG ALIGNMENT:</b> 12.5; 12.6. Achieve zero waste intended for landfill in our direct operations.	0 TONNES	0 TONNES	Total waste to landfills (tonnes) from our direct operations. For waste generated in our direct operations, Diageo is proud to have met the global ambition to produce zero waste created intended for landfill in fiscal 24 - We consider we have achieved zero waste to landfill if we have disposed off less than 0.2% of total waste volume.  At EABL, we will continue to report on waste in our direct operations. To continue to minimise landfill waste, we partner with certified waste handlers and follow a waste management hierarchy: eliminate, reduce, reuse, recycle, recover, and dispose.

Diageo Global Target	EABL FY24 Target	EABL FY24 Progress	Notes on our progress
<b>PIONEER GRAIN TO GLASS SUSTAINABILITY: ACCELERATE TO A LOW CARBON WORLD (CONTINUED)</b>			
 <b>SDG ALIGNMENT:</b> 12.5; 12.6. Increase the average recycled content in our plastic bottles to 35% by 2025, then deliver sequential improvement by 2030 where the quality and availability meets our needs.	35% by 2025	0%	Percentage of recycled content in plastic bottles (%). Our primary focus for waste is end-user waste, where we have set ambitions to increase the recycled content included in our packaging as well as reduce the weight of our packaging. We also consider the recyclability of our packaging be an important part of our strategy to increase the circularity of our supply chain and support our emissions reduction efforts.  At EABL, plastic bottles are used in Uganda only. To meet the target, we are partnering with our suppliers to incorporate 40% recycled content in each plastic bottle.

# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED)

### PROMOTE POSITIVE DRINKING



We want to change the way the world drinks for the better. That means promoting moderation and continuing to address the harmful use of alcohol by changing attitudes and expanding our programmes to tackle underage drinking, drink driving and binge drinking.

Promoting positive drinking is central to our "Society 2030: Spirit of Progress" sustainability strategy. As a responsible company, EABL wants to make a significant and sustainable impact on creating a more positive role for alcohol in society and making responsible drinking a valued, enjoyable part of life. We are proud of our brands and know the best way to enjoy them is in moderation.

#### Wrong Side Of The Road campaign

This is our digital learning experience to help as many people as possible understand the consequences of drink-driving. It uses real-life experiences to teach consumers about the dangers of drunk-driving. It involves consumers visiting the platform to have a virtual conversation with drunk-driving survivors.

#### SMASHED

SMASHED is an award-winning alcohol education programme, developed by Collinwood Learning and implemented across our markets. It is an inspiring live theatre experience touring schools with interactive workshops for students, resources for teachers and a parent's guide. The programme actively measures changed attitudes in young people who participate through pre and post evaluation surveys.

This year, across our markets we scaled our activations and interventions geared towards promoting positive drinking practices. UBL hosted a number of activations including the 2023 Nyege Nyege Festival where we sensitised the public on our Wrong Side of the Road campaign and DRINKiQ - our digital campaign. In addition, at the end of 2023, UBL launched the "Tokisusa Campaign" to scale much needed responsible drinking education during the festive season. The campaign was launched in partnership with Nation Media Group (NMG) and ran for three months on NTV Uganda and our Red Card responsible drinking platforms.

KBL launched a new digital campaign titled "Usichome". Stepping away from the norm, Usichome sought to inspire behaviour change through humour by highlighting the potentially embarrassing situations people could find themselves in if they didn't follow DRINKiQ tips. Usichome reached six million people on social media and sparked a conversation around responsible drinking.

SMASHED in Tanzania covered 16,285 secondary school students from 15 schools in Dar es Salaam and Tanga. In a groundbreaking collaboration with the Tanzanian Government and the implementing partner, we initiated the SMASHED programme in the North region of

#### DRINKiQ

Our enhanced DRINKiQ.com platform is a dedicated responsible drinking tool that provides facts about alcohol, the effects of drinking on the body and mind, and the impact of harmful drinking on individuals and society.

Tanzania. Here, the prevalence of alcohol consumption among secondary school students aged 15 and above ranged from 12.9% among girls to a staggering 63.9% among boys. These figures underscore the urgent need for action, action that we continue to spearhead.

On our Wrong Side Of The Road programme, Serengeti Breweries Limited (SBL) proudly launched the "Inawezekana" campaign which translates to "It Is Possible," serving as a call to action and a testament to our continuous commitment to change the way the world drinks for the better. Through our flagship Brand Serengeti Premium Lager, we were pleased to partner with the National Traffic Police of Tanzania for "Usalama Barabarani Jamii Cup", an event deeply entrenched in its support for the motorcycle riding community aimed at instilling responsible drinking practices and elevating road safety standards from grassroots levels to the national stage.

The motorcycle drivers assumed central roles, receiving education on the dangers of drinking and driving through SBL's online platform. The training underscored our broader commitment: instilling responsibility and raising the bar on road safety standards among drivers.

### CHAMPION INCLUSION AND DIVERSITY



We champion Inclusion and Diversity across our business: from the way we attract, develop, retain and recruit the very best talent, to the way we source services and progressively portray diversity through our brands. We are determined to remove barriers, while having a positive impact on our partners, suppliers and communities.

We believe that the most inclusive and diverse culture makes for a better business and a better world. We have been passionate about changing the narrative around the underrepresentation of youth, women and people living with disabilities in employment and supply chains across our business and have made empowering them a business priority.

#### Strengthening our female talent pipeline

We focus on strengthening our female leadership pipeline and investing in the next generation of female leaders, particularly across areas where women have historically been under-represented, including commercial, general management and supply roles.

#### Creating Inclusive Communities

We champion inclusion and diversity in the communities connected to our production sites and sourcing areas. We provide Water Sanitation and Hygiene (WASH) to communities and we also facilitate community dialogues to tackle social norms that prevent women's equal access to and agency over WASH. This year more than 50% of WASH committee members were women.

#### Learning for Life

Learning for Life is our business and hospitality skills programme for those seeking employment in the hospitality industry, but who may have faced barriers to education and employment in their lives. It provides equal access to business and hospitality skills and resources to increase participants' employability, improve livelihoods and support a thriving hospitality sector that works for all.

In Tanzania we scaled our various interventions. In a bid to promote inclusive development, SBL joined hands with Sightsavers on a disability inclusive sorghum supply chain pilot project in F24. The pilot initiative encompasses agronomy training, agribusiness training, and the inclusion of women and people with disabilities.

The partnership brought together other key partners including the Syngenta Foundation East Africa and organisations of persons with disabilities and CARE International to train 216 women and men on agronomy, agribusiness, and inclusive training with the aim to mobilise and support farmers to join SBL's supply chain.

SBL also continued to partner with the Ministry of Agriculture and the Ministry of Education in the award winning Kilimo Viwanda Scholarship Program. Since its inception in 2020, the Kilimo Viwanda Scholarship program has benefited over 300 students in regions such as Kilimanjaro, Iringa, Kagera, and Coastal areas.

This year, we proudly continued with this journey by awarding scholarships to 65 new students, marking our steadfast dedication to cultivating the next generation of agricultural experts.

# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED) PIONEER GRAIN-TO-GLASS SUSTAINABILITY



We have always understood that for our business to be sustainable, it needs to create enduring value – for us and for those around us. Our “Society 2030: Spirit of Progress” ambitions take us further than ever in our drive to address poverty, inequality, climate change, water stress, biodiversity loss and other challenges that threaten the environment and the prosperity of communities

Our strategic priority to “Pioneer Grain to Glass Sustainability” acknowledges the breadth of the environmental and social consequences of a changing climate as well as our dependencies on nature and people. Our strategy recognises how interlinked these issues are and how deeply connected and dependent our value chain is on nature, broader society and its evolving expectations. We continue to learn and evolve our approach, aiming to take action where it has the most material impact.

Upon review of our Sustainability Strategy, our targets on this pillar are now mapped against our most material issues, water and carbon, and reflect the complexity of the risks and opportunities we face. By taking action and delivering on our commitments, we are taking steps to make our business more resilient while preserving our licence to operate and grow.

### Our Pathway to Net Zero

We know that our planet needs significant, science-based action to create a sustainable future. We have set ourselves a bold target to reach net zero carbon in our Scope I and II emissions across our operations by 2030. We have also committed to reduce our Scope III emissions by 50% by 2030. We acknowledge that realising this scale of transformation will require investment and partnership, by working with our suppliers to innovate in partnering for systemic change and delivering decarbonisation solutions in areas outside our direct control.

In the 2022/23 financial year, UBL scaled its activities in enhancing water and sanitation for local communities. UBL handed over 10 boreholes worth UGX 307 million (USD 82K) in the Teso region districts of Kapelebyong, Katakwi and Bukedea. These boreholes will serve over 4,800 people in these districts.

KBL also launched new partnerships and investments to scale our WASH projects. We provided support to Ngara Girls Secondary School which has been facing challenges due to a severe water shortage. The unreliable piped water supply makes it difficult for the students to maintain proper hygiene and posed challenges in menstrual hygiene management, particularly in an all-girls school context.

To address this pressing issue, the EABL Foundation allocated Kshs 7.5 million (USD 59K) to fund the drilling of a borehole, the installation of a solar-powered pump, and the raising of an elevated steel tank.

This significant investment has played a pivotal role in ensuring sustainable and reliable water for Ngara Girls School. The project benefited about 1,400 students, 85 teachers, 45 support staff, and 55 dependents.

Similarly, KBL held a pre-world water day corporate breakfast to launch its Kshs 60 million (USD 479k) investment in a multi-stakeholder Basin Champion project at the Upper Tana water shed.

### Preserve Water for Life

Water is our most precious resource. Our strategy is based on best practice water stewardship in three areas – water accessibility, availability and quality. We are also working with strategic partners to better manage water and to lead collective action in critical water basins.

The breakfast meeting served as a platform for KBL to emphasise its water stewardship ambition by supporting basin-wide, multi-stakeholder collaboration to address broader systematic water risks in the Upper Tana water shed. The event brought together over 100 stakeholders from various sectors including government officials, private sector representatives, NGOs, corporate institutions and KBL's executives. The event provided a platform for dynamic conversations surrounding the interplay between water sustainability, corporate responsibility, and government collaboration to be held.

This year, SBL in its continued efforts to address water challenges and provide clean and safe water to Tanzanian communities committed Tshs 195.3 million (USD 78K) to construct a water borehole in Magu District, Mwanza region.

The project which is being implemented in partnership with Africai and the local government in the district, commenced in December 2023 and is now completed and ready to be commissioned in June with a capacity to hold 87,000 cubic meters of water and provide clean water to 11,000 men, women, and children of Magu district.

Commenced in December 2023 and commissioned in June this year, the project was implemented in partnership with Africai and the local government in the district. It has a capacity to hold 87,000 cubic meters of water and provides clean water to 11,000 individuals at Magu district.





# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED)

### SUPPLY FOOTPRINT

We strive to be an efficient organisation that consistently provides innovative and high-quality products to the East African market and beyond. This is achieved through customer centric and progressive strategic plans anchored on partnering with communities to enhance local sourcing, implementing initiatives that enable sustainable manufacturing and distribution, as well as programmes focused on people that drive enhance employee productivity, inclusion, and diversity.

The success in delivery by the supply operations is anchored on the key pillars of health and safety, sustainability, innovation, quality, and cost effectiveness, underpinned by the value we have for our people.

### HEALTH AND SAFETY

Health, Safety, and Welfare of our employees, contractors, and visitors has always been the priority to the business, with managements' commitment in ensuring that while in any of our premises all our employees and stakeholders remain safe and go home safe. All these are reinforced through our occupational health and safety policies, compliance to all occupational health and safety legislations as well as the Global Risk Management Standards. These are all made possible in accordance with the Diageo zero harm agenda that ensures that our processes remain safe and all activities are safely conducted.

To bring the above commitment to life, we have embarked on the following improvements:

- We have run various workshops on Diageo Life Saving rules programme across the business with the key agenda being raising awareness on the 11 Life Saving Rules across our organisation and as a result mitigate all kind of severe and fatal potential accidents.
- On-site traffic safety enhancement through segregation of vehicle and pedestrian paths.
- Mental health awareness sessions across the business as well as a continued physical health checks programme.
- Continued partnership with our transporters to improve road safety through audits and embedding safety controls in our contract.

### SUSTAINABILITY

EABL Supply has made great strides in delivering Diageo's Society 2030 environmental goals. Society 2030 strategy was launched as part of EABL's commitment to creating an inclusive and sustainable business by reducing carbon footprint to zero in all sites by 2030. By addressing key social, environmental, and economic challenges, EABL supply aims to make a positive impact on society while ensuring sustainable growth and resilience in its operations. Key projects that have been launched towards this journey include:

**Project Rudisha:** a sustainability project launched in Kenya aimed at converting one-way glass for locally produced mainstream spirits to a best-in-class returnable glass model by reducing waste to landfill and carbon emissions (about 4.6 million tonnes), with additional benefits on reduction of Cost of Goods (COGs). This project has made remarkable strides whereby KBL has managed to collect over 17 million bottles that would have otherwise ended up in a waste landfill. This has yielded cost savings of \$0.97 million (Kshs 125 million) across the value chain by creating new revenue streams for distributors amounting to roughly Kshs 32 million and creating about 400 employment opportunities for youth and women.

**Green energy initiatives (Biomass):** KBL Supply has invested \$31.81 million in two Biomass Boilers at the KBL sites of Kisumu and Tusker replacing fossil fuel used in steam generation. These biomass plants are the first set of boilers in Diageo Africa and are significant investments in renewable energy that highlight our dedication to reducing our carbon footprint and promoting sustainable business practices. The boilers enhance energy efficiency and yield thermal energy cost savings of \$6.4 million as well as supporting local economies where biofuels are sourced from local farmers. Additionally, the biomass plants contribute to better waste management, improved air quality, and the promotion of sustainable agricultural practices and dedication to reducing our carbon footprint, mitigating climate change, and fostering community development.

**Wastewater Management:** EABL Supply has implemented a comprehensive water management approach to reduce water usage across all its sites given that EABL is a water-stressed site. This is done by continuous process optimisation to minimise water usage per unit of production and undertaking regular water usage audits to identify wastage opportunities. In Kenya, this investment totalling to \$8 million has achieved impressive water recovery rates within the two sites of 40% and 65%, respectively. The recovered water is then treated and reused onsite for general operations and cleaning purposes, significantly reducing KBL's freshwater demand. In UBL, the site has through a myriad of Engineering interventions managed to reduce water usage from 2.87L/L at the close of F23 to 2.33L/L consistently.

### MICROBREWERY AND INNOVATIONS

The microbrewery plant is the latest addition to the KBL Supply manufacturing facilities. This facility is set to become a global innovation hub, dedicated to small batch production, and fostering creativity. It stands as a testament to KBL Supply's rich history and legacy, offering a premium brand experience. Production at the plant commenced in November 2023 and the primary goal of this site was to address the growing demand for draught beer and to create a vibrant venue where consumers can gather, engage, and sample our innovative brews.

The microbrewery has already produced innovative products such as Manyatta Cider variants, Tusker Ndimu, and Nairobi Summer with further innovations underway. This facility not only enhances our production capabilities but also reinforces our commitment to delivering exceptional experiences and maintaining our heritage of quality and excellence.

### PEOPLE

Given that people are at the heart of everything we do, it goes without saying that interventions to grow our people as well as continuously improve our culture is a must do. Our people are at the heart of what we do. Emphasis has been placed on capability building for our technical teams focusing on functional and leadership development. This is a fundamental enabler for our business to be future fit and best in class for achieving productivity, guaranteeing quality products to our consumers, and embracing supply chain technologies. To this end EABL prides itself in the below:

**Diversity Inclusion and Diversity (DEI):** In line with the Diageo DEI agenda, EABL has made significant strides by ensuring female apprentices in STEM are enrolled in the apprentice programs; additionally, we have beer and spirit lines in both Uganda and Kenya predominantly run by female staff. Twelve People With Disabilities (PWD) were enrolled for a one-year internship in various areas of the business to help them break barriers to formal employment.

**Professionalisation of brewing and packaging:** We have enrolled our teams to the renowned Institute of Brewing and Distilling (IBD). We have rolled out seven habits and Impact Coaching training to all L4 and L5 management teams to improve managers productivity, communication and enhance relationships to get the best out of their teams.

**Recognition and Awards:** EABL supply continues to be celebrated locally and globally. The EABL Supply Team was recognised for initiatives undertaken on sustainability that aim to reduce environmental impacts from energy and water usage. At the 20th Annual Energy Management Awards (EMA) held on 20 May 2024, at the Safari Park Hotel, EABL received several prestigious awards, reflecting our commitment to energy efficiency and sustainability. This year's theme, "Celebrating 20 Years of Energy Management & Sustainability," highlighted our achievements in the field.

- Overall Energy Management Award 2024 - KBL Nairobi
- Sustained High Performance Award (1st Runner-up) - KBL Nairobi
- Water Efficiency Award (Winner) - KBL Kisumu
- Renewable Energy Award (Winner) - KBL Kisumu
- Electrical Energy Savings Award (1st Runner-up) - KBL Nairobi
- Best Energy Management Team (Runner-up) - KBL Nairobi
- Thermal Energy Savings Award (Winner) - KBL Nairobi

These accolades are a testament to EABL's dedication to energy and water efficiency, aligning with our Society 2030 pillars of preserving water and accelerating progress toward a low-carbon future. Moreover, they affirm our compliance with energy management regulations.



For more on sustainability, see page 77.

### OUR PEOPLE

At EABL, we are committed to creating a vibrant and supportive culture that empowers our employees to be their best selves and achieve their full potential. We foster an inclusive work environment where everyone is valued and respected, and we strive to create opportunities for personal and professional growth. We are committed to invest in our employees' development through training programs, career growth, and coaching. Our employees are passionate about what they do, and we're proud of the meaningful contribution they make to our business every day.

We continue to maintain our competitive edge, boosting positive impacts on employer branding and we also pride ourselves as an employer of choice to key talent in the industry.

This year, we have received several awards across our three markets. EABL was recognised as best employer 2024 by Women on Board, KBL secured the 1st runners up award in Human Resource Practices and Industrial Relations from the Federation of Kenyan Employers (FKE), SBL was recognised as the 2nd runners up Employer of the year, and 1st runner up private sector awardee by the Association of Tanzania Employers (ATE), and UBL was awarded Bronze by the Federation of Ugandan Employers (FUE) during the employer of the Year Awards.

In FY24, our key people priorities have been centred around Talent and Capability with a focus on growing talent for the future, Performance Enablement that sustains the growth of business and people and Employee Experience reimagined with outcomes delivered through trust, empowerment, and celebration.

### TALENT AND CAPABILITY

We pride ourselves in growing and acquiring sustainable talent which enables business success and provides for future business needs. In the 2023/24 financial year, we have steered several programmes in support of this:

# OUR STRATEGIC BLEND (CONTINUED)

## OUR STRATEGIC ENABLERS (CONTINUED)

### OUR PEOPLE (CONTINUED)

#### TALENT AND CAPABILITY (CONTINUED)

##### 1. FUTURE LEADERS AND STEM APPRENTICESHIP PROGRAMME

These are transformative early career programmes and are a key pillar of our talent strategy designed to build the critical skills for the future.

The future leaders programme is a two-year accelerated development programme that seeks to develop a sustainable pool for future senior leaders while the STEM apprenticeship programme seeks to build our pipeline for entry-level STEM roles.

The FY2023/24 Africa markets graduates cohort consists of 13 employees across four functions: Marketing, Supply, Finance and Commercial, in three different markets (Kenya, Uganda, Tanzania), while the STEM programme has a total of 10 apprentices. These programmes are also critical in maximising the contributions of a diverse workforce that supports our I&D ambition of achieving 50:50 gender representation by 2030.

##### 2. CAPABILITY PROGRAMMES

###### ADVANCED LEADERSHIP & CORE LEADERSHIP PROGRAMME

We continue to fuel sustainable growth by empowering employees and managers with enhanced capabilities. We have a unique learning journey designed for senior leaders to accelerate their career. Twelve of our senior leaders recently graduated from the Strathmore Advanced Leadership Programme and we have four leaders currently on the programme.

SBL has also collaborated with Strathmore Business School to reinforce leadership competencies across all levels, benefiting 55-line managers, 30 members of the extended leadership team and 20 critical resources. These interventions ensure equitable knowledge and skill levels in managing people, sustaining confidence to compete globally.

Additionally, we have strengthened both demand and supply on frontline capabilities through technical skills training from the shopfloor to managerial roles. These initiatives have empowered employees, driving up productivity and performance.

###### CRAFT MY CAREER AFRICA SERIES

As we create a focus on ownership and building an enabling environment at EABL, we empower our people to shape their futures and careers. In the 2023/24 financial year, we launched a career capability series dubbed "Craft My Career" which is designed to help employees navigate their career paths and explore growth opportunities in Diageo. The sessions built the capability of 48% of employees and 65% of the line managers in our workforce.

Career progression remains a core enabler for higher talent retention and engagement. Learning new skills and gaining varied experiences leads to tangible rewards, recognition and career progression at EABL. We want to let our people experience open and transparent conversations about their career and are clear on how they can grow.

###### PEOPLE MANAGERS COACHING PROGRAMME

Coaching is a fundamental driver of employee engagement, performance, and growth. By prioritising coaching as a strategic initiative, EABL demonstrates its unwavering commitment to empowering its employees to reach their full potential and drive the Company forward in pursuit of excellence.

In the 2023/24 financial year, 82% of the line managers at EABL underwent a thorough training session around coaching underpinned by the values "See, Hear, Speak, Act". EABL recognises this truth and has embraced coaching as a cornerstone of the organisational culture. Coaching is of paramount importance as it cultivates talent, promotes continuous learning, fosters accountability, and builds resilience. Through personalised guidance and feedback, employees are empowered to excel in their roles and contribute meaningfully to the Company's success.

###### 3. INCLUSION AND DIVERSITY

We strive to maximise the contributions of a diverse workforce while building and enhancing an inclusive culture that is consistent with our purpose and that supports the achievement of the performance ambition. We are intentional in ensuring that our policies, processes, and guidelines drive and enable inclusion and diversity, and support our employees at all stages of life, thus enabling a great work life integration.

Some of the notable policies and guidelines are the Family Leave Policy, Sick Leave policy, Fertility guidelines, Domestic Family Abuse guidelines, Pregnancy Loss guidelines, and Menopause guidelines, among others.

This year, we have received a number of recognitions across our markets for the milestones that we have achieved on Inclusion and Diversity. EABL was recognised as best employer 2024 by Women on Board Network.

UBL was awarded a Gold seal by the UNDP and Private Sector Foundation (PSFU) in the Gender Equality Seal certification in recognition of best practices on gender equality and additionally, recognised by the National Union of Disabled Persons of Uganda (NUDIPU), for the strides UBL has made in promoting Disability Inclusion.

Kenya has enhanced the medical benefit to include an infertility cover. This expansion of coverage aims to provide support and assistance to male and female colleagues who may require such treatment.

## CULTURE AND ENGAGEMENT

### 1. OUR REFRESHED VALUES

We have a strong cultural foundation, with a set of values and behaviours that are our cornerstone and have served us well. This is reflected in the high employee engagement scores we receive each year. In FY2023/24, Agility and Speed has been called out as one of our key strategic imperatives to win differently in the current business context. To create these cultural shifts on speed and agility, we have refreshed our values and identified key behaviours to dial up. We have sharpened the definitions of the four values to ensure their relevance now and for the future.

These values are our North Star that guide how we act and make decisions:

- Value Each Other
- Be Better
- Passionate about Customers and Consumers
- Proud of What We Do

### 2. EMPLOYEE RESOURCE GROUPS

Our Employee Resource Groups continue to be a rich source to driving inclusive culture and creating a greater sense of belonging within the organisation. We have the Spirited Women network across the three countries, Men at Work networks in Kenya, and Legends in Uganda. The guiding strategy for the resource groups is underpinned by three pillars: Empowering Women/Men in the Business (career support), Empowering Women/Men in the Community (supporting communities), Empowering Women/Men Total Wellbeing (flexible working, financial, mental, social and physical). The networks host regular networking events, hosted by a mix of internal and external thought leaders.

### 3. WELL-BEING PHILOSOPHY

Our wellness programmes look after our employees, providing a guiding framework that supports our people in their daily lives, giving advice to people managers as they lead teams. We have upweighted our global well-being support with partnerships from platforms like Unmind - Supporting mental health and well-being, Balance a Menopause App, and nudge proving insights and tips on financial well-being. Through our global well-being champion networks, we share best practice to help embed our philosophy. This year we sought opportunities to normalise conversations around mental health and financial, physical, and social well-being.

In FY2023/24, we have revamped our medical benefit offering to include a cover for infertility-related treatments within the in-patient offering. This expansion of coverage demonstrates our commitment to giving a wholesome experience to our employees.

## EMPLOYER BRANDING

We have ramped up our efforts to connect with future workforce by forging partnerships with institutions like Jomo Kenyatta University of Agriculture and Technology (JKUAT) for STEM Open Days. These events allow us to engage with students interested in manufacturing careers, offering them insights into the opportunities within our industry. During our inaugural STEM Day in partnership with JKUAT, we hosted a competition, resulting in five deserving winners securing internship opportunities at EABL, further fostering talent development and growth.

Additionally, on 9 February 2024, we commemorated the International Day of Women and Girls in Science (officially observed on 11 February 2024) by welcoming female students from esteemed institutions including Jomo Kenyatta University of Agriculture and Technology (JKUAT), The University of Nairobi (UoN), United States International University-Africa (USIU-Africa), and The Technical University of Kenya (TU-K).

This event aimed to ignite inspiration and empowerment among the next generation of women in science. The agenda featured a brewery visit led by women thriving in STEM careers within our organisation, followed by an insightful panel discussion where these professionals shared their career trajectories and wisdom. The day concluded with a networking cocktail session, facilitating invaluable connections between students and STEM professionals from our company.

# 05

## FILTERING OUT THREATS, TAPPING OPPORTUNITIES

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Risk Management:  
Filtering Out Threats,  
Tapping Opportunities



“AT EABL, ROBUST RISK MANAGEMENT IS INTEGRAL TO ACHIEVING STRATEGIC OBJECTIVES, WITH THE BOARD AND EXECUTIVE MANAGEMENT RESPONSIBLE FOR ASSESSING AND MITIGATING RISKS THROUGH A STRUCTURED FRAMEWORK AND REGULAR REVIEWS.”

HASHTAG  
**GARI INAJUA  
“HOME”  
SIO TRENDY!**



**USICHOME**  
DRINK RESPONSIBLY



EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.  
NOT FOR SALE TO PERSONS UNDER THE AGE OF 18 YEARS.



# FILTERING OUT THREATS, TAPPING OPPORTUNITIES

## MATERIAL MATTERS: WHAT'S IN OUR MIX

In late 2020, we carried out an in-depth materiality assessment to determine the Environmental, Social and Governance issues that matter most to our business and stakeholders. Following in the footsteps of Diageo, the materiality assessment looked at external trends shaping EABL's operating environment in the region and how we can most effectively align EABL's work with the UN's Sustainable Development Goals.

We participated in Diageo's 2019 Materiality Assessment, leading to the Society 2030: Spirit of Progress Plan. Our analysis confirmed the importance of several key themes: promoting positive drinking by encouraging moderation and tackling the harmful use of alcohol; championing water stewardship and decarbonisation

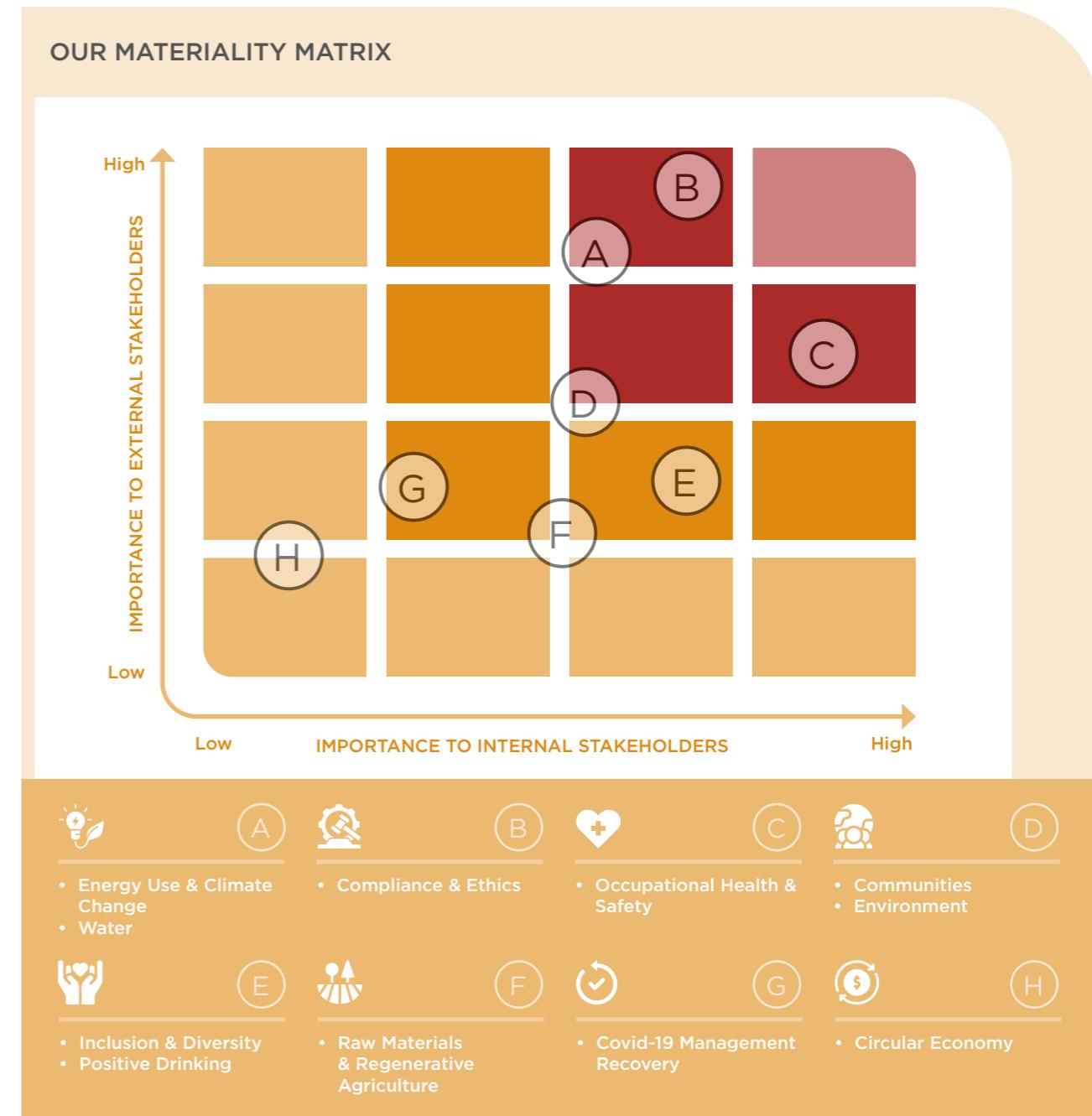
as part of Pioneering Sustainability from Grain to Glass; and Championing Inclusion and Diversity, both within our business and in the communities where we live, work, source, and sell.

Our own materiality assessment supplemented Society 2030 and helped us to define our independent reporting scope. In 2022, we refined our materiality assessment to include the Nairobi Securities Exchange (NSE) Mandatory Disclosures. We comprehensively described our management of material topics, alongside the relevant indicators (Performance against Society 2030) – including emissions – in our 2022 Sustainability Report, which is available on our website.



We interviewed many internal and external stakeholders, analysing their interests and concerns as well as the risks and opportunities for EABL to ensure that our operations focus on achieving the greatest impact and tackling the issues that matter the most. Data for our comprehensive materiality analysis process was collected using a series of participative, qualitative and quantitative methods, including questionnaires, one-on-one interviews, and focus group discussions. We applied a snowballing sampling technique to support our stakeholder mapping exercise, and identify additional stakeholders across our value chain.

The analysis identified 85 material issues, which were then organised into 11 categories. The findings were collated, organised, and plotted on a materiality matrix, with each issue positioned relative to the degree of internal and external stakeholder interest and perceived business impact. The results emphasise the priority given to issues of occupational health and safety, compliance, and ethics, and the primacy of water and energy use by our business and stakeholders.





## RISK MANAGEMENT: FILTERING OUT THREATS, TAPPING OPPORTUNITIES

### DOING BUSINESS, THE RIGHT WAY

At EABL we say Business Integrity is everyone's business. We aim to do business in the right way every day, everywhere. This is about making sure our people, third parties and suppliers demonstrate integrity, living our values, and behaving in an ethical way that underpins our Code of Business Conduct (CoBC). We expect everyone who works for us and alongside us to uphold our CoBC and stand up for what is right.

### POLICY TRAINING

In line with EABL's ambition to be the best performing, most trusted and respected consumer products company in the region, the Business Integrity Team has continued to embed our Code of Business Conduct in the fabric of our ways of working.

Annual mandatory training is delivered to all EABL employees and contractors in an easily accessible e-learning format, with classroom training delivered to those employees who do not have regular access to a computer. 96% of employees completed this training. Regular training, awareness and communication programmes as well as compliance monitoring mechanisms are in place to ensure that all relevant stakeholders remain aware of and continue to comply with the provisions of our CoBC and policies. As part of educating employees further on various aspects of the CoBC, the Company in March 2024 held a series of mandatory trainings for targeted staff and third-party contractors across the three businesses under the banner Pathway of Pride (PoP). The theme for this year was "Business integrity is everyone's business" and focused on dignity at work, management of conflicts of interest and Speak Up. 2,261 employees and contractors attended the PoP week across the three businesses.

### STANDING UP FOR HUMAN RIGHTS

Treating each other with dignity and respect is an important part of doing business the right way. To reinforce this we increased awareness of our Dignity at Work and SpeakUp policies across the organisation through the annual mandatory training and the Pathway of Pride week.

We want people who work for us or with us to feel that they are treated fairly and with respect. This means working hard to make sure we don't infringe their human rights, and that we are not complicit with anyone else who does.

We seek to build credibility and trust by expecting everyone who works with us to adopt our standards. Our policies cover our responsibilities to protect the human rights of everyone working in our direct operations, our value chain and communities. They are in line with internationally recognised laws, regulations and guidelines including the

UN Guiding Principles on Business and Human Rights, and the International Labor Organization's Declaration on Fundamental Principles and Rights at Work.

At EABL we focus on salient human rights issues such as child labour risks, labour standards for contract workers and sexual harassment in the hospitality sector. In response, we created awareness programmes on child labour and modern slavery, conducted an independent review of contract labour and developed standards and training to protect our brand promoters.

### BRAND PROMOTER STANDARD

At EABL Brand Promoters or Ambassadors play an important role promoting our brand portfolio to customers and consumers at the point of sale and at events. This Brand Promoter Standard establishes the principles and guidelines for the deployment of Brand Promoters. It is based on our values and our commitment to respect and protect the human rights of all our employees, and those who work with us. In particular, our commitment to treat people with respect and to ensure that they are safe in their working environment.

We recognise our responsibility to protect the rights of our Brand Promoters. We strive to provide a harassment-free environment that promotes openness, teamwork, and trust. We will not tolerate our people being subject to physical, sexual, racial, psychological, verbal, or any other form of harassment, bullying or abuse. In order to achieve this, we expect our third-party suppliers, business partners, as well as the outlets that we partner with, to hold themselves to the same standard.

We have a zero-tolerance approach with respect to abuse and sexual harassment of Brand Promoters as stated in our Global Human Rights Policy and Partnering with Suppliers Standard. We expect our third-party suppliers, business partners and outlet owners to provide a safe and respectful environment for Brand Promoters, including their own zero-tolerance measures.

Before starting work as a Brand Promoter, mandatory training must be completed. Where Brand Promoters are employed by third parties or our business partners, EABL provides them with information and training materials. This training includes all key aspects of the Brand Promoter Standard.

### ETHICAL SOURCING

To enhance our approach to responsible sourcing we have begun screening for human rights with higher-risk potential suppliers before onboarding. This helps us make more informed decisions on human rights risks and gives us the chance to assess and mitigate the salient issues before we contract with a supplier. We have also extended our supplier requirements on responsible sourcing to our licensed manufacturers locally and globally.

# FILTERING OUT THREATS, TAPPING OPPORTUNITIES (CONTINUED)

## RISK MANAGEMENT: FILTERING OUT THREATS, TAPPING OPPORTUNITIES (CONTINUED)

### MANAGING THIRD-PARTY RISKS

Business integrity is also vital in our network of relationships with third parties. Our Know Your Business Partner (KYBP) programme helps us screen for potential risks and be certain about the true identity. Through our Know Your Business Partner (KYBP) Standard we assess all our business partners for potential economic sanctions and compliance risks such as bribery and corruption, money laundering, facilitation of tax evasion, data privacy or other reputational red flags. We carry out additional due diligence processes for those parties that pose a potentially higher risk.

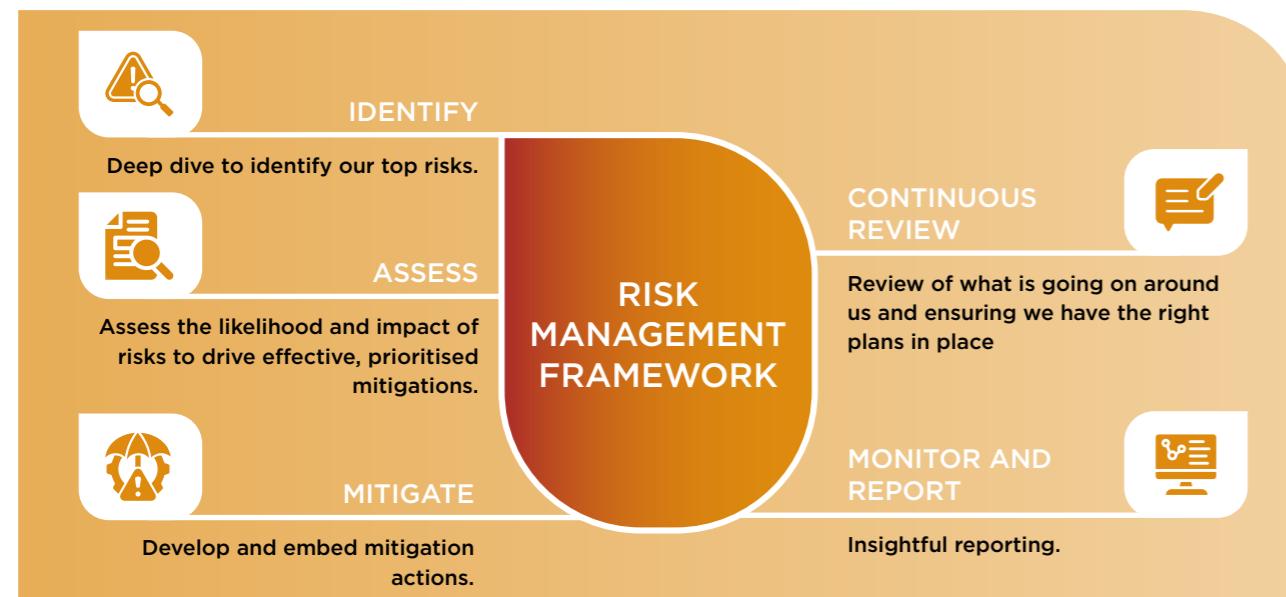
### SPEAK UP SERVICE

We encourage everyone to report potential breaches of our Code, policies or standards through our confidential whistleblowing service, SpeakUp. This is run by an independent third-party, is available around the clock and lets employees and external parties report concerns anonymously. The Whistleblowing or SpeakUp policy provides the platform for employees and stakeholders to raise concerns in respect of any suspected wrongdoing and details how such concerns will be addressed. This includes issues like bullying, harassment, discrimination, breach of policies or standards such as the procurement standard and human rights concerns.

The number of breach reports filed during the year was 64 (44 in FY23). During the year we had an awareness campaign for SpeakUp to our leaders, employees and third parties, emphasising our zero tolerance of retaliation against anyone reporting a concern or helping with an investigation.

### EFFECTIVE RISK MANAGEMENT

Risk management remains a key process in the business, and we strive to achieve the business objectives and strategy. This is further supported by the structures and systems which are embedded in the EABL risk management processes. The executive management and the Board are responsible for maintaining sound risk management and internal control systems and determining the nature and extent of the risks that the Company is willing to take to achieve its strategic objectives.



### OUR APPROACH

The executive management is responsible for determining the nature and extent of the significant risks that the Company is willing to take to achieve its strategic objectives and for maintaining sound risk management and internal control systems. With the support of the Audit and Risk Committee, the Board annually carries out a review of the effectiveness of its risk management and internal control framework and systems, covering all material controls including financial, operational and compliance controls. The Committee is responsible for recommending the Company's risk appetite and uses risk registers to identify, assess and monitor the key risks (both financial and non-financial) that the business faces. Information on prevailing trends is provided in relation to each risk and all identified risks are assessed at four levels (Very High/High/Medium/Low) by reference to their impact to the business and likelihood of the impact occurring. Mitigation plans are put in place to manage the risks identified and the risk registers are reviewed on a regular basis and at each Audit and Risk Committee meeting.

Our approach is structured to ensure that we take all reasonable steps to mitigate, but not necessarily eliminate, our principal risks. Accountability for managing risk is embedded into our management structures, while an annual risk assessment establishes mitigation plans and monitors risk on a continual basis.

### OUR RISK MANAGEMENT FRAMEWORK

We remain committed to robust risk management practices as an integral part of good management. This is evident in our top-down approach, with the Board assuming overall responsibility for the management of risk. Below is the risk management framework.

### EABL RISK HIERARCHY

We classify our risks into the following categories:

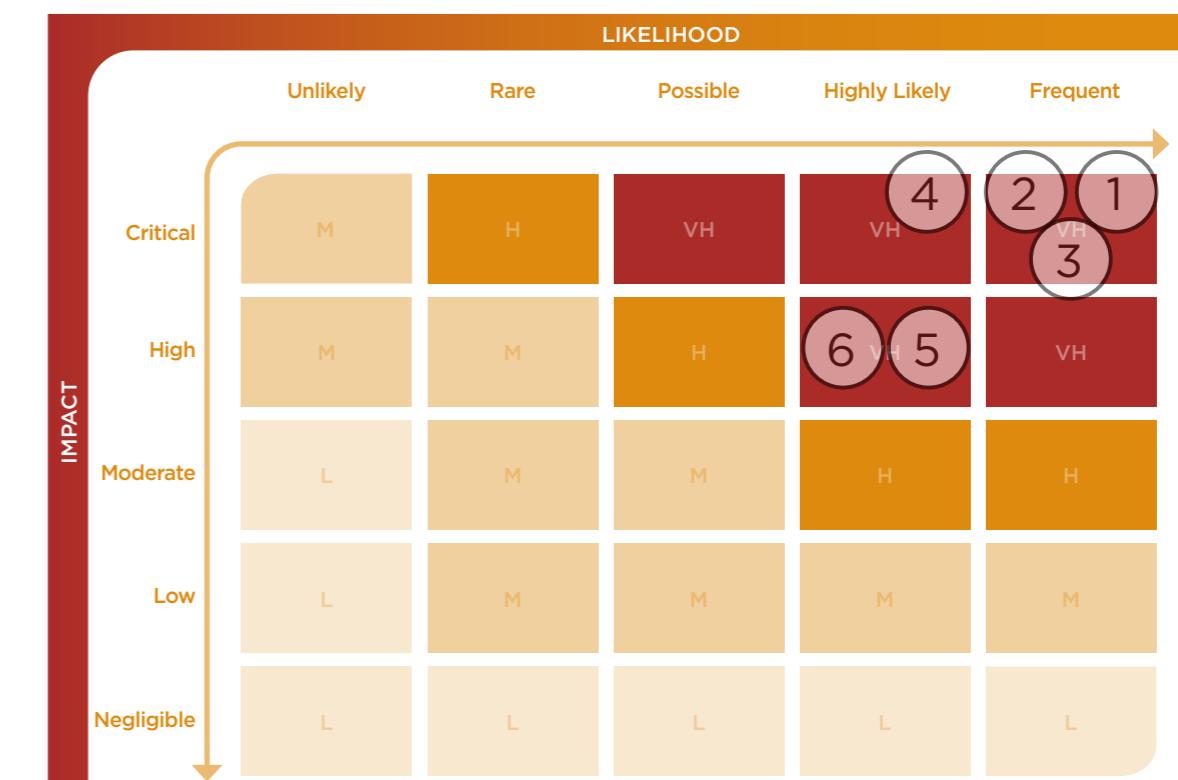
- Strategic risks
- Compliance/regulatory risks
- Operational risks
- Financial risks

Risks that can be partially mitigated through insurance are also identified and evaluated. We focus our insurance resources on the most critical areas or where there is a legal requirement, seeking a balance between retained risk and risk transfer.

### OUR THREE LINES OF DEFENCE



### OUR RISK HEAT MAP



# FILTERING OUT THREATS, TAPPING OPPORTUNITIES (CONTINUED)

## RISK MANAGEMENT: FILTERING OUT THREATS, TAPPING OPPORTUNITIES

(CONTINUED)

### EFFECTIVE RISK MANAGEMENT (CONTINUED)

#### OUR PRINCIPAL RISKS AND MITIGATION PLANS

The Risk Management Committee and the Board Audit and Risk Committee formally review emerging risks on a quarterly basis. We are currently monitoring a number of emerging risks across the business.

Risk and impact	Developments in FY24	Mitigation plans	Gross Risk Movement vs FY23	Risk Outlook
<b>TAX &amp; REGULATORY ENVIRONMENT (EXTERNAL)</b> <b>1</b>	<ul style="list-style-type: none"> <li>Tax changes have continued to be unpredictable creating uncertainty for the business, making it very difficult to plan for the future and assess potential return on investment.</li> <li>Government directives and/or restrictions on the marketing and sale of alcohol in response to the concerns on the impact of alcohol to society.</li> </ul>	<ul style="list-style-type: none"> <li>We continue to monitor tax laws and progress the implementation of our tax transformation programme.</li> <li>We run multi-year public policy engagement to minimize risk and unlock tax, trade and regulatory opportunities.</li> <li>Engagement with the government in the implementation of the alcohol in society plans in line with our society 2030 goals.</li> </ul>	↑	↑
<b>MACRO-ECONOMIC AND FINANCIAL VOLATILITY (EXTERNAL)</b> <b>2</b>	<ul style="list-style-type: none"> <li>Global macro-economic volatility characterised by inflationary pressure, currency volatility, unemployment and reduced consumer purchasing power, had an adverse effect on financial performance.</li> </ul>	<ul style="list-style-type: none"> <li>Review and rationalise cost base and cash position in line with the inflationary pressure on inputs in order to mitigate financial impact.</li> <li>We operate a rigorous process of strategy development and governance at corporate and market level.</li> </ul>	↑	↑
<b>SUPPLY CHAIN DISRUPTIONS DUE TO CLIMATE CHANGE AND GLOBAL GEOPOLITICAL TENSIONS (EXTERNAL)</b> <b>3</b>	<ul style="list-style-type: none"> <li>Supply chain disruptions driven by, but not limited to, climate change (including water stress and extreme weather events), geopolitical tension and changes in commodity markets adversely impacts responsiveness from suppliers leading to shortages of raw (grain &amp; ethanol), packaging (glass and corrugates) and other auxiliary materials resulting in increased shipping costs, material cost inflation, lost production and sales, reputational damage and financial loss.</li> <li>A significant disruption to our business due to external events such as the Suez Canal crisis that impacted the global supply chain resulting in increased freight costs.</li> </ul>	<ul style="list-style-type: none"> <li>Integrated Business Planning has been implemented, ensuring end-to-end decision-making.</li> <li>We have worked with our suppliers to create ecosystems to ensure continued service and minimal disruption, moving away from single supplier models.</li> <li>We have adapted our grain varieties to secure grain supplies amidst unpredictable rainfall.</li> </ul>	↑	↔

Risk and impact	Developments in FY24	Mitigation plans	Gross Risk Movement vs FY23	Risk Outlook
<b>ILICIT TRADE AND COUNTERFEIT (EXTERNAL)</b> <b>4</b>	<ul style="list-style-type: none"> <li>With the challenging economic conditions, unemployment and underemployment rates and pricing pressure, we have seen growth in demand for illicit (counterfeit, contraband, substandard and unregulated products) and infringement of IP (intellectual property) as consumers seek cheaper options.</li> <li>There has been concerted efforts by the government to crack down on illicit and companies manufacturing poor quality products which saw many of them lose their manufacturing licenses during the year.</li> </ul>	<ul style="list-style-type: none"> <li>Anti-counterfeiting measures embedded in our packaging deter reuse, making our products more difficult to copy and enabling rapid authentication.</li> <li>We run an online monitoring and takedown programme across high-risk e-commerce and social media platforms and undertake direct engagement with many platforms to create awareness and stop counterfeit listings.</li> <li>During the year the Company started collecting and recycling the mainstream spirits bottles in a project dubbed "Rudisha" which will not only make it harder for counterfeiters to get glass but is also a sustainability project that will reduce the Company's environmental carbon footprint as part of our Society 2030 goals.</li> <li>We have continued to be at the forefront of industry initiatives to promote positive drinking, including responsible drinking at home, and other awareness-building initiatives as part of our Society 2030 goals.</li> </ul>	↑	↑
<b>CYBER THREATS AND IT RESILIENCE</b> <b>5</b>	<ul style="list-style-type: none"> <li>Cyber-attacks are becoming more prevalent, and we are increasingly dependent on third party IT services and solutions. Geopolitical tensions are growing, and there is a rise in more sophisticated cyber threats affecting all organisations, therefore the risk of a cyber-attack remains heightened.</li> <li>Gaps in AI governance became evident in 2024 as regulatory efforts falter, tech companies remain largely unconstrained, and far more powerful AI models and tools spread beyond the control of governments.</li> </ul>	<ul style="list-style-type: none"> <li>We have enhanced our cyber security operations and OT cyber capabilities across sites.</li> <li>We are upgrading our enterprise resource planning system and associated processes to ensure they remain resilient.</li> </ul>	↔	↔

## FILTERING OUT THREATS, TAPPING OPPORTUNITIES (CONTINUED)

### RISK MANAGEMENT: FILTERING OUT THREATS, TAPPING OPPORTUNITIES (CONTINUED)

#### EFFECTIVE RISK MANAGEMENT (CONTINUED)

#### OUR PRINCIPAL RISKS AND MITIGATION PLANS (CONTINUED)

Risk and impact	Developments in FY24	Mitigation plans	Gross Risk Movement vs FY23	Risk Outlook
<b>CONSUMER DEMAND DISRUPTION (EXTERNAL)</b> <b>6</b>	<ul style="list-style-type: none"> <li>Consumer demand is increasingly disrupted as a result of heightened macro-economic volatility, with inflation and cost-of-living crises across our markets adversely impacting prices and consumer spending power.</li> <li>Consumer patterns are also being disrupted by, but not limited to, digital technology, health and lifestyle priorities, altered consumption behaviour, and new formats and technologies.</li> <li>Consumer behaviour and drivers of choice are fragmented, as consumers increasingly make product choices reflecting their personal socio-political values.</li> </ul>	<ul style="list-style-type: none"> <li>We are investing in our social listening capability to improve our understanding and semantic analysis of online consumer signals.</li> <li>While we have a highly diversified portfolio of brands to ensure coverage of consumer occasions, trends and price points, we continue research emerging consumer and route-to-consumer trends at market and brand level, including growth of disruptive digital technologies.</li> <li>We focus our innovation on our strategic priorities and the biggest consumer opportunities, through local innovations and global brand extensions and new-to-world products.</li> </ul>	↔ ↔	



# 06 GOVERNANCE AND ETHICS

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“ EABL IS COMMITTED TO  
CREATING ECONOMIC, SOCIAL,  
AND ENVIRONMENTAL VALUE  
IN THE COMMUNITIES WHERE  
WE LIVE, WORK, SOURCE,  
AND SELL. ”



## GOVERNANCE AND ETHICS (CONTINUED)

### BOARD COMPOSITION: A DIVERSE BLEND



DR. MARTIN ODUOR-OTIENO  
GROUP CHAIRMAN  
KENYAN  
APPOINTMENT: MAY 2016



MR. LEO BREEN  
BRITISH  
APPOINTMENT: JANUARY 2020



MR. JOHN MUSUNGA  
KENYAN  
APPOINTMENT: JULY 2023



MS. ORY OKOLLOH  
KENYAN  
APPOINTMENT: OCTOBER 2020



MS. JANE KARUKU  
GROUP MANAGING DIRECTOR AND CEO  
KENYAN  
APPOINTMENT: SEPTEMBER 2013



MS. RISPER OHAGA  
GROUP CHIEF FINANCE OFFICER  
KENYAN  
APPOINTMENT: MAY 2020



MR. JIMMY MUGERWA  
UGANDAN  
APPOINTMENT: JULY 2018



MS. CAROL MUSYOKA  
KENYAN  
APPOINTMENT: SEPTEMBER 2015



MR. SATHISH KRISHNAN  
INDIAN  
APPOINTMENT: JULY 2023



MR. FELIX OKOBOI  
UGANDAN  
APPOINTMENT: MAY 2023



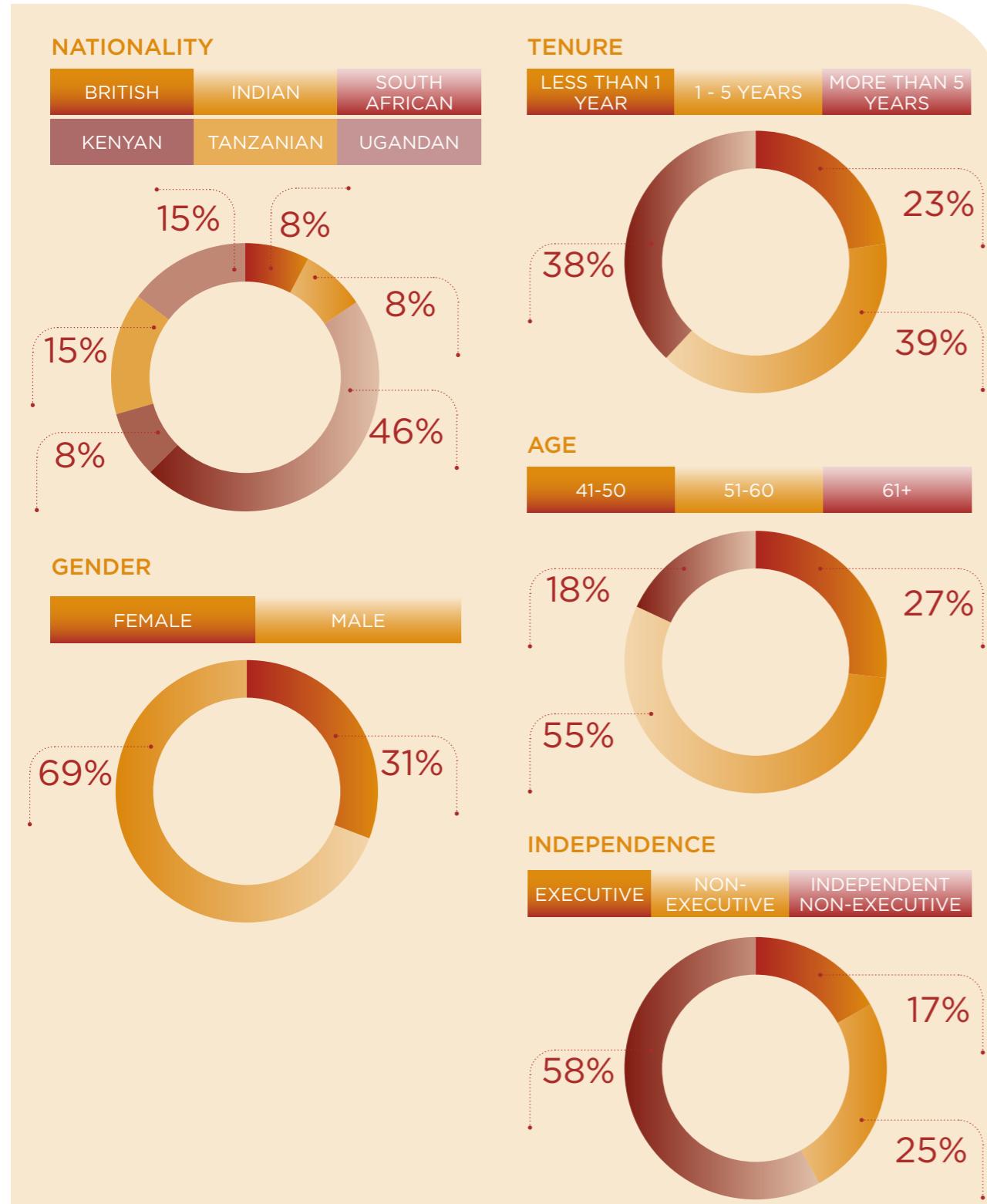
MR. PAUL DEO MAKANZA  
TANZANIAN  
APPOINTMENT: JUNE 2024



MS. ANGELA NAMWAKIRA  
COMPANY SECRETARY  
KENYAN  
APPOINTMENT: OCTOBER 2023

## GOVERNANCE AND ETHICS (CONTINUED)

### BOARD COMPOSITION: A DIVERSE BLEND (CONTINUED)



DR. MARTIN LUKE ODUOR-OTIENO, CBS

AGE: 68 YEARS

NATIONALITY: KENYAN

#### INDEPENDANT NON-EXECUTIVE DIRECTOR GROUP CHAIRMAN

Dr. Oduor-Otieno is the founder and CEO of The Leadership Group Limited, a Nairobi-based consulting firm, which is involved in facilitating Board practice and leadership training as well as providing executive coaching and business advisory services. He previously worked with Deloitte East Africa as a Financial Services Partner, and with KCB Group as Chief Executive Officer, among other senior private sector appointments. He has also served as Permanent Secretary, Ministry of Finance and Planning and The Treasury, in the Government of Kenya.

Dr. Oduor-Otieno holds an honorary Doctor of Business Leadership degree from KCA University, Executive MBA from ESAMI/ Maastricht School of Management and Bachelor of Commerce degree from the University of Nairobi. He is also an alumnus of the Harvard Business School's Advanced Management Programme and a Fellow of the Kenya Institute of Bankers, Institute of Certified Public Accountants of Kenya, Institute of Directors Kenya and Institute of Certified Secretaries Kenya in addition to holding the International Coaching Federation's credential as a Professional Certified Coach.

In recognition of his contribution to national development in Kenya, Dr. Oduor-Otieno was awarded the honour of Chief of the Order of the Burning Spear (CBS) by the Head of State.

#### BOARD EXPERIENCE:

- Dr. Martin Luke Oduor-Otieno is the Group Chairman of EABL.
- He is also the Chairman of Kenya Breweries Limited and UDV (Kenya) Limited, both subsidiaries of EABL.
- He is a Non-Executive Director in BAT Kenya Plc, Standard Bank Group and Standard Bank of South Africa.



MR. LEO BREEN

AGE: 54 YEARS

NATIONALITY: BRITISH

#### NON-EXECUTIVE DIRECTOR

Mr. Leo Breen is the Finance Director, Diageo Africa, a role he has held since 2017. He has over 25 years of experience with the Diageo Group and has overseen finance operations for Diageo businesses in over 40 countries across Europe, Asia and Africa. He is an influential executive with a track record of driving business growth both in major markets and emerging markets.

Mr. Breen has a BA Hons in Philosophy from the University of Newcastle Upon Tyne and is a CIMA qualified accountant from the Chartered Institute of Management Accountants.

#### BOARD EXPERIENCE:

- Mr. Breen is a Non-Executive Director of Guinness Nigeria Plc.

## GOVERNANCE AND ETHICS (CONTINUED)

### BOARD COMPOSITION: A DIVERSE BLEND (CONTINUED)



**MS. JANE KARUKU**  
AGE: 62 YEARS  
NATIONALITY: KENYAN

#### EXECUTIVE DIRECTOR AND GROUP MANAGING DIRECTOR AND CEO

Ms. Jane Karuku, MGH, is the Group Managing Director and CEO at East African Breweries PLC (EABL). As the EABL Group MD & CEO, she is among the most senior women leaders in East Africa, driving the region's largest manufacturing business to greater heights with iconic brands such as Tusker, Bell, Serengeti, Senator, Guinness and Johnnie Walker.

Ms. Karuku is a dynamic business leader, with strong management experience spanning over 25 years in fast-moving consumer goods (FMCG) and non-governmental organisations. Her expansive experience straddles strategy development, operational management, marketing as well as organisational change management.

Ms. Karuku has previously held several Board positions including, the Chair of the Vision 2030 Delivery Board, Barclays Bank (now ABSA Kenya), Trustee, USIU Kenya and Chairperson of the Covid-19 Emergency Response Fund.

She has been recognised and awarded for her contribution to the country's social and economic development. She has been awarded the Presidential Order of Service, Uzalendo Award in May 2020 and the Moran of Golden Heart (MGH) award in December 2020.



**MS. RISPER OHAGA**  
AGE: 48 YEARS  
NATIONALITY: KENYAN

#### EXECUTIVE DIRECTOR AND GROUP CHIEF FINANCIAL OFFICER

Risper is the EABL, Group Chief Financial Officer. She is a seasoned finance professional with over 20 years' experience across banking, audit and consultancy and fast moving consumer goods. She is also an experienced Board member. Ms. Ohaga joined EABL in February 2020, from the Absa Group (previously Barclays Africa Group) where she held various senior roles across several African markets with her last role being Finance Director of Absa Bank Zambia Plc. Prior to that, she held the role of Managing Director for Internal Audit based in Johannesburg. She has extensive regional experience in strategy, financial management, tax and regulatory management, risk management, treasury corporate finance, internal and external audit. She started her career in KPMG Kenya.

Risper is a CPA (Kenya) and holds a Bachelor of Commerce (Hons) in Accounting from The University of Nairobi.

#### BOARD EXPERIENCE:

- Executive Director in Kenya Breweries Limited and UDV (Kenya) Limited, both subsidiaries of EABL.
- Non-Executive Director at APA Group
- Non-Executive Director in I&M Group Plc
- Former Board member of Barclays Bank Zambia.



**MR. SATHISH KRISHNAN**  
AGE: 46 YEARS  
NATIONALITY: INDIAN

#### NON-EXECUTIVE DIRECTOR

Sathish is an experienced CFO, Board member & consummate organisational leader with over two decades of experience in leading multi-nationals. Sathish was appointed Regional CFO for Diageo Asia Pacific and Global Travel Retail in September 2021. Based in Singapore, he oversees Diageo's operations for the region and Global Travel Retail, leading a team focused on building strategies that deliver transformational results and create long-term sustainable value for the business.

Prior to joining Diageo, Sathish spent 18 years at P&G in various senior finance positions across India, Singapore, Philippines, China, Middle East & Africa. His experience spanned roles across corporate strategy & planning, corporate finance, market finance, shared services and as business unit CFO.

Sathish has a post-graduate degree from Indian Institute of Management (Bangalore, India) and a Bachelor's Degree in Accounting & Commerce from Madras University (Chennai, India). He is also an Associate Member of Institute of Company Secretaries of India.

#### BOARD EXPERIENCE:

- Board Member in Sichuan Swellfun Co Ltd, China.



**MR. FELIX OKOBOI**  
AGE: 53 YEARS  
NATIONALITY: UGANDAN

#### INDEPENDENT NON-EXECUTIVE DIRECTOR

Felix is an experienced finance and investments professional, with over 25 years of local and international finance, development finance, real estate and project management experience having worked in various roles in U.S.A, Europe and Uganda. He is passionate about Impact Investing and Sustainability, and also specialises in advisory work in the Distressed Assets, Real Estate and Equity Investments space. Felix holds and has held several leadership positions in his career.

He is currently the Board Chairman of Uganda Development Bank, the Board Chairman of the Agricultural Business Initiative (aBi) and the Board Chairman of Britam Insurance Uganda. He is also the Chairman of the Investment Committee of the Yield Uganda Investment Fund, Uganda's largest Impact Equity Investment Fund for Agribusiness. Felix holds an MBA in Finance from The Wharton School, and a Master of Arts in International Studies from the University of Pennsylvania. He is also a graduate of the Aachen University of Technology (RWTH Aachen) in Germany where he obtained a Bachelor's degree and a Master's degree in Engineering with a major in Architecture.

## GOVERNANCE AND ETHICS (CONTINUED)

### BOARD COMPOSITION: A DIVERSE BLEND (CONTINUED)



**MR. JOHN MUSUNGA**  
AGE: 55 YEARS  
NATIONALITY: KENYAN

#### NON-EXECUTIVE DIRECTOR

John is the Managing Director of Diageo South, West and Central Africa. Prior to this role, he led Guinness Nigeria Plc as its Chief Executive Officer & Managing Director until December 2023. John joined Diageo in March 2021 as the Managing Director of Kenya Breweries Limited & UDV Kenya Limited. He previously worked at GlaxoSmithKline where he held executive roles at global and regional level. He has lived and worked in the United Kingdom, Nigeria, Belgium, South Africa and Kenya.

John is an established business leader with over two decades of successfully leading in diverse roles including general management, global strategy and in-market operational execution. He holds a Bachelor of Science (BSc) in Chemistry and a Master of Business Administration (MBA).

#### BOARD EXPERIENCE:

- Former Executive Director, Guinness Nigeria PLC
- Former Executive Director, Kenya Breweries Limited
- Former Executive Director, UDV Kenya
- Former Chairman, Kenya HIV/AIDS Business Council
- Former Chairman, Kenya Association of Pharmaceutical Industries
- Former Chairman, GlaxoSmithKline (K) Limited
- Former Non-Executive Director, Kenya Vision 2030 Board



**MS. ORY OKOLLOH**  
AGE: 46 YEARS  
NATIONALITY: KENYAN

#### INDEPENDENT NON-EXECUTIVE DIRECTOR

Ory, is a lawyer by profession and is currently a Partner at Verod-Kepple Africa Ventures (VKAV), a pan-African focused venture capital firm that backs exception founders in and from Africa, where she leads and implements all investment-related activities, drives expansion and supports partner companies with strategic and operational issues. She has previously been the Managing Director, Omidyar Network and Luminate Group in Africa, companies united by a common desire to catalyze social impact. Prior to this, she worked with Google as the Policy and Strategy Manager for Africa where she was credited for leading several groundbreaking efforts around access, local content and regulatory reforms. Ory was also at the fore front of developing technology innovation as a founding member of Ushahidi. In 2014, she was named Time 100's most influential people in the world.

Ory holds a Bachelor of Arts (Political Science) degree from the University of Pittsburgh and a Juris Doctor (J.D.) from Harvard Law School.

#### BOARD EXPERIENCE:

- Non-Executive Director at Kenya Breweries Limited and UDV (Kenya) Limited, both subsidiaries of EABL.
- Board member of Adecco Group Foundation.
- Board member of Thomson Reuters Founders Share Company.
- Director in the Board of Deloitte Africa.
- Trustee of the Van Leer Foundation.
- Former Non-Executive Director at Stanbic Holdings Plc, Stanbic Bank Kenya and Stanbic Foundation.
- Former Independent Non-Executive Director at Safaricom PLC.



**MR. JIMMY D. MUGERWA**  
AGE: 60 YEARS  
NATIONALITY: UGANDAN

#### INDEPENDENT NON-EXECUTIVE DIRECTOR

Mr. Jimmy D. Mugerwa is the founder & CEO of Zoram Consulting Group Limited, a private oil and gas Business Advisory firm. He has a distinguished career of over three decades, as a business executive leader with the oil and gas industry, both upstream and downstream, working across Africa and Europe. Most prominently, as the Managing Director for Tullow Oil in Uganda, he led the team in the exploration and development of the Lake Albert basin oil fields, along with the East African Crude Oil Pipeline (EACOP). Prior to this, he spent 19 years at Royal Dutch Shell, serving in several executive positions including being the Kenya Shell Country Chair/General Manager, Shell East Africa operations, Africa Retail Marketing & Strategy Manager for Shell and was also Senior Regional Advisor for sub-Saharan Africa at the corporate head office in the Netherlands. He currently serves on the Advisory board of Veracity Worldwide.

Mr. Mugerwa holds a BSc (Agric) from Makerere University and an MSc degree from the University of Wales. He also holds the Financial Times Non-Executive Director Post-Graduate Diploma, holds several certificates in Oil and Gas and is an alumni of the Executive Business Leadership Programme at IMD in Lausanne, Switzerland.

#### BOARD EXPERIENCE:

- Mr. Mugerwa is a Non-Executive Director in the Board of Uganda Breweries Limited.
- He currently serves as the Chairman of the DFCU Holding Group.
- He is an independent Non-Executive Director at Jubilee Allianz Insurance in Uganda.
- He has held directorship roles in several Boards for the Shell and Tullow companies across East Africa.
- Until December 2019, Mr. Mugerwa chaired the Presidential Investor round table for Oil and Gas for four years.
- He was a co-founder chair, together with the late Professor Wangari Maathai, of the Karura Forest Environmental Education Trust.
- He was the Chairman of the Managing Committee of Starehe Boys Centre for 8 years.



**MS. CAROL MUSYOKA**  
AGE: 52 YEARS  
NATIONALITY: KENYAN

#### INDEPENDENT NON-EXECUTIVE DIRECTOR

Ms. Carol Musyoka, a lawyer by training and a banker by profession, is the founder and Chief Executive Officer of Carol Musyoka Consulting Limited, a corporate governance and leadership consultancy. Her Executive Management experience includes her previous role as Corporate Director at Barclays Bank of Kenya Ltd (now Absa Bank) and Executive Director at K-Rep Bank (now Sidian Bank). She currently provides consulting and training services for various local and public listed entities, private companies and not for profit organisations. She is also a popular weekly columnist in the Business Daily and is adjunct faculty at the Strathmore University Business School.

#### BOARD EXPERIENCE:

- Ms. Musyoka is a Non-Executive Director in Kenya Breweries Limited and UDV (Kenya) Limited, both subsidiaries of EABL.
- She is currently a Non-Executive Director in BAT Kenya plc.
- Ms. Musyoka is the Chairperson of the Kenya Deposit Insurance Corporation.
- She is the immediate former Chairperson of the Business Registration Services.
- She is a former Non-Executive Director in Kenya Airways Plc.
- Ms. Musyoka is a former Non-Executive Director at the Competition Authority of Kenya.

## GOVERNANCE AND ETHICS (CONTINUED)

### BOARD COMPOSITION: A DIVERSE BLEND (CONTINUED)



**MR. PAUL DEO MAKANZA**  
AGE: 54 YEARS  
NATIONALITY: TANZANIAN

#### INDEPENDENT NON-EXECUTIVE DIRECTOR

Paul D. Makanza is a seasoned business executive with extensive experience in the service and manufacturing sectors. He holds a Bachelor of Commerce from the University of Swaziland and an MBA in Finance from Nyenrode Business Universiteit (The Netherlands Business School). He has also completed leadership and strategy courses at IMD Business School and the London School of Economics and Political Science (LSE).

Paul began his career as a Consultant at Coopers & Lybrand in Tanzania from 1992 to 1997 and then served as a Senior Consultant at PwC from 1998 to 2001. He became the Director of Corporate Affairs at Tanzania Cigarette Company Plc (JTI Tanzania) from 2001 to 2016, followed by his role as Regional Director of Corporate Affairs for Sub-Saharan Africa at JTI UK from 2017 to 2020.

He currently serves as Chairman of ABSA Bank Tanzania, Tanzania Cigarette Company Plc, Tanzania Startup Association, and the Confederation of Tanzania Industries. He is also the Vice Chairman of the Tanzania Petroleum Development Corporation (TPDC) and Tanzania Private Sector Foundation (TPSF) and a Board member of the East African Business Council.

Paul's expertise in finance, strategy, corporate governance, and advocacy makes him a respected leader in both the private and public sectors. His strategic vision and commitment to excellence have significantly impacted the organisations he has been involved with.



**MS. ANGELA NAMWAKIRA**  
AGE: 43 YEARS  
NATIONALITY: KENYAN

#### COMPANY SECRETARY

Angela, a Partner at Adili Corporate Services Kenya, is a corporate governance and legal professional with over 15 years of experience acting as Company Secretary to various reputable multinationals, locally quoted companies, not-for-profit entities, small and medium sized enterprises spanning multiple sectors.

She has a demonstrable track record as a corporate governance advisor and as a corporate secretarial practitioner, and she regularly advises on company law, statutory and regulatory compliance, strategic planning, corporate structuring and immigration matters.

Angela holds a Bachelor of Laws (LL.B) Degree from the University of Nairobi. She is an advocate of the High Court of Kenya, a practising Certified Secretary and an accredited Governance Auditor. She is also a Member of the Women on Boards Network (WOBN).



# GOVERNANCE AND ETHICS (CONTINUED)

## SENIOR MANAGEMENT



**MS. JANE KARUKU**  
EXECUTIVE DIRECTOR AND GROUP  
MANAGING DIRECTOR AND CEO



**MS. RISPER OHAGA**  
EXECUTIVE DIRECTOR AND GROUP  
CHIEF FINANCE OFFICER



**MR. HAIKO CREMER**  
GROUP SUPPLY CHAIN DIRECTOR



**MS. TEMITOPE AKINSANYA**  
GROUP HUMAN RESOURCES DIRECTOR



**MR. MARK OCITTI**  
MANAGING DIRECTOR, KENYA  
BREWERIES LIMITED



**DR. OBINNA ANYALEBECHI**  
MANAGING DIRECTOR, SERENGETI  
BREWERIES LIMITED



**MR. ANDREW KILONZO**  
MANAGING DIRECTOR, UGANDA  
BREWERIES LIMITED



**MR. ERIC KINITI**  
GROUP CORPORATE RELATIONS DIRECTOR



**MR. NADIDA ROWLANDS**  
GROUP LEGAL DIRECTOR

## CORPORATE GOVERNANCE STATEMENT OVERVIEW

The Board of East African Breweries PLC (EABL) is committed to implementing and adhering to good corporate governance and best practices. Corporate Governance underpins the process and structure used to direct and manage the business and affairs of the Company towards enhancing business prosperity and corporate accountability with the ultimate objective of realising long-term shareholder value, whilst taking into account the interests of other stakeholders. EABL is committed to the highest standards of Corporate Governance and Business Ethics.

The Board considers that good governance, achieved through an ethical culture, competitive performance, effective control and legitimacy, can create sustainable value and enhance long-term equity performance.

The Company has instituted systems to ensure that high standards of corporate governance are maintained at all levels of the organisation and is in compliance with the Capital Markets Authority Code of Corporate Governance Practices for Issuers of Securities to the Public (the CMA Code) as well as the equivalent guidelines for listed companies in Tanzania and Uganda.

Besides complying with the CMA Code, the Company has committed to embedding internal rules of engagement to support corporate governance. These internal guidelines are constituted in the Code of Business Conduct (CoBC) to which every Director and employee makes a commitment to comply. The CoBC is aligned to globally accepted standards and meets the requirements of local laws as well as internationally applicable laws and regulations. It guides activities in dealing with employees, customers, suppliers, competitors, government and the community at large. The CoBC also articulates the Company's policy on insider trading. Directors, Management, staff members and related parties are instructed during closed periods, not to trade in the Company's shares while in possession of any insider information not available to the public.

## OUR CORPORATE GOVERNANCE FRAMEWORK

EABL is committed to implementing and adhering to good corporate governance and best practices. We have put in place a corporate governance structure which assists to attain the following objectives:

- Organise operational, financial, risk management, and reporting processes such that the Board receives the information it requires to effect good governance and management and the business units can conduct their activities in ways that comply with regulations and serve strategic ends.
- Bring the organisation's governance framework down to the level of roles, responsibilities, reporting lines, and communications to bridge the gap between the governance framework and operational realities.

- Sustain governance by creating a feedback loop in which the Board and Management can identify and respond to new business, operational, competitive, and regulatory needs.

EABL operates within a clearly defined governance framework that provides for delegated authority and clear lines of responsibility without abdicating the responsibility of the Board. Through the framework, the Board sets out the strategic direction of the Company while entrusting the day-to-day running of the organisation to the Executive Management led by the Group Managing Director and Chief Executive Officer. The Board operates through four committees mandated to review specific areas and assist the Board in undertaking its duties effectively and efficiently. Details of the committees are provided in various sections of this report.

## STATEMENT OF RESPONSIBILITIES

The Directors are committed to fulfilling their fiduciary responsibilities and have instituted various principles necessary to ensure that good governance is practiced with respect to dealings with the Company's shareholders, customers and other relevant stakeholders in line with the spirit of the CMA Code.

The Board is committed to ensuring that a strong governance framework operates throughout the Group, recognising that good corporate governance is a vital component to support Management in their delivery of the Company's strategic objectives and to operate a sustainable business for the benefit of all stakeholders. The Board recognises that the process of identifying, developing and maintaining high standards of corporate governance suitable for the Company is ongoing and dynamic to reflect changes in the Company and its business, the composition of the Board and developments in corporate governance.

The Board of Directors is responsible for the governance of the Company. The Board applies good governance practices to promote strategic decision making for the organisation to balance short-, medium- and long-term outcomes to reconcile interests of the Company together with its stakeholders and the society to create sustainable shared value. To that end, sound governance practices, based on accountability, transparency, ethical management and fairness, are entrenched across the business.

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### STATEMENT OF RESPONSIBILITIES (CONTINUED)

The Companies Act, 2015 requires Directors to act in good faith, to promote the success of the Company for the benefit of its stakeholders and to avoid conflict between their personal interests and those of the Company, always acting in the best interest of the Company. Directors have a statutory duty to promote the success of the Company for the benefit of its stakeholders. In promoting the success of the Company, Directors must have due regard to the long-term consequences of their decisions, the legitimate interests of employees, the need to foster effective business relationships with suppliers, customers and various stakeholders, the impact of the Company's operations on the community and the environment, and the desire to maintain a reputation for high standards of business conduct.

The Board ensures that high standards and practices in corporate governance and more specifically the principles, practices and recommendations set out under the CMA Code, as well as the Companies Act, 2015 are adhered to. EABL continues to endeavor to comply with the provisions of the CMA Code. Over and above the annual self-assessment that the Company is expected to complete on its level of compliance of the CMA Code, the Corporate Governance Statement as provided in this Annual Report will highlight to the Company's shareholders and various stakeholders, the performance to date. EABL remains committed to the highest standards of corporate governance and business ethics. Good corporate governance practices are essential to the delivery of long term and sustainable stakeholder and shareholder value. The Company also adheres to other regulations promulgated by the Capital Markets Authority (CMA) and the Nairobi Securities Exchange (NSE) and the ethical standards prescribed in the Company Code of Conduct. In addition, as a law-abiding corporate citizen, EABL abides by the tenets of the Constitution of Kenya and all other laws.

The Board is collectively accountable to the Company's shareholders for the long-term success of the Company and for its overall strategic direction, its values and governance. It provides the leadership necessary for the organisation to meet its business objectives within the framework of its internal controls, while also discharging the Company's obligations to its shareholders. Responsibility for implementing strategy and day-to-day operations has been delegated by the Board to the Group Managing Director & Chief Executive Officer and the Company's executive team.

Throughout the year ended 30 June 2024 and to the date of this document, the Company endeavoured to comply with the CMA Code.

### THE ROLE OF THE BOARD

The Board serves as the focal point and steward of corporate governance in the Company. The Board is collectively responsible for the Company's vision, strategic direction, its values, and governance and is accountable to the Company's shareholders for the performance of the business.

The Board is expected to provide effective leadership to the Company in the following matters:

- Sustainable long-term success through the exercise of objective and informed judgement in determining the strategy of the Company;
- Having the right team in place to execute the strategy through effective succession planning;
- Setting up appropriate governance structures for the management of the business operations;
- Monitoring business performance and maintaining an effective framework of controls to mitigate risks facing the business; and
- Ensuring ethical behaviour and compliance with the laws and regulations.

### KEY RESPONSIBILITIES OF THE BOARD

The responsibilities of the Board include inter alia:

- Providing effective leadership, oversight and value creation in collaboration with the Executive Management team;
- Approving the Company's mission and vision;
- Approving the Company's business strategy, goals, risk policy plans and objectives and ensuring the necessary financial and human resources are in place to meet the agreed objectives;
- Approving the Company's budgets as proposed by the Executive Management team;
- Approving the Company's performance objectives and monitoring their achievement;
- Reviewing the sufficiency, effectiveness and integrity of the risk management and internal control systems;
- Establishing and agreeing an appropriate governance framework;
- Reviewing and agreeing Board succession plans and approving appointments of Directors;
- Reviewing periodic financial and governance reports;
- Approving the Annual Report, Company results and Public Announcements; and
- Approving Company policies and monitoring compliance with the Standards of Business Conduct.

There is a formal schedule of matters reserved for consideration by the Board, which include responsibility for the following:

- Approval of the overall Group strategy and objectives;
- Approval of the Group annual budget and monitoring progress towards its achievement;
- Approval of Group financing arrangements and treasury policy;
- Changes to the Group's capital structure;

- Changes to the Group's principal activities;
- Review and approval of the annual financial statements;
- Changes to the Senior Management structure;
- Approval of major investments, disposals and additional investments in existing operations; and
- Approval of major unbudgeted expenditures.

### DIVISION OF RESPONSIBILITIES

The Chairman and the Group Managing Director's roles are separate, with each having distinct and clearly defined duties and responsibilities.

The separation of the functions of the Chairman (an Independent Non-Executive Director) and the Group Managing Director (Executive Director) supports and ensures the independence of the Board and Management. The balance of power, increased accountability, clear definition of responsibilities and improved decision-making are attained through a clear distinction between the non-executive and executive roles.

### RESPONSIBILITIES OF THE CHAIRMAN

These include inter alia:

- Responsibility for the leadership of the Board, for ensuring its effectiveness on all aspects of its role and for facilitating productive contribution of all Directors.
- Responsibility for ensuring that the interests of the Company's shareholders are safeguarded and that there is effective communication with them.
- Promoting high standards of corporate governance.
- Promoting and safeguarding the interests and reputation of the Company.
- As part of stakeholder management, representing the Company to Government, shareholders, regulators, financial institutions, the media, the community and the public.
- Serving as the link between the Board and Management in between meetings and ensuring that decisions of the Board are implemented.

### RESPONSIBILITIES OF THE GROUP MANAGING DIRECTOR & CHIEF EXECUTIVE OFFICER

These include inter alia:

- Responsibility for the day-to-day management of the business of the Company and overseeing the implementation of strategy and policies approved by the Board.
- Overall responsibility for the performance of the business.
- Representing the Company to customers, suppliers, governments, shareholders, financial institutions, employees, the media, the community and the public and enhancing the Company's reputation.
- Serving as the official spokesperson for the Company.
- Ensuring that there are effective processes for engaging with, communicating with, and listening to, employees and others working for the Company.
- Managing the Company's risk profile and ensuring appropriate internal controls are in place.

### THE EXECUTIVE TEAM

The Executive Team led by the Group Managing Director & Chief Executive Officer, is responsible for the day-to-day management of the Company. In so doing, it oversees the implementation of the strategy and policies set by the Board. Profiles of the Leadership Team are set out on [page 116](#) of this Annual Report.

The key responsibilities of the Executive Team include inter alia:

- Developing the Company's business strategy for discussion and approval by the Board;
- Monitoring the Company's operating performance;
- Developing guidelines for the Company's functional business units;
- Ensuring that collective effort and resources are balanced, effective and properly focused;
- Managing business functions and ensuring that functional strategies are effective and aligned with the Company's priorities and objectives;
- Reviewing functional budgets and ensuring that activities are adequate to achieve their targets; and
- Overseeing the management and development of talent within the Company.

### COMPANY SECRETARY

The Company secretary is a member in good standing with the Institute of Certified Secretaries (ICS). The Company Secretary provides a central source of guidance and advice to the Board on matters of statutory compliance, compliance with the regulators and good governance.

### ROLE OF THE COMPANY SECRETARY

- Providing a central source of guidance and advice to the Board and the Company, on matters of statutory and regulatory compliance and good governance.
- Providing the Board and the Directors individually with guidance on how their responsibilities should be discharged in the best interests of the Company.
- Facilitating the induction training of new Directors and assisting with the Directors' professional development as required. This includes identifying and facilitating continuous Board education.
- In consultation with the Group Managing Director & Chief Executive Officer and the Chairman, ensuring effective flow of information within the Board and its Committees and between Senior Management and Non-Executive Directors. This includes timely compilation and distribution of Board papers and minutes, as well as communication of resolutions from Board meetings.
- Guiding the Company in taking the initiative to not only disclose corporate governance matters as required by law, but also information of material importance to decision-making by shareholders, customers and other stakeholders.
- Keeping formal records of Board discussions and following-up on the timely execution of agreed actions.

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### BOARD SIZE

The Board determines its size and composition, subject to the Company's Articles of Association, Board Charter, relevant policies, applicable law and best practices. The constitution of the Company's Board as stipulated by the Company's Articles of Association provides that the number of Directors shall be not less than five and not more than eleven in number. The Board currently comprises 11 Directors, nine are Non-Executive Directors and two are Executive Directors. Of the nine Non-Executive Directors, six are Independent Non-Executive Directors as defined in the Code.

The Board is of the view that its current size is sufficient and enables it to deliver on its mandate.

### BOARD APPOINTMENT

Succession planning is an ongoing process, with the Board discussing the same regularly. As part of its mandate, the Board Nominations and Remuneration (BNRC) is responsible for the selection and appointment of Board Directors. Prior to any appointment, the BNRC develops suitable selection criteria for potential candidates, screens and interviews them before they are formally appointed. The BNRC is permitted by its terms of reference to engage the services of a qualified external consultant to identify prospective candidates for the role of Independent Director.

Proposed candidates for the role of Independent Director, undergo a formal screening process conducted by the Nominations and Remuneration Committee of the Board before they are formally appointed by the Board. New Directors are issued with letters of appointment, with clear terms and conditions regarding the discharge of their duties.

In between Annual General Meetings (AGMs), in the event of any vacancy, the Board may appoint a Director to serve until the next AGM. Any such appointment of an Independent Director is brought to the attention of the shareholders through the notice of the AGM, and the Director, if they opt to seek re-election, is subjected to an election process by the shareholders, at the next AGM following their appointment, subject to continued satisfactory performance and commitment.

The Articles of Association also provide that at every AGM, and as may be applicable, at least one-third of the directors (with the exclusion of executive directors) must retire from the Board and where eligible, and if they choose to, stand for re-election.

The Non-Executive Directors have letters of appointment for an initial term of three (3) years. Letters of appointment are renewable after the initial three (3) years as per the Board's policy on tenure and upon recommendation by the Nominations and Remuneration Committee.

The Board considers the need for it to refresh its membership progressively over time.

### NON-EXECUTIVE DIRECTORS

As at the date of this report, the Board had nine Non-Executive Directors. The Non-Executive Directors come from broad industry and professional backgrounds, with varied experience and expertise aligned to the needs of the business.

The Non-Executive Directors help develop strategy and are responsible for ensuring that the business strategies proposed are fully discussed and critically reviewed. This enables the directors to promote the success of the Company for the benefit of its shareholders, with consideration of, among other matters, the interests of employees, the fostering of business relationships with customers, suppliers and other stakeholders.

The Non-Executive Directors oversee the operational performance of the business, scrutinize performance of Management and the Company, bring an external perspective to the Board, monitor reporting of performance and should be available to meet with major stakeholders as appropriate. To perform these tasks, they have full access to all relevant information, with updates provided on governance, regulatory and other matters affecting the Company.

Non-Executive Directors do not have service contracts with the Company but instead have letters of appointment which stipulate the terms of their appointment.

### INDEPENDENT DIRECTORS AND INDEPENDENCE

The Board recognises the importance of independent judgement and constructive engagement on all matters brought before the Board for deliberation. Directors' views should have regard to the best interest of the organisation and its stakeholders.

As at the date of this Report, the Chairman and five of the Non-Executive Directors, are independent as defined by the CMA Code and accordingly one-third of the Board comprises of independent directors (over half of the Board is comprised of Independent Non-Executive Directors).

The Board undertakes an annual assessment of the Director's independence based on the independence criteria outlined in the CMA Code.

### WHO GOVERNS US COMPOSITION OF THE BOARD

The profile of the Board Directors is as set out on  pages 109 to 114 of the Annual Report. The Directors who served during the year to 30 June 2024 and the Board changes that took place in the year under review to the date of this Annual Report, are set out below:-

Name	Date of appointment	Nationality
Dr. Martin Oduor-Otieno* - Group Chairman	May 2016	Kenyan
Jane Karuku*** (Group Managing Director and CEO)	September 2013	Kenyan
Carol Musyoka*	September 2015	Kenyan
Jimmy Mugerwa*	July 2018	Ugandan
John Ulanga*	June 2019	Tanzanian
Leo Breen**	January 2020	British
Risper Ohaga*** (Group Chief Finance Officer)	May 2020	Kenyan
Ory Okolloh*	October 2020	Kenyan
Felix Okoboi*	May 2023	Ugandan
John Musunga**	July 2023	Kenyan
Sathish Krishnan**	July 2023	Indian
Paul Deo Makanza*	June 2024	Tanzanian

\* Independent Non-Executive Director

\*\* Non-Executive Director

\*\*\* Executive Director

### BOARD OPERATIONS

The Board meets at least four times a year and the meetings are structured in a way that allows for open discussions. Comprehensive Board papers are prepared and circulated to all Directors for all substantive agenda items before the meeting. This allows time for the Directors to undertake an appropriate review of the Board papers to facilitate full and effective discussions at the meetings. The submissions and notification period may be waived should any urgent and critical matters arise before the date of the meeting. Where Directors are unable to attend a meeting, they are advised on the matters to be discussed and allowed to make their views known to the Chairman or the Group Managing Director prior to the meeting. This process also applies to the Committee meetings.

The members of the Executive Team may be invited to attend the Board and/or Committee meetings if deemed necessary and as appropriate, to make presentations on their areas of responsibility. This serves as an opportunity to give the Directors greater insights into their business areas.

### ANNUAL BOARD WORK PLAN

The Board is solely responsible for its agenda. It is, however, the responsibility of the Chairman and the Company Secretary, working closely with the Group Managing Director and Chief Executive Officer, to come up with the annual Board work plan and the agenda for the Board meetings. The Board has in place an annual work plan that sets out the Board activities in a year. The Work Plan is designed to enable the Board to drive strategy forward. The Board work plan for the year ended 30 June 2024 was approved by the Board at its meeting held on 27 July 2023.

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### WHO GOVERNS US (CONTINUED)

### ANNUAL BOARD WORK PLAN (CONTINUED)

### ATTENDANCE AT BOARD AND ANNUAL GENERAL MEETINGS DURING THE FINANCIAL YEAR

	27.07.2023	14.09.2023	14.09.2023 (AGM)	10.11.2023	5-6.12.2023 (Strategy session)	25.01.2024	30.05.2024
Martin	√	√	√	√	√	√	√
Oduor-Otieno							
Carol	√	Absent with apology	Absent with apology	√	√	√	√
Musyoka							
Jane	√	√	√	√	√	√	√
Karuku							
Leo	√	√	√	Absent with apology	√	√	√
Breen							
John	√	√	√	√	√	√	N/A
Ulanga							
Jimmy	√	√	√	√	√	√	√
Mugerwa							
Risper	√	√	√	√	√	√	√
Ohaga							
Ory	√	√	√	√	√	√	√
Okolloh							
Felix	√	√	√	√	√	√	√
Okoboi							
John	√	√	√	√	√	√	√
Musunga							
Sathish	√	√	Absent with apology	√	√	√	√
Krishnan							

- John Musunga was appointed as a Non-Executive Director with effect from 1 July 2023.
- Sathish Krishnan was appointed as a Non-Executive Director with effect from 27 July 2023.
- Felix Okoboi was appointed as a Non-Executive Director effective from 27 July 2023.
- John Ulanga resigned as a Director of the Board with effect from 31 March 2024.

### PERMANENT INVITEE TO THE BOARD

#### MEETINGS:

Nadida Rowlands - Group Legal Director

### ACTIVITIES OF THE BOARD

During the year, the key areas of focus for the Board's activities and topics discussed were on the following matters:

- Reviewed and approved the strategy and the FY24 Key performance indicators.
- Discussed the approved FY24 key performance indicators and approved the Annual Operating Plan.
- Approved the half-year results as well as the end-of-year results, press release and commentary.
- Oversight of the Group and Subsidiaries' performance.
- Reviewed the reports from the deliberations of the various Committees.
- Discussed and approved the Refinance of Borrowing Facilities.
- Approval of Board Calendar for FY24 and Half of FY25.
- Reviewed Board Evaluation Report for the year ended 30 June 2023.
- Reviewed the interim dividend proposal for the year ended 30 June 2024.

- Reviewed the Interim Statutory Financial Statements for the six-month period ended 31 December 2023.
- Monitored the political and regulatory trends and developments and their implications for the business.
- Engaged in detailed discussion on the Group Capital structure.
- Approved the Audit fees for the external auditor.
- Approved the Board Work Plan.

### BOARD EFFECTIVENESS

The effectiveness of the Board in its oversight and leadership role is enhanced by a robust support system. This is facilitated through the following:-

### BOARD DIVERSITY

The Board recognizes and embraces the benefits of diversity and views increasing diversity as an essential element in maintaining a competitive advantage. The Board also recognizes the role of diversity in bringing different perspectives into Board debates and offers better anticipation of the risks that are inherent in the business and the opportunities that the business pursues.

The Company seeks to have a Board that has the right mix of individuals with relevant attributes skills, knowledge and experience and who jointly have the overall collective competence to deal with current and emerging issues and effectively guide Management in ensuring the highest performance for the Company. The Non-Executive Directors are expected to have a clear understanding of the strategy of the Company as well as knowledge of the industry in which the Company operates. The aggregate mix of skills and experience of the Directors seeks to challenge Management, ensure robust and constructive debate, augment and challenges the strategic thinking of the executives thereby adding value to the Company.

The Board regularly reviews the skills, knowledge and experience represented on the Board against the skills and experience needed to deliver the strategy. The Board continues to make efforts to diversify the skillset and gender. The Nominations and Remuneration Committee has been tasked to consider this in its nominations.

The Company's Non-Executive Directors come from broad industry and professional backgrounds, with varied experience and expertise aligned to the needs of the business. The areas of expertise of the current Board of Directors include: business management, banking, finance, corporate communications, economics, marketing, project management, risk management, capital markets, legal and governance and information technology.

Short biographies of the Directors, including details of their nationalities, relevant skills and experience, are set out on [pages 109 to 114](#).

### GENDER SPLIT OF DIRECTORS

Male 64%; Female 36%

### LENGTH OF TENURE

Less than 1 year - 4 Directors; 1 to 3 years - 3 Directors; 4 to 6 years - 2 Directors; 7 to >9 years - 2 Directors

### INDUCTION OF DIRECTORS

On joining the Board, all Directors receive a full induction. Non-Executive Directors also receive a full programme of briefings on all areas of the Company's business from Executive Directors, the Company Secretary and other senior executives. The induction provides an overview of the Company, the Company's operating environment and new developments thereof, accounting and financial reporting developments, as well as any regulatory changes.

The induction programme includes a series of meetings with other Directors, the Chief Executive Officer and senior executives to enable new Directors to familiarize themselves with the business. This provides an overview of the Company, the Company's operating environment and new developments thereof, accounting and financial reporting developments, as well as any regulatory changes. Three new directors were appointed in the year under review and were inducted.

### DIRECTORS TRAINING AND DEVELOPMENT

The Board is committed to on-going training and development of its Directors and towards that goal, appropriate training interventions were identified during the year for attendance by Directors. The relevant trainings were also identified from the Board Evaluation exercise for the year ended 30 June 2023. To enable the Non-Executive Director's gain exposure to the Group's business on the ground, when possible, one of the four scheduled Board meetings is held in the end markets, where Directors get an opportunity to undertake various trade visits, engage the sales team and outlet owners on market related issues. The Board and Committees undertake deep dive sessions on the various markets to gain deeper insights into the market. The Board and its Committees also receive regular briefings on legal and regulatory developments that affect the business.

In December 2023, the Board held its annual corporate governance training session and its annual strategy session for two days, whereby an update on the Strategy was presented. To better understand the business, the Board also had deep dive sessions on the business with a focus on consumer dynamics, markets, company brands and products, technology and innovation, people and culture, and on ESG – Society 2030.

In the year under review, each of the Directors who served for the full year was able to secure at least twelve (12) hours of training from the Company as prescribed by the CMA Code.

### CONFIRMATION OF GOOD STANDING STATUS

The Board annually assesses the good standing status of members of professional bodies in line with the requirements of the CMA Code. This process ensures that members adhere to the professional and ethical standards set forth by their respective professional bodies.

### ACCESS TO INDEPENDENT ADVICE

The Board recognizes that there may be occasions when one or more Directors consider it necessary to take Independent Advice on various matters such as legal or financial advice, at the Company's expense. This is provided for in the Board Charter and the Terms of Reference of each Committee.

### MANAGEMENT OF CONFLICTS OF INTEREST

The Directors are obligated to fully disclose to the Board any real or potential conflict of interest, whether direct or indirect, which comes to any director's attention. The statutory duty to avoid situations in which the directors have or may have interests that conflict with those of the Company has been observed by the Board in the financial year under review. All business transactions with all parties, directors, or their related parties are carried out at arm's length. An acknowledgment that should it come to the attention of a director that a matter concerning

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### WHO GOVERNS US (CONTINUED)

#### MANAGEMENT OF CONFLICTS OF INTEREST (CONTINUED)

the Company may result in a conflict of interest obligates the director to declare the same and exclude himself/herself from any discussion or decision over the matter in question.

The Board has formal procedures for managing conflicts of interest in accordance with the Companies Act, 2015 and the CMA Code. Directors are required to give advance notice of any conflict issues to the Chairman or Company Secretary and these are considered at the next Board meeting.

Declaration of conflicts of interest is also a standard agenda item that is addressed at the onset of each Board and Committee meeting. The Board also requires all Directors to disclose on appointment and annually, any circumstance which may give rise to an actual or potential conflict of interest with their roles as Directors.

Directors are excluded from the quorum and voting in respect of any matters in which they have an interest. No material conflicts were reported by Directors in the year under review.

#### IT GOVERNANCE

The Board holds the responsibility for IT governance, overseeing the integration of IT strategy with the Group's broader strategic and business processes. This entails ensuring that IT investments, resources, and initiatives are directed towards enhancing business value, managing risks effectively, and maintaining compliance with relevant regulations. By actively engaging in IT governance, the Board safeguards the Group's ability to leverage technology strategically, fostering innovation, efficiency, and competitive advantage in the rapidly evolving digital landscape.

#### LEGAL AND COMPLIANCE AUDIT

Our statement of responsibilities summarizes how the Group has implemented the principles and provisions of the CMA Code. The Board considers that the Group has complied in all material respects with the CMA Code for the year ended 30 June 2024. The Legal Audit process is currently ongoing, and the Group continues to implement the recommendations of the 2022 & 2023 Legal and Compliance Audits.

#### GOVERNANCE AUDIT

The CMA Code provides that issuers of securities to the public are required to undertake periodic governance audits. Following extensive stakeholder consultation to consider the frequency, cycle, cost and scope of governance audits, the Capital Markets Authority advised all issuers of a revision in the cycle of governance audits to at least once every two years with the option of CMA increasing or decreasing this frequency on a risk-based approach.

The Governance Audit process for the year ended 30 June 2024 is currently ongoing and the Group continues to implement the recommendations of the 2022 Governance Audit.

#### BOARD EVALUATION

The effectiveness of the Board, its Committees, the Executive and Non-Executive Directors, the Chairman, and the Company Secretary is reviewed annually.

The Board evaluation for the year ended 30 June 2023 was carried out internally by the Company Secretary. The Board self-evaluation looked at the effectiveness of the full Board, the Board Committees and the assessment of the effectiveness of the Chairman, GMD, and the Company Secretariat. This was aimed at enabling the Board and its members and the Committees to gauge their performance and identify areas of improvement.

The evaluation entailed a peer review for the Chairman, Group Managing Director and the Company Secretariat and the methodology used was questionnaires. The areas covered include the Board composition balance and performance, Board and Committee topics, support, provision of information, effectiveness and performance of the Board and Committees, and the support provided by the Company Secretariat.

The Board evaluation exercise revealed that the performance of the whole Board was very good. This is an indication that the Board is effective in discharging its mandate and independent in its thought process which is of great value in driving business growth and stakeholder relationships.

The Board evaluation for the year under review is currently ongoing and will be conducted externally based on parameters agreed upon by the Board. The evaluation is aimed at assessing how the Board has performed in its oversight role over the period under review and to identify opportunities for improvement in its structures and processes to improve its effectiveness.

#### CORPORATE GOVERNANCE ASSESSMENT REPORT

During the year 2023, the Group submitted an assessment of the status of implementation of the CMA Code to the Capital Markets Authority for the year ended 30 June 2022. The assessment was based on a review of the following areas: commitment to good corporate governance; board operations and control; rights of shareholders; stakeholder relations; ethics and social responsibility; accountability, risk management and internal control; and transparency and disclosure.

The overall rating awarded to the Company was a leadership rating of 86% - a testament to the Board's commitment to sound corporate governance practices. The Company continues to implement the recommendations received from the Capital Markets Authority to improve its level of implementation of the recommendations under the CMA Code.

#### DIRECTORS' SHAREHOLDING

Directors can purchase or sell shares of the Company in the open market. None of the Directors as at the end of the financial year under review held shares in their individual capacity of more than 1% of the Company's total equity. The breakdown of the Directors' personal shareholding in the Company as at 30 June 2024 is as follows:

Director	No of shares
Jane Karuku	1,296
Carol Musyoka	5,782
Risper Ohaga	700
Ory Okolloh	1,220

#### THE BOARD COMMITTEES, COMPOSITION AND THEIR ACTIVITIES

The Board carries out its obligations through Board Committees to be able to undertake its mandate effectively and efficiently. During the year, there were three standing committees and one ad hoc committee of the Board. The standing committees are: the Board Audit and Risk Management Committee; the Board Nominations & Remuneration Committee and the Board Corporate Governance Committee. The Board Investment Committee is an ad hoc Committee.

Each committee has formal and approved terms of reference that set out the roles and responsibilities and the procedural rules that apply to the Committee. Each Committee periodically reviews its terms of reference to ensure that they are in line with current legislation and best practice. The Committees are provided with all necessary resources to enable them to undertake their duties effectively. The Committees are all chaired by Independent Non-Executive Directors who also form the majority of the Committee's membership.

#### BOARD CORPORATE GOVERNANCE COMMITTEE

The Board Corporate Governance Committee comprises of four Non-Executive Directors and reports to the Board after every Committee meeting. The Committee is chaired by an Independent Non-Executive Director.

#### CURRENT MEMBERS:

Jimmy Mugerwa - Chairman  
Carol Musyoka  
John Musunga  
Felix Okoboi

#### SECRETARY OF THE COMMITTEE:

Angela Namwakira

#### PERMANENT INVITEES:

Jane Karuku - Group Managing Director and CEO  
Nadida Rowlands - Group Legal Director

#### ROLE OF THE COMMITTEE

The Board Corporate Governance Committee has oversight over the adherence and compliance by the Company to the principles and requirements of good corporate governance and business ethics. The Committee is also responsible for ensuring an annual Board evaluation is conducted for evaluating the performance of the Board, Board Committees, Individual Directors, Group Managing Director and the Company Secretary. Majority of the Members of the Committee are Independent Non-Executive Directors.

During the year, the Committee met four times and reviewed the following business:

- The Committee approved its annual work plan for FY24 on 24 July 2023.
- Monitored implementation of the requirements of the CMA Code.
- Received reports on the status of implementation of the ESG agenda - Society 2030.
- Assessed the independence of the independent directors in line with the requirements of the CMA Code.
- Reviewed the directors' interest in other entities and mitigation measures thereof.
- Reviewed the declarations of good standing of the directors with various professional bodies.
- Reviewed the Board Charter and the terms of reference of the various committees.
- Reviewed and approved the compliance report to the CMA, detailing the measures taken to ensure compliance with the CMA Code.
- Reviewed the FY23 Legal and compliance audit report and made recommendations to the Board.
- Reviewed the Governance audit report FY22 and made recommendations to the Board.
- Continued to track the progress in implementing the recommendations from the FY22 & FY23 Legal and compliance audits.
- Continued to track the progress made in implementing the recommendations from the FY22 Governance audit.
- Reviewed the Terms of Reference of the Committee.
- Reviewed the Board evaluation Report FY23 and made recommendations to the Board.
- Continued to track the progress made in implementing the recommendations from the F22 Board Evaluation.

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### WHO GOVERNS US (CONTINUED)

#### BOARD CORPORATE GOVERNANCE COMMITTEE (CONTINUED)

##### ATTENDANCE AT BOARD CORPORATE GOVERNANCE COMMITTEE MEETINGS DURING THE FINANCIAL YEAR

	24.07.2023	23.10.2023	23.01.2024	18.04.2024
Jimmy Mugerwa	✓	✓	✓	✓
Carol Musyoka	✓	✓	✓	✓
John Musunga	N/A	N/A	N/A	✓
Felix Okoboi	✓	✓	✓	-
John Ulanga	✓	-	✓	N/A

\* John Musunga was appointed as a member of the Committee effective 25 January 2024.

\* Felix Okoboi was appointed as a member of the Committee effective 27 July 2023.

\* John Ulanga ceased to be a member of the Committee with effect from 31 March 2024.

#### BOARD AUDIT AND RISK MANAGEMENT COMMITTEE

The Committee consists of five Non-Executive Directors and reports to the Board after every committee meeting. In line with the CMA Code, the Committee is comprised of at least three Independent and Non-Executive Directors. It is chaired by an Independent Non-Executive Director with at least one Committee member holding a professional qualification in audit or accounting and in good standing with a relevant professional body.

##### CURRENT MEMBERS:

Felix Okoboi - Chairman  
Jimmy Mugerwa  
Leo Breen  
Ory Okolloh  
Sathish Krishnan

##### SECRETARY OF THE COMMITTEE:

Angela Namwakira

##### PERMANENT INVITEES:

Jane Karuku - Group Managing Director and Chief Executive Officer  
Risper Ohaga - Group Chief Finance Officer  
Nadida Rowlands - Group Legal Director

##### ROLE OF THE COMMITTEE

The Board Audit and Risk Management Committee (BARC) is responsible for monitoring and reviewing the integrity of the financial statements, the effectiveness of the accounting, internal control and business risk management systems of the Group, and the efficiency of the Group's procedures for handling complaints and whistle blowing allegations. The Mandate of the Committee also includes:

- Reviewing the integrity of the Group's financial statements.
- Reviewing compliance with legal and regulatory requirements.
- Monitoring and reviewing the performance of the Group's external auditors including their independence and objectivity, making recommendations as to their reappointments (or where appropriate, change) and approving their terms of engagement and the level of audit fees payable to them.
- Review of business operations policies.

- Overseeing the internal control and risk management systems in relation to the Company's financial reporting process and the Group's process for preparation of the consolidated financial statements.

##### ACTIVITIES OF THE COMMITTEE

During the year, the BARC met four times and conducted the following business:

- The Committee approved its annual work plan for FY24 on 26 July 2023.
- Reviewed the Interim Statutory Financial Statements for the six months period ended 31 December 2023.
- Reviewed the external audit plan for FY24, considered and recommended the approval of the FY24 audit fees to the Board.
- Reviewed the Interim results announcement, which included the condensed financial statements and the Company's management results.
- Reviewed Business Integrity reports which covered risk management, controls and assurance, breach management and health, safety and environment.
- Reviewed the appointment of the auditors taking into account the auditors' effectiveness and independence and all appropriate guidelines and made a recommendation to the Board accordingly.
- Considered the appropriateness of management judgment and the accounting treatment of significant transactions.
- Reviewed the FY23 Annual Audit and Risk Plan and outcomes of the audits.
- Reviewed the Internal Audit Charter, FY24 Internal Audit Plan and Internal Audit report.
- Reviewed reports of Risk Management footprint, Controls Assurance (CARM), Breach Management and Health and Safety.
- Reviewed significant audit, accounting and control matters.
- Discussed Business Performance.
- Discussed the Legal and Regulatory updates.
- Discussed Material Contingent Liabilities updates.
- Reviewed the Terms of Reference of the Committee.

The Group has a policy on auditor independence and on the use of the external auditors for non-audit services which is reviewed annually. Any decision to open the external audit to tender is taken on the recommendation of the BARC. There are no contractual obligations that restrict the Company's current choice of external auditor.

PricewaterhouseCoopers (PwC) were the Group's auditors during the financial year. They have since issued a written confirmation to the Board of their intention to seek

re-appointment as the Company's auditors at the Annual General Meeting, subject to approval by the Shareholders.

##### ATTENDANCE AT BOARD AUDIT AND RISK MANAGEMENT COMMITTEE MEETINGS DURING THE FINANCIAL YEAR

	26.07.2023	23.10.2023	23.01.2024	30.04.2024
John Ulanga	✓	✓	✓	N/A
Felix Okoboi	✓	✓	✓	✓
Jimmy Mugerwa	✓	✓	✓	✓
Leo Breen	✓	✓	✓	✓
Ory Okolloh	✓	✓	✓	✓
Sathish Krishnan	N/A	N/A	N/A	✓

\* John Ulanga ceased to be a member of the Committee with effect from 31 March 2024.

\* Felix Okoboi was appointed as a member of the Committee and Chairman with effect from 1 July 2023 and 30 May 2024 respectively.

\* Sathish Krishnan was appointed as a member of the Committee with effect from 25 January 2024.

#### BOARD NOMINATIONS AND REMUNERATION COMMITTEE

The Nominations and Remuneration Committee consists of four Non-Executive Directors and reports to the Board after every committee meeting. The current Chairperson is an Independent Non-Executive Director.

##### CURRENT MEMBERS:

Carol Musyoka - Chairperson  
Martin Oduor - Otieno  
Jimmy Mugerwa  
Leo Breen

##### SECRETARY OF THE COMMITTEE:

Angela Namwakira

##### PERMANENT INVITEES:

Jane Karuku - Group Managing Director and CEO  
Temitope Akinsanya - Group Human Resource Director  
Nadida Rowlands - Group Legal Director

##### ROLE OF THE COMMITTEE

The Board Nominations and Remuneration Committee (BNRC) is responsible for key business processes as listed below:

- Monitoring the size and composition of the Board and its succession planning and external talent pipelining for potential vacancies within the Board and EABL subsidiary boards. This is done through nomination, selection and vetting from a pool of suitable candidates to fill vacancies that may arise from the Board and Board Committees.
- Identifying and recommending for approval of the Board, remuneration proposals for executive and independent Directors of the Board.
- Approving key policies and principles driving remuneration decisions for management and non-management employees.
- Assessing and recommending to the Board, the remuneration of management and independent non-executive Directors.

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### WHO GOVERNS US (CONTINUED)

#### BOARD NOMINATIONS AND REMUNERATION COMMITTEE (CONTINUED)

##### ATTENDANCE AT BOARD NOMINATIONS & REMUNERATION COMMITTEE MEETINGS DURING THE FINANCIAL YEAR

	25.07.2023	19.10.2023	18.01.2024	18.04.2024
Carol Musyoka	✓	✓	✓	✓
Martin Oduor-Otieno	✓	✓	✓	✓
Leo Breen	-	✓	✓	✓
Jimmy Mugerwa	✓	✓	✓	✓

#### BOARD INVESTMENT COMMITTEE

The Investment Committee consists of five members, four Non-Executive Directors and one Executive Director. The Committee reports to the Board after every committee meeting. The current Chairperson is an Independent Non-Executive Director.

##### CURRENT MEMBERS:

Carol Musyoka - Chairperson  
Risper Ohaga  
Ory Okolloh  
Felix Okoboi  
Sathish Krishnan

##### SECRETARY OF THE COMMITTEE:

Angela Namwakira

##### PERMANENT INVITEES:

Jane Karuku - Group Managing Director and CEO  
Nadida Rowlands - Group Legal Director

##### ATTENDANCE AT BOARD INVESTMENT COMMITTEE MEETINGS DURING THE FINANCIAL YEAR

	17.01.2024	19.06.2024
Carol Musyoka	✓	✓
Felix Okoboi	✓	✓
Risper Ohaga	✓	✓
Ory Okolloh	✓	✓
Sathish Krishnan	-	-

\* Felix Okoboi was appointed as a member of the Committee with effect from 1 July 2023.

\* Sathish Krishnan was appointed as a member of the Committee with effect from 25 January 2024.

#### INTERNAL REGULATIONS

Besides complying with the Code and the laws, the Group has committed to embed internal rules of engagement to support corporate governance. These internal guidelines are constituted in various policies and in the Code of Business Conduct to which every employee, supplier and the Board makes a commitment to comply with.

#### BOARD CHARTER

The Board Charter outlines the specific roles and responsibilities of the Board which are separate from those of Management. The Charter covers areas relating to Board structure, functions, processes, effectiveness and internal controls. The Charter has also embedded policies on Related Party Transactions. The Charter is not a substitute or a replacement of any laws and regulations that govern the running of the Company.

The Board Charter is reviewed annually to ensure that it remains current. The Charter and Committee Charters have been published on the Company's website.

#### CODE OF CONDUCT AND ETHICS

The Company pursues ethical decision-making and leadership to promote corporate social responsibility, fair business practices, sustainability and the triple bottom line that focuses on society, the environment and profitability.

The Board has implemented a Code of Ethics and Conduct which binds Directors and Employees and is subscribed to by all members of the Company. Initiatives to ensure its application include training, monitoring, mechanisms for whistle-blowing, taking disciplinary action, etc. The Code has been integrated into the Company's operations through the development of various policies and reporting mechanisms.

Directors and staff are expected to conduct themselves with integrity, sincerity, uprightness, and impartiality in all interactions among themselves and with all stakeholders. The Code of Conduct and Ethics has been disclosed on the website.

#### BOARD POLICIES

The Board has established policy and procedure documents to guide the Directors and Management in the implementation of their roles and responsibilities. A brief summary of the governance documents and their key provisions are listed below:

##### Conflict of interest policy

- Directors are obligated to fully disclose to the Board any real or potential conflict of interest which come to their attention, whether direct or indirect.
- All business transactions with all parties, directors or their related parties are carried out at arm's length.

##### Whistle blowing policy

- The policy outlines mechanisms that facilitate anonymous reporting and anti ethical behaviour by all stakeholders.
- The ethics hotline is managed by an independent, accredited and external institution.

##### Insider Trading policy

- The policy is used to institute structures to prevent insider dealings by Directors and Management. Through this, the Company endeavours to prevent the confidentiality of unpublished price sensitive information and prevent misuse of such information.

##### Anti Bribery Policy and Anti Fraud and corruption

- This policy prevents employees and agents from giving or receiving bribes (directly or indirectly) and attempts to reduce favours by way of bribes.
- We review compliance with regulatory obligations, particularly those surrounding fraud, corruption and Anti money laundering.

##### Board Remuneration policy

- This policy sets out the guidelines and criteria for the compensation of the independent non-executive directors.

##### Operational policies

- There are board operational policies that guide management in execution of the Group's operations in an efficient manner.

# GOVERNANCE AND ETHICS (CONTINUED)

## CORPORATE GOVERNANCE STATEMENT (CONTINUED)

### WHO GOVERNS US (CONTINUED)

#### COMMUNICATION WITH STAKEHOLDERS

East African Breweries PLC is committed to ensuring that there is regular interaction and communication with its stakeholders who include shareholders, investors and the financial markets among others. The Board has mapped all its stakeholders and ensures that they are provided with full and timely information about the company's performance. This is achieved through the release of the half-year and annual results in the local press, distribution of annual reports and holding of investor briefings as appropriate.

The Annual General Meeting provides a useful opportunity for shareholder engagement and in particular, for the Chairman to articulate the Company's progress, receive and answer questions from investors. The Board believes that there is an active and regular interaction with all its stakeholders. In addition to information on the Company's activities the following documents and policies are readily available to stakeholders on the Company's website: The Board Charter; Board Committees Terms of Reference; Past and current copies of the Annual Reports; Investor News; and Share Price performance - Kenya, Uganda and Tanzania.

#### ENGAGEMENT WITH SHAREHOLDERS

The Board seeks to engage with shareholders to maintain a mutual understanding of objectives between them and the Company and manage their expectations. Relations with shareholders and potential investors are managed principally by the Executive Directors, who are contactable both directly and via the Shares Registrar.

EABL remains committed to relating openly with its shareholders by providing regular as well as ad hoc information on operating and financial performance and addressing any areas of concern. This is achieved through the following:

- Interim and Annual Results and publication of extracts of its financial performance in the daily newspapers, preparation of annual audited accounts and holding of the Annual General Meeting.
- Copies of the annual reports are made available to shareholders at least 21 days before the date of the AGM and they are free to raise questions to the Board during the meeting.
- Investor briefing sessions are held immediately after the announcement of interim and full year results.

- The Executive Directors make regular presentations to investors (both existing and potential shareholders), meet with shareholders to discuss long-term issues and obtain their views, present at externally run investor events and communicate regularly during the year.
- The Company's website has a specific web page dedicated to the information requirements of the shareholders and investment analysts.
- The Board of Directors encourages shareholder participation at the Company's annual shareholder meetings. The Board, including the Chairs of the Committees, are available at the Company's AGMs to answer questions from shareholders.
- The Company also retains an external Shares Registrar, Image Registrars Limited who provides feedback from existing shareholders and potential investors.

#### STAKEHOLDERS AND SOCIAL RESPONSIBILITIES

The Group's business model relies heavily on developing and maintaining strong relationships with staff, clients and regulatory authorities. The Board is conscious of its responsibility towards all stakeholders and believes this is an important consideration for the long-term growth of the business. Stakeholder engagement and feedback is taken seriously throughout the Group. Regular communication is made around the Group companies and internal staff. The Group places considerable value on the involvement of its internal staff and keeps them informed on matters affecting them as employees and on the various factors affecting the performance of the Group. This is achieved through formal and informal meetings, information available on the Company's website and workplace. The Group uses social media to engage directly with stakeholders through various channels including Facebook, Twitter and LinkedIn. The Group also engages with regulators and Government agencies both directly and through membership of worldwide trade associations.

#### GOING CONCERN

The Board confirms the financial statements are prepared on a going concern basis and is satisfied that the Group has adequate resources to continue in business for the foreseeable future. In making this assessment, the Directors consider a wide range of information relating to present and anticipated future conditions, including future projections of profitability, cash flows, capital and other resources.

## RUNNING A SUSTAINABLE BUSINESS THROUGH AN EFFECTIVE INTERNAL AUDIT & RISK FUNCTION

EABL has an ambition to not only be the best performing consumer products company, but also the most trusted and respected business in Africa. The EABL Internal Audit and Risk function supports in driving this agenda to embed broad ownership of the company's 'trusted and respected' agenda throughout our business. The function reports directly to the EABL Board Audit & Risk Committee (BARC), with a dotted line to the EABL Group MD & CEO. The function provides the EABL Board Audit & Risk Committee (BARC), Board and Executive Committee with visibility and understanding of the group's risk management capability through independent and objective assurance over the quality of the group's internal controls (including but not limited to internal financial controls) and management of key risks in line with an annual internal audit plan approved by the EABL BARC.

The Internal Audit function is a key component of EABL's risk management and governance framework and promotes the improvement of governance, risk management, and control processes by supporting EABL to enforce clear standards on governance and compliance, in line with 'doing business the right way' and by supporting the EABL Board and Executive management to establish an appropriate risk management framework, to understand EABL's key risks, and to determine whether appropriate risk management activities are in place to reduce risks to an acceptable level

The EABL internal audit and risk team seeks to underpin EABL's reputation as a business that can be relied upon to deliver on its promises to its people, its customers, its consumers and its communities.

#### INTERNAL AUDIT CHARTER

The function has a BARC-approved charter that provides the framework for the activities of the function, its role and responsibilities, its authority, the conduct of the function and how it will operate to accomplish its strategy and mission. The scope of the function's responsibilities is set out in the charter.

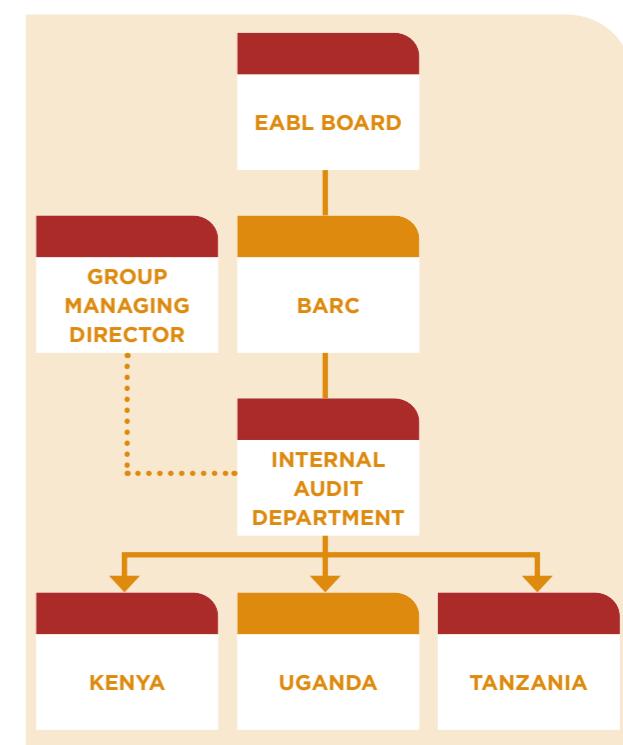
#### RISK-BASED INTERNAL AUDITING

EABL internal audits are conducted using a risk-based approach, in line with a defined internal audit methodology and standards. This means that during audit planning the function identifies the risks that it has assessed as likely to prevent EABL from meeting its performance ambition. The objective is to ensure risks are being properly managed and this is reported in three main ways:

- Assessment of the design and effectiveness of guidelines and standards in helping the business manage key risks in various processes
- Assessment of how effectively the business adheres to local and global guidelines and has implemented processes to manage key risks
- Process improvement opportunities and best practices to improve process and risk management maturity

#### STANDARDS OF INTERNAL AUDIT PRACTICE

The EABL Internal Audit and Risk function's risk-based approach to audit and advisory work is conducted in line with the Institute of Internal Auditors (IIA) Standards set out in the International Professional Practices Framework (International Standards for the Professional Practice of Internal Auditing). The function is also expected to adhere to the requirements of professional practice outlined by the Institute of Certified Public Accountants of Kenya (ICPAK), the Association of Chartered Certified Accountants (ACCA) and the Information Systems Audit and Control Association (ISACA).



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# 07

## ANNUAL REPORT AND FINANCIAL STATEMENTS

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# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## CORPORATE INFORMATION

### DIRECTORS

Dr. Martin Oduor-Otieno  
Mrs. Jane Karuku  
Mrs. Risper G Ohaga  
Mr. Leo Breen\*  
Ms. Carol Musyoka  
Mr. John Ulanga\*\*\* (resigned on 31 March 2024)  
Mr. Jimmy Mugerwa\*\*  
Ms. Ory Okolloh  
Mr. Dayalan Nayager\*\*\*\* (resigned on 1 July 2023)  
Mr. Felix Okoboi\*\*  
Mr. John Musunga (appointed on 1 July 2023)  
Mr. Sathish Krishnan\*\*\*\*\* (appointed on 27 July 2023)  
Mr. Paul Deo Makanza\*\*\* (appointed on 2 June 2024)

Group Chairman  
Group Managing Director  
Group Chief Financial Officer

\* British \*\* Ugandan \*\*\*Tanzanian \*\*\*\* South African \*\*\*\*\*Indian

### SECRETARY

Ms. Angela Pearl Namwakira (CPS No. 2425) (appointed on 23 October 2023)  
C/o Adili Corporate Services Kenya LLP  
ALN House, Eldama Ravine Close,  
Off Eldama Ravine Road, Westlands  
P.O. Box 764  
00606 Nairobi, Kenya

### AUDITOR

PricewaterhouseCoopers LLP  
PwC Tower  
Waiyaki Way / Chiromo Road  
P.O. Box 43963  
00100 Nairobi, GPO

### PRINCIPAL ADVOCATE

Bowmans  
5th Floor, ICEA Lion Centre, West Wing  
Riverside Park, Chiromo Road Nairobi  
P.O. Box 10643  
00100 Nairobi, GPO

### SHARE REGISTRAR

Image Registrars Limited  
5th Floor, Absa Towers  
Loita Street  
P.O. Box 9287  
00100 Nairobi, GPO

### PRINCIPAL BANKERS

Standard Chartered Bank Kenya Limited  
48 Westlands Road, Nairobi, Kenya  
P.O. Box 30003  
00100 Nairobi, GPO

Stanbic Bank Kenya Limited  
CfC Stanbic Center  
Chiromo Road, Westlands  
P.O. Box 30550  
00100 Nairobi, GPO

Citibank NA  
Citibank House  
Upper Hill Road  
P.O. Box 30711  
00100 Nairobi, GPO

Absa Bank Kenya Plc  
Barclays Westend Building  
Off Waiyaki Way  
P.O. Box 30120  
00100 Nairobi, GPO

### REGISTERED OFFICE

East African Breweries Plc  
Corporate Centre,  
Garden City Business Park, Ruaraka  
PO Box 30161  
00100 Nairobi GPO

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## DIRECTORS' REPORT

The Directors submit their report together with the audited financial statements for the year ended 30 June 2024, which disclose the state of affairs of East African Breweries Plc ("EABL" or the "Company") together with its subsidiaries (together the "Group"). The annual report and financial statements have been prepared in conformity with the IFRS Accounting Standards and the Kenyan Companies Act 2015 requirements.

### 1. PRINCIPAL ACTIVITIES

The Company and the Group are involved in the marketing, importation, production, and distribution of a collection of brands that range from beer and spirits to adult non-alcoholic drinks across six markets within which we operate in East Africa, especially concentrated in the three core markets of Kenya, Uganda, and Tanzania.

### 2. BUSINESS REVIEW

#### I) FINANCIAL PERFORMANCE

The Group revenue grew by 13% year on year to Kshs 124.1 billion (2023: Kshs 109.6 billion). This growth was realised through a volume growth of 1.2% and strategic pricing taken on both beer and spirits. Kenya saw beer volumes begin to recover as there was no excise increase within the period.

Operating profit increased by 3% to Kshs 24.9 billion (2023: Kshs 24.2 billion). This was realised through pricing to cover inflation, volume growth, innovation and cost management partly offset by a worsening mix as consumer spend was impacted by the rising cost of living. We continued to invest behind our brands, spending Kshs 12.3 billion (2023: Kshs 10.8 billion) to build our brands. Profit after tax declined by 12% to Kshs 10.9 billion (2023: Kshs 12.3 billion) mainly impacted by the rising cost of debt and the devaluation of regional currencies.

#### II) ENVIRONMENT, SOCIAL AND GOVERNANCE

Our Sustainability Strategy, Society 2030: Spirit of Progress, which is our ten-year action plan to manage our most material ESG matters, continues to be deeply ingrained in our long-term business strategy. During the year, we continued to focus our community investment initiatives on the Strategy's three pillars, namely: (i) Promote Positive Drinking, (ii) Champion Inclusion and Diversity, and (iii) Pioneer Grain to Glass Sustainability through water preservation, accelerating a low carbon world and becoming sustainable by design.

We also leveraged partnerships to support our Society 2030: Spirit of Progress objectives and ensured that, together with our stakeholders, we continued to deliver a positive impact on society everywhere we live, work, source and sell.

### III) OUR PEOPLE

Our people are at the core of our organisation's success. We are committed to creating a vibrant and inclusive culture that empowers employees to achieve their full potential. We foster an enabling work environment where everyone is valued and respected, and we strive to create opportunities for personal and professional growth. We are committed to investing in our employees' development through critical experiences, coaching, and on-the-job learning.

Our key people priorities are aimed at unlocking quality growth for our business and people. We focus on growing diverse talents and building capabilities for the future and enhanced employee experience with outcomes delivered through respect, empowerment, and celebration.

### IV) RELATED PARTY TRANSACTIONS

The Directors confirm that they have disclosed the Group and Company-related party transactions in these financial statements and there were no insider dealings for the year ended 30 June 2024.

### 3. DIVIDENDS

Directors recommend that the Board approves the proposal to declare final dividend of Kshs 6.0 per share (2023: Kshs 1.75 per share) amounting to Kshs 4.7 billion (2023: Kshs 1.4 billion). An interim dividend of Kshs 1 per share for 2024 (2023: Kshs 3.75 per share) was paid in April 2024. The total dividend pay-out for the year will therefore be KES 7.0 per share (2023: Kshs 5.5 per share) amounting to Kshs 5.4 billion (2023: Kshs 4.4 billion).

### 4. DIRECTORS

The Directors who held office during the year and to the date of this report are set out on page 136.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## DIRECTORS' REPORT (CONTINUED)

### 5. DISCLOSURES TO AUDITORS

The Directors confirm that with respect to each Director at the time of approval of this report:

- a) there was, as far as each Director is aware, no relevant audit information of which the Company's auditor is unaware; and
- b) each Director had taken all steps that ought to have been taken as a Director so as to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### 6. AUDITOR

PricewaterhouseCoopers LLP continue in office in accordance with the Company's Articles of Association and Section 721 of the Companies Act, 2015. The Directors monitor the effectiveness, objectivity and independence of the auditor. This responsibility includes the approval of the audit engagement contract and the associated fees on behalf of the shareholders.

### 7. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the Board of Directors on 29 July 2024.

By order of the Board

**MS. ANGELA PEARL NAMWAKIRA  
COMPANY SECRETARY**

Date: 29 July 2024

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## DIRECTORS' REMUNERATION REPORT

East African Breweries Plc ("EABL" or "Company") ambition is to be the best performing, most trusted and respected consumer products company in Africa. Achieving this will require significant leadership focus and investment behind an ambitious growth strategy. Reward is a key enabler to this strategy - impacting our ability to not only attract, but to motivate and retain talent with the capability to deliver EABL's strategy and performance goals.

EABL is pleased to present the Directors' remuneration report for the year ended 30 June 2024. This report is compiled in accordance with EABL's reward policy, relevant provisions of both the CMA Code of Corporate Governance guidelines on Directors' remuneration and the Kenyan Companies Act, 2015. A key provision of the Company's principles is that reward directly supports the business strategy with clear and measurable linkage to business performance.

EABL seeks to recognize the contribution its employees make towards the success of the Company, while reflecting not only the value of the roles they perform, but also the level to which they perform them. Our approach to recognizing our Directors' contribution to the business is based on our reward principles, which are summarized as below:

### 1. EXECUTIVE DIRECTORS

Executive Directors' remuneration is guided by the principles set out above. It comprises guaranteed elements (base pay and fixed allowances), benefits and variable elements (bonus pay and stock options or awards).

The elements of the Executive Directors' remuneration are as detailed in the table below:

Reward element	Purpose and link to Strategy	Operation	Performance measure
<b>Base pay</b>	Attraction and retention of the best talent with the capability to deliver EABL's strategy and performance goals.	Paid in 12 equal monthly instalments and is pensionable.  Reviewed annually in October, to reflect changes in market pay levels and individual performance.	Based on individual's level of responsibility.
<b>Pension</b>	Provide competitive post-retirement benefit to attract and retain high caliber talent to drive delivery of EABL's strategy.	10 % of basic salary	None
<b>Other benefits</b>	Provide market competitive benefits which help in attraction and retention of top talent.	Range of benefits include car allowance, club membership, company product, medical, accident and life insurance.	Based on individual's level of responsibility.

- **Competitiveness:** Our reward structure is reviewed regularly and is designed to ensure that we continually offer our Directors a competitive total reward package.
- **Transparency:** Our reward program is simple and globally aligned, and we strive to explain to all stakeholders the component value of the total reward package and the criteria which may affect it.
- **Performance based:** Our reward programs are linked to our performance ambition. They are simple and clearly communicated, recognizing individual and business performance.

As at 30 June 2024, EABL's Board of Directors consisted of:

- 2 Executive Directors: Ms. Jane Karuku and Ms. Risper G. Ohaga
- 3 Non-Executive Directors: Mr. Leo Breen, Mr. John Musunga and Mr. Sathish Krishnan
- 6 Independent Non-Executive Directors ("INEDs"): Dr. Martin Oduor-Otieno, Ms. Carol Musyoka, Mr. Paul Deo Makanza, Mr. Jimmy Mugerwa, Ms. Ory Okolloh and Mr. Felix Okoboi

The next section outlines the details of the remuneration.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## DIRECTORS' REMUNERATION REPORT (CONTINUED)

### 1. EXECUTIVE DIRECTORS (CONTINUED)

Reward element	Purpose and link to Strategy	Operation	Performance measure
Bonus	To incentivize delivery of EABL's annual strategic targets.	Targets are set out annually based on the Company's business plans.  Bonuses are awarded during the EABL Annual Review Cycle and paid out in cash in October of every year.	Based on individual and Company performance.
Shares / stock options	To incentivize delivery of long-term sustainable performance in line with business strategy and delivery of value and returns to shareholders	Granted annually as share options or Restricted Stock Units.  The award vests three years after grant and can be exercised any time within the seven-year period following vesting.	A growth measure (e.g., net sales growth, operating profit growth);  A measure of efficiency (e.g., operating margin, cumulative free cash flow, return on invested capital).

### EXECUTIVE DIRECTORS REMUNERATION - AUDITABLE INFORMATION

TABLE 1: EXECUTIVE DIRECTORS PAY AND BENEFITS

	Salary Kshs '000	Bonuses Kshs '000	Allowances and benefits Kshs '000	Total Kshs '000
<b>Year ended 30 June 2024</b>				
Jane Karuku	55,056	17,693	10,738	<b>83,487</b>
Risper G. Ohaga	30,912	4,934	6,538	<b>42,384</b>
<b>Total</b>	<b>85,968</b>	<b>22,627</b>	<b>17,276</b>	<b>125,871</b>
<b>Year ended 30 June 2023</b>				
Jane Karuku	49,824	66,892	9,658	<b>126,374</b>
Risper G. Ohaga	28,890	25,692	6,029	<b>60,611</b>
<b>Total</b>	<b>78,714</b>	<b>92,584</b>	<b>15,687</b>	<b>186,985</b>

The bonus is awarded during the annual review cycle and paid out in October of every year. Therefore, the disclosed bonus remuneration is the amounts paid in the financial year based on the individual and company performance in the prior year.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## DIRECTORS' REMUNERATION REPORT (CONTINUED)

### 1. EXECUTIVE DIRECTORS (CONTINUED)

#### EXECUTIVE DIRECTORS REMUNERATION - AUDITABLE INFORMATION (CONTINUED)

TABLE 2: EXECUTIVE DIRECTORS STOCK OPTIONS

The movement in the Executive Directors' share options awards is as follows:

	At start of year	Shares/ options awarded	Shares/ options exercised	At end of year
<b>Year ended 30 June 2024</b>				
Jane Karuku	63,258	10,016	(7,845)	<b>65,429</b>
Risper G. Ohaga	8,339	609	(5,811)	<b>3,137</b>
<b>Total</b>	<b>71,597</b>	<b>10,625</b>	<b>(13,656)</b>	<b>68,566</b>
<b>Year ended 30 June 2023</b>				
Jane Karuku	59,162	10,900	(6,804)	<b>63,258</b>
Risper G. Ohaga	8,441	1,226	(1,328)	<b>8,339</b>
<b>Total</b>	<b>67,603</b>	<b>12,126</b>	<b>(8,132)</b>	<b>71,597</b>

The charge through profit or loss relating to the share options and awards was Kshs 23,827,000 (2023: Kshs 42,888,000).

### 2. NON-EXECUTIVE DIRECTORS

The Non-Executive Directors, Mr. Leo Breen, Mr. Sathish Krishnan and Mr. John Musunga, are full time employees of the majority shareholder, Diageo plc. As a result of being full time employees of Diageo plc, these Non-Executive Directors did not earn any fees for sitting on the board of EABL.

### 3. INDEPENDENT NON-EXECUTIVE DIRECTORS (INEDS)

#### INDEPENDENT NON-EXECUTIVE DIRECTORS' REMUNERATION POLICY AND FRAMEWORK

Our reward policy targets to ensure that our pay is competitive at all levels across the business including the Non-Executive Directors compensation.

EABL's preferred market positioning for INEDs remuneration is 75th percentile within a comparable peer group of companies. The approved internal policy and market practice is to review remuneration for Board Members every 2 years. The last review was carried out in October 2022.

The list of the reward components is as follows:

##### (I) CONSOLIDATED FEES

Competitive fees paid monthly and aimed at attraction, motivation, and retention. Fees are reviewed every two years, and increases determined in accordance with business affordability.

##### (II) INSURANCE COVER

EABL provides professional indemnity insurance for all the INEDs in line with best practice in the market.

##### (III) COMPANY PRODUCT

INEDs are eligible to receive a discretionary choice from a select product range, valued at Kshs. 3,000 per month to enable them experience the Group's brands.

##### (IV) OFFICIAL TRAVEL AND RELATED EXPENSES

EABL provides for INEDs official travel and related expenses in line with its Travel and Entertainment policy.

##### (V) MEDICAL COVER

The Company provides INEDs with both inpatient and outpatient medical cover, within the limits provided for EABL employees.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## DIRECTORS' REMUNERATION REPORT (CONTINUED)

### 3. INDEPENDENT NON-EXECUTIVE DIRECTORS (INEDS) (CONTINUED)

#### INDEPENDENT NON-EXECUTIVE DIRECTORS' REMUNERATION POLICY AND FRAMEWORK (CONTINUED)

##### INEDS REMUNERATION – AUDITABLE INFORMATION<sup>1</sup>

	2024 Kshs '000	2023 Kshs '000
Martin Oduor-Otieno	10,000	9,700
Carol Musyoka	6,280	6,105
Felix Okoboi	6,280	667
Jimmy Mugerwa	8,000	6,105
John Ulanga	6,000	7,395
Japeth Katto	—	7,395
Paul Makanza	616	—
Ory Okolloh	6,280	6,105
<b>Total</b>	<b>43,456</b>	<b>43,472</b>

**MS. ANGELA PEARL NAMWAKIRA**  
**COMPANY SECRETARY**

Date: 29 July 2024

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Companies Act, 2015 requires the Directors to prepare financial statements for each financial year which give a true and fair view of the financial position of the Group and Company at the end of the financial year and its financial performance for the year then ended. The Directors are responsible for ensuring that the Group and Company keep proper accounting records that are sufficient to show and explain the transactions of the Group and Company; disclose with reasonable accuracy at any time the financial position of the Group and Company; and that enables them to prepare financial statements of the Group and Company that comply with prescribed financial reporting standards and the requirements of the Companies Act, 2015. They are also responsible for safeguarding the assets of the Group and Company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors accept responsibility for the preparation and presentation of these financial statements in accordance with IFRS Accounting Standards and in the manner required by the Companies Act, 2015. They also accept responsibility for:

- i) Designing, implementing and maintaining internal control as they determine necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error;
- ii) Selecting suitable accounting policies and then apply them consistently; and
- iii) Making judgements and accounting estimates that are reasonable in the circumstances.

The Directors have assessed the Group's and Company's abilities to continue as going concerns and have no reason to believe the Group and Company will not be a going concern for at least the next twelve months from the date of this statement.

The Group and its subsidiaries have complied with the terms of financial covenants on borrowings.

Approved by the Board of Directors on 29 July 2024 and signed on its behalf by:

**MS. JANE KARUKU,  
GROUP MANAGING DIRECTOR**

**MS. RISPER G OHAGA,  
GROUP CHIEF FINANCIAL OFFICER**



## REPORT OF THE INDEPENDENT AUDITOR TO THE SHAREHOLDERS OF EAST AFRICAN BREWERIES PLC

### REPORT ON THE FINANCIAL STATEMENTS

#### OUR OPINION

We have audited the accompanying financial statements of East African Breweries Plc (the Company) and its subsidiaries (together, the Group) set out on pages 148 to 210, which comprise the consolidated statement of financial position at 30 June 2024 and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, together with the Company statement of financial position at 30 June 2024, and the Company statements of profit or loss and other comprehensive income, changes in equity, and cash flows for the year then ended, and the notes to the financial statements, comprising material accounting policies and other explanatory information.

In our opinion, the financial statements give a true and fair view of the financial position of the Group and the Company at 30 June 2024 and of their financial performance and their cash flows for the year then ended in accordance with IFRS Accounting Standards and the requirements of the Companies Act, 2015.

#### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Kenya. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## REPORT OF THE INDEPENDENT AUDITOR TO THE SHAREHOLDERS OF EAST AFRICAN BREWERIES PLC (CONTINUED)

### REPORT ON THE FINANCIAL STATEMENTS (CONTINUED)

#### KEY AUDIT MATTERS (CONTINUED)

Key audit matter	How our audit addressed the key audit matter
<b>Carrying value of intangible assets (goodwill and brands) and investments in subsidiaries</b>	<p>We evaluated and validated the composition of management's cash flow forecasts and the underlying assumptions based on the historical performance of the CGUs, industry specific reports and the macro-economic outlook.</p> <p>We assessed the appropriateness of the impairment models and the reasonableness of the assumptions by benchmarking the key market-related assumptions in the models, such as discount rates, long term growth rates and foreign exchange rates, against external data, and assessed the reliability of cash flow forecasts through a review of actual past performance and comparison to previous forecasts.</p> <p>We tested the mathematical accuracy and performed sensitivity analysis of the inputs and assumptions to the models.</p> <p>We assessed the adequacy and appropriateness of the related disclosures in Notes 23 and 24 of the financial statements.</p>
<b>Provisions and contingent liabilities</b>	<p>As explained in Note 31 of the financial statements, the group entities have unresolved tax assessments and claims by Revenue Authorities relating to a range of compliance matters in the normal course of business. The Directors use the best available information to make significant judgements at year-end as to the likely outcome of these matters for purposes of calculating any potential liabilities and/or determining the level of disclosures in the financial statements.</p> <p>As explained in Note 31 of the financial statements, since the settlement of these matters is subject to future negotiations and legal proceedings, the calculations of any provisions are subject to inherent uncertainty. The future outcome of these claims could be materially different from the Directors' judgements.</p> <p>As explained in Note 31 of the financial statements, since the settlement of these matters is subject to future negotiations and legal proceedings, the calculations of any provisions are subject to inherent uncertainty. We assessed the reasonableness of any provisions recorded in the financial statements in the context of the uncertainty.</p> <p>Our audit focused on assessing the reasonableness of the Directors' judgements in relation to unresolved tax assessments and claims. In particular, our procedures included the following:</p> <ul style="list-style-type: none"> <li>where relevant, assessing independent professional opinions used in the management judgements and estimates; and</li> <li>validation of the management judgements and estimates against the supporting internal information and documents, and communications with relevant tax authorities.</li> </ul> <p>We evaluated whether the disclosures in the financial statements appropriately reflect any significant uncertainties that exist around the unresolved tax matters.</p>

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## REPORT OF THE INDEPENDENT AUDITOR TO THE SHAREHOLDERS OF EAST AFRICAN BREWERIES PLC (CONTINUED)

### REPORT ON THE FINANCIAL STATEMENTS (CONTINUED) OTHER INFORMATION

The other information comprises the Corporate information, the Directors' report, the Directors' remuneration report, the statement of Directors' responsibilities and the Principal shareholders and share distribution information, which we obtained prior to the date of this auditor's report, and the rest of the other information in the 2024 Integrated Report and Financial Statements which is expected to be made available to us after that date, but does not include the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information we have received prior to the date of this auditor's report we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the rest of the other information in the 2024 Integrated Report and Financial Statements and we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

### RESPONSIBILITIES OF THE DIRECTORS FOR THE FINANCIAL STATEMENTS

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS Accounting Standards and the requirements of the Companies Act, 2015, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Group's financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.



## REPORT OF THE INDEPENDENT AUDITOR TO THE SHAREHOLDERS OF EAST AFRICAN BREWERIES PLC (CONTINUED)

### REPORT ON THE FINANCIAL STATEMENTS (CONTINUED)

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the Group's financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### REPORT ON OTHER MATTERS AS PRESCRIBED BY THE COMPANIES ACT, 2015

#### REPORT OF THE DIRECTORS

In our opinion, the information given in the directors' report on pages 137 to 138 is consistent with the financial statements.

#### DIRECTORS' REMUNERATION REPORT

In our opinion the auditable part of the directors' remuneration report on pages 139 to 142 has been properly prepared in accordance with the Companies Act, 2015.

**FCPA MICHAEL MUGASA, PRACTICING CERTIFICATE NUMBER 1478**

**ENGAGEMENT PARTNER RESPONSIBLE FOR THE AUDIT FOR AND ON BEHALF OF PRICEWATERHOUSECOOPERS LLP**

**CERTIFIED PUBLIC ACCOUNTANTS**

**NAIROBI**

29 July 2024

## ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

for the year ended 30 June 2024

	Notes	2024 Kshs '000	2023 Kshs '000
Revenue from contracts with customers	6	124,130,660	109,649,413
Cost of sales	7	(70,325,899)	(62,249,439)
<b>Gross profit</b>		<b>53,804,761</b>	<b>47,399,974</b>
Selling and distribution costs		(12,271,536)	(10,791,811)
Administrative expenses	8	(11,512,132)	(10,361,589)
Other expenses	9	(5,128,391)	(2,439,916)
Net impairment reversals on financial assets	9	52,576	387,772
<b>Operating profit</b>		<b>24,945,278</b>	<b>24,194,430</b>
Finance income	12	68,499	75,171
Finance costs	12	(8,243,065)	(5,560,462)
<b>Profit before income tax</b>	10	<b>16,770,712</b>	<b>18,709,139</b>
Income tax expense	13	(5,900,500)	(6,386,222)
<b>Profit for the year</b>		<b>10,870,212</b>	<b>12,322,917</b>
Profit attributable to:			
Equity holders of the Company		8,145,642	9,857,351
Non-controlling interest	18	2,724,570	2,465,566
<b>Profit for the year</b>		<b>10,870,212</b>	<b>12,322,917</b>
<b>Earnings per share</b>			
Basic and diluted (Kshs per share)	15	10.30	12.47

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the year ended 30 June 2024

	2024 Kshs '000	2023 Kshs '000
Profit for the year		
Other comprehensive income, net of tax:		
<b>Items that may be reclassified to profit or loss</b>		
Exchange differences on translation of foreign operations	(3,958,971)	4,237,207
<b>Total comprehensive income for the year</b>	<b>6,911,241</b>	<b>16,560,124</b>
<b>Total comprehensive income for the year attributable to:</b>		
Equity holders of the Company	4,276,659	13,981,694
Non-controlling interests	2,634,582	2,578,430
<b>Total comprehensive income for the year</b>	<b>6,911,241</b>	<b>16,560,124</b>

## ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

### COMPANY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the year ended 30 June 2024

	Notes	2024 Kshs '000	2023 Kshs '000
Revenue from contracts with customers	6	2,080,987	1,771,128
Dividend income		7,366,352	11,743,879
<b>Total revenue</b>		<b>9,447,339</b>	<b>13,515,007</b>
Administrative expenses	8	(1,349,509)	(450,941)
Other (expenses)/income	9	(561,134)	336,650
<b>Operating profit</b>		<b>7,536,696</b>	<b>13,400,716</b>
Finance income	12	4,701,689	3,523,579
Finance costs	12	(6,344,893)	(5,147,317)
<b>Profit before income tax</b>	10	<b>5,893,492</b>	<b>11,776,978</b>
Income tax expense	13	(127,987)	(407,333)
<b>Profit for the year</b>		<b>5,765,505</b>	<b>11,369,645</b>
Profit for the year		5,765,505	11,369,645
Other comprehensive income, net of tax		—	—
<b>Total comprehensive income for the year</b>		<b>5,765,505</b>	<b>11,369,645</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 30 June 2024

	Note	30 June 2024 Kshs '000	30 June 2023 Kshs '000
<b>Equity attributable to owners of the Company</b>			
Share capital	16	1,581,547	1,581,547
Share premium	16	1,691,151	1,691,151
Treasury shares	17	(613,641)	(836,797)
Share based payment reserve	17	161,618	131,918
Currency translation reserve		(594,999)	3,273,984
Retained earnings		16,796,400	14,186,178
Proposed dividend		4,744,646	1,383,855
		<b>23,766,722</b>	<b>21,411,836</b>
Non-controlling interests	18	12,965,645	10,332,042
<b>Total equity</b>		<b>36,732,367</b>	<b>31,743,878</b>
<b>Non-current liabilities</b>			
Deferred income tax	19	8,085,378	7,940,868
Borrowings	29	41,426,867	48,965,793
Lease liabilities	30	1,862,922	2,051,832
		<b>51,375,167</b>	<b>58,958,493</b>
<b>Total equity and non-current liabilities</b>		<b>88,107,534</b>	<b>90,702,371</b>
<b>Non-current assets</b>			
Property, plant and equipment	20	75,935,090	81,476,820
Right of-use assets	21	2,372,975	2,586,362
Intangible assets - Software	22	595,550	685,775
Intangible assets - Goodwill	23	3,017,724	3,505,408
Intangible assets - Brand	23	512,172	612,770
Other financial assets	25	10,000	10,000
Deferred income tax	19	229,793	278,255
		<b>82,673,304</b>	<b>89,155,390</b>
<b>Current assets</b>			
Inventories	26	12,629,867	15,608,384
Trade and other receivables	27	12,650,292	12,249,505
Current income tax	13	4,576,662	5,327,280
Cash and bank balances	34	11,716,429	10,252,628
		41,573,250	43,437,797
<b>Current liabilities</b>		<b>36,139,020</b>	<b>41,890,816</b>
Trade and other payables	28	28,354,123	30,048,118
Dividends payable		507,063	977,005
Borrowings	29	5,636,117	8,880,082
Lease liabilities	30	740,298	775,916
Bank overdraft	29	901,419	1,209,695
		<b>5,434,230</b>	<b>1,546,981</b>
<b>Net current assets</b>		<b>88,107,534</b>	<b>90,702,371</b>

The financial statements on pages 148 to 210 were approved for issue by the Board of Directors on 29 July 2024 and signed on its behalf by:

**MS. JANE KARUKU,  
GROUP MANAGING DIRECTOR**

**MS. RISPER G OHAGA  
GROUP CHIEF FINANCIAL OFFICER**

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

## COMPANY STATEMENT OF FINANCIAL POSITION

as at 30 June 2024

	Note	30 June 2024 Kshs '000	30 June 2023 Kshs '000
<b>Equity attributable to owners of the Company</b>			
Share capital	16	1,581,547	1,581,547
Share premium	16	1,691,151	1,691,151
Proposed dividends		4,744,646	1,383,855
Share based payment reserve	17	161,618	131,918
Retained earnings		23,971,085	23,741,000
		<b>32,150,047</b>	<b>28,529,471</b>
<b>Non-current liabilities</b>			
Borrowings	29	35,150,000	37,666,667
Lease liabilities	30	2,354	5,202
		<b>35,152,354</b>	<b>37,671,869</b>
<b>Total equity and non-current liabilities</b>		<b>67,302,401</b>	<b>66,201,340</b>
<b>Non-current assets</b>			
Property, plant and equipment	20	443,885	460,056
Right of-use assets	21	4,684	9,191
Intangible assets - Software	22	5,748	5,108
Investment in subsidiaries	24	46,891,982	46,891,982
Other financial assets	25	10,000	10,000
Receivables from related parties	35	32,706,070	31,682,322
Deferred income tax	19	220,987	267,104
		<b>80,283,356</b>	<b>79,325,763</b>
<b>Current assets</b>			
Trade and other receivables	27	3,576,902	3,243,044
Current income tax		3,558,709	2,868,816
Cash and bank balances	34	6,645,537	4,196,688
		<b>13,781,148</b>	<b>10,308,548</b>
<b>Current liabilities</b>			
Trade and other payables	28	23,696,858	15,971,644
Dividends payable		504,714	977,005
Bank overdraft	29	—	4,008
Borrowings	29	2,557,682	6,475,712
Lease liabilities	30	2,849	4,602
		<b>26,762,103</b>	<b>23,432,971</b>
<b>Net current liabilities</b>		<b>(12,980,955)</b>	<b>(13,124,423)</b>
		<b>67,302,401</b>	<b>66,201,340</b>

The financial statements on pages 148 to 210 were approved for issue by the board of Directors on 29 July 2024 and signed on its behalf by:

**MS. JANE KARUKU,  
GROUP MANAGING DIRECTOR**

**MS. RISPER G OHAGA  
GROUP CHIEF FINANCIAL OFFICER**

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 30 June 2024	Share capital Kshs '000	Share Premium Kshs '000	Treasury shares Kshs '000	Share based payment reserve Kshs '000	Translation reserve Kshs '000	Proposed dividends Kshs '000	Retained earnings Kshs '000	Total Kshs '000	Non- controlling interests Kshs '000	Total equity Kshs '000
At 1 July 2023	1,581,547	1,691,151	(836,797)	131,918	3,273,984	1,383,855	14,186,178	21,411,836	10,332,042	31,743,878
<b>Total comprehensive income</b>										
Profit for the year	—	—	—	—	—	—	8,145,642	8,145,642	2,724,570	10,870,212
Other comprehensive loss	—	—	—	—	(3,868,983)	—	—	(3,868,983)	(89,988)	(3,958,971)
<b>Total comprehensive income for the year</b>	—	—	—	—	(3,868,983)	—	8,145,642	4,276,659	2,634,582	6,911,241
<b>Transactions with owners of the Company</b>										
Share based payment reserve (Note 17)	—	—	—	29,700	—	—	—	29,700	—	29,700
Employees share ownership plan (Note 17)	—	—	223,156	—	—	—	—	223,156	—	223,156
Dividends:										
- Interim for 2024	—	—	—	—	—	—	(790,774)	(790,774)	—	(790,774)
- Final for 2023	—	—	—	—	—	(1,383,855)	—	(1,383,855)	(979)	(1,384,834)
- Proposed for 2024	—	—	—	—	—	4,744,646	(4,744,646)	—	—	—
<b>Total transactions with owners of the Company</b>	—	—	223,156	29,700	—	3,360,791	(5,535,420)	(1,921,773)	(979)	(1,922,752)
<b>At 30 June 2024</b>	<b>1,581,547</b>	<b>1,691,151</b>	<b>(613,641)</b>	<b>161,618</b>	<b>(594,999)</b>	<b>4,744,646</b>	<b>16,796,400</b>	<b>23,766,722</b>	<b>12,965,645</b>	<b>36,732,367</b>

Year ended 30 June 2023	Share capital Kshs '000	Share Premium Kshs '000	Treasury shares Kshs '000	Share based payment reserve Kshs '000	Translation reserve Kshs '000	Proposed dividends Kshs '000	Retained earnings Kshs '000	Total Kshs '000	Non- controlling interests Kshs '000	Total equity Kshs '000
At 1 July 2022	1,581,547	1,691,151	(723,774)	103,861	(850,359)	5,733,114	8,678,086	16,213,626	10,200,169	26,413,795
<b>Total comprehensive income</b>										
Profit for the year	—	—	—	—	—	—	9,857,351	9,857,351	2,465,566	12,322,917
Other comprehensive income	—	—	—	—	4,124,343	—	—	4,124,343	112,864	4,237,207
<b>Total comprehensive income for the year</b>	—	—	—	—	4,124,343	—	9,857,351	13,981,694	2,578,430	16,560,124
<b>Transactions with owners of the Company</b>										
Share based payment reserve (Note 17(a))	—	—	—	28,057	—	—	—	28,057	—	28,057
Employees share ownership plan (Note 17(a))	—	—	(113,023)	—	—	—	—	(113,023)	—	(113,023)
Dividends:										
- Final for 2022	—	—	—	—	—	(5,733,114)	—	(5,733,114)	(2,446,557)	(8,179,671)
- Interim for 2023	—	—	—	—	—	—	(2,965,404)	(2,965,404)	—	(2,965,404)
- Proposed for 2023	—	—	—	—	—	1,383,855	(1,383,855)	—	—	—
<b>Total transactions with owners of the Company</b>	—	—	(113,023)	28,057	—	(4,349,259)	(4,349,259)	(8,783,484)	(2,446,557)	(11,230,041)
<b>At 30 June 2023</b>	<b>1,581,547</b>	<b>1,691,151</b>	<b>(836,797)</b>	<b>131,918</b>	<b>3,273,984</b>	<b>1,383,855</b>	<b>14,186,178</b>	<b>21,411,836</b>	<b>10,332,042</b>	<b>31,743,878</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## COMPANY STATEMENT OF CHANGES IN EQUITY

Year ended 30 June 2024	Share capital Kshs '000	Share Premium Kshs '000	Share based payment reserve Kshs '000	Proposed dividends Kshs '000	Retained earnings Kshs '000	Total equity Kshs '000
At 1 July 2023	1,581,547	1,691,151	131,918	1,383,855	23,741,000	<b>28,529,471</b>
Total comprehensive income for the year	—	—	—	—	5,765,505	<b>5,765,505</b>
<b>Transactions with owners of the company:</b>						
Share based payment reserve (Note 17)	—	—	29,700	—	—	<b>29,700</b>
Dividends:						
- Interim for 2024	—	—	—	—	(790,774)	<b>(790,774)</b>
- Final for 2023	—	—	—	(1,383,855)	—	<b>(1,383,855)</b>
- Proposed for 2024	—	—	—	4,744,646	(4,744,646)	—
Total transactions with owners of the company	—	—	29,700	3,360,791	(5,535,420)	<b>(2,144,929)</b>
<b>At 30 June 2024</b>	<b>1,581,547</b>	<b>1,691,151</b>	<b>161,618</b>	<b>4,744,646</b>	<b>23,971,085</b>	<b>32,150,047</b>
At 1 July 2022	1,581,547	1,691,151	103,861	5,733,114	16,720,614	<b>25,830,287</b>
Total comprehensive income for the year	—	—	—	—	11,369,645	<b>11,369,645</b>
<b>Transactions with owners of the company:</b>						
Share based payment reserve (Note 17(a))	—	—	28,057	—	—	<b>28,057</b>
Dividends:						
- Interim for 2023	—	—	—	—	(2,965,404)	<b>(2,965,404)</b>
- Final for 2022	—	—	—	(5,733,114)	—	<b>(5,733,114)</b>
- Proposed for 2023	—	—	—	1,383,855	(1,383,855)	—
Total transactions with owners of the Company	—	—	28,057	(4,349,259)	(4,349,259)	<b>(8,670,461)</b>
<b>At 30 June 2023</b>	<b>1,581,547</b>	<b>1,691,151</b>	<b>131,918</b>	<b>1,383,855</b>	<b>23,741,000</b>	<b>28,529,471</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## CONSOLIDATED STATEMENT OF CASH FLOWS

		Notes	2024 Kshs'000	2023 Kshs'000
Profit before income tax			16,770,712	18,709,139
<b>Adjusted for:</b>				
Interest income	12	(68,499)	(75,171)	
Interest expense on borrowings	12	7,755,793	5,341,478	
Interest expense on lease liabilities	12	207,140	140,984	
Depreciation of property, plant and equipment	20	7,153,704	6,126,012	
Amortisation of right-of-use asset	21	891,314	795,962	
Amortisation of intangible asset - software	22	154,802	170,859	
Share based payments	17	29,700	28,057	
Write-off of property, plant and equipment		98,755	210,563	
<b>Cash generated from operations before working capital adjustments</b>			<b>32,993,421</b>	<b>31,447,883</b>
<b>Changes in working capital:</b>				
- Trade and other receivables	34	(1,057,415)	278,066	
- Inventories	34	2,321,741	(1,345,587)	
- Trade and other payables	34	357,030	(4,235,061)	
<b>Cash generated from operations</b>			<b>34,614,777</b>	<b>26,145,301</b>
<b>Operating activities</b>				
Interest received	12	68,499	75,171	
Interest paid on borrowings		(7,891,908)	(5,419,501)	
Interest paid on lease liabilities	30	(207,140)	(140,984)	
Income tax paid	13	(4,486,063)	(9,605,826)	
<b>Net cash flows from operating activities</b>			<b>22,098,165</b>	<b>11,054,161</b>
<b>Investing activities</b>				
Purchase of property, plant and equipment	20	(7,235,567)	(12,925,517)	
Purchase of intangible assets - software	22	(24,015)	(99,021)	
Transfer of intangible assets from related parties	22	—	(1,879)	
<b>Net cash flows from investing activities</b>			<b>(7,259,582)</b>	<b>(13,026,417)</b>
<b>Financing activities</b>				
Repayment of principal portion of lease liabilities	30	(840,934)	(770,385)	
Dividends paid to Company's shareholders		(2,174,629)	(8,405,114)	
Dividends paid to non-controlling interest		(979)	(2,446,557)	
Proceeds from borrowings	29	1,740,618	37,962,560	
Repayment of borrowings	29	(10,609,492)	(23,563,013)	
<b>Net cash flows from financing activities</b>			<b>(11,885,416)</b>	<b>2,777,491</b>
<b>Increase in cash and cash equivalents</b>			<b>2,953,167</b>	<b>805,235</b>
<b>Movement in cash and cash equivalents</b>				
At start of year			9,042,933	8,066,971
Foreign exchange impact on translation			(1,181,090)	170,727
Net increase in the year			2,953,167	805,235
<b>At end of year</b>	34		<b>10,815,010</b>	<b>9,042,933</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## COMPANY STATEMENT OF CASH FLOWS

	Notes	Year ended 30 June	
		2024 Kshs'000	2023 Kshs'000
Profit before income tax		5,893,492	11,776,978
<b>Adjusted for:</b>			
Interest income	12	(4,701,689)	(3,523,579)
Interest expense on borrowings	12	6,269,515	5,078,484
Interest expense on lease liabilities	12	768	1,300
Depreciation of property, plant and equipment	20	51,309	30,825
Amortisation of right-of-use asset	21	4,507	7,177
Amortisation of intangible asset - software	22	1,054	1,069
Share based payments	17	29,700	28,057
Dividend income		(7,366,352)	(11,743,879)
Settlement of amounts due from non-controlling interests (non-cash)	18	—	57,703
Write-off of property, plant and equipment		772	—
<b>Cash generated from operations before working capital adjustments</b>		<b>183,076</b>	<b>1,714,135</b>
<b>Changes in working capital:</b>			
– Trade and other receivables		(186,440)	(2,365,054)
– Trade and other payables		(315,664)	(962,104)
– Cashpool balances	28	7,255,440	(8,458,447)
<b>Cash generated from operations</b>		<b>6,936,412</b>	<b>(10,071,470)</b>
<b>Operating activities</b>			
Interest received		4,466,035	3,483,118
Interest paid on borrowings		(6,341,786)	(5,142,515)
Interest paid on lease liabilities	30	(768)	(1,300)
Income tax paid	13	(771,763)	(383,110)
<b>Net cash flows from operating activities</b>		<b>4,288,130</b>	<b>(12,115,277)</b>
<b>Investing activities</b>			
Purchase of property, plant and equipment	20	(35,910)	(68,940)
Purchase of intangible assets	22	(1,694)	(4,236)
Property, plant and equipment- transfer to related companies	20	—	20,019
Intangible assets - transfer to related companies	22	—	4,267
Net funding of subsidiaries		(1,023,748)	(558,159)
Dividends received from subsidiaries		7,366,352	11,743,879
<b>Net cash flows from investing activities</b>		<b>6,305,000</b>	<b>11,136,830</b>
<b>Financing activities</b>			
Repayment of principal portion of lease liabilities	30	(4,601)	(6,040)
Dividends paid to Company's shareholders		(1,702,338)	(8,405,114)
Proceeds from borrowings	29	—	31,700,000
Repayment of borrowings	29	(6,433,334)	(23,441,666)
<b>Net cash flows from financing activities</b>		<b>(8,140,273)</b>	<b>(152,820)</b>
<b>Increase/(decrease) in cash and cash equivalents</b>		<b>2,452,857</b>	<b>(1,131,267)</b>
<b>Movement in cash and cash equivalents</b>			
At start of year		4,192,680	5,323,947
Increase/(decrease) in the year		2,452,857	(1,131,267)
<b>At end of year</b>	34	<b>6,645,537</b>	<b>4,192,680</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES

### 1. GENERAL INFORMATION

East African Breweries Plc (the "Company") is incorporated as a limited liability company in Kenya under the Companies Act, 2015 and is domiciled in Kenya. The address of its registered office and principal place of business is as follows:

*East African Breweries Plc  
Corporate Centre,  
Garden City Business Park, Ruaraka  
PO Box 30161  
00100 Nairobi GPO*

The consolidated financial statements for the Company as at 30 June 2024 and for the year ended comprise the Company and the subsidiaries (together referred to as the 'Group' and individually as 'Group entities').

The Company's shares are listed on the Nairobi Securities Exchange, Uganda Stock Exchange and Dar es Salaam Stock Exchange.

For Companies Act, 2015 reporting purposes, the balance sheet is represented by the statement of financial position and the profit or loss account by the statement of profit or loss and other comprehensive income, in these financial statements.

### 2. MATERIAL ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### (A) BASIS OF PREPARATION

##### (I) BASIS OF ACCOUNTING

The financial statements have been prepared in accordance with IFRS Accounting Standards and in the manner required by the Companies Act, 2015. The measurement basis applied is the historical cost basis, except where otherwise stated in the accounting policies below.

##### (II) GOING CONCERN

The financial statements have been prepared in accordance with IFRS Accounting Standards and in the manner required by the Companies Act, 2015. The measurement basis applied is the historical cost basis, except where otherwise stated in the accounting policies below.

##### (III) FUNCTIONAL AND PRESENTATION CURRENCY

The financial statements are presented in Kenya Shillings which is the Company's functional currency. All

financial statements presented in Kenya Shillings have been rounded to the nearest thousand except when otherwise indicated.

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates 'the functional currency' except where otherwise indicated.

#### (IV) USE OF JUDGEMENT AND ESTIMATES

The preparation of financial statements in conformity with IFRS Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or where assumptions and estimates are significant to the financial statements, are disclosed in Note 3.

#### (V) NEW AND AMENDED STANDARDS ADOPTED BY THE GROUP

The following standards and amendments have been applied by the Group for the first time for the financial year beginning 1 July 2023:

##### AMENDMENTS TO IAS 12, INCOME TAXES: DEFERRED TAX RELATED TO ASSETS AND LIABILITIES ARISING FROM A SINGLE TRANSACTION

Effective from annual periods beginning on or after 1 January 2023.

The amendments require companies to recognise deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences.

##### NARROW SCOPE AMENDMENTS TO IAS 1 'PRESENTATION OF FINANCIAL STATEMENTS', PRACTICE STATEMENT 2 AND IAS 8 'ACCOUNTING POLICIES, CHANGES IN ACCOUNTING ESTIMATES AND ERRORS'

Effective from annual periods beginning on or after 1 January 2023.

The amendments aim to improve accounting policy disclosures and to help users of the financial statements to distinguish changes in accounting policies from changes in accounting estimates.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES

(CONTINUED)

#### (A) BASIS OF PREPARATION

(CONTINUED)

##### (V) NEW AND AMENDED STANDARDS ADOPTED BY THE GROUP

(CONTINUED)

##### AMENDMENTS TO IAS 12 INTERNATIONAL TAX REFORM—PILLAR TWO MODEL RULES

Effective from annual periods beginning on or after 1 January 2023.

These amendments give companies temporary relief from accounting for deferred taxes arising from the Organisation for Economic Co-operation and Development's (OECD) international tax reform. The amendments also introduce targeted disclosure requirements for affected companies.

The application of the above amendments did not have a material impact on the financial statements.

##### (VI) RELEVANT NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT EFFECTIVE

##### AMENDMENTS TO IAS 1 - NON-CURRENT LIABILITIES WITH COVENANTS

These amendments clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability. The amendments also aim to improve information an entity provides related to liabilities subject to these conditions.

##### AMENDMENT TO IFRS 16 – LEASES ON SALE AND LEASEBACK

These amendments include requirements for sale and leaseback transactions in IFRS 16 to explain how an entity accounts for a sale and leaseback after the date of the transaction. Sale and leaseback transactions where some or all the lease payments are variable lease payments that do not depend on an index or rate are most likely to be impacted.

##### AMENDMENTS TO SUPPLIER FINANCE ARRANGEMENTS (IAS 7 AND IFRS 7)

These amendments require disclosures to enhance the transparency of supplier finance arrangements and their effects on a company's liabilities, cash flows and exposure to liquidity risk. The disclosure requirements are the IASB's response to investors' concerns that some companies' supplier finance arrangements are not sufficiently visible, hindering investors' analysis.

#### AMENDMENTS TO IAS 21 LACK OF EXCHANGEABILITY (AMENDMENTS TO IAS 21)

An entity is impacted by the amendments when it has a transaction or an operation in a foreign currency that is not exchangeable into another currency at a measurement date for a specified purpose. A currency is exchangeable when there is an ability to obtain the other currency (with a normal administrative delay), and the transaction would take place through a market or exchange mechanism that creates enforceable rights and obligations.

#### (VII) EARLY ADOPTION OF STANDARDS

The Group did not early adopt new or amended standards in the year ended 30 June 2024.

Adoption of the above interpretations and amendments is not expected to have a material impact on the group's financial statements.

#### (B) BASIS OF CONSOLIDATION

The consolidated financial statements include the results of the Company and its subsidiaries. A subsidiary is an entity controlled by East African Breweries Plc. Control is the power to direct the relevant activities of the subsidiary that significantly affects the subsidiary's return so as to have rights to the variable return from its activities.

Where the Group has the ability to exercise joint control over an entity but has rights to specified assets and obligations for liabilities of that entity, the entity is consolidated on the basis of the group's rights over those assets and liabilities.

##### (I) SUBSIDIARIES

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases. Investments in subsidiaries are accounted for at cost in the Company's financial statements.

##### (II) NON-CONTROLLING INTERESTS (NCI)

NCI are initially measured at their proportionate share of the acquired identifiable net assets at the acquisition date.

##### (III) CHANGES IN THE GROUP'S OWNERSHIP INTERESTS IN EXISTING SUBSIDIARIES

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES

(CONTINUED)

#### (B) BASIS OF CONSOLIDATION

(CONTINUED)

##### (III) CHANGES IN THE GROUP'S OWNERSHIP INTERESTS IN EXISTING SUBSIDIARIES

(CONTINUED)

The carrying amount of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair values of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

##### (IV) BALANCES AND TRANSACTIONS ELIMINATED AT CONSOLIDATION

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### (C) REVENUE RECOGNITION

The Group recognises revenue from the sale of goods and services in the ordinary course of the Group's activities. The Group recognises revenue at a point in time as and when it satisfies a performance obligation by transferring control of a product or service to a customer.

The amount of revenue recognised is the amount the Group expects to receive in accordance with the terms of the contract, and excludes amounts collected on behalf of third parties, such as value-added tax (VAT), excises, returns, rebates and discounts and after eliminating sales within the Group.

Revenue is recognised as follows:

(i) Sales of goods are recognised in the period in which the Group delivers products to the customer, the customer accepts the products and collectability of the related receivables is reasonably assured.

(ii) Royalty income is recognised based on agreed rates applied on net sales value of the related products.

(iii) Management fee is recognised based on actual costs plus an agreed mark up.

Generally, payment of the transaction price is due within credit period of between 7 to 8 days with no element of financing.

The company does not have contract assets or contract liabilities at the reporting date.

#### (D) DIVIDEND INCOME

Dividend income is recognised as income in the period in which the right to receive the payment is established.

#### (E) FINANCE INCOME AND COSTS

Finance income comprises interest income and foreign exchange gains that relate to borrowings and cash and cash equivalents. Interest income is recognised in profit or loss on a time proportion basis using the effective interest method. Once a financial asset is identified as credit-impaired, the effective interest rate is applied to the amortised cost (net of impairment losses) in subsequent reporting periods.

Finance costs comprise interest expense and foreign exchange losses that relate to borrowings and cash and cash equivalents. Interest expense is recognised in profit or loss using the effective interest method.

All other foreign exchange gains and losses are presented in profit or loss within 'other income/ expenses'.

#### (F) FOREIGN CURRENCY TRANSLATION

Foreign currency transactions are translated into the functional currency of the respective entity using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss.

#### CONSOLIDATION OF GROUP ENTITIES

The results and financial position of all Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- income and expenses for each statement of profit or loss and other comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at actual rates at the dates of the transactions); and
- all resulting exchange differences are recognised in other comprehensive income and accumulated in the translation reserve except to the extent that the translation difference is allocated to Non-controlling interest (NCI).

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### (F) FOREIGN CURRENCY TRANSLATION (CONTINUED)

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to other comprehensive income. When a foreign operation is sold, such exchange differences are recognised in the profit or loss as part of the gain or loss on sale.

If the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, then the relevant proportion of the cumulative amount is reattributed to NCI.

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into presentation currency at the closing exchange rates at the reporting date. The income and expenses of foreign operations are translated into the presentation currency at actual exchange rates at the dates of the transactions.

#### (G) PROPERTY, PLANT AND EQUIPMENT

Items of property, plant and equipment are measured at cost, less accumulated depreciation and accumulated impairment losses. Costs include expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Expenditure on assets under construction is charged to work in progress until the asset is brought into use. Subsequent expenditure is capitalised only when it is probable that future economic benefits of the expenditure will flow to the Group. Ongoing repairs and maintenance are expensed as incurred.

Depreciation is calculated on a straight-line basis to write down the cost of each asset to its residual value over its estimated useful life as follows:

Buildings 25 years or unexpired period of lease if less than 25 years

Plant, equipment, furniture and fittings 5 - 33 years

Motor vehicles 4 - 5 years

Returnable packaging 5 - 15 years

Freehold land and capital work in progress are not depreciated.

Depreciation methods, useful lives and residual values are reassessed annually at each reporting date and adjusted if appropriate.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "other income/expenses" in the profit or loss.

#### (H) INTANGIBLE ASSETS

##### (I) COMPUTER SOFTWARE

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives of the software from the date that they are available for use. The estimated useful life is three to five years.

##### (II) GOODWILL

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on subsidiaries is carried at cost less accumulated impairment losses. Goodwill is tested annually for impairment. Impairment losses on goodwill are not reversed. Gains and losses on disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units that are expected to benefit from the business combination in which the goodwill arose.

##### (III) BRANDS

Brands acquired as part of acquisitions of businesses are capitalised as intangible assets if their value can be measured reliably on initial recognition and it is probable that the expected future economic benefits that are attributable to the asset will flow to the Group. Brands are considered to have an indefinite economic life because of the institutional nature of the brands and the Group's commitment to develop and enhance their value. The carrying value of these intangible assets is reviewed at least annually for impairment and adjusted to the recoverable amount if required.

#### (I) FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised in the Group's statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the instrument.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### (I) FINANCIAL INSTRUMENTS (CONTINUED)

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

#### CLASSIFICATION

The Group classifies its financial instruments into the following categories:

(i) Financial assets that are held within a business model whose objective is to hold assets in order to collect contractual cash flows, and for which the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are classified and measured at amortised cost;

(ii) Financial assets that are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and for which the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are classified and measured at fair value through other comprehensive income;

(iii) All other financial assets are classified and measured at fair value through profit or loss.

(iv) Notwithstanding the above, the Group may:

a) on initial recognition of an equity investment that is not held for trading, irrevocably elect to classify and measure it at fair value through other comprehensive income.

b) on initial recognition of a debt instrument, irrevocably designate it as classified and measured at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency.

(v) Financial liabilities that are held for trading (including derivatives), financial guarantee contracts, or commitments to provide a

loan at a below-market interest rate are classified and measured at fair value through profit or loss. The Group may also, on initial recognition, irrevocably designate a financial liability as at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency.

(vi) All other financial liabilities are classified and measured at amortised cost. Financial instruments held during the year were classified as follows:

- Cash and bank balances and trade and other receivables are classified at amortised cost.
- Borrowings and trade and other payables are classified at amortised cost.

#### INITIAL MEASUREMENT

On initial recognition:

- i) Trade receivables are measured at their transaction price.
- ii) All other categories of financial assets and financial liabilities are measured at the fair value plus or minus transaction costs that are directly attributable to the acquisition or issue of the instrument.

#### SUBSEQUENT MEASUREMENT

Financial assets and financial liabilities after initial recognition are measured either at amortised cost, at fair value through other comprehensive income, or at fair value through profit or loss according to their classification.

Interest income, dividend income, and exchange gains and losses on monetary items are recognised in profit or loss.

#### DERECOGNITION

Financial assets are derecognised when the rights to receive cash flows from the financial asset have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. A financial liability is derecognised when it is extinguished, cancelled or expires.

#### (J) OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

Financial assets and financial liabilities are offset and the net amount is reported on the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES

(CONTINUED)

#### (K) LEASES

##### (I) LEASES UNDER WHICH THE GROUP IS THE LESSEE

On the commencement date of each lease (excluding leases with a term of 12 months or less on commencement and leases for which the underlying asset is of low value), the Group recognizes a right-of-use asset and a lease liability.

The lease liability is measured at the present value of the lease payments that are not paid on that date. The lease payments include fixed payments, variable payments that depend on an index or a rate, amounts expected to be payable under residual value guarantees, and the exercise price of a purchase option if the Group is reasonably certain to exercise that option. The lease payments are discounted at the interest rate implicit in the lease. If that rate cannot be readily determined, the Group's incremental borrowing rate is used.

For leases that contain non-lease components, the Group allocates the consideration payable to the lease and non-lease components based on their relative stand-alone components.

The right-of-use asset is initially measured at cost comprising the initial measurement of the lease liability, any lease payments made on or before the commencement date, any initial direct costs incurred, and an estimate of the costs of restoring the underlying asset to the condition required under the terms of the lease.

Subsequently the lease liability is measured at amortised cost, subject to remeasurement to reflect any reassessment, lease modifications, or revised fixed lease payments.

Right-of-use assets are subsequently measured at cost less accumulated depreciation and any accumulated impairment losses, adjusted for any remeasurement of the lease liability. Depreciation is calculated using the straight-line method to write down the cost of each asset to its residual value over its estimated useful life. If ownership of the underlying asset is not expected to pass to the Group at the end of the lease term, the estimated useful life would not exceed the lease term.

For leases with a term, on commencement, of 12 months or less and leases for which the underlying asset is of low value, the

total lease payments are recognized in profit or loss on a straight-line basis over the lease period.

##### (II) LEASES UNDER WHICH THE GROUP IS THE LESSOR

Leases that transfer substantially all the risks and rewards of ownership of the underlying asset to the lessee are classified as finance leases. All other leases are classified as operating leases. Payments received under operating leases are recognized as income in the profit and loss account on a straight-line basis over the lease term.

#### (L) INVENTORIES

Inventories are stated at the lower of cost and net realisable value. Cost is based on the weighted average method and expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. The cost of finished goods and work in progress comprises an appropriate share of production overheads based on normal operating capacity. Net realisable value is the estimate of the selling price in the ordinary course of business, less the costs of completion and selling expenses.

#### (M) TREASURY SHARES

Treasury shares are shares in East African Breweries Plc that are held by the East African Breweries Plc Employee Share Ownership Plan for the purpose of issuing shares under the Group's share ownership scheme. Treasury shares are recognised at cost where cost is determined to be the purchase price of the shares in an open market (Nairobi Securities Exchange). Shares issued to employees are recognised on a first-in-first-out basis.

#### (N) SHARE-BASED PAYMENT ARRANGEMENTS

The Group operates equity-settled share-based compensation plans for its employees and executives.

Equity-settled share-based payments to employees are measured at the fair value of the equity instruments at the grant date. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity. At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in the profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share-based payment reserve in equity.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES

(CONTINUED)

#### (O) EMPLOYEE BENEFITS

##### (I) RETIREMENT BENEFITS OBLIGATIONS

The Group operates defined contribution retirement benefit schemes for some of its employees. The assets of all schemes are held in separate trustee administered funds, which are funded by contributions from both the Group and employees. The Group and all its employees also contribute to the National Social Security Funds, which are defined contribution schemes.

The Group's contributions to the defined contribution schemes are recognised in the profit or loss in the year to which they relate. The Group has no further obligation once the contributions have been paid.

##### (II) TERMINATION BENEFITS

Termination benefits are recognised as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date.

##### (III) SHORT-TERM EMPLOYEE BENEFITS

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### (P) INCOME TAX EXPENSE

The tax expense for the year comprises current and deferred income tax. Tax is recognised in the profit or loss except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

Current tax is the amount of tax payable on the taxable profit for the year determined in accordance with the relevant tax legislation and any adjustment to tax payable or receivable in respect of previous years. The current tax charge is calculated on the basis of the tax rates enacted or substantively enacted at the reporting date.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred income tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured using tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred income tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. A tax rate reconciliation that reconciles the notional taxation charge as calculated at the Kenya tax rate, to the actual total tax charge is prepared on a materiality basis. As a Group operating in multiple countries, the actual tax rates applicable to profits in some of countries are different from the Kenya tax rate.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend.

#### (Q) DIVIDENDS

Dividends payable on ordinary shares are charged to retained earnings in the period in which they are declared. Proposed dividends are not accrued for until ratified in an Annual General Meeting.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES

(CONTINUED)

#### (R) SEGMENTAL REPORTING

Segment information is presented in respect of the Group's geographical segments, which is the primary format and is based on the countries in which the Group operates. The Group has no other distinguishable significant business segments.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Inter-segment pricing is determined on an arm's length basis.

#### (S) IMPAIRMENT

##### IMPAIRMENT OF FINANCIAL ASSETS

The Group recognises a loss allowance for expected credit losses on financial instruments that are measured at amortised cost or at fair value through other comprehensive income. The loss allowance is measured at an amount equal to the lifetime expected credit losses for trade receivables and for financial instruments for which: (a) the credit risk has increased significantly since initial recognition; or (b) there is observable evidence of impairment (a credit-impaired financial asset). If, at the reporting date, the credit risk on a financial asset other than a trade receivable has not increased significantly since initial recognition, the loss allowance is measured for that financial instrument at an amount equal to 12-month expected credit losses. All changes in the loss allowance are recognised in profit or loss as impairment gains or losses.

Lifetime expected credit losses represent the expected credit losses that result from all possible default events over the expected life of a financial instrument. 12-month expected credit losses represent the portion of lifetime expected credit losses that result from default events on a financial asset that are possible within 12 months after the reporting date.

Expected credit losses are measured in a way that reflects an unbiased and probability-weighted amount determined by evaluating a range of possible outcomes, the time value of money, and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

#### IMPAIRMENT OF NON-FINANCIAL ASSETS

The carrying amounts of the Group's non-financial assets, other than deferred tax assets and inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset Group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit on a pro-rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment of loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation and amortisation, if no impairment loss had been recognised.

#### (T) EARNINGS PER SHARE

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of any dilutive potential ordinary shares.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 2. MATERIAL ACCOUNTING POLICIES

(CONTINUED)

#### (U) BORROWING COSTS

Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds. Borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets, until such a time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (V) SHARE CAPITAL

Ordinary shares are classified as 'share capital' in equity. Any premium received over and above the par value of the shares is classified as 'share premium' in equity. An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by a Group entity are recognised at the proceeds received, net of direct issue costs.

#### (W) CASH AND CASH EQUIVALENTS

For the purposes of the statement of cash flows, cash and cash equivalents comprise cash in hand, bank balances and deposits held at call with the banks net of bank overdrafts.

#### (X) COMPARATIVES

Where necessary, comparative figures have been adjusted to confirm with changes in presentation in the current year.

#### (Y) RETURNABLE PACKAGING

As returnable packaging is the fixed asset of the Group, the expectation is that the customer will regularly return them, therefore they are not due for payment.

The asset values are maintained accurately through the normal depreciation process - where Gross Book Value (GBV) of a Returnable Packaging asset is constantly and actively reduced throughout the period of useful life in a linear way (normal depreciation).

Depreciation of returnable packaging:

Bottles	Crates	Kegs
5 years	10 years	10 years

The asset quantities must be accurate to ensure that the reported quantity of returnable packaging in Fixed Asset Register is reliable and represents the total population of bottles/kegs/crates available for the business therefore can serve as a basis for commercial planning, production planning and enable the right business decisions.

#### (Z) COST OF SALES

Costs of sales include costs directly associated with generating revenues. They include direct material and labour costs but also indirect costs that can be directly attributed to generating revenue, e.g. depreciation of assets used in the production.

### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expected future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below:

#### (I) IMPAIRMENT OF GOODWILL AND OTHER INDEFINITE LIVED INTANGIBLE ASSETS (BRAND)

Assessment of the recoverable value of an intangible asset, the useful economic life of an asset, or that an asset has an indefinite life, requires management judgement. The Group annually tests whether goodwill and brands have suffered any impairment, in accordance with the accounting policy stated in Note 2(s). The recoverable amounts of cash-generating units have been determined based on value-in-use calculations as stated in Note 23.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

#### (II) CALCULATION OF LOSS ALLOWANCE ON FINANCIAL ASSETS

When measuring expected credit loss on financial assets, the Group uses reasonable and supportable forward-looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other.

Loss given default is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, taking into account cash flows from collateral and integral credit enhancements.

#### (III) TAX PROVISIONS

The Group is subject to income taxes in various jurisdictions. Significant judgment is required in determining the Group's provision for taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the tax provisions in the period in which such determination is made. Disclosures on contingent liabilities with respect to tax are included in Note 31.

#### (IV) PROPERTY, PLANT AND EQUIPMENT

Critical estimates are made by the Directors in determining useful lives for property, plant and equipment. The depreciation rates used are set out in Note 2(g). Directors also apply estimates in determining the existence of returnable packaging materials.

#### (V) LEASE LIABILITIES

In order to make a judgement to determine the term of the lease and the corresponding lease liability, the Directors consider any options regarding extension or termination of the lease contract which may be available and whether it is probable that such options will be exercised.

Unless there is an implicit interest rate contained in the lease contract, the discount rate used to calculate the net present value of the lease liability is the Group's incremental borrowing rate. This rate is estimated by the Directors to be the rate which would be paid by the Group to purchase a similar asset.

### (VI) PROVISIONS AND CONTINGENT LIABILITIES

#### PROVISIONS

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance cost.

A provision for restructuring is recognized when the Company has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating losses are not provided for.

#### CONTINGENT LIABILITIES

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company, or a present obligation that arises from past events but is not recognized because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or the amount of the obligation cannot be measured with sufficient reliability (Note 31).

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's activities expose it to a variety of financial risks including credit risk, liquidity risk and market risks which mainly comprise effects of changes in debt and equity market prices, foreign currency exchange rates and interest rates. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on its financial performance. This note presents information about the Group's exposure to financial risks, the Group's objectives, policies and processes for measuring and managing the financial risks. Further quantitative disclosures are included throughout these financial statements.

The Group has established a risk management committee made up of senior management which is responsible for developing and monitoring the Group's risk management policies. These policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

These risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group has also established a controls and compliance function, which carries out regular and adhoc reviews of risk management controls and procedures. The results are reported to senior management.

#### MARKET RISK

##### I) FOREIGN CURRENCY RISK

Foreign currency risk arises on sales, purchases, borrowings and other monetary balances denominated in currencies other than Kenya Shillings. Management's policy to manage foreign exchange risk is to actively manage the foreign currency denominated procurement contracts. The Group also enters into short term cash flow hedge contracts using available cash balance.

A 5 percent strengthening of the Kenya shilling against the following currencies at 30 June 2024 would have increased/(decreased) profit for the year by the amounts shown below. This analysis

assumes that all other variables, in particular interest rates, remains constant. The analysis was performed on the same basis for 2023.

#### II) PRICE RISK

The Group does not hold any financial instruments subject to price risk.

#### III) INTEREST RATE RISK

The Group's interest-bearing financial instruments include bank loans, bank overdrafts and related party borrowings. These are at various rates, and they are therefore exposed to cash flow interest rate risk. The Group regularly monitors financing options available to ensure optimum interest rates are obtained.

As at 30 June 2024, an increase/decrease of 3 percentage point would have resulted in a decrease/increase in profit for the year of Kshs 981,003,508 (2023: Kshs 401,506,653), mainly as a result of higher/lower interest charges on variable rate borrowings. For the Company, an increase/decrease of 3 percentage point would have resulted in a decrease/increase in profit for the year of Kshs 791,000,000 (2023: Kshs 308,700,000), mainly as a result of higher/lower interest charges on variable rate borrowings.

Group At 30 June	Profit or loss	
	2024 Kshs'000	2023 Kshs'000
EUR	4,624	(106,620)
GBP	(181,879)	(28,691)
RWF	—	9,255
TZS	457	(37,517)
UGX	(4,899)	(2,530)
USD	2,697	207,175
ZAR	(116)	(445)
	(179,116)	40,627

Company At 30 June	Profit or loss	
	2024 Kshs'000	2023 Kshs'000
EUR	3,470	2,725
GBP	1,143	26,603
TZS	2,236	582
UGX	3,576	3,743
USD	75,420	392,669
	85,845	426,322

#### CREDIT RISK

Credit risk is the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. Credit risk arises from bank balances (including deposits with banks and financial institutions), derivative financial instruments, as well as credit exposures to customers, including outstanding trade and other receivables, financial guarantees and committed transactions.

**MAXIMUM EXPOSURE TO CREDIT RISK**  
The table below represents the Group's maximum exposure to credit risk at the end of the reporting period excluding the impact of any collateral held or other credit enhancements:

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### CREDIT RISK (CONTINUED)

##### MAXIMUM EXPOSURE TO CREDIT RISK (CONTINUED)

	2024 Kshs'000	2023 Kshs'000
<b>(a) Group</b>		
Trade receivables (Note 27)	8,664,825	7,905,743
Other receivables (Note 27)	1,527,993	1,611,329
Receivables from related companies (Note 27)	1,539,894	1,103,331
Bank balances (Note 34)	11,716,429	10,252,628
	<b>23,449,141</b>	<b>20,873,031</b>
<b>(b) Company</b>		
Trade receivables (Note 27)	6,589	912
Long-term receivables from subsidiaries (Note 35)	32,706,070	31,682,322
Other receivables (Note 27)	195,896	243,200
Receivables from related companies (Note 27)	3,367,024	2,889,533
Bank balances (Note 34)	6,645,537	4,196,688
	<b>42,921,116</b>	<b>39,012,655</b>

#### CREDIT RISK MANAGEMENT POLICY

The Group has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The Group's exposure and the credit rating of its counterparties are continuously monitored, and the aggregate value of transactions concluded is spread amongst approved counterparties.

Credit risk on deposits with banking institutions is managed by dealing with institutions with good credit ratings.

Trade and other receivables exposures are managed locally in the operating units where they arise, and credit limits are set as deemed appropriate for the customer. The operating units analyse credit risk for each new customer before standard payment and delivery terms are offered, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal ratings. The utilisation of credit limits is monitored regularly. In addition, the Group manages credit risk by requiring the customers to provide financial guarantees.

The Group does not have any significant concentrations of credit risk with respect to trade and other receivables as the Group has a large number of customers which are geographically dispersed. The credit risk associated with receivables is minimal and the allowance expected credit losses that the Group has recognised in the financial statements is considered adequate to cover any potentially irrecoverable amounts.

#### IMPAIRMENT OF FINANCIAL ASSETS

The Group always measures the loss allowance for trade receivables at an amount equal to lifetime expected credit losses. The expected credit losses on trade receivables are estimated using a provision matrix by reference to past default experience of the customer and an analysis of the customer's current financial position, adjusted for factors that are specific to the customers, general economic conditions in which the customers operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### CREDIT RISK (CONTINUED)

##### IMPAIRMENT OF FINANCIAL ASSETS (CONTINUED)

The table below reflects the trade and other receivables, together with the provision for expected credit losses:

	2024 Kshs'000	2023 Kshs'000
<b>(a) Group</b>		
Not due		
Past due but not impaired:		
- by up to 30 days	1,865,266	354,030
- by 31 to 120 days	5,402,654	5,759,298
- over 121 days	1,231,340	1,794,246
	1,150,568	1,203,530
<b>Trade receivables (Note 27)</b>	<b>9,649,828</b>	<b>9,111,104</b>
Receivables determined to be impaired:		
Carrying amount before provision for expected credit losses	9,649,828	9,111,104
Provision for expected credit losses	(985,003)	(1,205,361)
<b>Net carrying amount (Note 27)</b>	<b>8,664,825</b>	<b>7,905,743</b>

	2024 Kshs'000	2023 Kshs'000
<b>(b) Company</b>		
Not due		
Past due but not impaired:		
- by up to 30 days	6,589	912
- by 31 to 120 days	—	—
- by 121 days and above	—	—
<b>Trade receivables (Note 27)</b>	<b>6,589</b>	<b>912</b>
Receivables determined to be impaired:		
Carrying amount before provision for expected credit losses	6,589	912
Provision for expected credit losses	—	—
<b>Net carrying amount</b>	<b>6,589</b>	<b>912</b>

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period of greater than 180 days past due.

Cash and bank balances were assessed for impairment using the credit ratings of the banking institutions. The resulted ECL was immaterial.

Due from related parties was assessed for impairment by reference to the financial strength of the counter party. The resulted ECL was immaterial.

Other receivables were assessed for impairment based on past collection history and expectation of cash flows from the debtor. A loss rate based on past collection history adjusted for forward looking information is used to calculate ECL as set out in Note 27 of the financial statements.

#### LIQUIDITY RISK

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management includes maintaining sufficient cash balances

and ensuring the availability of funding from an adequate amount of committed credit facilities. Due to the dynamic nature of the underlying businesses, the Group maintains flexibility in funding by maintaining availability under committed credit lines.

Management performs cash flow forecasting and monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet its operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. The Group's approach when managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the Group's reputation.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED) LIQUIDITY RISK (CONTINUED)

At 30 June 2024:	Current Kshs'000	Less than 1 year Kshs'000	Between 1 and 2 years Kshs'000	Between 2 and 5 years Kshs'000	Over 5 years Kshs'000	Total Kshs'000
<b>Group</b>						
Borrowings	—	14,616,677	27,064,959	21,359,866	3,793,888	<b>66,835,390</b>
Lease liabilities	—	790,722	704,044	876,436	918,225	<b>3,289,427</b>
Trade and other payables	—	28,354,123	—	—	—	<b>28,354,123</b>
Bank overdraft	—	901,419	—	—	—	<b>901,419</b>
Dividend payable	507,063	—	—	—	—	<b>507,063</b>
	<b>507,063</b>	<b>44,662,941</b>	<b>27,769,003</b>	<b>22,236,302</b>	<b>4,712,113</b>	<b>99,887,422</b>

At 30 June 2024:	Current Kshs'000	Less than 1 year Kshs'000	Between 1 and 2 years Kshs'000	Between 2 and 5 years Kshs'000	Over 5 years Kshs'000	Total Kshs'000
<b>Company</b>						
Borrowings	—	11,542,107	23,690,862	15,722,170	3,793,888	<b>54,749,027</b>
Lease liabilities	—	5,369	5,658	—	—	<b>11,027</b>
Trade and other payables	—	23,696,858	—	—	—	<b>23,696,858</b>
Dividend payable	504,714	—	—	—	—	<b>504,714</b>
	<b>504,714</b>	<b>35,244,334</b>	<b>23,696,520</b>	<b>15,722,170</b>	<b>3,793,888</b>	<b>78,961,626</b>

At 30 June 2023:	Current Kshs'000	Less than 1 year Kshs'000	Between 1 and 2 years Kshs'000	Between 2 and 5 years Kshs'000	Over 5 years Kshs'000	Total Kshs'000
<b>Group</b>						
Borrowings	—	15,038,072	12,716,009	38,529,167	5,536,221	<b>71,819,469</b>
Lease liabilities	—	521,588	798,495	1,467,530	1,113,158	<b>3,900,771</b>
Trade and other payables	—	30,048,118	—	—	—	<b>30,048,118</b>
Bank overdraft	—	1,209,695	—	—	—	<b>1,209,695</b>
Dividend payable	977,005	—	—	—	—	<b>977,005</b>
	<b>977,005</b>	<b>46,817,473</b>	<b>13,514,504</b>	<b>39,996,697</b>	<b>6,649,379</b>	<b>107,955,058</b>

At 30 June 2023:	Current Kshs'000	Less than 1 year Kshs'000	Between 1 and 2 years Kshs'000	Between 2 and 5 years Kshs'000	Over 5 years Kshs'000	Total Kshs'000
<b>Company</b>						
Borrowings	—	11,251,105	6,834,825	27,647,066	5,536,221	<b>51,269,217</b>
Lease liabilities	—	5,369	5,658	—	—	<b>11,027</b>
Trade and other payables	—	15,971,644	—	—	—	<b>15,971,644</b>
Bank overdraft	—	4,008	—	—	—	<b>4,008</b>
Dividend payable	977,005	—	—	—	—	<b>977,005</b>
	<b>977,005</b>	<b>27,232,126</b>	<b>6,840,483</b>	<b>27,647,066</b>	<b>5,536,221</b>	<b>68,232,901</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### CAPITAL RISK MANAGEMENT

The Group's primary focus is on enhancing shareholder value in the long term by investing in businesses and brands, aiming for continued improvement in returns. The Board's policy emphasizes maintaining a robust capital base to instil confidence among investors, creditors, and the market, ensuring sustained future business development.

In managing the capital structure, the Group closely monitors two key ratios:

The Group reported net borrowings to EBITDA leverage reflected in the table below:

	2024 Kshs'000	2023 Kshs'000
<b>Net borrowings:</b>		
Total borrowings (Note 29)	47,062,984	57,845,875
Lease liabilities (Note 30)	2,603,220	2,827,748
Bank overdrafts (Note 29)	901,419	1,209,695
Less: cash and bank balances (Note 34)	(11,716,429)	(10,252,628)
<b>Net debt</b>		
	<b>38,851,194</b>	<b>51,630,690</b>

	2024 Kshs'000	2023 Kshs'000
<b>EBITDA</b>		
Profit before tax	16,770,712	18,709,139
<b>Adjusted for:</b>		
Net finance costs	8,174,566	5,485,291
Depreciation and amortisation	8,199,820	7,092,833
<b>Total EBITDA</b>	<b>33,145,098</b>	<b>31,287,263</b>
<b>Net Debt to EBITDA</b>	<b>x1.17</b>	<b>x1.65</b>

	2024 Kshs'000	2023 Kshs'000
<b>Company</b>		
<b>Net borrowings:</b>		
Total borrowings (Note 29)	37,707,682	44,146,387
Lease liabilities (Note 30)	5,203	9,804
Bank overdrafts (Note 29)	—	4,008
Less: cash and bank balances (Note 34)	(6,645,537)	(4,196,688)
<b>Net debt</b>	<b>31,067,348</b>	<b>39,963,511</b>
<b>EBITDA</b>		
Profit before tax	5,893,492	11,776,978
<b>Adjusted for:</b>		
Net finance costs	1,643,204	1,623,738
Depreciation and amortisation	56,870	39,071
<b>Total EBITDA</b>	<b>7,593,566</b>	<b>13,439,787</b>
<b>Net Debt to EBITDA</b>	<b>x4.09</b>	<b>x2.97</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 4. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED) FAIR VALUE MEASUREMENT

Fair value measurements of financial instruments are presented through the use of a three-level fair value hierarchy that prioritises the valuation techniques used in fair value calculations. The Group specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources while unobservable inputs reflect the Group's market assumptions.

The different levels in the fair value hierarchy have been defined as follows:

- i) Level 1 fair value measurements are derived from quoted prices (unadjusted) in active trading markets for identical assets or liabilities. This level includes listed debt and equity instruments traded mainly on the Nairobi Securities Exchange ("NSE").
- ii) Level 2 fair value measurements are derived from inputs other than quoted prices that are observable for the asset or liability, either directly (i.e. as a price) or indirectly (i.e. derived from prices).

	Level 1 Kshs'000	Level 2 Kshs'000	Level 3 Kshs'000	Total Kshs'000
<b>Financial assets at fair value through profit or loss:</b>				
Other financial assets	—	—	10,000	10,000
<b>Net assets at fair value through profit or loss</b>	<b>—</b>	<b>—</b>	<b>10,000</b>	<b>10,000</b>

The following table presents the Group and Company's financial assets and liabilities that are measured at fair value at 30 June 2023.

	Level 1 Kshs'000	Level 2 Kshs'000	Level 3 Kshs'000	Total Kshs'000
<b>Financial assets at fair value through profit or loss:</b>				
Other financial assets	—	—	10,000	10,000
<b>Net assets at fair value through profit or loss</b>	<b>—</b>	<b>—</b>	<b>10,000</b>	<b>10,000</b>

There were no transfers between levels during the years ended 30 June 2024 and 30 June 2023.

iii) Level 3 fair value measurements are derived from valuation techniques that include inputs that are not based on observable market data (unobservable inputs).

The Group maintains policies and procedures to value instruments using the most relevant data available. If multiple inputs that fall into different levels of the hierarchy are used in the valuation of an instrument, the instrument is categorised on the basis of the most subjective input.

Foreign currency forward contracts are valued using discounted cash flows technique that incorporate the prevailing market rates. Under this technique, future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period), discounted at a rate that reflects the credit risk of the counterparties.

As significant inputs to the valuation are observable in active markets, these instruments are categorised as level 2 in the hierarchy. Other investments are carried at cost as there is no suitable basis for its valuation and are therefore categorised as level 3 in the hierarchy.

The following table presents the Group and Company's financial assets and liabilities that are measured at fair value at 30 June 2024.

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EXCESSIVE ALCOHOL CONSUMPTION IS HARMFUL TO YOUR HEALTH.  
NOT FOR SALE TO PERSONS UNDER THE AGE OF 18 YEARS.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 5. OPERATING SEGMENTS

Directors have determined the operating segments based on the reports reviewed by the Group Executive Committee that are used to make strategic decisions. The Group Executive Committee includes the Group Managing Director and the Group Chief Financial Officer.

The Group Executive Committee considers the business from a geographical perspective. Geographically, the Group Executive Committee considers the performance of the business in Kenya, Uganda and Tanzania.

Exports to South Sudan, Rwanda, Burundi and the Great Lakes Region are recognised in the country of origin.

The reportable operating segments derive their revenue primarily from brewing, marketing and selling of drinks, malt and barley. The Group Executive Committee assesses the performance of the operating segments based on a measure of net sales value.

The segmental information provided to the Group Executive Committee is as follows:

	Kenya		Uganda		Tanzania		Eliminations		Consolidated	
	June 2024 Kshs '000	June 2023 Kshs '000								
External sales	80,953,126	70,608,483	25,841,212	23,141,952	17,336,322	15,898,978	—	—	124,130,660	109,649,413
Inter segment sales	2,501,189	3,574,142	118,979	44,523	30,490	24,265	(2,650,658)	(3,642,930)	—	—
<b>Total sales</b>	<b>83,454,315</b>	<b>74,182,625</b>	<b>25,960,191</b>	<b>23,186,475</b>	<b>17,366,812</b>	<b>15,923,243</b>	<b>(2,650,658)</b>	<b>(3,642,930)</b>	<b>124,130,660</b>	<b>109,649,413</b>

Reportable segments assets and liabilities are as follows:

	Kenya		Uganda		Tanzania		Eliminations		Consolidated	
	As at June 2024 Kshs '000	As at June 2023 Kshs '000	As at June 2024 Kshs '000	As at June 2023 Kshs '000	As at June 2024 Kshs '000	As at June 2023 Kshs '000	As at June 2024 Kshs '000	As at June 2023 Kshs '000	As at June 2024 Kshs '000	As at June 2023 Kshs '000
Segment non-current assets	90,893,426	91,501,099	20,186,766	20,623,668	19,019,153	22,844,237	(47,426,041)	(45,813,614)	82,673,304	89,155,390
Total segment assets	121,490,552	119,696,799	27,227,988	29,474,449	25,037,286	29,869,505	(49,509,272)	(46,447,566)	124,246,554	132,593,187
Segment liabilities	60,973,997	67,292,152	16,923,041	19,332,007	15,999,834	18,104,629	(6,382,685)	(3,879,479)	87,514,187	100,849,309
Capital expenditure	2,297,591	4,198,367	3,424,401	3,061,665	1,537,590	5,764,506	—	—	7,259,582	13,024,538
Depreciation and amortisation	4,078,995	3,976,953	2,263,712	1,746,259	1,857,113	1,369,621	—	—	8,199,820	7,092,833

Segment capital expenditure is the total cost incurred during the year to acquire segment assets that are expected to be used for more than one year. Segment revenue is based on the geographical location of both customers and assets. The revenue from external parties reported to the Group Executive Committee is measured in a manner consistent with that in the statement of profit or loss.

There is no reliance on individually significant customers by the Group. The amounts provided to the Group Executive Committee in respect to total assets and total liabilities are measured in a manner consistent with that of the statement of financial position.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 6. REVENUE FROM CONTRACTS WITH CUSTOMERS

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
Gross sales	220,977,478	197,611,778
Indirect taxes	(96,846,818)	(87,962,365)
	<b>124,130,660</b>	<b>109,649,413</b>
<b>(b) Company</b>		
Management fees	656,999	560,634
Royalties	1,423,988	1,210,494
	<b>2,080,987</b>	<b>1,771,128</b>

### 7. COST OF SALES

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
Raw materials and consumables	38,011,433	33,245,303
Distribution and warehousing	9,404,893	8,281,022
Maintenance and other costs	11,092,001	10,249,265
Staff costs	5,143,915	4,728,375
Depreciation and amortization	6,673,657	5,745,474
	<b>70,325,899</b>	<b>62,249,439</b>
<b>(b) Company</b>		
Cost of goods sold	—	—
Distribution and warehousing	—	—
Staff costs	—	—
	<b>—</b>	<b>—</b>

### 8. ADMINISTRATIVE EXPENSES

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
Staff costs	8,148,986	8,015,111
Office supplies and other costs	1,549,624	728,446
Depreciation and amortisation	1,526,163	1,347,359
Travelling and entertainment	287,359	270,673
	<b>11,512,132</b>	<b>10,361,589</b>
<b>(b) Company</b>		
Staff costs	1,457,847	571,615
Office supplies and other costs	(218,118)	(246,935)
Depreciation and amortisation	56,870	39,071
Travelling and entertainment	52,910	87,190
	<b>1,349,509</b>	<b>450,941</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 9. OTHER INCOME/(EXPENSES)

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
<b>Other income</b>		
Returnable packaging liability release	—	762,569
Sundry income	448,898	502,218
	<b>448,898</b>	<b>1,264,787</b>
<b>Other expense</b>		
Indirect tax expenses (**)	881,278	1,061,510
Net transactional foreign exchange losses	3,873,198	2,100,540
Write-off of property, plant and equipment	98,755	210,563
Sundry expenses	724,058	332,090
	<b>5,577,289</b>	<b>3,704,703</b>
<b>Net other expenses</b>		
	<b>(5,128,391)</b>	<b>(2,439,916)</b>

(\*\*) Indirect tax expenses are expenses associated with irrecoverable VAT, irrecoverable withholding tax and other tax provisions.

### b) Net impairment reversals/(losses) on financial assets

	2024 Kshs '000	2023 Kshs '000
Trade receivables (Note 27)	(53,324)	19,909
Other receivables (Note 27)	105,900	367,863
	<b>52,576</b>	<b>387,772</b>

	2024 Kshs '000	2023 Kshs '000
<b>(c) Company</b>		
<b>Other income</b>		
Net transactional foreign exchange gains	—	734,406
Sundry income	10,368	38,211
	<b>10,368</b>	<b>772,617</b>
<b>Other expense</b>		
Indirect tax expenses (*)	—	97,366
Net transactional foreign exchange losses	359,927	—
Sundry expenses	211,575	338,601
	<b>571,502</b>	<b>435,967</b>
	<b>(561,134)</b>	<b>336,650</b>

(\*) Indirect tax expenses are expenses associated with irrecoverable VAT, irrecoverable withholding tax and other tax provisions.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 10. PROFIT BEFORE INCOME TAX

The following items have been charged in arriving at the profit before tax:

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
Inventories expensed (raw materials and consumables) (Note 7)	38,011,433	33,245,303
Employee benefits expense (Note 11(a))	14,141,664	14,254,272
Depreciation on property, plant and equipment (Note 20(a))	7,153,704	6,126,012
Amortisation of right-of-use assets (Note 21(a))	891,314	795,962
Amortisation of intangible assets - software (Note 22(a))	154,802	170,859
Auditor's remuneration	38,741	34,122
<b>(b) Company</b>		
Employee benefits expense (Note 11 (b))	1,457,847	571,615
Depreciation of property and equipment (Note 20(b))	51,309	30,825
Amortisation of right-of-use assets (Note 21(b))	4,507	7,177
Amortisation of intangible assets - software (Note 22(b))	1,054	1,069
Auditor's remuneration	8,036	7,406

### 11. EMPLOYEE BENEFITS EXPENSE

The following items are included within employee benefits expense:

	2024	2023
<b>(a) Group</b>		
Salaries and wages	9,503,258	9,139,519
Defined contribution scheme	685,653	698,486
National Social Security Fund	196,563	290,202
Share based payments	29,700	28,057
Employee share ownership plan of the parent company(*)	125,222	155,873
Other staff costs	3,601,268	3,186,742
	<b>14,141,664</b>	<b>13,498,879</b>

The average number of employees during the year was as follows:

	2024	2023
Production	838	759
Sales and distribution	442	442
Management and administration	233	207
	<b>1,513</b>	<b>1,408</b>

	2024 Kshs '000	2023 Kshs '000
<b>(b) Company</b>		
The following items are included within employee benefits expense:		
Salaries and wages	1,205,432	340,462
Defined contribution scheme	79,696	74,943
National Social Security Fund	1,323	3,654
Share based payments	29,700	28,057
Employee share ownership plan of the parent company(*)	63,478	84,396
Other staff costs	78,218	40,103
	<b>1,457,847</b>	<b>571,615</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 11. EMPLOYEE BENEFITS EXPENSE (CONTINUED)

The average number of employees during the year was as follows:

	2024	2023
Management and administration	16	14
	<b>16</b>	<b>14</b>

(\*) Some of the senior executives of the Group participate in the share ownership schemes linked to the share price of Diageo plc shares and administered by Diageo plc. The schemes are of various categories. The costs associated with these schemes are recharged to the Company and accounted for as part of staff costs.

### 12. FINANCE INCOME/(EXPENSES)

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
<b>Finance income</b>		
Interest income	68,499	75,171
	<b>68,499</b>	<b>75,171</b>
<b>Finance cost</b>		
Interest expense on borrowings	(7,755,793)	(5,341,478)
Interest expense on lease liabilities	(207,140)	(140,984)
Other finance costs	(280,132)	(78,000)
	<b>(8,243,065)</b>	<b>(5,560,462)</b>
<b>(b) Company</b>		
<b>Finance income</b>		
Interest income	4,701,689	3,523,579
	<b>4,701,689</b>	<b>3,523,579</b>
<b>Finance cost</b>		
Interest expense on borrowings	(6,269,515)	(5,078,484)
Interest expense on lease liabilities	(768)	(1,300)
Other finance costs	(74,610)	(67,533)
	<b>(6,344,893)</b>	<b>(5,147,317)</b>

### 13. INCOME TAX EXPENSE

The income tax expense has been calculated using applicable tax rates based on respective income tax laws.

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
<b>Current income tax</b>		
Current year charge	5,233,702	4,311,673
(Over)/under provision of tax in prior years	2,979	274,229
	<b>5,236,681</b>	<b>4,585,902</b>
<b>Current income tax charge</b>		
<b>Deferred income tax</b>		
Current year charge (Note 19(a))	630,503	1,897,684
Under/(over) provision of tax in prior years (Note 19(a))	33,316	(97,364)
	<b>663,819</b>	<b>1,800,320</b>
<b>Deferred income tax charge</b>		
<b>Total income tax expense</b>	<b>5,900,500</b>	<b>6,386,222</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 13. INCOME TAX EXPENSE (CONTINUED)

The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the statutory income tax rate as follows:

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
Profit before income tax	16,770,712	18,709,139
Tax calculated at the statutory income tax rate of 30% (30 June 2023 - 30%)	5,030,512	5,612,742
<b>Tax effects of:</b>		
- Expenses not deductible for tax purposes	833,693	677,284
- Effect of different tax rates of foreign subsidiaries	—	(80,669)
(Over)/under provision of current tax in prior years	2,979	274,229
Under/(over) provision of deferred tax in prior years	33,316	(97,364)
<b>Income tax expense</b>	<b>5,900,500</b>	<b>6,386,222</b>

	2024 Kshs '000	2023 Kshs '000
<b>(b) Company</b>		
Income tax expense		
<b>Current income tax:</b>		
Current year charge	81,871	131,156
(Over)/under provision of tax in prior years	(1)	2,729
<b>Current income tax charge</b>	<b>81,870</b>	<b>133,885</b>
<b>Deferred income tax</b>		
Current year charge (Note 19(b))	46,117	275,054
Over provision of deferred income tax in prior years (Note 19(b))	—	(1,606)
Deferred income tax charge	46,117	273,448
<b>Total tax (credit)/expense</b>	<b>127,987</b>	<b>407,333</b>

The tax on the Company's profit before income tax differs from the theoretical amount that would arise using the statutory income tax rate as follows:

	2024 Kshs '000	2023 Kshs '000
Profit before income tax	5,893,492	11,776,978
Tax calculated at the statutory income tax rate of 30% (30 June 2023 - 30%)	1,768,048	3,533,093
<b>Tax effects of:</b>		
- Income not subject to tax	(2,209,906)	(3,523,164)
- Expenses not deductible for tax purposes	569,846	396,281
Over provision of deferred tax in prior years	—	(1,606)
(Over)/under provision of current tax in prior years	(1)	2,729
<b>Income tax (credit)/expense</b>	<b>127,987</b>	<b>407,333</b>

	2024 Kshs '000	2023 Kshs '000
<b>(c) Current tax assets of the Group</b>		
Opening balance	(5,327,280)	(404,326)
Balance of prior year tax settled in current year	—	(4,186,325)
Instalment tax paid in the year	(4,486,063)	(5,419,501)
Current year tax charge (Note 13(a))	5,233,702	4,585,902
Prior year over/(under)provision	2,979	96,970
<b>Current income tax assets</b>	<b>(4,576,662)</b>	<b>(5,327,280)</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 13. INCOME TAX EXPENSE (CONTINUED)

	2024 Kshs '000	2023 Kshs '000
<b>(d) Current tax assets of the Company</b>		
Opening balance	(2,868,816)	(2,619,590)
Instalment tax paid in the year	(771,763)	(383,110)
Current year tax charge (Note 13(a))	81,871	131,156
Prior year over/(under)provision	(1)	2,728
<b>Current income tax assets</b>	<b>(3,558,709)</b>	<b>(2,868,816)</b>

### 14. DIVIDENDS

Management recommends that the Board approves the proposal to declare final dividend of Kshs 6.0 per share (2023: Kshs 1.75 per share) amounting to Kshs 4.7 billion (2023: Kshs 1.4 billion). An interim dividend of Kshs 1 per share for 2024 (2023: Kshs 3.75 per share) was paid in April 2024. The total dividend pay-out for the year will therefore be Kshs

7.0 per share (2023: Kshs 5.5 per share) amounting to Kshs 5.5 billion (2023: Kshs 4.3 billion).

Payment of dividends is subject to withholding tax at a rate of 0%, 5%, 10% and 15% depending on the residence and the percentage shareholding of the respective shareholders.

### 15. EARNINGS PER SHARE BASIC AND DILUTED EARNINGS PER SHARE

The calculation of basic earnings per share at 30 June 2024 was based on profit attributable to ordinary shareholders of Kshs 8,145,642,000 (2023: Kshs 9,857,351,000) and a weighted average

number of ordinary shares outstanding during the year ended 30 June 2024 of 790,774,356 (2023: 790,774,356). The basic and diluted earnings per share are the same as there is no dilutive effect.

	2024 Kshs '000	2023 Kshs '000
Profit attributable to ordinary shareholders	8,145,642	9,857,351
<b>Weighted average number of ordinary shares</b>		
Issued and paid shares (Note 16)	790,774,356	790,774,356
Basic and diluted earnings per share (Kshs per share)	10.30	12.47

### 16. SHARE CAPITAL

	Number of shares	Ordinary shares Kshs'000	Share premium Kshs'000
Issued and fully paid			
Balance as at 1 July 2023, 30 June 2023 and 30 June 2024	790,774,356	1,581,547	1,691,151

The total authorised number of ordinary shares is 1,000,000,000 with a par value of Kshs 2.00 per share.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 17. OTHER RESERVES

#### (A) EMPLOYEE SHARE BASED PAYMENT RESERVES

The Company operates three equity settled employee share ownership plans (ESOPs) as follows:

**a) Executive Share Option Plan (ESOP)** – Under the plan, an employee is given an option to buy units at a future date but at a fixed price, which is set at the time when the option is granted. The vesting period for the shares is three years after which an employee can exercise the option within seven years. There are no performance conditions attached to this share plan.

**b) Restricted Share Units (RSU)** – Effective financial year 2020, the Group introduced RSU. RSU are shares offered for free i.e. at no subscription price as at grant date. The vesting period for the shares is three years after

which an employee can exercise the option within seven years. There are no performance conditions attached to this share plan.

**c) Employees Share Save Scheme (ESSS)** – This plan enables the eligible employee to save a fixed amount of money over a three-year period. If an employee joins the plan, he or she is given an option to buy units at a future date at a fixed price set at the grant date. The grant price is fixed at 80% of the market price at grant date. The vesting period for the shares is three years after which an employee can exercise the option within seven years. There are no performance conditions attached to this share plan.

The reserves that arise from employee share based payments are as follows:

#### (B) TREASURY SHARES RESERVE

Treasury shares reserve represent the cost of the shares held by the Company's Employee Share Ownership Plan at the end of year. The movement in the treasury shares reserve in the year is as follows:

	30 June 2024		30 June 2023	
	Number of shares	Kshs'000	Number of shares	Kshs'000
At start of year	3,817,189	836,797	3,619,786	723,774
<b>Movement in the year:</b>				
Purchase of shares	195,500	28,690	224,735	35,958
Share transfer to the Trust	168,847	24,778	–	–
Issue of shares upon exercise of options	–	–	(27,332)	(4,373)
Revaluation	–	(276,624)	–	81,438
<b>Total movement in the year</b>	<b>364,347</b>	<b>(223,156)</b>	<b>197,403</b>	<b>113,023</b>
<b>At end of year</b>	<b>4,181,536</b>	<b>613,641</b>	<b>3,817,189</b>	<b>836,797</b>

#### (C) SHARE BASED PAYMENT RESERVE

The share based payment reserve represents the charge to the profit or loss account in respect of share options granted to employees. The allocated shares for the employee share based payments are held by the East African Breweries Employee Share Ownership Plan.

	2024 Kshs '000	2023 Kshs '000
At start of year	131,918	103,861
Charge to profit or loss	29,700	28,057
<b>At end of year</b>	<b>161,618</b>	<b>131,918</b>

Share based payments are measured at fair value at the grant date, which is expensed over the period of vesting. The fair value of each option granted is estimated at the date of grant

using Black Scholes option pricing model. The assumptions supporting inputs into the model for options granted during the period are as follows:

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 17. OTHER RESERVES (CONTINUED)

#### (C) SHARE BASED PAYMENT RESERVE (CONTINUED)

	2023 series	2022 series	2021 series	2020 series
Grant date share price	129	134	144	n/a
Exercise price				
-ESOP	129	n/a	167	n/a
-ESSS	n/a	158	131	n/a
Expected volatility	54%	28%	13%	n/a
Dividend yield	0.68%	2.36%	2.60%	n/a
Forfeiture rate	3.30%	3.30%	3.30%	n/a
Option life	3 years	3 years	3 years	n/a

The assumptions above were determined based on the historical trends. Share based payment reserves are not distributable.

#### (D) CURRENCY TRANSLATION RESERVE

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations. Exchange differences relating to the translation of the net assets of the Group's foreign operations from their functional currency to the Group's presentation currency (Kenya shillings) are

recognised directly in other comprehensive income and accumulated in the foreign currency translation reserve. Exchange differences previously accumulated in the foreign currency translation reserve are reclassified to profit or loss on disposal or partial disposal of a foreign operation. Translation reserves are not distributable.

### 18. NON-CONTROLLING INTERESTS

#### (A) SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS

The following table summarises the information relating to the Group's subsidiaries that have material non-controlling interests.

At 30 June 2024	UDV (Kenya) Limited	Serengeti Breweries Limited	Other subsidiaries*	Total
	Kshs'000	Kshs'000	Kshs'000	Kshs'000
<b>Non-controlling interest percentage</b>	53.68 %	7.50%	1% - 1.8%	
Non-current assets	3,214,805	20,789,692	20,123,536	
Current assets	25,751,192	5,275,203	6,878,154	
Non-current liabilities	(1,505,458)	(6,269,839)	(7,762,911)	
Current liabilities	(5,192,784)	(8,746,238)	(9,035,789)	
Net assets	22,267,755	11,048,818	10,202,990	
<b>Carrying amount of non-controlling interest</b>	<b>11,953,331</b>	<b>828,661</b>	<b>183,653</b>	<b>12,965,645</b>
Net sales	30,770,516	17,366,813	25,957,906	
Profit/(loss) after tax	5,111,382	(891,730)	2,647,746	
Total comprehensive income/(loss)	5,111,382	(891,730)	2,647,746	
<b>In respect of non-controlling interest</b>	<b>2,743,790</b>	<b>(66,880)</b>	<b>47,660</b>	<b>2,724,570</b>
Cash generated from operating activities	1,895,549	3,886,239	7,343,415	
Cash used in investment activities	(360,429)	(1,555,933)	(3,424,400)	
Cash used in financing activities	(17,731)	(350,320)	(2,777,002)	
<b>Net increase in cash and cash equivalents</b>	<b>1,517,389</b>	<b>1,979,986</b>	<b>1,142,013</b>	

\* Other subsidiaries include Uganda Breweries Limited and East African Breweries (South Sudan) Limited

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 18. NON-CONTROLLING INTERESTS (CONTINUED)

#### (A) SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS (CONTINUED)

At 30 June 2023	UDV (Kenya) Limited	Serengeti Breweries Limited	Other subsidiaries*	Total
	Kshs'000	Kshs'000	Kshs'000	Kshs'000
<b>Non-controlling interest percentage</b>	53.68 %	7.50 %	1% - 1.8%	
Non-current assets	3,120,600	23,396,147	20,527,511	
Current assets	19,851,319	6,371,053	8,663,129	
Non-current liabilities	(1,249,828)	(8,620,288)	(9,661,717)	
Current liabilities	(4,565,717)	(8,582,885)	(9,517,887)	
Net assets	17,156,374	12,564,027	10,011,036	
<b>Carrying amount of non-controlling interest</b>	<b>9,209,542</b>	<b>942,302</b>	<b>180,198</b>	<b>10,332,042</b>
Net sales	27,690,815	15,923,243	23,182,277	
Profit/(loss) after tax	4,535,155	(145,283)	2,332,823	
Total comprehensive income/(loss)	4,535,155	(145,283)	2,332,823	
<b>In respect of non-controlling interest</b>	<b>2,434,471</b>	<b>(10,896)</b>	<b>41,991</b>	<b>2,465,566</b>
Cash generated from operating activities	8,266,063	2,755,523	5,713,215	
Cash used in investment activities	(627,923)	(5,809,420)	(3,061,666)	
Cash used in financing activities	(4,521,853)	3,403,967	491,819	
<b>Net increase in cash and cash equivalents</b>	<b>3,116,287</b>	<b>350,070</b>	<b>3,143,368</b>	

\* Other subsidiaries include Uganda Breweries Limited and East African Breweries (South Sudan) Limited

#### (B) TRANSACTIONS WITH NON-CONTROLLING INTERESTS

The amounts due from the non-controlling interests arising from the capital restructuring of Serengeti Breweries Limited in 2018, are classified as part of the investment in subsidiaries in the Company's statement of financial position. The movement in the balance during the period is as follows:

	2024 Kshs '000	2023 Kshs '000
At start of period	931,347	868,627
Settlement through assignment of 50% of dividends declared by subsidiary	—	(57,703)
Total settlement of the loan to non-controlling shareholders	—	(57,703)
Effect of exchange rate changes	(139,749)	120,423
<b>At end of year</b>	<b>791,598</b>	<b>931,347</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 19. DEFERRED INCOME TAX

Deferred income tax is calculated using the enacted domestic tax rate of 30% as at 30 June 2024 (30 June 2023 - 30%). The movement on the deferred income tax account is as follows:

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
At start of year	7,662,613	5,229,813
Charge/(credit) to profit or loss (Note 13(a))	630,503	1,897,684
Over provision of deferred income tax in prior year (Note 13(a))	33,316	(97,364)
Effect of change in exchange rates	(470,847)	632,480
Total deferred income tax movement	192,972	2,432,800
<b>At end of year</b>	<b>7,855,585</b>	<b>7,662,613</b>

	2024 Kshs '000	2023 Kshs '000
<b>Analysed as follows:</b>		
Deferred income tax liabilities	8,085,378	7,940,868
Deferred income tax assets	(229,793)	(278,255)
<b>At end of year</b>	<b>7,855,585</b>	<b>7,662,613</b>

	2024 Kshs '000	2023 Kshs '000
<b>(b) Company</b>		
At start of year	(267,104)	(540,552)
Charge to profit or loss (Note 13)	46,117	275,054
Over provision of deferred income tax in prior year	—	(1,606)
Total deferred income tax movement	46,117	273,448
<b>At end of year</b>	<b>(220,987)</b>	<b>(267,104)</b>

Deferred income tax assets and liabilities and deferred income tax charge/(credit) in the profit or loss are attributable to the following items:

Year ended 30 June 2024	At 1 July 2023	Prior year (over)/under provision	Charged/ (credited) to profit or loss	Effects of exchange rate changes	At 30 June 2024
		Kshs'000	Kshs'000	Kshs'000	
<b>(a) Group</b>					
<b>Deferred income tax liabilities</b>					
Property, plant and equipment	10,178,878	32,739	744,378	(644,988)	10,311,007
Right-of-use assets	645,283	—	(23,580)	(38,328)	583,375
Unrealised exchange gains	52,583	577	187,032	(7,855)	232,337
<b>Deferred income tax liabilities</b>	<b>10,876,744</b>	<b>33,316</b>	<b>907,830</b>	<b>(691,171)</b>	<b>11,126,719</b>
<b>Deferred income tax assets</b>					
Unrealised exchange gains/ (losses)	120,580	—	(59,041)	41,341	102,880
Lease liabilities	(659,219)	—	9,263	26,576	(623,380)
Tax losses carried forward	(153,265)	—	(440,871)	119,508	(474,628)
Other deductible differences	(2,522,227)	—	213,322	32,899	(2,276,006)
<b>Deferred income tax assets</b>	<b>(3,214,131)</b>	<b>—</b>	<b>(277,327)</b>	<b>220,324</b>	<b>(3,271,134)</b>
<b>Net deferred income tax</b>	<b>7,662,613</b>	<b>33,316</b>	<b>630,503</b>	<b>(470,847)</b>	<b>7,855,585</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 19. DEFERRED INCOME TAX (CONTINUED)

Year ended 30 June 2023	At 1 July 2022	Prior year (over)/under provision	Charged/ (credited) to profit or loss	Effects of exchange rate changes	At 30 June 2023
	Kshs'000	Kshs'000	Kshs'000	Kshs'000	Kshs'000
<b>(a) Group (continued)</b>					
<b>Deferred income tax liabilities</b>					
Property, plant and equipment	8,419,388	(13,413)	1,040,534	732,369	10,178,878
Right-of-use assets	441,578	—	173,171	30,534	645,283
Unrealised exchange gains/(losses)	177,558	(82,346)	(48,298)	5,669	52,583
<b>Deferred income tax liabilities</b>	<b>9,038,524</b>	<b>(95,759)</b>	<b>1,165,407</b>	<b>768,572</b>	<b>10,876,744</b>
<b>Deferred income tax assets</b>					
Unrealised exchange gains/(losses)	338,380	—	(192,276)	(25,524)	120,580
Lease liabilities	(477,921)	—	(176,566)	(4,732)	(659,219)
Tax losses carried forward	(139,913)	(1,605)	(11,747)	—	(153,265)
Other deductible differences	(3,529,257)	—	1,112,866	(105,836)	(2,522,227)
<b>Deferred income tax assets</b>	<b>(3,808,711)</b>	<b>(1,605)</b>	<b>732,277</b>	<b>(136,092)</b>	<b>(3,214,131)</b>
<b>Net deferred income tax</b>	<b>5,229,813</b>	<b>(97,364)</b>	<b>1,897,684</b>	<b>632,480</b>	<b>7,662,613</b>

Year ended 30 June 2024	At 1 July 2023	Prior year (over)/under provision	Charged/ (credited) to profit or loss	At 30 June 2024
	Kshs'000	Kshs'000	Kshs'000	Kshs'000
<b>(b) Company</b>				
<b>Deferred income tax liabilities</b>				
Property, plant and equipment	(44,367)	—	7,100	(37,267)
Right-of-use assets	2,757	—	(1,352)	1,405
Unrealised exchange gains/(losses)	—	—	212	212
<b>Deferred income tax liabilities</b>	<b>(41,610)</b>	<b>—</b>	<b>5,960</b>	<b>(35,650)</b>
<b>Deferred income tax assets</b>				
Unrealised exchange gains/(losses)	—	—	(7,738)	(7,738)
Lease liabilities	(2,941)	—	1,383	(1,558)
Tax losses carried forward	(153,265)	—	57,404	(95,861)
Other deductible differences	(69,288)	—	(10,892)	(80,180)
<b>Deferred income tax assets</b>	<b>(225,494)</b>	<b>—</b>	<b>40,157</b>	<b>(185,337)</b>
<b>Net deferred income tax</b>	<b>(267,104)</b>	<b>—</b>	<b>46,117</b>	<b>(220,987)</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 19. DEFERRED INCOME TAX (CONTINUED)

Year ended 30 June 2023	At 1 July 2022	Prior year (over)/under provision	Charged/ (credited) to profit or loss	At 30 June 2023
	Kshs'000	Kshs'000	Kshs'000	Kshs'000
<b>(b) Company (continued)</b>				
<b>Deferred income tax liabilities</b>				
Property, plant and equipment				(54,186)
Right-of-use assets				4,752
Unrealised exchange gains/(losses)				—
<b>Deferred income tax liabilities</b>	<b>(49,434)</b>	<b>—</b>	<b>7,824</b>	<b>(41,610)</b>
<b>Deferred income tax assets</b>				
Unrealised exchange gains/(losses)				(40,130)
Lease liabilities				(4,595)
Tax losses previously not recognised				(96,924)
Other deductible differences				(349,469)
<b>Deferred income tax assets</b>	<b>(491,118)</b>	<b>(1,606)</b>	<b>267,230</b>	<b>(225,494)</b>
<b>Net deferred income tax</b>	<b>(540,552)</b>	<b>(1,606)</b>	<b>275,054</b>	<b>(267,104)</b>

### 20. PROPERTY, PLANT AND EQUIPMENT

Year ended 30 June 2024	Freehold property	Leasehold buildings	Plant & equipment	Returnable packaging	Capital work in progress	Total					
					Kshs '000						
<b>(a) Group Cost</b>											
<b>At 1 July 2023</b>											
Additions	7,434,669	10,432,830	76,917,531	24,465,429	7,780,245	127,030,704					
Transfers from work in progress	463,530	196,899	2,142,953	2,365,627	2,066,558	7,235,567					
Transfer to intangible assets (Note 22)	743,925	512,584	6,452,671	118,707	(7,827,887)	—					
Assets written off/derecognised	—	—	3,495	—	(89,951)	(86,456)					
Effect of exchange rate changes	(15,234)	—	(421,963)	(1,595,871)	(1,069)	(2,034,137)					
<b>At 30 June 2024</b>	<b>8,618,443</b>	<b>10,086,432</b>	<b>79,870,618</b>	<b>23,569,669</b>	<b>1,999,775</b>	<b>124,144,937</b>					
<b>Depreciation</b>											
<b>At 1 July 2023</b>											
Charge for the year	2,022,024	1,783,999	32,196,574	9,551,287	—	45,553,884					
Assets written off/derecognised	289,423	209,477	3,941,473	2,713,331	—	7,153,704					
Effect of exchange rate changes	(11,812)	—	(385,929)	(1,537,641)	—	(1,935,382)					
<b>At 30 June 2024</b>	<b>2,293,906</b>	<b>1,764,066</b>	<b>33,921,855</b>	<b>10,230,020</b>	<b>—</b>	<b>48,209,847</b>					
<b>Carrying amount as at 30 June 2024</b>											
	<b>6,324,537</b>	<b>8,322,366</b>	<b>45,948,763</b>	<b>13,339,649</b>	<b>1,999,775</b>	<b>75,935,090</b>					

There are no assets pledged by the Group to secure liabilities other than as disclosed under Note 29.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

The capitalisation during the year and work in progress mainly relates to SBL Moshi project phase II, Kenya Micro Brewery and innovations as well as UBL capacity expansion.

Year ended 30 June 2023	Capital work in progress					Total
	Freehold property	Leasehold buildings	Plant & equipment	Returnable packaging		
	Kshs '000	Kshs '000	Kshs '000	Kshs '000	Kshs '000	
<b>(a) Group (continued) Cost</b>						
1 July 2022	6,729,319	8,169,501	63,263,701	20,760,919	9,003,246	107,926,686
Additions	263,835	642,586	2,993,573	3,292,317	5,733,206	12,925,517
Transfers from capital work in progress	424,415	534,789	6,081,075	564,560	(7,604,839)	—
Transfer to intangible assets (Note 22)	—	—	—	—	1,896	1,896
Assets written off/ derecognised	—	(662)	(742,647)	(2,008,125)	(6,474)	(2,757,908)
Effect of exchange rate changes	17,100	1,086,616	5,321,829	1,855,758	653,210	8,934,513
<b>At 30 June 2023</b>	<b>7,434,669</b>	<b>10,432,830</b>	<b>76,917,531</b>	<b>24,465,429</b>	<b>7,780,245</b>	<b>127,030,704</b>
<b>Depreciation</b>						
1 July 2022	1,768,041	1,389,870	27,594,786	8,588,526	—	39,341,223
Charge for the year	242,428	166,037	3,400,494	2,317,053	—	6,126,012
Assets written off/ derecognised	—	(221)	(685,539)	(1,861,585)	—	(2,547,345)
Effect of exchange rate changes	11,555	228,313	1,886,833	507,293	—	2,633,994
<b>At 30 June 2023</b>	<b>2,022,024</b>	<b>1,783,999</b>	<b>32,196,574</b>	<b>9,551,287</b>	<b>—</b>	<b>45,553,884</b>
<b>Carrying amount as at 30 June 2023</b>						
	<b>5,412,645</b>	<b>8,648,831</b>	<b>44,720,957</b>	<b>14,914,142</b>	<b>7,780,245</b>	<b>81,476,820</b>

There are no assets pledged by the Group to secure liabilities other than as disclosed under Note 29.

The capital work in progress mainly relates to SBL Moshi project phase II, Kenya packaging line and Micro Brewery as well as UBL capacity expansion.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 20. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Year ended 30 June 2024	Freehold property	Leasehold buildings	Plant & equipment	Capital work in progress	Total
	Kshs '000	Kshs '000	Kshs '000	Kshs '000	
<b>(b) Company Cost</b>					
At 1 July 2023	361,992	14,896	204,871	2,958	584,717
Additions	—	—	35,910	—	35,910
Assets written off	—	—	(29,190)	—	(29,190)
<b>At 30 June 2024</b>	<b>361,992</b>	<b>14,896</b>	<b>211,591</b>	<b>2,958</b>	<b>591,437</b>
<b>Depreciation</b>					
At 1 July 2023	21,519	877	102,265	—	124,661
Charge for the year	6,450	—	44,859	—	51,309
Assets written off	—	—	(28,418)	—	(28,418)
<b>At 30 June 2024</b>	<b>27,969</b>	<b>877</b>	<b>118,706</b>	<b>—</b>	<b>147,552</b>
<b>Carrying amount as at 30 June 2024</b>					
	<b>334,023</b>	<b>14,019</b>	<b>92,885</b>	<b>2,958</b>	<b>443,885</b>

There are no assets pledged by the Group to secure liabilities other than as disclosed under Note 29.

Period ended 30 June 2023	Freehold property	Leasehold buildings	Plant & equipment	Capital work in progress	Total
	Kshs '000	Kshs '000	Kshs '000	Kshs '000	
<b>(b) Company Cost</b>					
1 July 2022	361,992	14,896	134,473	2,048	513,409
Additions	—	—	65,122	3,818	68,940
Assets written off/ derecognised	—	—	(14,960)	—	(14,960)
Transfers from work in progress	—	—	20,236	(20,236)	—
Transfer to intangible assets (Note 22)	—	—	—	37,347	37,347
Transfer to Group companies	—	—	—	(20,019)	(20,019)
<b>At 30 June 2023</b>	<b>361,992</b>	<b>14,896</b>	<b>204,871</b>	<b>2,958</b>	<b>584,717</b>
<b>Depreciation</b>					
1 July 2022	15,069	877	92,850	—	108,796
Charge for the year	6,450	—	24,375	—	30,825
Assets written off/ derecognised	—	—	(14,960)	—	(14,960)
<b>At 30 June 2023</b>	<b>21,519</b>	<b>877</b>	<b>102,265</b>	<b>—</b>	<b>124,661</b>
<b>Carrying amount as at 30 June 2023</b>					
	<b>340,473</b>	<b>14,019</b>	<b>102,606</b>	<b>2,958</b>	<b>460,056</b>

There are no assets pledged by the Group to secure liabilities other than as disclosed under Note 29.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 21. RIGHT-OF-USE ASSETS

#### MOVEMENT OF RIGHT-OF-USE ASSETS

Year ended 30 June 2024	Buildings	Motor vehicles	Leasehold property	Total
	Kshs '000	Kshs '000	Kshs '000	Kshs '000
<b>(a) Group</b>				
<b>Gross carrying value</b>				
At 1 July 2023	828,356	3,467,965	69,485	4,365,806
Additions	63,166	824,192	—	887,358
Disposals	(51,692)	(1,127,590)	—	(1,179,282)
Effect of exchange rate changes	(34,699)	(239,061)	(87)	(273,847)
<b>At 30 June 2024</b>	<b>805,131</b>	<b>2,925,506</b>	<b>69,398</b>	<b>3,800,035</b>
<b>Accumulated amortisation</b>				
At 1 July 2023	345,658	1,406,674	27,112	1,779,444
Amortisation charge	121,882	769,422	10	891,314
Disposals	(51,692)	(1,107,949)	—	(1,159,641)
Effect of exchange rate changes	(9,752)	(74,295)	(10)	(84,057)
<b>At 30 June 2024</b>	<b>406,096</b>	<b>993,852</b>	<b>27,112</b>	<b>1,427,060</b>
<b>Carrying amount at 30 June 2024</b>	<b>399,035</b>	<b>1,931,654</b>	<b>42,286</b>	<b>2,372,975</b>
Year ended 30 June 2023	Buildings	Motor vehicles	Leasehold property	Total
	Kshs '000	Kshs '000	Kshs '000	Kshs '000
<b>Gross carrying value</b>				
At 1 July 2022	747,457	1,998,173	69,308	2,814,938
Additions	23,229	1,855,695	—	1,878,924
Disposals	—	(629,379)	—	(629,379)
Effect of exchange rate changes	57,670	243,476	177	301,323
<b>At 30 June 2023</b>	<b>828,356</b>	<b>3,467,965</b>	<b>69,485</b>	<b>4,365,806</b>
<b>Accumulated amortisation</b>				
At 1 July 2022	227,227	1,227,624	27,084	1,481,935
Amortisation charge	101,664	694,289	9	795,962
Disposals	—	(618,412)	—	(618,412)
Effect of exchange rate changes	16,767	103,173	19	119,959
<b>At 30 June 2023</b>	<b>345,658</b>	<b>1,406,674</b>	<b>27,112</b>	<b>1,779,444</b>
<b>Carrying amount at 30 June 2023</b>	<b>482,698</b>	<b>2,061,291</b>	<b>42,373</b>	<b>2,586,362</b>

The Group leases space for offices, motor vehicles and office equipment. The leases of office space is for an average of 10 years with an option to renew. The Directors were not reasonably certain that the option to renew the lease would be exercised at the expiry of the lease. The option has therefore not been considered in determining the lease term. The leases of motor vehicles are on average 4 to 5 years,

while the leases of office equipment are for periods of not more than 12 months.

In the year ended 30 June 2024 short term and low value leases included in operating lease expenses in respect of extended vehicle leases comprised of Kshs 1.1 billion and machinery of Kshs 33 million (2023: Kshs 769 million and 71 million respectively).

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 21. RIGHT-OF-USE ASSETS (CONTINUED)

#### MOVEMENT OF RIGHT-OF-USE ASSETS (CONTINUED)

	Motor vehicles	Kshs '000
<b>(b) Company</b>		
<b>Gross carrying value</b>		
At 1 July 2023		20,686
Disposal		(10,096)
<b>At 30 June 2024</b>		<b>10,590</b>
<b>Accumulated amortisation</b>		
At 1 July 2023		11,495
Amortisation charge		4,507
Disposal		(10,096)
<b>At 30 June 2024</b>		<b>5,906</b>
<b>Carrying amount at 30 June 2024</b>		
		<b>4,684</b>
<b>Gross carrying value</b>		
At 1 July 2022		35,117
Remeasurement		529
Disposals		(14,960)
<b>At 30 June 2023</b>		<b>20,686</b>
<b>Accumulated amortisation</b>		
At 1 July 2022		19,278
Amortisation charge		7,177
Disposals		(14,960)
<b>At 30 June 2023</b>		<b>11,495</b>
<b>Carrying amount at 30 June 2023</b>		<b>9,191</b>

### 22. INTANGIBLE ASSETS – SOFTWARE

	2024 Kshs '000	2023 Kshs '000
<b>(a) Group</b>		
<b>Cost</b>		
At start of year	1,745,525	2,689,022
Additions	24,015	99,021
Disposals	(1,722)	(1,175,193)
Transfer from/(to) property plant and equipment (Note 20(a))	86,456	(1,896)
Transfer from/(to) related parties	—	1,879
Effect of exchange rate changes	(135,228)	132,692
<b>At end of year</b>	<b>1,719,046</b>	<b>1,745,525</b>
<b>Amortisation</b>		
At start of year	1,059,750	1,974,172
Charge for the year	154,802	170,859
Disposals	—	(1,175,193)
Effect of exchange rate changes	(91,056)	89,912
<b>At end of year</b>	<b>1,123,496</b>	<b>1,059,750</b>
<b>Carrying amount</b>	<b>595,550</b>	<b>685,775</b>

Transfer of assets from property and equipment to intangible assets relate to costs incurred in the acquisition of software.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 22. INTANGIBLE ASSETS – SOFTWARE (CONTINUED)

	2024 Kshs '000	2023 Kshs '000
<b>(b) Company Cost</b>		
At start of year	12,626	1,225,197
Additions	1,694	4,236
Transfer from/(to) property plant and equipment (Note 20(b))	—	(37,347)
Transfer to Group companies	—	(4,267)
Write-off/derecognition	—	(1,175,193)
<b>At end of year</b>	<b>14,320</b>	<b>12,626</b>
<b>Amortisation</b>		
At start of year	7,518	1,181,642
Charge for the year	1,054	1,069
Write-off/derecognition	—	(1,175,193)
<b>At end of year</b>	<b>8,572</b>	<b>7,518</b>
<b>Carrying amount</b>	<b>5,748</b>	<b>5,108</b>

### 23. INTANGIBLE ASSETS - GOODWILL AND BRAND

#### (A) GOODWILL

Year ended 30 June 2024	Carrying amount at start of year	Effect of exchange rate changes	Carrying value at end of year
	Kshs'000	Kshs'000	Kshs'000
Serengeti Breweries Limited (SBL)	2,826,147	(464,100)	2,362,047
UDV (Kenya) Limited (UDV)	415,496	—	415,496
International Distillers (Uganda) Limited (IDU)	263,765	(23,584)	240,181
<b>Total</b>	<b>3,505,408</b>	<b>(487,684)</b>	<b>3,017,724</b>

Year ended 30 June 2023	Carrying amount at start of year	Effect of exchange rate changes	Carrying value at end of year
	Kshs'000	Kshs'000	Kshs'000
Serengeti Breweries Limited (SBL)	2,431,004	395,143	2,826,147
UDV (Kenya) Limited (UDV)	415,496	—	415,496
International Distillers (Uganda) Limited (IDU)	216,022	47,743	263,765
<b>Total</b>	<b>3,062,522</b>	<b>442,886</b>	<b>3,505,408</b>

Goodwill represents the excess of cost of acquisitions over the fair value of identifiable assets and liabilities of the respective subsidiaries at acquisition date. For each of the subsidiaries, the goodwill was recognised due to the expected synergies arising from the business combination as at the acquisition date.

#### (B) BRAND

	2024 Kshs '000	2023 Kshs '000
Carrying amount at beginning of period	612,770	527,119
Effect of exchange rate changes	(100,598)	85,651
<b>Carrying amount at end of period</b>	<b>512,172</b>	<b>612,770</b>

The balance represents the purchase price allocation to the "Premium Serengeti Lager" brand at acquisition of Serengeti Breweries Limited.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 23. INTANGIBLE ASSETS - GOODWILL AND BRAND (CONTINUED)

#### (C) IMPAIRMENT TESTING FOR CASH-GENERATING UNITS CONTAINING GOODWILL AND BRAND

##### (I) IMPAIRMENT TESTING METHODOLOGY

For the purposes of impairment testing, goodwill is allocated to the Group's operating segments which represent the lowest level within the Group at which the goodwill is monitored for internal management purposes.

##### (II) KEY ASSUMPTIONS USED FOR VALUE IN USE CALCULATIONS

	Tanzania	Kenya	Uganda			
	2024	2023	2024	2023	2024	2023
Terminal growth rate <sup>1</sup>	4.50%	4.50%	5.00%	5.00%	5.00%	5.00%
WACC rate <sup>2</sup>	16.40%	17.50%	13.60%	13.66%	13.30%	13.28%

1. Weighted average growth rate used to extrapolate cash flows beyond the projected period.

2. Discount rate applied to the cash flow projections.

These assumptions have been used for the analysis of each operating segment. Management determined forecast profit margin based on past performance and its expectations for market developments. The weighted average growth rates used are consistent with the forecasts included in industry reports.

##### (III) RESULTS OF IMPAIRMENT TESTING ON THE CARRYING AMOUNT OF GOODWILL AND BRAND

##### GOODWILL

Based on the above assumptions and considering the forecast sales growth rates, operating profits and cash inflows, the recoverable value of the relevant operating segment exceeded the carrying net asset amount (including the goodwill) for SBL, UDV and IDU at 30 June 2024. As a result, the Group has not recognised an impairment charge (2023: Nil).

The recoverable amount of an operating segment is determined based on a detailed 5-year model that has been extrapolated in perpetuity by applying the long-term growth rate of the country. Profit has been amended with working capital and capital expenditure requirements. The net cash flows have been discounted using the country-specific weighted average cost of capital (WACC). These calculations use cash flow projections approved by management covering a 5-year period. Cash flows beyond the five-year period are extrapolated using estimated terminal growth rates.

##### BRAND

Based on the above assumptions and considering the forecast sales growth rates, operating profits and cash inflows, the recoverable value of the brand exceeded the carrying value at 30 June 2024. As a result, the Group has not recognised an impairment charge (2023: Nil).

##### (IV) SIGNIFICANT ESTIMATES: IMPACT OF POSSIBLE CHANGES IN KEY ASSUMPTIONS

There were no reasonably possible changes in any of the key assumptions that would have resulted in an impairment charge for SBL, UDV and IDU goodwill and the SBL brand.

A 1% change in the WACC/Terminal Growth Rate would increase/(decrease) profit for the year by the amounts shown below. None of these changes would result in impairment.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 23. INTANGIBLE ASSETS - GOODWILL AND BRAND (CONTINUED)

#### (C) IMPAIRMENT TESTING FOR CASH GENERATING UNITS CONTAINING GOODWILL AND BRAND (CONTINUED)

#### IV) SIGNIFICANT ESTIMATES: IMPACT OF POSSIBLE CHANGES IN KEY ASSUMPTIONS (CONTINUED)

##### Year ended 30 June 2024 (Amounts in Kshs mn)

International Distillers (Uganda) Limited (IDU)				
	TGR/WACC	12.30%	13.30%	14.30%
	4.00%	1,323	(3,907)	(8,115)
	5.00%	6,457	—	(5,061)
	6.00%	13,222	4,978	(1,272)
Serengeti Breweries Limited (SBL)				
	TGR/WACC	15.40%	16.40%	17.40%
	3.50%	(185)	(1,666)	(2,935)
	4.50%	1,771	—	(2,381)
	5.50%	4,121	1,972	185
UDV (Kenya) Limited (UDV)				
	TGR/WACC	12.60%	13.60%	14.60%
	4.00%	4,025	(11,397)	(23,894)
	5.00%	18,874	—	(14,926)
	6.00%	38,223	14,397	(3,873)

##### Year ended 30 June 2023 (Amounts in Kshs mn)

International Distillers (Uganda) Limited (IDU)				
	TGR/WACC	12.28%	13.28%	14.28%
	4.00%	1,135	(3,321)	(6,907)
	5.00%	5,503	—	(4,312)
	6.00%	11,262	4,235	(1,091)
Serengeti Breweries Limited (SBL)				
	TGR/WACC	16.50%	17.50%	18.50%
	3.50%	1,072	(2,151)	(4,930)
	4.50%	3,657	—	(3,120)
	5.50%	6,713	2,509	(1,032)
UDV (Kenya) Limited (UDV)				
	TGR/WACC	12.66%	13.66%	14.66%
	4.00%	2,825	(7,831)	(16,484)
	5.00%	13,011	—	(10,314)
	6.00%	26,256	9,875	(2,720)

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 24. INVESTMENTS IN SUBSIDIARIES

	Principal place of business	Effective ownership interest	Book value at	
			30 June 2024 Kshs'000	30 June 2023 Kshs'000
Kenya Breweries Limited	Kenya	100%	22,377,809	22,377,809
Serengeti Breweries Limited	Tanzania	92.5%	22,242,202	22,242,202
East African Maltings (Kenya) Limited	Kenya	100%	687,662	687,662
Uganda Breweries Limited	Uganda	98%	687,648	687,648
UDV (Kenya) Limited	Kenya	46%	589,410	589,410
International Distillers Uganda Limited	Uganda	100%	300,000	300,000
EABL Tanzania Limited	Tanzania	100%	5,610	5,610
East African Breweries (Rwanda) Limited	Rwanda	100%	1,337	1,337
East African Beverages (South Sudan) Limited	South Sudan	99%	299	299
Allsopps (EA) Sales Limited	Kenya	100%	3	3
EABL International Limited	Kenya	100%	2	2
East African Maltings (Uganda) Limited	Uganda	100%	—	—
<b>Net book amount</b>			<b>46,891,982</b>	<b>46,891,982</b>

#### MOVEMENT IN INVESTMENT IN SUBSIDIARIES

The movement in the carrying amount of the total investment in subsidiaries figure is as reflected below:

##### Year ended 30 June 2024

		Kshs'000
At 1 July 2023		46,891,982
<b>Serengeti Breweries Limited</b>		—
Settlement of amounts due from non-controlling interests (Note 18 (b))		

##### At 30 June 2024

		Kshs'000
At 1 July 2022		46,949,685
<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

##### At 30 June 2023

		Kshs'000
At 1 July 2022		46,949,685

<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

##### At 30 June 2023

		Kshs'000
At 1 July 2022		46,949,685

<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

		Kshs'000
At 1 July 2022		46,949,685

<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

		Kshs'000
At 1 July 2022		46,949,685

<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

		Kshs'000
At 1 July 2022		46,949,685

<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

		Kshs'000
At 1 July 2022		46,949,685

<b>Serengeti Breweries Limited</b>		(57,703)
Settlement of amounts due from non-controlling interests		

		Kshs'000
At 1 July 2022		46,949,685

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 24. INVESTMENTS IN SUBSIDIARIES (CONTINUED)

#### MOVEMENT IN INVESTMENT IN SUBSIDIARIES (CONTINUED)

The details of the movement in investment in subsidiaries is as disclosed below:

##### (A) SERENGETI BREWERIES LIMITED (SBL)

The investment in SBL did not decrease in the year ended 30 June 2024.

#### IMPAIRMENT ASSESSMENT

An impairment assessment of the carrying amount of the investment in SBL at Company level was performed at the end of the year using the value-in-use model. The key assumptions used in the value-in-use model are shown in Note 23. Based on the assumptions, the carrying amount of the investment was lower than the recoverable amount.

#### SIGNIFICANT ESTIMATE: IMPACT OF POSSIBLE CHANGES IN KEY ASSUMPTIONS

If the budgeted cash flows used in the value-in-use calculation for SBL had been 10% lower than management's estimates at 30 June 2024, the Company would not have recognised any impairment against the carrying amount of the investment in subsidiary (2023: Nil).

If the discount rate applied to the cash flow projections for SBL had been 1% higher than management's estimates (17.40% instead of 16.40%), the Company would not have to recognise an impairment against the carrying value of the investment in subsidiary (2023: Nil).

If the terminal growth rate applied to the cash flow projections for SBL had been 1% lower than management's estimates (3.50% instead of 4.50%), the Company would not have had to recognise any impairment against the carrying value of the investment in subsidiary (2023: Nil).

### 25. OTHER FINANCIAL ASSETS (GROUP AND COMPANY)

	2024 Kshs '000	2023 Kshs '000
20% investment in Challenge Fund Limited who in turn have subscribed to 50% in Central Depository and Settlement Corporation Limited	10,000	10,000
<b>At end of year</b>	<b>10,000</b>	<b>10,000</b>

During the year, the investment in Challenge Fund Limited did not change. The carrying amount of the investment estimates its fair value.

### 26. INVENTORIES

#### (A) GROUP

	2024 Kshs '000	2023 Kshs '000
Raw materials and consumables	7,591,766	10,501,529
Work in progress	930,711	906,267
Finished goods	3,739,825	4,046,856
Goods in transit	367,565	153,732
<b>At end of year</b>	<b>12,629,867</b>	<b>15,608,384</b>

The cost of inventories recognised as an expense and included in 'cost of sales' amounted to Kshs 38,011,433,000 (2023: Kshs 33,245,303,000).

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 27. TRADE AND OTHER RECEIVABLES

#### (A) GROUP

	2024 Kshs '000	2023 Kshs '000
Trade receivables	9,649,828	9,111,104
Less: provision for expected credit losses	(985,003)	(1,205,361)
	<b>8,664,825</b>	<b>7,905,743</b>
Other receivables	2,732,432	2,924,323
Less: provision for expected credit losses	(1,204,439)	(1,312,994)
Prepayments	917,580	1,629,102
Receivables from related parties (Note 35 (a) (iii))	1,539,894	1,103,331
	<b>12,650,292</b>	<b>12,249,505</b>

#### MOVEMENT IN EXPECTED CREDIT LOSSES ALLOWANCE

The following table shows the movement in lifetime expected credit losses that has been recognized for trade and other receivables in accordance with the simplified approach set out in IFRS 9.

	2024 Kshs '000	2023 Kshs '000
<b>Trade receivables</b>		
At start of year	1,205,361	1,564,033
Charge/(release) to profit or loss (Note 9(b))	53,324	(19,909)
Write-offs	(273,682)	(338,763)
<b>At end of year</b>	<b>985,003</b>	<b>1,205,361</b>
<b>Other receivables</b>		
At start of year	1,312,994	2,613,027
Release to profit or loss (Note 9(b))	(105,900)	(367,863)
Write-offs	(2,655)	(932,170)
<b>At end of year</b>	<b>1,204,439</b>	<b>1,312,994</b>

#### (B) COMPANY

	2024 Kshs '000	2023 Kshs '000
Trade receivables	6,589	912
Receivables from related companies (Note 35 (b) (iii))	3,367,024	2,889,533
Other receivables	195,896	243,200
Prepayments	7,393	109,399
	<b>3,576,902</b>	<b>3,243,044</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 28. TRADE AND OTHER PAYABLES

#### (A) GROUP

	2024 Kshs '000	2023 Kshs '000
Trade payables	12,269,598	14,160,590
Other payables	7,565,881	11,341,659
Accruals	2,872,576	2,765,234
Payables to related parties (Note 35(a)(iii))	5,646,068	1,780,635
	<b>28,354,123</b>	<b>30,048,118</b>
<b>(B) COMPANY</b>		
Trade payables	133,708	82,291
Payables to related parties (Note 35(b)(iii))	79,184	90,151
Other payables and accrued expenses	489,459	60,136
Cashpool balances (Note 35(b)(iv))	22,994,507	15,739,066
	<b>23,696,858</b>	<b>15,971,644</b>

### 29. BORROWINGS

#### (A) GROUP

	2024 Kshs '000	2023 Kshs '000
The borrowings are made up as follows:		
<b>Non-current</b>		
Bank loans	30,426,867	37,965,793
Medium term note	11,000,000	11,000,000
	<b>41,426,867</b>	<b>48,965,793</b>
<b>Current</b>		
Bank loans	5,636,117	8,880,082
Bank overdraft	901,419	1,209,695
	<b>47,964,403</b>	<b>59,055,570</b>

The carrying amounts of current borrowings approximate their fair value, as the impact of discounting is not material.

	2024 Kshs '000	2023 Kshs '000
The movement in borrowings is as follows:		
At start of year	58,576,180	43,670,339
Advanced in the year	1,740,618	37,962,560
Repayments in the year	(10,609,492)	(23,563,013)
Movement in bank overdrafts	(308,276)	(665,080)
Effect of exchange rate changes	(1,770,480)	1,171,374
<b>At end of year</b>	<b>47,628,550</b>	<b>58,576,180</b>
Accrued interest	335,853	479,390
	<b>47,964,403</b>	<b>59,055,570</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 29. BORROWINGS (CONTINUED)

#### (A) GROUP (CONTINUED)

##### (I) BANK LOANS COMPRIZE

Country	Nature	Currency	Amount '000		Interest	Maturity
			2024	2023		
Kenya	Long Term Borrowing	Kshs	1,266,667	3,800,000	Fixed Rate 182 Day	9.00% 9.00% Dec-24
Kenya	Borrowing Long Term	Kshs	1,500,000	1,500,000	Tbill +1.5% 182 Day	18.39% 13.36% Jun-28
Kenya	Borrowing Long Term	Kshs	2,000,000	2,000,000	Tbill +1.8% 182 Day	18.69% 13.66% Jun-30
Kenya	Borrowing Long Term	Kshs	6,500,000	6,500,000	Tbill +1.8% 182 Day	18.56% 13.66% Jun-30
Kenya	Borrowing Long Term	Kshs	1,500,000	1,500,000	Tbill +1.5% 182 Day	18.26% 13.36% Jun-28
Kenya	Borrowing Long Term	Kshs	2,000,000	2,000,000	Tbill +1.5% 182 Day	18.26% 13.36% Jun-28
Kenya	Borrowing Long Term	Kshs	1,500,000	1,500,000	Tbill +1.8% 182 Day	18.56% 13.66% Jun-30
Kenya	Borrowing Revolving Credit	Kshs	5,000,000	5,000,000	Tbill +1.8% 183 Day	18.26% 13.66% Jun-30
Kenya	Facility Revolving Credit	Kshs	3,000,000	3,000,000	Tbill +1.7% 182 Day	18.56% 11.50% Dec-26
Kenya	Facility Medium Term	Kshs	2,400,000	2,400,000	+2.45% Tbill	19.21% 10.86% Jun-26
Uganda	Borrowing Medium Term	Ushs	22,166,667	34,833,333	Tbill +1.85% 182 Day	14.85% 12.90% Mar-26
Uganda	Borrowing Medium Term	Ushs	25,333,333	38,000,000	Tbill +1.9% 182 Day	14.90% 12.90% Jun-26
Uganda	Borrowing Medium Term	Ushs	30,250,000	33,000,000	Tbill +1.75% 182 Day	14.75% 12.26% Mar-27
Uganda	Borrowing Medium Term	Ushs	33,000,000	33,000,000	Tbill +1.8% 182 Day	14.90% 14.16% Dec-27
Tanzania	Borrowing Medium Term	Tshs	-	50,000,000	Tbill +5.8% 182 Day	14.25% 9.88% Apr-27
Tanzania	Borrowing Medium Term	Tshs	10,400,000	-	-	13.50% 0.00% Jun-29
Tanzania	Borrowing Short Term	Tshs	10,000,000	-	-	13.50% 0.00% Jun-29
Tanzania	Borrowing Medium Term	Tshs	15,000,000	-	-	12.00% 0.00% Sep-24
Tanzania	Borrowing	Tshs	70,000,000	70,000,000	Tbill +5.4% 182 Day	13.39% 10.80% Dec-27
Tanzania	Overdrafts Medium term note	Tshs/USD	901,485	1,209,752	Tbill +4% 182 Day	12.45% 10.34%
Kenya	Overdrafts Medium term note	Kshs	11,000,000	11,000,000	Fixed Rate	12.25% 12.25% Oct-26

The Group had available undrawn facilities of Kshs 16.6 billion as at 30 June 2024 (2023: Kshs 10.4 billion). The weighted average interest rate for the year was 15.67% (2023: 11.86%).

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 29. BORROWINGS (CONTINUED)

#### (B) COMPANY

	2024 Kshs '000	2023 Kshs '000
The borrowings are made up as follows:		
<b>Non-current</b>		
Bank loans	24,150,000	26,666,667
Medium term note	11,000,000	11,000,000
	<b>35,150,000</b>	<b>37,666,667</b>
<b>Current</b>		
Bank loans	2,557,682	6,475,712
	<b>2,557,682</b>	<b>6,475,712</b>
Bank overdraft	—	4,008
	<b>2,557,682</b>	<b>6,479,720</b>
<b>Total borrowings</b>	<b>37,707,682</b>	<b>44,146,387</b>
The carrying amounts of current borrowings approximate their fair value, as the impact of discounting is not material.		
The movement in borrowings is as follows:		
	2024 Kshs '000	2023 Kshs '000
<b>The movement in borrowings is as follows:</b>		
At start of year	44,104,008	37,507,073
Advanced in the year	—	31,700,000
Repayments	(6,433,334)	(23,441,666)
Movement in bank overdrafts	(4,008)	(1,661,399)
	<b>37,666,666</b>	<b>44,104,008</b>
Accrued interest	41,016	42,379
	<b>37,707,682</b>	<b>44,146,387</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 29. BORROWINGS (CONTINUED)

#### (B) COMPANY (CONTINUED)

##### (I) BANK LOANS COMPRIZE

Country	Nature	Currency	Amount '000			Interest	Maturity
			2024	2023	Base		
Kenya	Long Term Borrowing	Kshs	<b>1,266,667</b>	3,800,000	Tbill +1.5% 182 Day	9.00%	9.00% Dec-24
Kenya	Long Term Borrowing	Kshs	<b>1,500,000</b>	1,500,000	Tbill +1.5% 182 Day	18.39%	13.36% Jun-28
Kenya	Long Term Borrowing	Kshs	<b>2,000,000</b>	2,000,000	Tbill +1.8% 182 Day	18.69%	13.66% Jun-30
Kenya	Long Term Borrowing	Kshs	<b>6,500,000</b>	6,500,000	Tbill +1.8% 182 Day	18.56%	13.66% Jun-30
Kenya	Long Term Borrowing	Kshs	<b>1,500,000</b>	1,500,000	Tbill +1.5% 182 Day	18.26%	13.36% Jun-28
Kenya	Long Term Borrowing	Kshs	<b>2,000,000</b>	2,000,000	Tbill +1.5% 182 Day	18.26%	13.36% Jun-28
Kenya	Long Term Borrowing	Kshs	<b>1,500,000</b>	1,500,000	Tbill +1.8% 182 Day	18.56%	13.66% Jun-30
Kenya	Long Term Borrowing	Kshs	<b>5,000,000</b>	5,000,000	Tbill +1.8% 182 Day	18.26%	13.66% Jun-30
Kenya	Revolving Credit Facility	Kshs	<b>3,000,000</b>	3,000,000	Tbill +1.7% 183 Day	18.56%	11.50% Dec-26
Kenya	Revolving Credit Facility	Kshs	<b>2,400,000</b>	2,400,000	Tbill +2.45% 182 Day	19.21%	10.86% Jun-26
Kenya	Overdrafts	Kshs	—	—	Tbill +2% 182 Day	18.46%	
Kenya	Medium term note	Kshs	<b>11,000,000</b>	11,000,000	Fixed Rate	12.25%	12.25% Oct-26

The Company has unutilised bank overdraft facilities of Kshs 11,821,225,995.

The weighted average interest rate for the year was 16.38% (2023: 13.89%).

### 30. LEASE LIABILITIES

#### (A) GROUP

	2024 Kshs '000	2023 Kshs '000
<b>Movement of lease liabilities:</b>		
At 1 July	2,827,748	1,436,403
Additions	887,358	1,878,924
Interest expense on leases	207,140	140,984
Repayment of lease liabilities		
- Payment of the principal portion of the lease liability	(840,934)	(770,385)
- Interest paid on lease liabilities	(207,140)	(140,984)
Effect of change in exchange rates	(270,952)	282,806
<b>At the end of the year</b>	<b>2,603,220</b>	<b>2,827,748</b>
<b>Presented as:</b>		
Current lease liabilities	740,298	775,916
Non-current lease liabilities	1,862,922	2,051,832
	<b>2,603,220</b>	<b>2,827,748</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 30. LEASE LIABILITIES (CONTINUED)

#### (B) COMPANY (CONTINUED)

	2024 Kshs '000	2023 Kshs '000
<b>Movement of lease liabilities:</b>		
At 1 July	9,804	15,317
Additions	—	527
Interest expense on leases	768	1,300
Repayment of lease liabilities		
- Payment of the principal portion of the lease liability	(4,601)	(6,040)
- Interest paid on lease liabilities	(768)	(1,300)
<b>At the end of the year</b>	<b>5,203</b>	<b>9,804</b>
<b>Presented as:</b>		
Current lease liabilities	2,849	4,602
Non-current lease liabilities	2,354	5,202
	<b>5,203</b>	<b>9,804</b>

### 31. CONTINGENT LIABILITIES

The Group has operations in East African countries and is subject to a number of legal and tax claims incidental to these operations, the outcome of which cannot at present be foreseen and the possible loss or range of loss of which cannot at present be meaningfully quantified.

Based on their own judgement and professional advice received from legal, tax and other advisors, the Directors believe that the provision made for all these claims sufficiently covers the expected losses arising from them. For most of these cases, the likelihood that the Group will suffer significant charges or payments is remote; however, in a few cases the Directors consider it possible but not probable that such charges will be incurred.

The Group continues to vigorously defend its position. The Directors continue to monitor the development of these matters and to the extent those developments may have a major impact on its financial position or may significantly affect its ability to meet its commitments, the Group shall disclose those developments in line with its listing obligations as required by relevant regulations.

The international tax environment has seen increased scrutiny and rapid change over recent years bringing with it greater uncertainty for multinationals. Against this backdrop, EABL has

been monitoring developments and continues to engage transparently with the tax authorities in the countries where EABL operates to ensure that the Group manages its arrangements on a sustainable basis.

Kenya Breweries Limited (KBL), a subsidiary of EABL, was involved in a number of protracted excise duty disputes with the Kenya Revenue Authority (KRA) over locally produced keg beer. In January 2021, the Cabinet Secretary of Treasury (CS) approved the abandonment of some taxes demanded by KRA under the disputes, as per the provisions of section 37 of the Tax Procedures Act, and consequently, KBL paid the agreed final settlement of Kshs 3.5Bn, and the KRA closed all the matters related to the disputes. However, in April 2023, the Cabinet Secretary issued a letter revoking the abandonment, citing advice from the KRA and lack of justification for the abandonment. Shortly thereafter, KBL received a demand letter from the KRA for immediate payment of Kshs 8.2Bn. KBL sought legal advice and has extensive documentation showing the involvement and approval of both the Cabinet Secretary and KRA in the abandonment process. Based on independent legal advice, the directors believe that the company lawfully obtained the abandonment of assessed tax in 2021 and its petition at the High Court has strong grounds to succeed.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 32. COMMITMENTS

#### I. CAPITAL COMMITMENTS - GROUP

Capital expenditure contracted for at the reporting date but not recognised in the financial statements is as follows:

	2024 Kshs '000	2023 Kshs '000
Contracted but not provided for	2,610,161	9,406,223
	<b>2,610,161</b>	<b>9,406,223</b>

### 33. FINANCIAL INSTRUMENTS - FAIR VALUES

#### (A) GROUP

	At 30 June 2024	At amortised cost	Level 2
	Kshs '000	Kshs '000	
<b>Financial assets</b>			
Trade and other receivables	12,650,292	12,650,292	
Bank balances	11,716,429	11,716,429	
	<b>24,366,721</b>	<b>24,366,721</b>	
<b>Financial liabilities</b>			
Borrowings	47,628,550	47,628,550	
Lease liabilities	2,603,220	2,603,220	
Trade and other payables	28,354,123	28,354,123	
Dividend payable	507,063	507,063	
	<b>79,092,956</b>	<b>79,092,956</b>	

Amortised cost approximates to the fair value for all financial instruments.

	At 30 June 2023	At amortised cost	Level 2
	Kshs '000	Kshs '000	
<b>Financial assets</b>			
Trade and other receivables	12,249,505	12,249,505	
Bank balances	10,252,628	10,252,628	
	<b>22,502,133</b>	<b>22,502,133</b>	
<b>Financial liabilities</b>			
Borrowings	58,576,180	58,576,180	
Lease liabilities	2,827,748	2,827,748	
Trade and other payables	30,048,118	30,048,118	
Dividend payable	977,005	977,005	
	<b>92,429,051</b>	<b>92,429,051</b>	

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 33. FINANCIAL INSTRUMENTS - FAIR VALUES (B) COMPANY

At 30 June 2024	At amortised cost		Level 2
	Kshs '000	Kshs '000	
<b>Financial assets</b>			
Trade and other receivables	3,576,902	3,576,902	
Bank balances	6,645,537	6,645,537	
	<b>10,222,439</b>	<b>10,222,439</b>	
<b>Financial liabilities</b>			
Borrowings	37,707,682	37,707,682	
Lease liabilities	5,203	5,203	
Trade and other payables	23,696,858	23,696,858	
Dividend payable	504,714	504,714	
	<b>61,914,457</b>	<b>61,914,457</b>	
Amortised cost approximates to the fair value for all financial instruments.			
At 30 June 2023	At amortised cost		Level 2
	Kshs '000	Kshs '000	
<b>Financial assets</b>			
Trade and other receivables	3,243,044	3,243,044	
Bank balances	4,196,688	4,196,688	
	<b>7,439,732</b>	<b>7,439,732</b>	
<b>Financial liabilities</b>			
Borrowings	44,146,387	44,146,387	
Lease liabilities	9,804	9,804	
Trade and other payables	15,971,644	15,971,644	
Dividend payable	977,005	977,005	
	<b>61,104,840</b>	<b>61,104,840</b>	

### 34. CASH GENERATED FROM OPERATIONS (A) CASH AND CASH EQUIVALENTS

Group	30 June 2024		30 June 2023
	Kshs'000	Kshs'000	
<b>Company</b>			
Cash and bank balances	11,716,429	10,252,628	
Bank overdraft (Note 29(a))	(901,419)	(1,209,695)	
	<b>10,815,010</b>	<b>9,042,933</b>	
<b>Group</b>			
Cash and bank balances	6,645,537	4,196,688	
Bank overdraft (Note 29(a))	—	(4,008)	
	<b>6,645,537</b>	<b>4,192,680</b>	

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 34. CASH GENERATED FROM OPERATIONS (CONTINUED) (B) MOVEMENT IN WORKING CAPITAL

	30 June 2024 Kshs'000	30 June 2023 Kshs'000
<b>Group</b>		
<b>Movement in trade and other receivables</b>		
Movement per statement of financial position	(400,787)	(456,964)
Foreign currency translation differences	(656,628)	735,030
<b>Net movement in receivables as per cash flow</b>	<b>(1,057,415)</b>	<b>278,066</b>
<b>Movement in inventory</b>		
Movement per statement of financial position	2,978,517	(2,336,134)
Foreign currency translation differences	(656,776)	990,547
<b>Net movement in inventory as per cash flow</b>	<b>2,321,741</b>	<b>(1,345,587)</b>
<b>Movement in trade and other payables</b>		
Movement per statement of financial position	(1,693,995)	(1,682,361)
External interest payable	143,537	(167,498)
Foreign currency translation differences	1,907,488	(2,385,202)
<b>Net movement in payables as per cash flow</b>	<b>357,030</b>	<b>(4,235,061)</b>

### 35. RELATED PARTY TRANSACTIONS

The ultimate parent of the Group is Diageo Plc, incorporated in the United Kingdom. The Company is controlled by Diageo Kenya Limited incorporated in Kenya and other subsidiaries of Diageo Plc. There

are other Companies that are related to East African Breweries Plc through common shareholdings.

The following are transactions and balances with related parties:

#### (A) GROUP

##### (I) MANAGEMENT AND MANUFACTURING FEES AND ROYALTIES PAID/(RECEIVED)

	2024 Kshs '000	2023 Kshs '000
Diageo Great Britain	983,266	2,164,215
Diageo Ireland	636,916	570,120
Diageo North America, Inc.	308,504	282,401
Diageo Brands B.V.	178,987	208,324
Other related parties	116,887	(50,508)
Guinness Cameroon S.A.	—	231
	<b>2,224,560</b>	<b>3,174,783</b>

##### (II) PURCHASE OF GOODS AND SERVICES

	2024 Kshs '000	2023 Kshs '000
Diageo Brands B.V.	2,809,255	1,848,545
Diageo Ireland	1,347,197	1,230,373
Diageo Great Britain	1,219,391	2,695,660
Guinness Nigeria Plc	22,444	4,230
United Spirits Limited	10,652	
Diageo Üzletviteli Szolgáltatások Zrt.	292	64
Diageo Scotland Limited	79	492
Diageo South Africa (Pty) Limited	34	71
Guinness Cameroun S. A.	—	231
Diageo Business Services India	—	157
	<b>5,409,344</b>	<b>5,779,823</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 35. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (A) GROUP (CONTINUED)

##### (III) OUTSTANDING BALANCES ARISING FROM SALE AND PURCHASE OF GOODS/SERVICES

	2024 Kshs '000	2023 Kshs '000
<b>Receivables from related parties</b>		
Guinness Nigeria Plc	676,870	586,434
Diageo Great Britain Ltd	277,200	203,951
Diageo North America, Inc	276,577	5,736
Guinness Ghana Breweries	205,908	146,522
Diageo Scotland Limited	65,846	43,932
Diageo plc	8,178	14,568
Diageo Panama S.A.	7,910	6,345
Diageo Japan K. K.	6,000	6,272
Seychelles Breweries Ltd	5,257	405
Diageo South Africa (Pty) Ltd	4,414	44,459
Diageo Angola Limitada	2,313	2,314
Diageo Americas Supply	1,674	—
Diageo Brands B.V. 1440	1,289	—
Diageo Ireland	277	4,701
Diageo España	131	—
Diageo Moet Hennessy (Thailand) Limited	50	216
Guinness Cameroun S.A.	—	37,238
Diageo Liquor (Dalil)Co.Ltd.	—	129
Diageo Brazil Ltda	—	109
	<b>1,539,894</b>	<b>1,103,331</b>
<b>Payables to related parties</b>		
Diageo Brands B.V.	2,243,575	829,414
Diageo Great Britain Ltd	1,880,814	230,342
Diageo Ireland	1,167,879	516,733
Diageo North America, Inc	283,183	125,496
Seychelles Breweries Ltd	22,636	—
Diageo South Africa (Pty) Ltd	14,808	984
Guinness Nigeria Plc	10,655	—
Diageo Scotland Limited	10,510	14,402
Diageo Üzletviteli Szolgáltatások Zrt.	10,489	—
United Spirits Limited	1,281	12,005
Diageo Kenya Limited	238	156
Guinness Cameroun S.A.	—	46,980
Diageo Business Services India	—	2,900
R&A Bailey & Co	—	1,223
	<b>5,646,068</b>	<b>1,780,635</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 35. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (B) COMPANY

##### (I) MANAGEMENT FEES AND ROYALTIES RECEIVED/(PAID)

	2024 Kshs '000	2023 Kshs '000
<b>Transactions with subsidiaries</b>		
Kenya Breweries Limited	220,022	240,734
UDV (Kenya) Limited	115,248	137,897
Uganda Breweries Limited	105,930	109,228
Serengeti Breweries Limited	73,876	80,712
	<b>515,076</b>	<b>568,571</b>
<b>Transactions with related parties</b>		
Diageo Great Britain Limited	(122,954)	(366,221)
Other related parties	(98,158)	(145,914)
	<b>(221,112)</b>	<b>(512,135)</b>
	<b>293,964</b>	<b>56,436</b>

##### (II) LONG-TERM RECEIVABLES FROM SUBSIDIARIES

	2024 Kshs '000	2023 Kshs '000
Kenya Breweries Limited	26,800,000	26,800,000
Uganda Breweries Limited	2,819,070	3,095,322
UDV Kenya Limited	1,100,000	1,100,000
East Africa Maltings Limited	687,000	687,000
Serengeti Breweries Limited	1,300,000	—
	<b>32,706,070</b>	<b>31,682,322</b>

The Company has advanced loans to the subsidiaries to finance their capital expenditure and working capital requirements as part of the Group's centralized treasury management process. Long-term receivables from Kenya Breweries Limited of Kshs 15 billion, 8.8 billion and 3 billion are repayable on 30 April 2028, 30 June 2029 and 30 June 2025 respectively and interest is received at an effective interest rate of 13.53%, 14.95% and 13.23% respectively. The long-term receivable from Uganda Breweries Limited of Kshs 2.8 billion is repayable on 1 November 2025

and interest is received at an effective interest rate of 17.14%. The long-term receivable from UDV Kenya Limited of Kshs 1.1 billion is repayable on 30 June 2029 and interest is received at an effective interest rate of 14.27%. The long-term receivable from East African Maltings Limited of Kshs 0.7 billion is repayable on demand and interest is received at an effective interest rate of 14.13%. The long-term receivable from Serengeti Breweries Limited of Kshs 1.3 billion is repayable on 4 November 2028 and interest is received at an effective interest rate of 9.77%.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 35. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (B) COMPANY (CONTINUED)

##### (III) OUTSTANDING BALANCES ARISING FROM SALE AND PURCHASES OF GOODS AND SERVICES RECEIVABLES FROM RELATED COMPANIES

	2024 Kshs '000	2023 Kshs '000
<b>Receivables from subsidiaries</b>		
Kenya Breweries Limited	1,496,023	1,565,133
UDV (Kenya) Limited	702,244	654,426
Serengeti Breweries Limited	532,514	130,203
Uganda Breweries Limited	269,082	277,968
East African Maltings Limited	529	13,241
	<b>3,000,392</b>	<b>2,640,971</b>
<b>Receivables from other related parties</b>		
Diageo Great Britain Ltd	277,200	130,370
Guinness Nigeria Plc	65,451	54,156
Guinness Ghana Breweries	18,271	9,693
Other related parties	3,397	44,915
Diageo Angola Limitada	2,313	2,314
Guinness Cameroun S.A.	—	6,589
Diageo plc	—	312
Seychelles Breweries Ltd	—	213
	<b>366,632</b>	<b>248,562</b>
	<b>3,367,024</b>	<b>2,889,533</b>

##### PAYABLES TO RELATED COMPANIES

	2024 Kshs '000	2023 Kshs '000
<b>Payables to subsidiaries</b>		
International Distillers Uganda Limited	—	42,452
EABL International Limited	35,485	35,485
East African Breweries Tanzania Limited	5,610	5,610
	<b>41,095</b>	<b>83,547</b>
<b>Payables to related parties</b>		
Seychelles Breweries Limited	22,636	—
Diageo Scotland	10,514	6,448
Diageo Business Services India	4,928	—
Vietnam Spirit and Wine	11	—
Diageo Mexico Comercializadora	—	156
	<b>38,089</b>	<b>6,604</b>
	<b>79,184</b>	<b>90,151</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 35. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (B) COMPANY (CONTINUED)

##### (IV) CASHPOOL (PAYABLES)/RECEIVABLES

	2024 Kshs '000	2023 Kshs '000
East African Maltings Limited	579,741	(114,631)
EABL International Limited	22,531	22,531
UDV (Kenya) Limited	(18,973,511)	(13,064,045)
Kenya Breweries Limited	(4,623,268)	(2,582,921)
	<b>(22,994,507)</b>	<b>(15,739,066)</b>

#### (C) OTHER RELATED PARTY DISCLOSURES

##### (I) DIRECTORS' REMUNERATION

	2024 Kshs '000	2023 Kshs '000
<b>Group</b>		
Fees for services as a Director	43,456	43,472
Share based payments	23,827	42,888
Other emoluments (included in key management compensation in (ii) below)	125,870	186,985
	<b>193,153</b>	<b>273,345</b>

Directors' remuneration include fees in relation to non-executive Directors and compensation to executive Directors in the Company and its subsidiaries.

	2024 Kshs '000	2023 Kshs '000
<b>Company</b>		
Fees for services as a Director	43,456	43,472
Share based payments	23,827	42,888
Other emoluments (included in key management compensation in (ii) below)	125,870	186,985
	<b>193,153</b>	<b>273,345</b>

##### (II) KEY MANAGEMENT COMPENSATION

Key management includes executive Directors and members of senior management. The compensation paid or payable to key management for employee services is shown below:

	2024 Kshs '000	2023 Kshs '000
<b>Group</b>		
Salaries and other shorter term employment benefits	1,813,760	1,160,554
Share based payments	89,563	125,039
Post-employment benefits	141,651	97,539
	<b>2,044,974</b>	<b>1,383,132</b>

	2024 Kshs '000	2023 Kshs '000
<b>Company</b>		
Salaries and other shorter term employment benefits	383,675	342,872
Share based payments	32,034	56,724
Post-employment benefits	30,054	21,543
	<b>445,763</b>	<b>421,139</b>

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## NOTES (CONTINUED)

### 36. EVENTS AFTER THE REPORTING PERIOD

As at the date of approval of the financial statements for issue, the Directors were not aware of any matter or circumstances arising since the

end of the financial year, not otherwise dealt with in the financial statements, which would significantly affect the financial position of the Group and results of its operation as laid out in these financial statements.

# ANNUAL REPORT AND FINANCIAL STATEMENTS (CONTINUED)

for the year ended 30 June 2024

## APPENDIX

### PRINCIPAL SHAREHOLDERS AND SHARE DISTRIBUTION

The ten largest shareholdings in the Company and the respective number of shares held at 30 June 2024 are as follows:

Name(s) and Address	Number of shares	%
Diageo Kenya Limited	514,003,331	65.00%
Standard Chartered Kenya Nominees A/C KE004667	22,935,194	2.90%
Standard Chartered Kenya Non-Resd. A/C KE10085	20,804,500	2.63%
Kenya Commercial Bank Nominees Ltd. A/C 915BB	9,757,254	1.23%
Stanbic Nominees Limited R6631578	7,995,122	1.01%
Stanbic Nominees Ltd NR3530153-1	5,860,400	0.74%
Stanbic Nominees Ltd A/C NR1031461	5,106,494	0.73%
Stanbic Nominees Ltd A/C NR1031436	5,039,345	0.57%
Secretary To The Treasury - "PF" Account The Permanent	4,829,436	0.61%
Standard Chartered Kenya Nominees Resd A/C KE11443	4,426,480	0.56%
<b>Total number of shares</b>	<b>600,757,556</b>	<b>75.98%</b>

	Number of shares	Number of shareholders	%
<b>Distribution of shareholders</b>			
1 – 500 shares	2,569,432	13,879	0.32%
501 – 5,000 shares	15,627,776	9,811	1.98%
5,001 – 10,000 shares	6,699,813	944	0.85%
10,001 – 100,000 shares	35,211,930	1,224	4.45%
100,001 – 1,000,000 shares	70,084,161	236	8.86%
Over 1,000,000 shares	660,581,244	41	83.54%
<b>Total</b>	<b>790,774,356</b>	<b>26,135</b>	<b>100%</b>

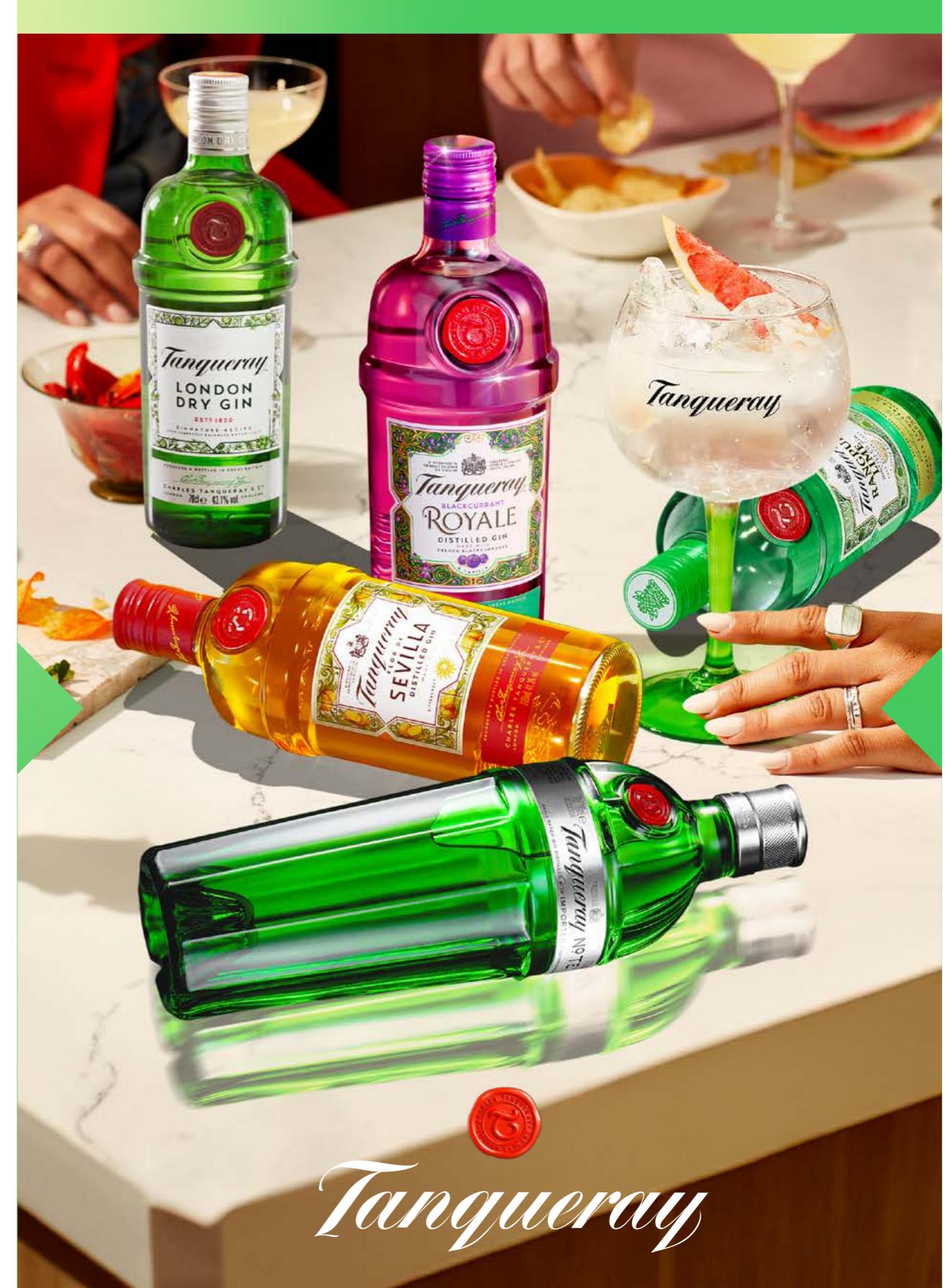
Director's names	Number of shares
<b>EABL Directors' shareholding as at 30 June 2024:</b>	
Caroline Musyoka	5,782
Jane Karuku	1,296
Ory Okolloh	1,220
Risper Ohaga	700

# 08 SUPPLEMENTARY INFORMATION



“ EABL IS COMMITTED TO CREATING ECONOMIC, SOCIAL, AND ENVIRONMENTAL VALUE IN THE COMMUNITIES WHERE WE LIVE, WORK, SOURCE, AND SELL. ”

214	Notice and Agenda of AGM
215	Notes on The Annual General Meeting ('AGM')
221	Proxy Form
222	Electronic Communications Consent Form



## SUPPLEMENTARY INFORMATION (CONTINUED)

### NOTICE AND AGENDA OF AGM

#### TO ALL SHAREHOLDERS

NOTICE is hereby given that the 102<sup>nd</sup> Annual General Meeting ('AGM') of East African Breweries PLC (the 'Company') will be held as a hybrid meeting (partly physical and partly virtual using electronic means) on Thursday, 12<sup>th</sup> September 2024 at Safari Park Hotel, along Thika Road, Exit 7 Nairobi at 11:00 a.m. (East Africa Time (EAT), GMT+3) to conduct the following business: -

#### ORDINARY BUSINESS:

- 1) To receive, consider and if thought fit, adopt the Annual Report and Audited Financial Statements for the year ended 30<sup>th</sup> June 2024 together with the Directors' Report and Auditors' Reports thereon.

#### 2) Dividend

- a) To confirm the Interim Dividend in respect of the Financial Year ended 30<sup>th</sup> June 2024, of Kshs 1 per ordinary share, which was paid subject to withholding tax, on or about 28<sup>th</sup> April 2024 to shareholders registered at the close of business on 16<sup>th</sup> February 2024.
- b) To approve a final dividend of Kshs 6 per ordinary share for the Financial Year ended 30<sup>th</sup> June 2024, payable net of withholding tax as recommended by the Directors. The dividend will be payable on or 28<sup>th</sup> October 2024, to Shareholders on the Register of Members as at the close of business on 16<sup>th</sup> September 2024.

#### 3) Election of Directors:

- a) Dr. Martin Oduor-Otieno retires by rotation in accordance with the provisions of Articles 117 of the Company's Articles of Association, and being eligible, offers himself for re-election.
- b) Jimmy Mugerwa retires by rotation in accordance with the provisions of Articles 117 of the Company's Articles of Association, and being eligible, offers himself for re-election.
- c) Paul Deo Makanza was appointed during the year to fill a casual vacancy on the Board. He retires in accordance with the provisions of Article 116 of the Company's Articles of Association, and being eligible, offers himself for re-election.
- 4) In accordance with the provisions of Section 769 of the Companies Act 2015, the following Directors being members of the Board Audit & Risk Management Committee, be elected to continue serving as members of the said Committee, subject to the re-election of the Directors who are named in Agenda 3 above: Felix Okoboi; Jimmy Mugerwa; Leo Breen; Ory Okolloh and Sathish Krishnan.

- 5) To receive, consider and if thought fit approve the Directors' Remuneration Report and the remuneration paid to the Directors for the year ended 30<sup>th</sup> June 2024.
- 6) To re-appoint Messrs. PricewaterhouseCoopers (PwC) LLP as auditor of the Company in accordance with the provisions of Section 721(2) of the Companies Act, 2015 and to authorize the Board to fix their remuneration for the ensuing financial year.
- 7) To consider any other business of which due notice has been given.

#### BY ORDER OF THE BOARD

**ANGELA NAMWAKIRA  
COMPANY SECRETARY**

Date: 21<sup>st</sup> August 2024

### NOTES ON THE ANNUAL GENERAL MEETING ('AGM')

- 1) East African Breweries PLC (the 'Company') has convened and is conducting this AGM as a hybrid meeting, in line with the provisions of the Company's Articles of Association.

Shareholders should register to attend the AGM either physically or electronically by Tuesday, 10<sup>th</sup> September 2024 at 11:00 a.m. (East Africa Time (EAT), GMT+3) as described further below.

- 2) Shareholders wishing to participate in the AGM should register by doing the following: -
  - a) Dialing **\*483\*810#** from any network and follow the prompts; or
  - b) Send an email request to be registered to [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com); or
  - c) Shareholders with email addresses will receive a registration link via email which they can use to register.

In order to complete the registration process, shareholders will need to have their ID/Passport Numbers which were used to purchase their shares and/or their CDSC Account Number at hand.

For assistance, shareholders should dial the following helpline number: (+254) 709 170 000 from 8:00 a.m. to 5:00 p.m. from Monday to Friday.

Shareholders are requested to indicate at the point of registration, if they will attend the meeting physically, at Safari Park Hotel.

Kindly note that registration for the AGM will only be undertaken as outlined above; shareholders will not be able to register for the AGM at the venue of the meeting on the 12<sup>th</sup> September 2024.

- 3) Registration for the AGM opens on Thursday, 22<sup>nd</sup> August 2024 at 11:00 am East Africa Time (GMT+3) and will close on Tuesday, 10<sup>th</sup> September 2024 at 11:00 am East Africa Time (GMT+3).

- 4) In accordance with Section 180 of the Company's Articles of Association, the following documents may be viewed on the Company's website [www.eabl.com](http://www.eabl.com)
  - (i) a copy of this Notice and the Proxy form; (ii) the Company's Audited Financial Statements for the year ended 30<sup>th</sup> June 2024.
  - (ii) The Condensed Audited Financial Statements for the year ended 30<sup>th</sup> June 2024 have been published with this Notice.

The reports may also be accessed upon request by dialing the USSD code above and selecting the Reports option. The reports and agenda can also be accessed on the livestream link.

- 5) Shareholders wishing to raise any questions or clarifications regarding the AGM may do so by:
  - a) Sending their written questions by email to [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com); or
  - b) Shareholders who will have registered to participate in the meeting shall be able to ask questions via SMS by dialing the USSD code above and selecting the option (ask Question) on the prompts; or
  - c) Visiting [www.eabl.com](http://www.eabl.com) and accessing the 2024 AGM page where you can log a question directly on the webpage; and
  - d) In the event that the above is not possible, written questions should be physically delivered with a return physical address or email address to the registered office of the Company at EABL Bustani Office, 5<sup>th</sup> Floor, Garden City Business Park, Block A, Garden City Road, off Exit 7 Thika Superhighway, Ruaraka, Nairobi OR delivered to Image Registrars Limited, 5<sup>th</sup> Floor, Absa Towers (formerly Barclays Plaza), Loita Street, P.O. Box 9287 - 00100 GPO, Nairobi.

Shareholders must provide their full details (full names, ID/Passport Number/CDSC Account Number) when submitting their questions and clarifications.

All questions received will be responded to via the channel used by the shareholder i.e. SMS (for USSD option), Email, Letter or Telephone call. Questions will also be responded to during the meeting.

A full list of all questions received arranged in thematic areas, and the answers thereto will be published on the Company's website not later than 24 hours following the conclusion of the meeting.

- 6) In accordance with Section 298(1) of the Companies Act, 2015 shareholders entitled to attend and vote at the AGM are entitled to appoint a proxy to vote on their behalf.

A proxy need not be a member of the Company. If the Proxy appointed is not the Chairman of the AGM, the appointed proxy will need access to a mobile telephone.

## SUPPLEMENTARY INFORMATION (CONTINUED)

### NOTES ON THE ANNUAL GENERAL MEETING ('AGM') (CONTINUED)

A proxy form is available on the Company's website via this link: [www.eabl.com](http://www.eabl.com). Physical copies of the proxy form are also available at the Company Office Headquarters, situated at EABL Bustani Office, 5<sup>th</sup> Floor, Garden City Business Park, Block A, Garden City Road, off Exit 7 Thika Superhighway, Ruaraka, Nairobi OR from Image Registrars Limited offices, 5<sup>th</sup> Floor Absa Towers (formerly Barclays Plaza), Loita Street.

A proxy must be signed by the appointor or his attorney duly authorized in writing. If the appointor is a body corporate, the instrument appointing the proxy shall be given under its common seal or under the hand of an officer or duly authorized attorney of such body corporate.

A completed form of proxy should be emailed to [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com) or delivered to Image Registrars Limited, 5<sup>th</sup> Floor Absa Towers (formerly Barclays Plaza), Loita Street, P.O. Box 9287 - 00100 GPO, Nairobi, so as to be received not later than 48 hours before the time of holding the meeting i.e. by Tuesday, 10<sup>th</sup> September 2024 at 11:00 a.m. Any person appointed as a proxy should submit his/her mobile telephone number or email address to the Company no later than Tuesday, 10<sup>th</sup> September 2024 at 11:00 a.m. Any proxy registration that is rejected will be communicated to the shareholder concerned no later than Wednesday, 11<sup>th</sup> September 2024 to allow time to address any issues.

- 7) The AGM will be streamed live via a link which shall be provided to all shareholders who will have registered to participate in the general meeting. Duly registered shareholders and proxies will receive a short message service (SMS/USSD) prompt on their registered mobile numbers, 24 hours prior to the AGM acting as a reminder of the AGM. A second SMS/USSD prompt shall be sent one hour ahead of the AGM, reminding duly registered shareholders and proxies that the AGM will begin in an hour's time and providing a link to the live stream.
- 8) Duly registered shareholders and proxies may follow the proceedings of the AGM using the live stream platform and may access the agenda. Duly registered shareholders and proxies may vote when prompted by the Chairman.

- 9) A poll shall be conducted electronically for all the resolutions put forward in the notice.
- 10) Results of the poll shall be published within 48 hours following the conclusion of the AGM, in two newspapers of national circulation and on the Company's website.
- 11) To ensure receipt of future dividends in a timely manner, Shareholders are hereby requested to provide their bank details and update their payment option to electronic funds transfer or Mobile Money. To do so, shareholders are requested to update their dividend payment details via any one of the following channels:
  - a) Complete an online opt-in form through <https://eabl.azurewebsites.net/>
  - b) Send an email to Image Registrars Limited through [eabl@image.co.ke](mailto:eabl@image.co.ke)
  - c) Opt-In via USSD by dialling \*483\*810# as you register for the Annual General Meeting (AGM).
  - d) Shareholders who maintain CDS Accounts are also encouraged to notify any change of address or request for payment of dividends through bank accounts /MPESA via their stockbroker or investment bank.
  - e) Shareholders with certificates are advised to contact Image Registrars Limited offices, 5<sup>th</sup> Floor Absa Towers (formerly Barclays Plaza), Loita Street, Nairobi via Email address [eabl@image.co.ke](mailto:eabl@image.co.ke) or Telephone no. 0709170000.
- 12) Shareholders are encouraged to continuously monitor the Company's website [www.eabl.com](http://www.eabl.com) for updates relating to the AGM. Please report any challenges or issues that you may face to us immediately for quick resolution using the email address [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com) or our helpline (+254) 709 170 000 from 8:00 a.m. to 5:00 p.m. from Monday to Friday.
- 13) The Company offices are open during normal business hours on any weekday (Saturday, Sunday and Kenya public holidays excluded), unless closed for any other legal or legitimate reason. Unless stated otherwise, all timings quoted in this notice are East Africa Time (GMT+3).

### ILANI NA AJENDA YA AGM KWA WENYEHISA WOTE

ILANI inatolewa hapa kwamba Mkuu wa Kila Mwaka (AGM) wa 102 wa East African Breweries PLC ('Kampuni') utafanyika kwa njia ya mchanganyiko (sehemu itahusisha wenyehiswa kukongamana na nyingine ifanyike kwa njia ya mawasiliano ya kielektroniki ) mnamo Alhamisi, 12 Septemba, 2024 katika hoteli ya Safari Park, katika Barabara ya Thika, ukitumia njia ya kuondokea nambari 7, Nairobi, saa 11:00 a.m. (tano asubuhi), (saa za Afrika Mashariki (EAT), GMT+3), kutekeleza shughuli zifuatazo: -

#### SHUGHULI ZA KAWAIDA:

- 1) Kupokea, kutathmini na iwapo itakubalika, kuidhinisha Ripoti ya Kila Mwaka na Taarifa za Kifedha Zilizokaguliwa za mwaka uliokamilika 30 Juni 2024 pamoja na ripoti ya Wakurugenzi na Ripoti za Wakagazi wa hesabu zilizomo kwenye ripoti hiyo.
- 2) Mgawo wa Faida
  - a) Kuthibitisha Mgawo wa faida wa Muda kwa ajili ya Mwaka wa Kifedha uliokamilika 30 Juni 2024, wa Kshs 1 kwa kila hisa ya kawaifa, uliolipwa baada ya kutolewa kwa kodi ya zuio au withholding tax, mnamo au karibu na 28 Aprili 2024 kwa wenyehiswa waliokuwa wamesajiliwa kufikia kufungwa kwa shughuli za kibashara mnamo 16 Februari 2024.
  - b) Kuidhinisha mgawo wa faida wa mwisho wa Kshs 6 kwa kila hisa ya kawaifa kwa Mwaka wa Kifedha Uliokamilika 30 Juni 2024, ambao utatizoza kodi ya zuio au withholding tax, kama ilivypendekezwa na Wakurugenzi. Mgawo huo wa faida utalipwa mnamo au karibu na 28 Oktoba 2024, kwa Wenyehiswa watakaokuwa kwenye Sajili ya Wanachama kufikia kufungwa kwa shughuli za kibashara mnamo 16 Septemba, 2024.
- 3) Kuchaguliwa kwa Wakurugenzi:
  - a) Martin Oduor-Oteino anastaafu kwa mzunguko kuambatana na Kifungu 117 cha Sheria za Kuundwa kwa Kampuni, na, kwa kuwa anahitimu, anajiwasilisha kuomba kuchaguliwa tena.
  - b) Jimmy Mugerwa anastaafu kwa mzunguko kuambatana na Kifungu 117 cha Sheria za Kuundwa kwa Kampuni, na, kwa kuwa anahitimu, anajiwasilisha kuomba kuchaguliwa tena.
  - c) Paul Deo Makanya aliteuliwa katika mwaka huo kujaza pengo la muda katika Bodi. Anastaafu kuambatana na Kifungu 116 cha Sheria za Kuundwa kwa Kampuni, na, kwa kuwa anahitimu, anajiwasilisha kuomba kuchaguliwa tena.
- 4) Kuambatana na maelezo katika Kifungu 769 cha Sheria ya Kampuni ya mwaka 2015, Wakurugenzi wafuatao, ambao ni wanachama wa Kamati ya Bodi ya Ulagazi wa Hesabu & Usimamizi wa Hatari, wachaguliwe kuendelea kuhudumu kama wanachama

wa Kamati hiyo, kwa kutegemea kuchaguliwa tena kwa Wakurugenzi waliotajwa katika Ajenda nambari 3 hapa juu: Felix Okobo; Jimmy Mugerwa; Leo Breen; Ory Okolloh, na Sathish Krishnan.

5) Kupokea, Kutathmini na iwapo itakubalika, kuidhinisha Ripoti ya Malipo ya Wakurugenzi na malipo ya Wakurugenzi kwa mwaka uliomalizika 30 Juni 2024.

6) Kuwateua tena PricewaterhouseCoopers (PwC) LLP kuhudumu kama Wakagazi wa Hesabu wa Kampuni kwa mujibu wa Kifungu 721(2) cha Sheria ya Kampuni, 2015 na kuipa idhini Bodi kuamua malipo yao kwa mwaka wa kifedha unaofuata.

7) Kutekeleza shughuli nyingine yoyote ile ambayo ilani yake itakuwa imepokelewa ifaavyo.

#### KWA AGIZO LA BODI

#### ANGELA NAMWAKIRA KATIBU WA KAMPUNI

Tarehe: 21 Agosti 2024

## SUPPLEMENTARY INFORMATION (CONTINUED)

### MAELEZO KUHUSU MKUTANO MKUU WA KILA MWAKA ('AGM')

1) East African Breweries PLC ('Kampuni') imeitisha na itaandaa mkutano wake mkuu wa kila mwaka ('AGM'), kwa njia ya mchanganyiko (kukongamana na njia ya kielektroniki), kuambatana na Sheria za Kuundwa kwa Kampuni.

Wenyejisa wanafaa kujandikisha, kwa ajili ya kuhudhuria mkutano huu wa AGM kwa kufika wenyeve mkutanoni au kwa njia ya kielektroniki, kufikia Jumanne, 10 Septemba 2024 saa tano asubuhi (11:00 a.m.) (saa za Afrika Mashariki (EAT), GMT+3) kama ilivyoelezwa hapa chini.

2) Wenyejisa ambao wangependa kushiriki katika mkutano huu wa AGM wanafaa kujisajili kwa kufanya yafuatayo:-

- a) Kupiga simu **\*483\*810#** kutoka kwa mtandao wowote wa simu na kufuata maelezo yatakayotolewa; au
- b) Kutuma ombi la kusajiliwa kwa njia ya barua pepe kwa [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com); au
- c) Wenyejisa waliosasilisha anwani za barua pepe watapokea kuanganisho au link cha kujisajili kupitia barua pepe ambacho wanaweza kujitumia kujisajili.

Ili kukamilisha shughuli hiyo ya kujisajili, wenyejisa watahitajika kuwa na nambari ya kitambulisho/pasipoti walioyoutumia kununua hisa zao na/au nambari ya akaunti ya CDSC.

Kwa usaidizi, wenyejisa wanafaa kupiga nambari hii ya simu ya msaada: (+254) 709 170 000 kati ya saa mbili asubuhi (8:00 a.m.) na saa kumi na moja jioni (5:00 p.m.) kuanzia Jumatatu hadi Ijumaa.

Wenyejisa wanaombwa kueleza, wakati wa kujandikisha, iwapo watafika kuhudhuria mkutano wao wenyeve, katika hoteli ya Safari Park.

Tafadhal, fahamu kwamba shughuli ya kujandikisha kuhudhuria AGM itafanya tu kama ilivyoelezwa hapa juu; wenyejisa hawataweza kujandikisha kuhudhuria AGM pahala pa mkutano wenyeve wakati wa mkutano 12 Septemba 2024.

3) Shughuli ya kujisajili kwa ajili ya AGM itaanza mnamo Alhamisi, 22 Agosti 2024 saa tano asubuhi (11:00 a.m.) saa za Afrika Mashariki (GMT+3) na kufungwa Jumanne tarehe 10 Septemba, 2024 saa tano asubuhi (11:00 a.m.) saa za Afrika Mashariki (GMT+3).

4) Kuambatana na Kifungu 180 cha Sheria za Kuundwa kwa Kampuni, stakabadhi zifuatazo zinaweza kutazamwa kwenye tovuti ya Kampuni katika [www.eabl.com](http://www.eabl.com)

- (i) nakala ya llani hii na Fomu ya uwakilishi;
- (ii) taarifa za kifedha za Kampuni zilizokaguliwa za mwaka uliokamilika 30 Juni 2024.

Nakala ya ufupisho wa Taarifa za Kifedha za mwaka uliomalizika 30 Juni 2024 imechapishwa pamoja na llani hii.

Ripoti hizi zinaweza pia kupatikana kwa kupiga simu nambari ya USSD iliyotolewa hapa juu na kuchagua kiungo cha Ripoti. Ripoti na ajenda zinaweza pia kupatikana kwenye link au kuanganisho cha kupeperusha mkutano moja kwa moja.

5) Wenyejisa wenye nia ya kuuliza maswali au ufanuzi kuhusu AGM hii wanaweza kufanya hivyo kwa:

- a) Kutuma maswali yao kwa maandishi kama barua pepe kwa [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com); au
- b) Wenyejisa ambao watakuwa wamejandikisha kuhudhuria mkutano huu wataweza kuuliza maswali kupitia SMS kwa kupiga simu kwa nambari ya ujumbe (USSD) iliyoorodheshwa hapa juu na kuchagua sehemu ya (uliza Swal) kwenye yale yatakayojitekeza; au
- c) Kutembelea [www.eabl.com](http://www.eabl.com) na kufika kwenye ukurasa wa 2024 AGM ambapo unaweza kutuma swali moja kwa moja kupitia ukurasa huo wa mtandao; na
- d) Iwapo hayo hayatawezekana, maswali hayo yakiwa kwa njia ya maandishi na yakiwa na anwani au barua pepe ya kupoolewa majibu yanaweza kufikishwa kwa afisi zilizosajiliwa za Kampuni katika EABL Bustani Office, Ghorofa ya 5, Garden City Business Park, Jumba A, Barabara ya Garden City, ukitumia Exit 7 katika Barabara Kuu ya Thika, Ruaraka, Nairobi AU yawsasilishwe kwa Image Registrars Limited, Ghorofa ya 5, jumba la Absa Towers (zamani ikiitwa Barclays Plaza), Loita Street, S.L.P. 9287-00100 GPO, na ifike si chini ya saa 48 kabla ya wakati wa kufanyika kwa mkutano, sawa na kusema si baada ya Jumanne 10 Septemba, 2024 saa tano asubuhi (11:00 a.m.). Mtu yeote aliyeuteuliwa kuwa mwakilishi anafaa kutuma nambari yake ya simu ya mkononi kwa Kampuni kabla ya Jumanne, 10 Septemba, 2024 saa tano asubuhi (11:00 a.m.) Mwenyejisa ambaye usajili wa mwakilishi wake utakataliwa atafahamishwa kabla ya Jumanne, 11 Septemba 2024 kumpa muda wa kushughulikia masuala yatakayoibuka.

Wenyejisa ni sharti waandike maelezo kamili kuwahu (majina kamili, Nambari ya Kitambulisho/Nambari ya Pasipoti/Nambari ya Akaunti ya CDSC) wanapowasilisha maswali yao au maombi ya ufanuzi.

Maswali yote yaliyopokelewa yatajibwa kupitia njia iliyotumiwa na mwenyejisa, hii ina maana ya SMS (kwa watakaotumia USSD), Barua pepe, Barua, au Simu. Maswali yatajibwa pia wakati wa mkutano wenyeve.

Orodha kamili ya maswali yaliyopokelewa, yakiwa yamepangwa kwa kufuata mada husika, pamoja na majibu yaliyotolewa, itachapishwa katika tovuti ya Kampuni si chini ya saa 24 baada ya mkutano kumalizika.

6) Kuambatana na Kifungu 298 (1) cha Sheria za Kampuni za 2015, wenyejisa walio na haki ya kuhudhuria na kupiga kura katika AGM wana haki ya kuteua uwakilishi wa kupiga kura kwa niaba yao.

Mwakilishi huyo si lazima awe mwanachama wa Kampuni. Iwapo Mwakilishi aliyeuteuliwa si Mwenyejekiti wa AGM, mwakilishi aliyeuteuliwa atahitaji kuwa na simu ya mkononi.

### MAELEZO KUHUSU MKUTANO MKUU WA KILA MWAKA ('AGM') (MWENDELEZO)

9) Kura itapigwa kwa njia ya kielektroniki kwa maazimio yote ambayo yameorodheshwa kwenye ilani.

10) Matokeo ya kura yatachapishwa katika kipindi cha saa 48 baada ya kumalizika kwa AGM, katika magazeti mawili yanayosambazwa kitaifa na katika tovuti ya Kampuni.

11) Ili kuhakikisha wanapokea malipo ya mgawo wa faida ya siku zizajo kwa wakati, Wenyejisa wanaombwa kuwasilisha maelezo yao ya benki na pia kuhakikisha kubadilisha chaguo lao la malipo kuwa kwa njia ya kielektroniki au kwa njia ya simu. Ili kufanya hivyo, wenyejisa wanaombwa kuweka sawa maelezo yao ya kupokea malipo ya mgawo wa faida kuititia moja ya njia zifuatazo:

- a) Kujaza fomu ya kujumuishwa kwenye njia ya malipo kuititia <https://eabl.azurewebsites.net/>
- b) Kutuma barua pepe kwa Image Registrars Limited kuititia [eabl@image.co.ke](mailto:eabl@image.co.ke)
- c) Kujiunga kupitia USSD kwa kupiga simu nambari **\*483\*810#** unapojandikisha kushiriki Mkutano Mkuu wa Kila Mwaka (AGM).
- d) Wenyejisa ambao wana akaunzi za CDS wanaombwa pia kutoa arifa kuhusu mabadiliko ya anwani zao au kuomba malipo yao ya mgawo wa faida kutolewa kuititia akaunti za benki / MPESA kuititia madalali wao wa hisa au benki ya uwekezaji.
- e) Wenyejisa wenye vyeti wanaombwa kuwasiliana na afisi za Image Registrars Limited, Ghorofa ya 5, jumba la Absa Towers (zamani ikiitwa Barclays Plaza), Loita Street, Nairobi kuititia barua pepe [eabl@image.co.ke](mailto:eabl@image.co.ke) au nambari ya simu 0709170000.

12) Wenyejisa wanahimizwa kufuatilia tovuti ya Kampuni [www.eabl.com](http://www.eabl.com) mara kwa mara kwa taarifa na maelezo kuhusiana na AGM. Tafadhalii tujulishie kuhusu matatizo au changamoto zozote unazowezwa kukumbana nazo kwa utatuzi wa haraka kwa kutumia barua pepe [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com) au kwa kutumia nambari yetu ya simu ya msaada ambayo ni (+254) 709 170 000 kati ya saa mbili asubuhi (8:00 a.m.) na kumi na moja jioni (5:00 p.m.) Jumatatu hadi Ijumaa.

13) Afisi za Kampuni huwa zimefunguliwa wakati wa saa za kawaida za kuendesha shughuli za kikazi kila siku ya wiki (isipokuwa Jumamosi, Jumapili na siku za mapumziko Kenya) isipokuwa tu ziwe zimefunguwa kwa sababu nyingine za kisheria au halali. Isipokuwa kama imeelezwa vinginevyo, saa zote zilizorejelewa kwenye ilani hii ni za Afrika Mashariki (GMT+3).

**SAY HELLO TO FLAVOR WITH A ZEST**

#MPOLA ENJOYMENTS

**EAST AFRICAN BREWERIES PLC**

PROXY

I/WE: \_\_\_\_\_

Share A/c No \_\_\_\_\_

Of(Address) \_\_\_\_\_

Being a member (s) of East African Breweries PLC, hereby appoint:

Or failing him/her, the duly appointed Chairman of the Meeting, to be my/our proxy, to vote for me/us and on my/our behalf at the Annual General Meeting of the Company, to be held on Thursday, 12th September 2024 and at any adjournment thereof.

As witness I/We lay my/our hand (s) this \_\_\_\_\_ day of \_\_\_\_\_ 2024.

Signature \_\_\_\_\_ Signature \_\_\_\_\_

Please clearly mark the box below to instruct your proxy how to vote

**Resolution**

<b>Resolution</b>	<b>For</b>	<b>Against</b>	<b>Abstain</b>
1) To receive, consider and adopt the audited Financial Statements for the year ended 30th June 2024 together with the Chairman's, Directors' and Auditors' Reports thereon.			
2) <b>Dividend</b> <ul style="list-style-type: none"> <li>a) To confirm the Interim Dividend in respect of the Financial Year ended 30th June 2024, of Kshs 1.00 per ordinary share, which was paid subject to withholding tax, on or about 28th April 2024 to shareholders registered at the close of business on 16th February 2024.</li> <li>b) To approve a final dividend of Kshs 6.00 per ordinary share for the Financial Year ended 30th June 2024, payable net of withholding tax as recommended by the Directors. The dividend will be payable on or about 28th October 2024, to Shareholders on the Register of Members as at the close of business on 16th September 2024.</li> </ul>			
3) Election of Directors: <ul style="list-style-type: none"> <li>a) Martin Oduor-Otieno retires by rotation in accordance with the provisions of Articles 117 of the Company's Articles of Association, and being eligible, offers himself for re-election.</li> <li>b) Jimmy Mugerwa retires by rotation in accordance with the provisions of Articles 117 of the Company's Articles of Association, and being eligible, offers himself for re-election.</li> <li>c) Paul Deo Makanza was appointed during the year to fill a casual vacancy on the Board. He retires in accordance with the provisions of Article 116 of the Company's Articles of Association, and being eligible, offers himself for re-election.</li> </ul>			
4) To elect the following Directors, being members of the Board Audit & Risk Management Committee to continue to serve as members of the said Committee, subject to the re-election of the Director who is named in Agenda 3 above: Felix Okoboi, Jimmy Mugerwa; Leo Breen; Ory Okolloh, and Sathish Krishnan.			
5) To receive, consider and if thought fit approve the Directors' Remuneration Report and the remuneration paid to the Directors' for the year ended 30th June 2024.			
6) To re-appoint the Auditors Messrs. PricewaterhouseCoopers (PwC) to continue in office as auditors by virtue of Section 721(2) of the Companies Act 2015 and to authorize the Board of Directors to fix their remuneration for the ensuing financial year.			

## SUPPLEMENTARY INFORMATION (CONTINUED)

### ELECTRONIC COMMUNICATIONS CONSENT FORM

Please complete in BLOCK CAPITALS

Full name of Proxy(s): \_\_\_\_\_

\_\_\_\_\_

Address: \_\_\_\_\_

Email Address: \_\_\_\_\_

#### Mobile number

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Please tick **ONE** of the boxes below and return to Image Registrars at P.O. Box 9287- 00100 Nairobi, 5th Floor, Absa Towers (formerly Barclays Plaza), Loita Street:

#### Approval of Registration

I/WE approve to register to participate in the Hybrid Annual General Meeting to be held on 12th September 2024.

#### Consent for use of the Mobile Number provided

I/WE would give my/our consent for the use of the mobile number provided for purposes of voting at the AGM.

#### Notes:

- If a member is unable to attend personally, this Proxy Form should be completed, signed and emailed to [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com) or delivered (together with a power of attorney or other authority (if any) under which it is assigned or a notarized certified copy of such power or authority) to Image Registrars Limited, 5th Floor Absa Towers (formerly Barclays Plaza), Loita Street, P.O. Box 9287 - 00100 GPO, Nairobi, so as to be received by Tuesday, 10th September 2024 at 11:00 a.m. i.e. 48 hours before the meeting or any adjournment thereof or, in the case of a poll taken subsequent to the date of the meeting, or any adjourned meeting, not less than 24 hours before the time appointed for the taking of the poll which is taken more than 48 hours after the day of the meeting or adjourned meeting.
- In case of a member being a corporate body, the Proxy Form must be under its common seal or under the hand of an officer or duly authorized attorney of such corporate body.
- As a shareholder you are entitled to appoint one or more proxies to exercise all or any of your shareholder rights to attend and to speak and vote on your behalf at the meeting. The appointment of the Chairman of the meeting as proxy has been included for convenience. To appoint as a proxy any other person, delete the words "the Chairman of the Meeting or" and insert the full name of your proxy in the space provided. A proxy need not to be a shareholder of the Company.
- Completion and submission of the form of proxy will not prevent you from attending the meeting and voting at the meeting in person, in which case any votes cast by your proxy will be excluded.
- A vote "abstain" option has been included on the form of proxy. The legal effect of choosing this option on any resolution is that you will be treated as not having voted on the relevant resolution. The number of votes in respect of which votes are withheld will, however, be counted and recorded, but disregarded in calculating the number of votes for or against each resolution.

### EAST AFRICAN BREWERIES PLC

#### FOMU YA UWAKILISHI

MIMI/SISI: \_\_\_\_\_

Akaunti ya Hisa Nambari \_\_\_\_\_

Wa (Anwani) \_\_\_\_\_

Nikiwa/tukiwa mwanachama/wanachama wa East African Breweries PLC, namteua/tunamteua:

Na asipopatikana, Mwenyekiti wa Mkutano aliyeuleuliwa, kuwa mwakilishi wangu/wetu na kupiga kura kwa niaba yangu/yetu katika Mkutano Mkuu wa Kila Mwaka wa Kampuni utakaoandalika Alhamisi, 12 Septemba 2024 na tarehe nyingine yoyote iwapo utaahirishwa.

Kama shahidi/mashahidi Naweka saini /Tunaweka saini leo tarehe \_\_\_\_\_ ya mwezi wa \_\_\_\_\_ 2024.

Saini \_\_\_\_\_ Saini \_\_\_\_\_

Tafadhalu weka alama vyema kwenye kijisanduku hapa chini kumuelekeza mwakilishi wako/wenu jinsi ya kupiga kura

#### Azimio

1) Kupokea, kutathmini na kuidhinisha Taarifa za Kifedha Zilizokaguliwa za mwaka uliokamilika mnamo 30 Juni 2024 pamoja na ripoti za Mwenyekiti, Wakurugenzi na Wakagazi wa Hesabu zilizomo.

#### 2) Mgawo wa faida

a) Kuthibitisha mgawo wa faida wa muda kwa ajili ya Mwaka wa Kifedha uliokamilika 30 Juni 2024, wa Kshs 1.00 kwa kila hisa ya kawaida, uliolipwa baada ya kutozwa kodi ya zuio au withholding tax, mnamo au karibu na 28 Aprili 2024 kwa wenyehiswa waliokuwa wamesajiliwa kufikia kufungwa kwa shughuli za kibashara 16 Februari 2024.

b) Kuidhinisha mgawo wa faida wa mwisho wa Kshs 6.00 kwa kila hisa ya kawaida kwa Mwaka wa Kifedha Uliokamilika 30 Juni 2024, ambao utalipwa baada ya kutozwa kodi ya zuio au withholding tax, kama ilivyopendekezwa na Wakurugenzi. Mgawo huo wa faida utalipwa mnamo au karibu na 28 Oktoba 2024, kwa Wenyehiswa watakaokuwa kwenye Sajili ya Wanachama kufikia kufungwa kwa shughuli za kibashara mnamo 16 Septemba, 2024.

#### 3) Kuchaguliwa kwa wakurugenzi:

a) Martin Oduor-Oteino anastaafu kwa mzunguko kuambatana na Kifungu 117 cha Sheria za Kuundwa kwa Kampuni, na, kwa kuwa anahitimu, anajiwasilisha kuomba kuchaguliwa tena.

b) Jimmy Mugerwa anastaafu kwa mzunguko kuambatana na Kifungu 117 cha Sheria za Kuundwa kwa Kampuni, na, kwa kuwa anahitimu, anajiwasilisha kuomba kuchaguliwa tena.

c) Paul Deo Makanza aliteuliwa katika mwaka huo kujaza pengo la muda katika Bodi. Anastaafu kuambatana na Kifungu 116 cha Sheria za Kuundwa kwa Kampuni, na, kwa kuwa anahitimu, anajiwasilisha kuomba kuchaguliwa tena.

4) Kuwachagua Wakurugenzi wafuatao, ambao ni wanachama wa Kamati ya Ukagazi wa Hesabu & Usimamizi wa Hatari, wachaguliwe kuendelea kuhudumu kama wanachama wa Kamati hiyo, kwa kutegemea kuchaguliwa tena kwa Wakurugenzi waliotajwa katika Ajenda nambari 3 hapa juu: Felix Okobo; Jimmy Mugerwa; Leo Breen; Ory Okolloh, na Sathish Krishnan.

5) Kupokea, Kutathmini na iwapo itakubalika, kuidhinisha Ripoti ya Malipo ya Wakurugenzi na malipo ya Wakurugenzi kwa mwaka uliomalizika 30 Juni 2024.

6) Kuwateua tena PricewaterhouseCoopers (PwC) kuendelea kuhudumu kama Wakagazi wa Hesabu wa Kampuni kwa mujibu wa Kifungu 721(2) cha Sheria ya Kampuni, 2015 na kuipa idhini Bodi ya Wakurugenzi kuamua malipo yao kwa mwaka wa kifedha unaofuata.

**Kuunga** **Kupinga** **Kususia**

## SUPPLEMENTARY INFORMATION (CONTINUED)

### FOMU YA IDHINI YA MAWASILIANO YA KIELEKTRONIKI

#### Tafadhalo jaza kwa HERUFI KUBWA

Jina kamili la Mwakilishi (Wawakilishi): \_\_\_\_\_

Anwani: \_\_\_\_\_

Email Address: \_\_\_\_\_

#### Nambari ya Simu

Tarehe: \_\_\_\_\_

Saini: \_\_\_\_\_

Tafadhalo weka alama katika **MOJA** kati ya visanduku vilivyo hapa chini na kuirejesha fomu hii kwa Image Registrars katika S.L.P. 9287- 00100 Nairobi, Ghorofa ya 5, jumba la Absa Towers (zamani ikiitwa Barclays Plaza), Loita Street:

#### Idhini ya Kusajiliwa

MIMI/SISI ninatoa/tunatoa idhini ya kusajiliwa kushiriki katika Mkutano Mkuu wa Kila Mwaka utakaofanyika mnamo 1  
2 Septemba, 2024.

#### Idhini ya kutumiwa kwa Nambari ya Simu iliyotolewa

NINGEPENGA/TUNGEPENDA kutoa idhini yangu/yetu ya kutumiwa kwa nambari ya simu niliyoitoa/tuliyitoa kwa ajili ya kupiga kura katika AGM..

#### Maelezo:

1. Iwapo mwanachama atashindwa kuhudhuria yeye binafsi, Fomu hii ya Uwakilishi inafaa kujazwa, kutiwa saini na kutumwa kupitia barua pepe kwa [eabl.agm@eabl.com](mailto:eabl.agm@eabl.com) au iwasilishwe (pamoja na barua ya idhini ya wakili au mamlaka nyininge (iwapo itakuwepo) ambayo imetiwa saini chini yake au nakala ya cheti cha kutoa idhini au mamlaka ambacho kimetewa muhuri) kwa Image Registrars Limited, Ghorofa ya 5, jumba la Absa Towers (zamani ikiitwa Barclays Plaza), Loita Street, S.L.P. 9287-00100 GPO Nairobi ili ipokelewe kabla ya Jumanne 10 Septemba, 2024 saa tano asubuhi (11:00 a.m.), yaani si chini ya saa 48 kabla ya wakati wa kufanyika kwa mkutano au iwapo utaahirishwa au, iwapo kura itapigwa baada ya tarehe ya kufanyika kwa mkutano, au baada ya mkutano ulioahirishwa, sio chini ya saa 24 kabla ya wakati uliowekwa wa kura kupigwa ambayo hupigwa zaidi ya saa 48 baada ya kufanyika kwa mkutano au mkutano ulioahirishwa.
2. Iwapo anayeteua mwakilishi ni kampuni au shirika, Fomu ya Uwakilishi inafaa kupigwa mhuri rasmi wa kampuni au kuidhinishwa na afisa au wakili aliyeidhinishwa kuiwakilisha kampuni au shirika hilo.
3. Kama mwenyehisa, una haki ya kumteua mwakilishi au wawakilishi wa kutekeleza haki zako zote au baadhi ya haki zako kama mwenyehisa na kuzungumza na kupiga kura kwa niaba yako katika mkutano. Uteuzi wa Mwenyekiti kama mwakilishi umebolewa kama njia moja ili kurahisisha mambo. Ili kuteua mtu mwingine kuwa mwakilishi, piga kalamu maneno 'Mwenyekiti wa Mkutano aliyeeteuliwa" na uandike majina kamili ya mwakilishi wako katika nafasi iliyotolewa. Mwakilishi sio lazima awe mwenyehisa wa Kampuni.
4. Kujazwa na kuwasilishwa kwa fomu ya uwakilishi hakutakuzuia wewe mwenyewe kuhudhuria na kupiga kura mkutanoni, ambapo, iwapo itafanyika, kura itakayopigwa na mwakilishi wako haitahesabiwa.
5. Chaguo la "kususia" limeorodheshwa kwenye sehemu ya kupiga kura kwenye fomu hii ya uwakilishi. Matokeo ya kisheria ya kutumia chaguo hili kwenye azimio lolote ni kwamba utahesabiwa kama mtu ambaye hakupigia kura azimio hilo. Idadi ya kura zilizosusiwa, hata hivyo, itahesabiwa na kurekodiwa, lakini hazitatumwa katika kuhesabu idadi ya kura zilizounga mkono au kupinga kila azimio.



## NOTES